

#### COMPANY PROFILE



Fonet Information Technologies Inc. is an information technology (IT) company which has been founded in 1997 to serve in Healthcare Information Sector.

As an healthcare information company, we mainly focus on Hospital Information Systems (HIS), system integration, consultancy and turnkey project solutions.

FONET is considered as the leader of the sector in Turkey along with hundreds of projects undertaken.



## HUMAN RESOURCES



#### MULTIDISCIPLINARY TEAM

- Software Engineers & Programmers
- R&D Team
- > Test & Education Specialist
- Project Manager
- Implementation Specialist
- Call Center / Helpdesk
- **Domain Expert** 
  - **Medical Informatics**
  - Healthcare Administration/ Healthcare Financing
  - HL7, DICOM, IHE



#### COMPANY PROFILE



We have a wide spectrum of products which can provide services for every entity of the healthcare ecosystem in terms of quality and scope, particularly hospitals in each extent and magnitude and every segmentation in the field of healthcare.

Within this framework, the main product of FONET is Hospital Information System (FONET HIS) which actively works more than 200 hospitals.



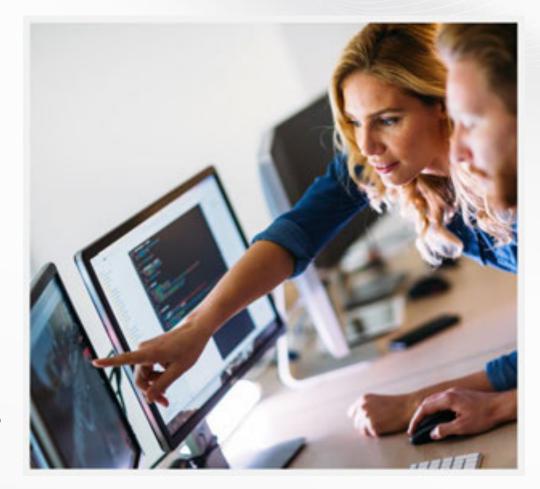
#### COMPANY PROFILE



**FONET HIS** aims to increase the quality of healthcare services and provide an effective solution to healthcare professionals and executives by ensuring the management of all Medical, Administrative and Financial business processes of the hospitals in a fully automated system.

It consists of 60 integrated software modules.

All of our solutions and applications have been designed and developed by Fonet software developers and experts.



## E-HEALTH SOLUTIONS

























# **HOSPITAL INFORMATION SYSTEM**

WEB / CLOUD

#### FONET HIS SOFTWARE



- Patient Record / Admission Management System
- Polyclinic Management System
- Clinic Management System
- **Emergency Management System**
- **Laboratory Information System**
- Radiology Information System
- PACS (Picture Archiving and Communication System)
- Nursing Management System
- Operating Room Information System
- **Pharmacy Information System**
- Cancer Management System
- Mouth and Dental Health Information System
- Physical Treatment and Rehabilitation Man. System
- Intensive Care Management System
- Hemodialysis Management System

- Pathology Management System
- Psychology Management System
- Oncology Management System
- Diet Management System
- **Blood Center Information System**
- Sterilization Information System
- Healthcare Commission Management System
- Organ and Tissue Donation Management System
- Clinic Engineering Management System
- Information System, Statistic & Reporting Module
- Medical Research Management System
- Information Desk Management System
- Appointment Procedure Management System
- Pregnant Education Managament System
- Diabetes Education Management System

#### FONET HIS SOFTWARE



- Home Healthcare Management System
- Social Services Management System
- Interopereability System
- Decision Support Management System
- Material Resource and Inventory Management System
- Fixture and Asset Management System
- Financial Information Man. Sys. (Invoice, Cash Desk,etc.)
- Purchasing Information System
- Human Resources / Payroll Information System
- PCCS Personal Attendance Control System
- **Document Management System**
- Medical Record Archive Management Sytem
- Device Tracking Management Sytem
- Medical Device Calibration and Quality Control
- **Quality Management System**

- Quality Indicator Management System
- Laundry Management System
- Occupational Health and Safety Management Sys.
- LCD / Display Information and Q-matic Man. Sys.
- Kiosk Management System
- SMS Management System
- Technical Service Management System
- Central Computer Management System
- Process Management System
- Medical Waste Management System
- Dynamic Medical / Administrative Module
- Subscription Counter Tracking Module
- Mobile Doctor Examination Management System
- Online Examination Module (Videocall)
- Mobile Patient Management System

## CERTIFICATE AND ACCREDITATIONS



- ISO 9001 (TSE-ISO-EN-9000)
- ISO/IEC 15504 SPICE
- ISO 27001 Information Security Management
- TSE Service Adequecy Standard
- IHE (Integrated Healthcare Enterprise) Accreditation
- **CE** Certification
- Ministry Of Culture Software Registration & Inf-Code
- Accreditation of the Ministry of Health / Health Integration Compliance





## FONET HIS within NUMBERS



















#### SYSTEM ARCHITECTURE



#### **Presentation Tier**















#### **Application Tier**













Report





#### **Data Tier**









#### ADVANTAGES OF FONET HIS

























## MOBILE APPLICATIONS













## REFERENCE HOSPITALS



#### **ANKARA**

SBÜ GÜLHANE TRAINING AND RESEARCH HOSPITAL

- → 1.250 Beds
- → 7.500+ Daily Patients
- → 4.500+ Users







#### **ANKARA**

**ONCOLOGY TRAINING AND** RESEARCH HOSPITAL

- → 600 Beds
- → 5.000+ Daily Patients
- → 2.000+ Users







## REFERENCE HOSPITALS



## **ISTANBUL**

KARTAL KOŞUYOLU HIGH SPECIALITY EDUCATIONAL AND RESEARCH HOSPITAL

- → 465 Beds
- → 2.000+ Daily Patients
- → 1.500+ Users







#### HARRAN UNIVERSITY

FACULTY OF MEDICINE RESEARCH AND APPLICATION HOSPITAL

- → 680 Beds
- → 2.500+ Daily Patients
- → 1.400+ Users









#### **SAMSUN**

#### PROVINCIAL HEALTH DIRECTORATE

- → 25 Health Facilities
- → 2.800 Beds
- → 35.000+ Daily Patients
- → 12.500+ Users







#### **HATAY**

#### PROVINCIAL HEALTH DIRECTORATE

- → 14 Health Facilities
- → 2.400 Beds
- → 32.000+ Daily Patients
- → 8.500+ Users







## SIVAS

- → 9 Health Facilities
- → 1.250+ Beds
- → 13.000+ Daily Patients
- → 4.000+ Users









## BALIKESİR

PROVINCIAL HEALTH DIRECTORATE

- → 20 Health Facilities
- → 2.750+ Beds
- → 35.000+ Daily Patients
- → 10.000+ Users







## **ŞANLIURFA**

PROVINCIAL HEALTH DIRECTORATE

- → 16 Health Facilities
- → 2.800+ Beds
- → 45.000+ Daily Patients
- → 10.000+ Users







## **BİLECİK**

- → 6 Health Facilities
- → 585 Beds
- → 6.500+ Daily Patients
- → 2.900+ Users









#### **AYDIN**

#### PROVINCIAL HEALTH DIRECTORATE

- → 15 Health Facilities
- → 2.300+ Beds
- → 20.000+ Daily Patients
- → 10.000+ Users







#### **KAHRAMANMARAŞ**

PROVINCIAL HEALTH DIRECTORATE

- → 13 Health Facilities
- 1.840 Beds
- → 17.500+ Daily Patients
- → 9.000+ Users







# **ESKİŞEHİR**

- → 3 Health Facilities
- → 900 Beds
- → 5.000+ Daily Patients
- → 3.500+ Users









## **DENIZLI**

#### PROVINCIAL HEALTH DIRECTORATE

- → 13 Health Facilities
- → 1.650 Beds
- → 18.500+ Daily Patients
- → 7.000+ Users







#### DÜZCE

#### PROVINCIAL HEALTH DIRECTORATE

- → 7 Health Facilities
- → 420 Beds
- → 6.000+ Daily Patients
- → 1.500+ Users







## UŞAK

- → 4 Health Facilities
- → 950 Beds
- → 8.000+ Daily Patients
- → 6.500+ Users







#### PPP PROJECTS



Fonet Information Technologies Inc. has been an institution which has been preferred by many instutions along with its accumulation of knowledge and experience in the projects of City Hospitals designed with PPP (Public Private Partnership) model.













## OVERSEAS PROJECT



## **AZERBAIJAN**



#### DTX HOSPITAL

DÖVLƏT TƏHLÜKƏSİZLİYİ XIDMƏTİNİN HƏRBİ TİBB BAŞ İDARƏSİ

- → 300 Beds
- → 300+ Daily Patients
- → 290+ Users





- → 250 Beds
- → 950+ Daily Patients
- → 400+ Users



## OVERSEAS PROJECT



## **SOMALIA**

## MOGADISHU TRAINING AND RESERACH HOSPITAL

- → 200 Beds
- → 400+ Daily Patients
- → 180+ Users



## **NIGER**

**NIGER - TURKEY** FRIENDSHIP HOSPITAL

- → 44 Beds
- → 200+ Daily Patients
- → 80+ Users



## OVERSEAS PROJECT



# **REPUBLIC OF MOLDOVA**

medpark#

MEDPARK INTERNATIONAL HOSPITAL SPITALUL INTERNAȚIONAL MEDPARK

- → 110 Beds
- → 300+ Daily Patient
- → 500 Users





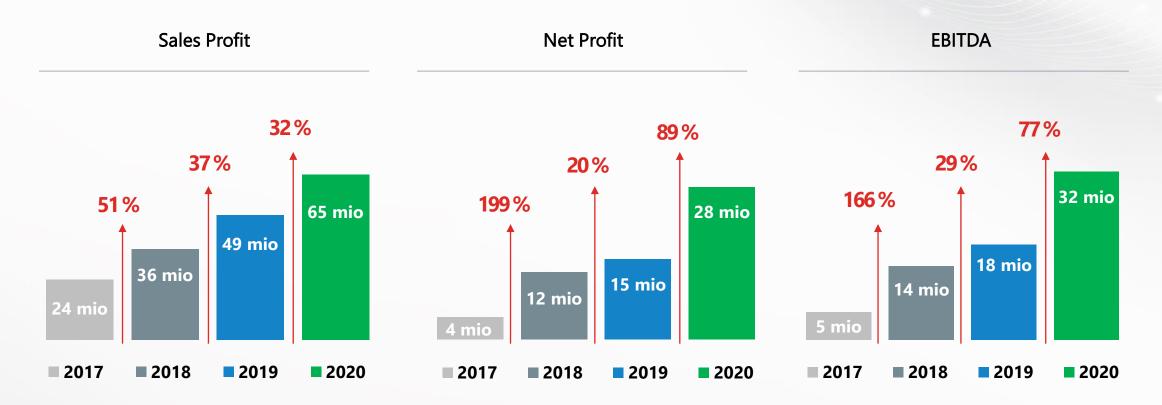




# FINANCIAL STATEMENTS

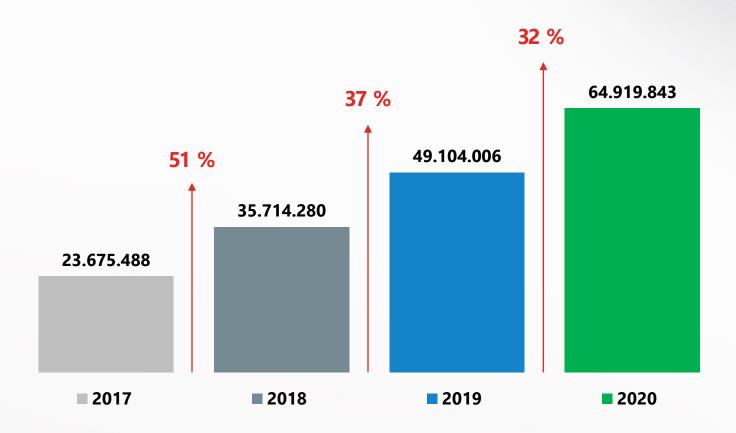
# FINANCIAL INDICATORS (TL)





Sales revenues reached to 65 mio by increasing 32% compared to previous year thanks to new customer acquisitions and increasing return rate of income from existing clients via updated contracts. With the increase in the sales revenues, there is an increase of 77% in EBITDA and 89% in net profit. The EBITDA margin is 49%.

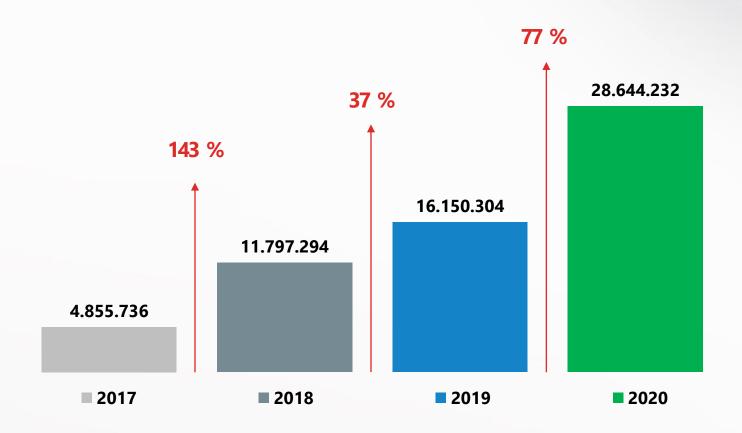




In addition to the activities in different regions of Turkey, Fonet is also obtained sales revenues from international agreements.

# OPERATING PROFIT (TL)

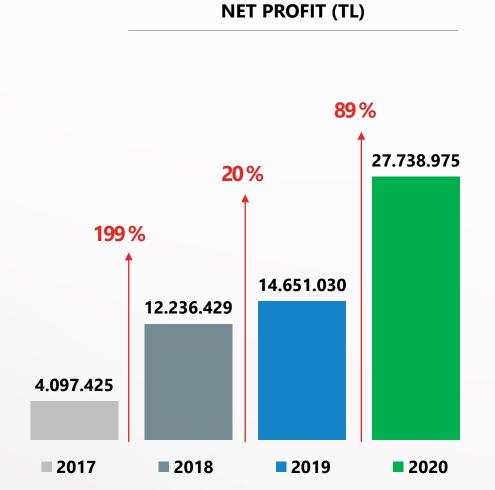




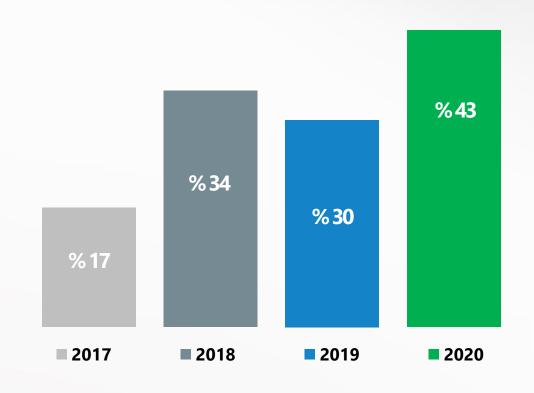
Operating profit increased by 77% and exceeded 28 mio.

# NET PROFIT (TL) and NET PROFIT MARGIN





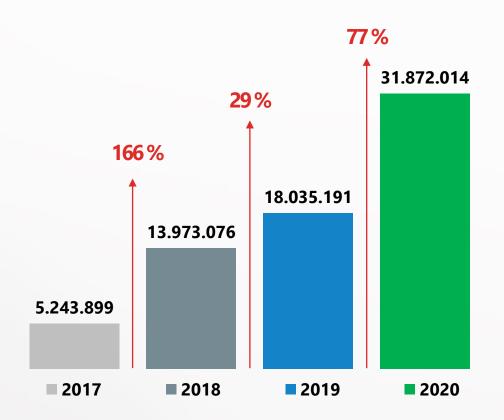
#### **NET PROFIT MARGIN**



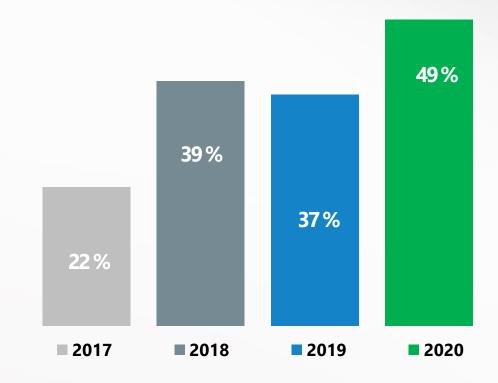
# EBITDA (TL) and EBITDA MARGIN





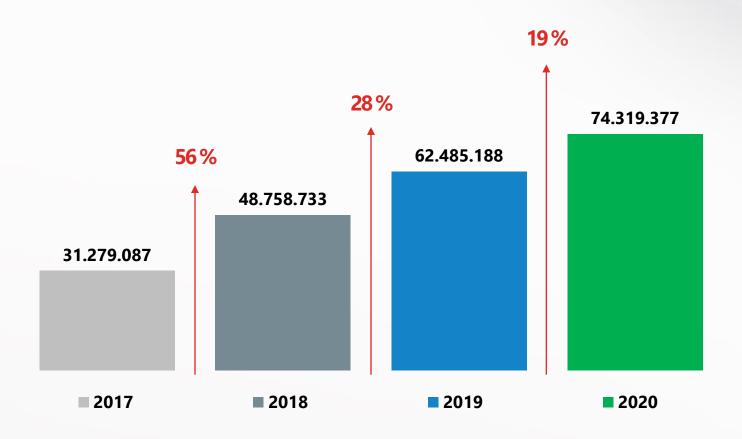


## **EBITDA Margin**



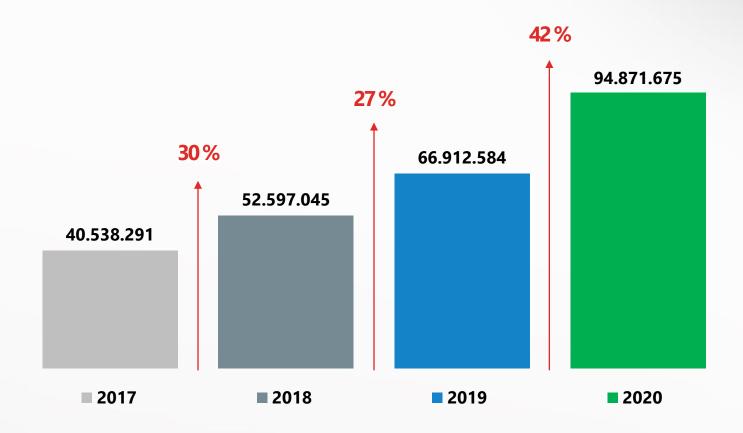
# DEDICATED INVESTMENT TO TECHNOLOGY (R&D) (TL)





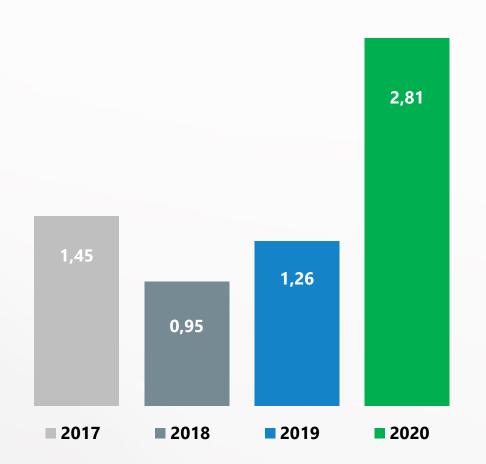
Our R&D investment expenditures are increasing at a decreasing rate.



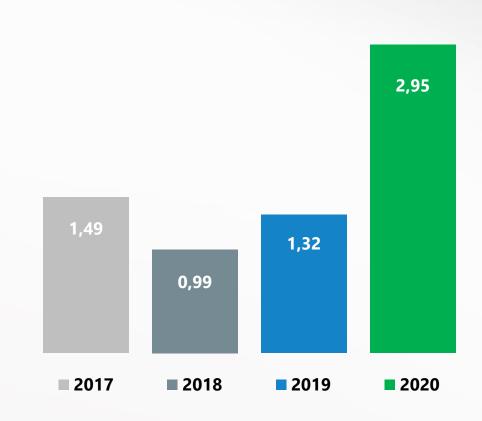






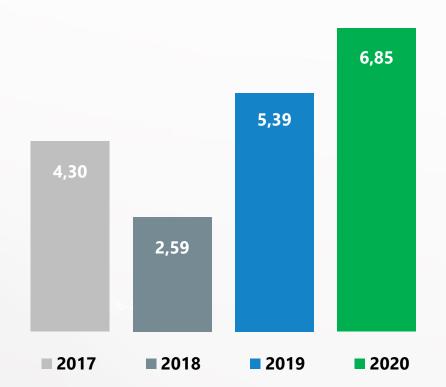


## **Current Ratio (%)**

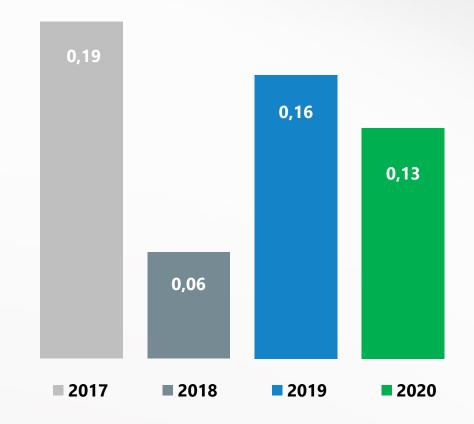






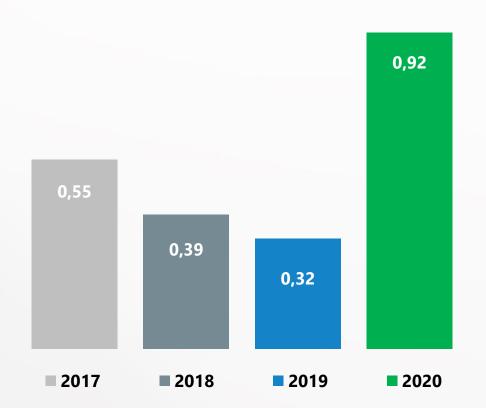


## **Leverage Ratio (%)**

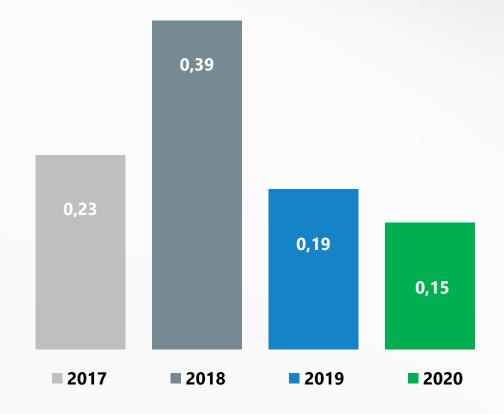








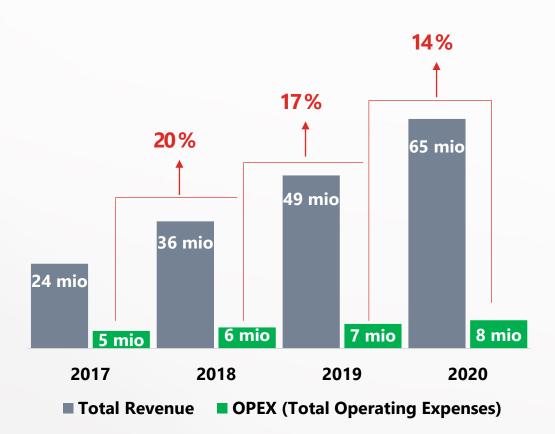
## **Debt / Equity Ratio (%)**



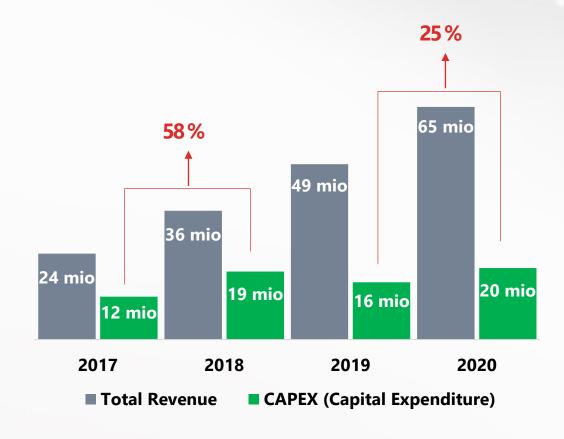
# OPERATING EXPENSES - YEARLY (TL)







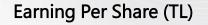
#### **CAPEX (Capital Expenditure)**



#### SHARE PERFORMANCE















PiData Bilişim Teknolojileri Anonim Şirketi was established in 2018 in order to invest in project development and other information technologies besides HIS.

# **Activity Areas of Pidata:**

- To make R&D researches
- To research and develop value added products are needed in the market
- To develop products other than HIS (expert system, hardware components, etc.) which can create added value in Healthcare IT sector
- Developing IT solutions for private sector
- Developing e-state projects

#### SUBSIDIARIES







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