### CONVENIENCE TRANSLATION INTO ENGLISH OF CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE INTERIM PERIOD JANUARY 1 - SEPTEMBER 30, 2019

(ORIGINALLY ISSUED IN TURKISH)

## Interim Condensed Consolidated Financial Statements as at September 30, 2019

### TABLE OF CONTENTS

|             |  | Page |
|-------------|--|------|
|             | ndensed Consolidated Statements of Financial Position                |      |
| Interim Con | ndensed Consolidated Statements of Profit or Loss                    | 3    |
| Interim Co  | ndensed Consolidated Statements of Other Comprehensive Income        | 4    |
| Interim Con | ndensed Consolidated Statements of Changes in Equity                 | 5    |
| Interim Con | ndensed Consolidated Statements of Cash Flow                         | 6    |
| Explanator  | y Notes to the Interim Condensed Consolidated Financial Statements   | 7-56 |
| Note 1      | Organization and Nature of Activities of the Group                   | 7 10 |
| Note 2      | Basis of Presentation of Condensed Consolidated Financial Statements |      |
| Note 3      | Business Combinations  |      |
| Note 4      | Segment Reporting.   |      |
| Note 5      | Cash and Cash Equivalents  |      |
| Note 6      | Inventories  |      |
| Note 7      | Borrowings   |      |
| Note 8      | Investments Accounted Through Equity Method                          |      |
| Note 9      | Property, Plant and Equipment  |      |
| Note 10     | Intangible Assets  |      |
| Note 11     | Goodwill   |      |
| Note 12     | Other Assets and Liabilities   |      |
| Note 13     | Provisions, Contingent Assets and Liabilities                        |      |
| Note 14     | Commitments  |      |
| Note 15     | Equity   |      |
| Note 16     | Other Operating Income/Expenses                                      |      |
| Note 17     | Income/Expenses from Investing Activities                            | 45   |
| Note 18     | Financial Income   |      |
| Note 19     | Financial Expenses   |      |
| Note 20     | Tax Assets and Liabilities   |      |
| Note 21     | Related Party Balances and Transactions                              |      |
| Note 22     | Nature and Level of Risks Arising from Financial Instruments         |      |
| Note 23     | Events After the Reporting Period                                    |      |

## CONDENSED CONSOLIDATED STATEMENTS OF FINANCIAL POSITION AS AT SEPTEMBER 30, 2019 AND DECEMBER 31, 2018

(Currency – Thousands of Turkish Lira (TRL) unless otherwise indicated)

|   |       | Not Audited        | Audited           |
|---|-------|--------------------|-------------------|
|   |       |                    | Restated (Note 2) |
| ASSETS                                      | Notes | September 30, 2019 | December 31, 2018 |
| Cash and Cash Equivalents                   | 5     | 8.150.908          | 5.282.990         |
| Financial Investments                       | 5     | 8.842              | 40.361            |
| Trade Receivables                           |       | 4.257.564          | 3.030.005         |
| - Due from Related Parties                  | 21.1  | 26.087             | 273.929           |
| - Trade Receivables, Third Parties          | 21.1  | 4.231.477          | 2.756.076         |
| Other Receivables                           |       | 255.476            | 139.535           |
| - Due from Related Parties                  | 21.1  | 3.049              | 20.595            |
| - Other Receivables, Third Parties          | 21.1  | 252.427            | 118.940           |
| Derivative Financial Assets                 |       | 60.480             | 102.996           |
| Inventories                                 | 6     | 5.809.870          | 3.131.137         |
| Prepaid Expenses                            | 0     | 806.001            | 568.852           |
| Current Income Tax Assets                   | 20.1  | 167.170            | 189.152           |
| Other Current Assets                        | 12.1  | 818.928            | 938.886           |
| TOTAL CURRENT ASSETS                        |       | 20.335.239         | 13.423.914        |
|   |       |                    |                   |
| Financial Investments                       |       | 1.531              | 367               |
| Trade Receivables                           |       | 1.407              | 1.437             |
| - Trade Receivables, Third Parties          |       | 1.407              | 1.437             |
| Other Receivables                           |       | 64.639             | 56.768            |
| - Due from Related Parties                  | 21.1  | 3.260              | -                 |
| - Other Receivables, Third Parties          |       | 61.379             | 56.768            |
| Derivative Financial Assets                 |       | 4.512              | 83.181            |
| Investments Accounted Through Equity Method | 8     | 35.126             | 1.974.950         |
| Investment Property                         |       | 330.117            | 296.443           |
| Property, Plant and Equipment               | 9     | 15.725.736         | 11.738.915        |
| Right of Use Assets                         |       | 3.718.992          | -                 |
| Intangible Assets                           |       | 21.711.500         | 17.111.143        |
| - Goodwill                                  | 11    | 5.761.096          | 2.552.368         |
| - Other Intangible Assets                   | 10    | 15.950.404         | 14.558.775        |
| Prepaid Expenses                            |       | 424.986            | 425.205           |
| Deferred Tax Assets                         | 20.2  | 1.106.632          | 956.572           |
| Other Non-Current Assets                    | 12.2  | 947.382            | 1.402.606         |
| TOTAL NON-CURRENT ASSETS                    |       | 44.072.560         | 34.047.587        |
| TOTAL ASSETS                                |       | 64.407.799         | 47.471.501        |

## CONDENSED CONSOLIDATED STATEMENTS OF FINANCIAL POSITION AS AT SEPTEMBER 30, 2019 AND DECEMBER 31, 2018

(Currency – Thousands of Turkish Lira (TRL) unless otherwise indicated)

|  |       | Not Audited        | Audited           |
|--|-------|--------------------|-------------------|
|  |       |                    | Restated (Note 2) |
| LIABILITIES  | Notes | September 30, 2019 | December 31, 2018 |
| Short-Term Borrowings  | 7     | 3.383.392          | 3.184.503         |
| Current Portion of Long-Term Borrowings                                | 7     | 4.223.501          | 3.756.799         |
| - Bank Loans   |       | 3.550.179          | 3.643.106         |
| - Lease Liabilities  |       | 673.322            | 113.693           |
| Trade Payables   |       | 11.616.189         | 4.161.193         |
| - Due to Related Parties   | 21.2  | 29.492             | 7.347             |
| - Trade Payables, Third Parties  |       | 11.586.697         | 4.153.846         |
| Employee Benefit Obligations   |       | 221.799            | 114.858           |
| Other Payables   |       | 1.627.667          | 1.515.495         |
| - Other Payables, Third Parties  |       | 1.627.667          | 1.515.495         |
| Derivative Financial Liabilities                                       |       | 56.634             | 41.037            |
| Deferred Income  |       | 331.755            | 478.774           |
| Income Tax Payable   | 20.1  | 102.989            | 18.036            |
| Short-Term Provisions  |       | 596.588            | 242.946           |
| - Short-Term Provisions for the Employee Benefits                      | 13    | 429.887            | 130.899           |
| - Other Short-Term Provisions  | 15    | 166.701            | 112.047           |
| Other Current Liabilities  |       | 68.693             | 36.532            |
| TOTAL CURRENT LIABILITIES  |       | 22.229.207         | 13.550.173        |
| Long-Term Borrowings   | 7     | 16.211.262         | 8.712.404         |
| - Bank Loans   | 1     | 12.799.554         | 8.549.418         |
| - Lease Liabilities  |       | 3.411.708          | 162.986           |
| Trade Payables   |       | 12.142             | 44.207            |
| •  |       | 12.142             | 44.207            |
| - Trade Payables, Third Parties  |       | 492.996            | 392.368           |
| Other Payables - Other Payables, Third Parties                         |       | 492.996            | 392.368           |
| •  | 8     |                    | 54.073            |
| Liabilities due to Investments Accounted for Using Equity Method       | 0     | 41.419             |                   |
| Derivative Financial Liabilities                                       |       | 109.367            | 3.356             |
| Deferred Income  |       | 25.659             | 30.227            |
| Long-Term Provisions   | 12    | 408.810            | 192.358           |
| - Long-Term Provisions for the Employee Benefits                       | 13    | 408.810            | 192.358           |
| Deferred Tax Liability   | 20.2  | 2.946.564          | 2.762.447         |
| Other Non-Current Liabilities  |       | 342.446            | 270.308           |
| TOTAL NON-CURRENT LIABILITIES  |       | 20.590.665         | 12.461.748        |
| TOTAL LIABILITIES  |       | 42.819.872         | 26.011.921        |
| EQUITY   |       |                    |                   |
| Equity Attributable to Equity Holders of the Parent                    |       | 4.941.229          | 5.046.470         |
| Paid-in Share Capital  | 15    | 243.535            | 243.535           |
| Inflation Adjustments on Capital                                       |       | 65.771             | 65.771            |
| Share Premium (Discounts)  |       | 1.057.708          | 1.200.135         |
| Effects of Business Combinations Under Common Control                  |       | (7.145)            | (7.145)           |
| Put Option Revaluation Fund Related With Non-Controlling Interests     |       | 3.093              | 2.916             |
| Other Comprehensive Income (Loss) Not To Be Reclassified               |       | 138.885            | 73.528            |
| - Revaluation and Remeasurement Gain (Loss)                            |       | 138.885            | 73.528            |
| - Gains (Losses) on Remeasurements Defined Benefit Plans               |       | (22.343)           | (20.538)          |
| - Other Revaluation and Remeasurement Gain (Loss)                      |       | 161.228            | 94.066            |
| Other Comprehensive Income (Loss) To Be Reclassified to Profit or Loss |       | 1.309.506          | 1.258.524         |
| - Currency Translation Differences                                     |       | 2.061.148          | 1.789.301         |
| - Gains (Losses) on Hedge  |       | (751.642)          | (530.777)         |
| Restricted Reserves Allocated From Net Profit                          | 15    | 615.970            | 909.511           |
| Retained Earnings  | 15    | 1.741.794          | 2.467.846         |
| Net Profit or Loss   |       | (227.888)          | (1.168.151)       |
| Non-Controlling Interests  |       | 16.646.698         | 16.413.110        |
| TOTAL EQUITY   |       | 21.587.927         | 21.459.580        |
| TOTAL LIABILITIES AND EQUITY   |       | 64.407.799         | 47.471.501        |

# INTERIM CONDENSED CONSOLIDATED STATEMENTS OF PROFIT OR LOSS FOR THE NINE AND THREE MONTHS PERIODS ENDED ON SEPTEMBER 30, 2019 AND 2018

(Currency – Thousands of Turkish Lira (TRL) unless otherwise indicated)

|   |       |                       | Not Au                 | idited        |                   |
|---|-------|-----------------------|------------------------|---------------|-------------------|
|   |       |                       | Restated               |               | Restate           |
|   |       | January 1-            | (Note 2)<br>January 1- | July 1-       | (Note 2<br>July 1 |
|   | Notes | •                     | September 30,          | September 30, | September 30      |
|   | notes | September 30,<br>2019 | 2018                   | 2019          | 2018              |
| Revenue   |       | 32.446.726            | 18.138.295             | 14.740.389    | 7.701.55          |
| Cost of Sales   |       | (22.104.468)          | (12.094.241)           | (9.935.273)   | (5.054.640        |
| GROSS PROFIT (LOSS)   |       | 10.342.258            | 6.044.054              | 4.805.116     | 2.646.91          |
| General Administrative Expenses                                 |       | (1.591.844)           | (1.322.729)            | (617.216)     | (513.062          |
| Marketing Expenses  |       | (5.792.852)           | (3.038.118)            | (2.610.025)   | (1.225.070        |
| Research and Development Expenses                               |       | (1.984)               | (3.485)                | (496)         | (968              |
| Other Operating Income  | 16.1  | 593.422               | 419.336                | 250.285       | 208.43            |
| Other Operating Expenses  | 16.2  | (905.387)             | (561.147)              | (363.811)     | (295.644          |
| Gain (Loss) from Investments Accounted<br>Through Equity Method | 8     | (290.095)             | (771.691)              | (26.911)      | (442.322          |
| OPERATING INCOME (LOSS)   |       | 2.353.518             | 766.220                | 1.436.942     | 378.27            |
| Income from Investing Activities                                | 17.1  | 665.007               | 32.160                 | 316.060       | 13.25             |
| Expenses from Investing Activities                              | 17.2  | (101.679)             | (34.574)               | (12.221)      | (7.178            |
| OPERATING INCOME (LOSS) BEFORE<br>FINANCIAL INCOME (EXPENSE)    |       | 2.916.846             | 763.806                | 1.740.781     | 384.35            |
| Financial Income  | 18    | 1.180.702             | 2.840.341              | 499.428       | 1.679.04          |
| Financial Expenses  | 19    | (2.975.341)           | (4.958.872)            | (1.028.994)   | (2.758.239        |
| INCOME (LOSS) BEFORE TAX FROM<br>CONTINUING OPERATIONS          |       | 1.122.207             | (1.354.725)            | 1.211.215     | (694.840          |
| Tax (Expense) Income from Continuing Operations                 |       | (452.786)             | (116.015)              | (240.379)     | (138.828          |
| - Current Period Tax (Expense) Income                           | 20.3  | (401.742)             | (304.512)              | (161.950)     | (136.185          |
| - Deferred Tax (Expense) Income                                 | 20.3  | (51.044)              | 188.497                | (78.429)      | (2.643            |
| NET INCOME (LOSS)   |       | 669.421               | (1.470.740)            | 970.836       | (833.668          |
| Attributable to:  |       |                       |                        |               |                   |
| - Non-Controlling Interests                                     |       | 897.309               | (34.402)               | 727.456       | (55.153           |
| - Equity Holders of the Parent                                  |       | (227.888)             | (1.436.338)            | 243.380       | (778.515          |
| Earnings / (Loss) per share (full TRL)                          |       | (0,94)                | (5,90)                 | 1,00          | (3,20             |

(Convenience Translation into English of Condensed Consolidated Financial Statements Originally Issued in Turkish)

### AG ANADOLU GRUBU HOLDİNG ANONİM ŞİRKETİ

### INTERIM CONDENSED CONSOLIDATED STATEMENTS OF OTHER COMPREHENSIVE INCOME FOR THE NINE AND THREE MONTHS PERIODS ENDED ON SEPTEMBER 30, 2019 AND 2018

(Currency - Thousands of Turkish Lira (TRL) unless otherwise indicated)

| -   |                                     |                                     |                                  |                                |  |
|---|-------------------------------------|-------------------------------------|----------------------------------|--------------------------------|--|
| _   | Not Audited                         |                                     |                                  |                                |  |
|   |                                     | Restated                            |                                  | Restated                       |  |
|   |                                     | (Note 2)                            |                                  | (Note 2)                       |  |
|   | January 1-<br>September 30,<br>2019 | January 1-<br>September 30,<br>2018 | July 1-<br>September 30,<br>2019 | July 1<br>September 30<br>2018 |  |
| NET PROFIT (LOSS)   | 669.421                             | (1.470.740)                         | 970.836                          | (833.668                       |  |
| OTHER COMPREHENSIVE INCOME  |                                     |                                     |                                  |                                |  |
| Items Not To Be Reclassified To Profit or Loss  | 64.584                              | 195.504                             | (17.839)                         | (85.555                        |  |
| - Remeasurement Gain (Loss) from Defined Benefit Plans  | (3.220)                             | (6.516)                             | 254                              | (4.613                         |  |
| <ul> <li>Share of Other Comprehensive Income of Investments<br/>Accounted Through Equity Method Not To Be Reclassified to<br/>Profit or Loss</li> </ul> | (2)                                 | (2.291)                             | -                                | (2.291)                        |  |
| <ul> <li>Other Components of Other Comprehensive Income that will<br/>Not To Be Reclassified to Other Profit or Loss</li> </ul>                         | 86.105                              | 260.267                             | (23.131)                         | (102.017                       |  |
| - Tax Effect of Other Comprehensive Income Not To Be<br>Reclassified To Profit or Loss  | (18.299)                            | (55.956)                            | 5.038                            | 23.36                          |  |
| - Deferred Tax (Expense) Income   | (18.299)                            | (55.956)                            | 5.038                            | 23.360                         |  |
| Items To Be Reclassified To Profit or Loss  | 884.898                             | 5.063.522                           | (803.675)                        | 2.975.697                      |  |
| - Currency Translation Differences  | 1.370.105                           | 6.452.610                           | (765.657)                        | 4.026.17                       |  |
| - Other Comprehensive Income (Loss) on Cash Flow Hedge  | (265.045)                           | 602.400                             | (171.495)                        | 327.26                         |  |
| - Other Comprehensive Income (Loss) Related with Hedges of<br>Net Investments in Foreign Operations (Note 22)   | (346.320)                           | (2.418.077)                         | 146.653                          | (1.695.635                     |  |
| <ul> <li>Share Of Other Comprehensive Income of Investments<br/>Accounted Through Equity Method To Be Reclassified to<br/>Profit or Loss</li> </ul>     | 7.148                               | 37.671                              | (13.786)                         | 23.634                         |  |
| <ul> <li>Tax Effect of Other Comprehensive Income To Be Reclassified<br/>To Profit or Loss</li> </ul>   | 119.010                             | 388.918                             | 610                              | 294.259                        |  |
| - Deferred Tax (Expense) Income   | 119.010                             | 388.918                             | 610                              | 294.259                        |  |
| OTHER COMPREHENSIVE INCOME (LOSS)   | 949.482                             | 5.259.026                           | (821.514)                        | 2.890.142                      |  |
| TOTAL COMPREHENSIVE INCOME (LOSS)   | 1.618.903                           | 3.788.286                           | 149.322                          | 2.056.474                      |  |
| Attributable to:  |                                     |                                     |                                  |                                |  |
| - Non-controlling Interest  | 1.730.452                           | 4.162.959                           | 267.474                          | 2.499.910                      |  |
| - Equity Holders of the Parent  | (111.549)                           | (374.673)                           | (118.152)                        | (443.436)                      |  |

### INTERIM CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY FOR THE NINE MONTHS PERIODS ENDED SEPTEMBER 30, 2019 AND 2018

(Currency – Thousands of Turkish Lira (TRL) unless otherwise indicated)

|  |                    |  |                               |  |   | Other Compreher<br>Expense Not To Bo<br>Profit or                 | e Reclassified To   | Income or E<br>Reclassified | prehensive<br>xpense To Be<br>To Profit or<br>oss |   | Retained                    | Earnings               |   |                                  |                     |
|--|--------------------|--|-------------------------------|--|---|---|---|-----------------------------|---|---|-----------------------------|------------------------|---|----------------------------------|---------------------|
|  | Paid-in<br>Capital | Inflation<br>Adjustments<br>on Capital | Share<br>Premium/<br>Discount | Effects of<br>Business<br>Combinations<br>Under<br>Common<br>Control | Put Option<br>Revaluation<br>Fund<br>Related<br>With Non-<br>Controlling<br>Interests | Profit / Loss on<br>Remeasurements<br>of Defined<br>Benefit Plans | Other<br>Revaluation and<br>Remeasurement<br>Gain (Loss) (**) | Translation<br>Differences  | on Hedge  | Restricted<br>Reserves<br>Allocated<br>from<br>Net Profit | <b>Retained</b><br>Earnings | Net<br>Profit/ Loss    | Attributable<br>to Equity<br>Holders of<br>the Parent | Non-<br>Controlling<br>Interests | Equity              |
| Balances as of January 1, 2018   | 243.535            | 65.771                                 | 1.319.349                     | (7.145)  | 8.728   | (16.875)  | -   | 1.101.588                   | 12.385  | 909.511   | 2.244.351                   | (130.050)              | 5.751.148   | 11.675.914                       | 17.427.062          |
| Transfers<br>Total Comprehensive Income<br>(Expense)   | -                  | -                                      | (10.767)                      | -  | -   | - (5.356)   | - 203.008   | -<br>1.704.917              | - (840.904)                                       | -   | (119.283)                   | 130.050<br>(1.436.338) | - (374.673)   | -<br>4.162.959                   | - 3.788.286         |
| Net Profit (Loss)  | -                  |  | -                             |  |   | -   |   |                             | -   |   |                             | (1.436.338)            | (1.436.338)   | (34.402)                         | (1.470.740)         |
| Other Comprehensive Income<br>(Expense)  | -                  | -                                      | -                             | -  | -   | (5.356)   | 203.008   | -<br>1.704.917              | (840.904)   | -   | -                           | (1.430.338)            | 1.061.665   | 4.197.361                        | 5.259.026           |
| Capital Increase   | -                  | -                                      | -                             | -  | -   | -   | -   | -                           | -   | -   | -                           | -                      | -   | 46.196                           | 46.196              |
| Dividends  | -                  | -                                      | (108.447)                     | -  | -   | -   | -   | -                           | -   | -   | 83.447                      | -                      | (25.000)  | (279.697)                        | (304.697)           |
| Acquisition or Disposal of a<br>Subsidiary   | -                  | -                                      | -                             | -  | -   | -   | -   | -                           | -   | -   | -                           | -                      | -   | 4.143.067                        | 4.143.067           |
| Increase/decrease through changes in<br>ownership interests in subsidiaries<br>that do not result in loss of control | -                  | -                                      | -                             | -  | -   | -   | -   | -                           | -   | -   | 252.590                     | -                      | 252.590   | (490.627)                        | (238.037)           |
| Transactions With Non-Controlling<br>Shareholders  | -                  | -                                      | -                             | -  | -   | -   | -   | -                           | -   | -   | (40.556)                    | -                      | (40.556)  | -                                | (40.556)            |
| Increase (Decrease) Due to<br>Other Changes (*)  | -                  | -                                      | -                             | -  | 1.875   | -   | -   | -                           | -   | -   | -                           | -                      | 1.875   | (1.875)                          | -                   |
| Balances as of September 30, 2018<br>(Restated (Note 2))   | 243.535            | 65.771                                 | 1.200.135                     | (7.145)  | 10.603  | (22.231)  | 203.008   | 2.806.505                   | (828.519)   | 909.511   | 2.420.549                   | (1.436.338)            | 5.565.384   | 19.255.937                       | 24.821.321          |
| Balances as of January 1, 2019   | 243.535            | 65.771                                 | 1.200.135                     | (7.145)  | 2.916   | (20.538)  | 94.066  | 1.789.301                   | (530.777)   | 909.511   | 2.467.846                   | (1.168.151)            | 5.046.470   | 16.413.110                       | 21.459.580          |
| Transfers  | -                  | -                                      | (12.919)                      | -  | -   | -   | -   | -                           | -   | (293.541)   | (861.691)                   | 1.168.151              | -   | -                                | -                   |
| Total Comprehensive Income<br>(Expense)  | -                  | -                                      | -                             | -  | -   | (1.805)   | 67.162  | 271.847                     | (220.865)   | -   | -                           | (227.888)              | (111.549)   | 1.730.452                        | 1.618.903           |
| Net Profit (Loss)  | -                  | -                                      | -                             | -  | -   | -   | -   | -                           | -   | -   | -                           | (227.888)              | (227.888)   | 897.309                          | 669.421             |
| Other Comprehensive Income   | -                  | -                                      | -                             | -  | -   | (1.805)   | 67.162  | 271.847                     | (220.865)   | -   | -                           | -                      | 116.339   | 833.143                          | 949.482             |
| (Expense)<br>Dividends   |                    |  | (129.508)                     |  |   | (21000)   |   |                             | ()  |   | 104.508                     |                        | (25.000)  | (330.258)                        |                     |
| Transactions With Non-Controlling<br>Shareholders  | -                  | -                                      | (129.308)                     | -  | -   | -   | -   | -                           | -   | -   | 31.131                      | -                      | (25.000)<br>31.131                                    | (330.258) (4.090)                | (355.258)<br>27.041 |
| Increase (Decrease) Due to<br>Other Changes (*)  | -                  | -                                      | -                             | -  | 177   | -   | -   | -                           | -   | -   | -                           | -                      | 177   | (1.162.516)                      | (1.162.339)         |
| Balances as of September 30, 2019  | 243.535            | 65.771                                 | 1.057.708                     | (7.145)  | 3.093   | (22,343)  | 161.228   | 2.061.148                   | (751.642)   | 615.970   | 1.741.794                   | (227.888)              | 4.941.229   | 16.646.698                       | 21.587.927          |

(\*) Balances in the increase (decrease) due to other changes line consists of amount recognized as a result of change in consolidation scope of Migros as of May 1, 2019 as the details are stated in Note 3 and the share of put option revaluation fund related with non-controlling interests of Anadolu Efes, a subsidiary of the Group.

(\*\*) The balance consists of the increase due to revaluation of the assets used in renting activities.

(Convenience Translation into English of Condensed Consolidated Financial Statements Originally Issued in Turkish)

### AG ANADOLU GRUBU HOLDİNG ANONİM ŞİRKETİ

### INTERIM CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOW FOR THE NINE MONTHS PERIODS ENDED SEPTEMBER 30, 2019 AND 2018

(Currency - Thousands of Turkish Lira (TRL) unless otherwise indicated)

|   |           | Not Au               | dited                    |
|---|-----------|----------------------|--------------------------|
|   |           | January 1-           | January 1-               |
|   | Notes     | September 30, 2019   | September 30, 2018       |
| CASH FLOWS FROM OPERATING ACTIVITIES  |           | 5.408.454            | 3.083.788                |
| Profit / (Loss) Adjustments to Reconcile Profit (Loss)  |           | 669.421<br>3.679.286 | (1.470.740)<br>4.490.608 |
| Adjustments for Depreciation and Amortization Expense   |           | 1.823.048            | 4.490.608                |
| Adjustments for Impairment Loss (Reversal of Impairment Loss)   |           | 140.808              | 42.352                   |
| - Adjustments for Impairment Loss (Reversal) of Receivables   |           | 42.025               | 15.587                   |
| - Adjustments for Impairment Loss (Reversal) of Inventories   |           | 40.477               | 10.528                   |
| - Adjustments for Impairment Loss (Reversal of Impairment Loss) of Property, Plant and Equipment      | 17.2      | 32.086               | 16.237                   |
| - Adjustments for Impairment Loss (Reversal of Impairment Loss) of Intangible Asset                   | 17.2      | 26.220               |                          |
| Adjustments for Provisions  |           | 146.239              | 98.209                   |
| - Adjustments for (Reversal of) Provisions Related with Employee Benefits                             |           | 124.900              | 70.378                   |
| - Adjustments for (Reversal of) Lawsuit and/or Penalty Provisions                                     |           | 109                  | 373                      |
| - Adjustments for (Reversal of) Warranty Provisions   |           | 10.591               | 10.790                   |
| - Adjustments for (Reversal of) Other Provisions  |           | 10.639               | 16.668                   |
| Adjustments for Interest (Income) and Expenses  |           | 1.434.913            | 665.440                  |
| Adjustments for Unrealized Foreign Exchange Differences   |           | (142.542)            | 1.853.385                |
| Adjustments for Fair Value (Gains) Losses   |           | 119.305              |                          |
| - Adjustments for Fair Value (Gains) Losses on Derivative Financial Instruments                       |           | 119.305              |                          |
| Adjustments for Undistributed Profits of Investments Accounted for Using Equity Method                | 8         | 290.095              | 771.691                  |
| Adjustments for Tax (Income) Expense  | 20.3      | 452.786              | 116.015                  |
| Adjustments for Losses (Gains) Arised From Disposal of Non-Current Assets                             | 17.1,17.2 | (90.423)             | (10.592)                 |
| - Adjustments for Losses (Gains) on Disposal of Tangible Assets                                       | 17.1,17.2 | (90.423)             | (10.592)                 |
| Other Adjustments to Reconcile Profit (Loss)  |           | (494.943)            | (231.607)                |
| Adjustments for Working Capital   |           | 1.646.632            | 182.826                  |
| Decrease (Increase) in Financial Investments  |           | 1.987                | 8.806                    |
| Adjustments for Decrease (Increase) in Trade Accounts Receivables                                     |           | (1.102.175)          | (1.342.927)              |
| Adjustments for Decrease (Increase) in Other Operating Receivables                                    |           | (64.094)             | 1.156                    |
| Adjustments for Decrease (Increase) in Inventories  |           | (191.832)            | (962.161)                |
| Adjustments for Increase (Decrease) in Trade Accounts Payables  |           | 2.335.021            | 1.944.554                |
| Adjustments for Increase (Decrease) in Other Operating Payables                                       |           | 258.607              | 626.336                  |
| Increase (Decrease) in Deferred Income  |           | (151.587)            | 53.698                   |
| Other Adjustments for Increase (Decrease) in Working Capital  |           | 560.705              | (146.636)                |
| - Decrease (Increase) in Other Assets Related with Operations   |           | 640.793              | (242.647)                |
| - Increase (Decrease) in Other Liabilities Related with Operations                                    |           | (80.088)             | 96.01                    |
| Cash Flows from Operations  |           | 5.995.339            | 3.202.694                |
| Interest Paid   |           | (328.104)            |                          |
| Interest Received   |           | 133.650              |                          |
| Payments Related with Provisions for Employee Benefits  |           | (62.885)             | (31.026)                 |
| Payments Related with Other Provisions  |           | (11.634)             | (8.658)                  |
| Income Taxes Refund (Paid)  |           | (317.912)            | (79.222)                 |
| CASH FLOWS FROM INVESTING ACTIVITIES  |           | 470.607              | (904.152)                |
| Cash Outflows Arising From Purchase of Shares or Capital Increase of Associates and/or Joint Ventures |           | (46.829)             | (58.656)                 |
| Proceeds from Sale of Shares or Debt Instruments of Other Business Organizations or Funds             |           | 31.161               | -                        |
| Proceeds from Sales of Property, Plant, Equipment and Intangible Assets                               |           | 283.543              | 58.390                   |
| Purchase of Property, Plant, Equipment and Intangible Assets  |           | (1.587.685)          | (1.179.876)              |
| Other Cash Inflows (Outflows) (*)   |           | 1.790.417            | 275.990                  |
| CASH FLOWS FROM FINANCING ACTIVITIES  |           | (3.277.569)          | (949.107)                |
| Proceeds from Issuing Shares or Other Equity Instruments  |           | -                    | 46.196                   |
| Proceeds from Borrowings  |           | 8.314.345            | 11.008.682               |
| Repayments of Borrowings  |           | (9.354.085)          | (11.040.852)             |
| Payments of Lease Liabilities   |           | (607.055)            |                          |
| Proceeds from Derivative Instruments  |           | (238.398)            | (120.872)                |
| Dividends Paid  |           | (355.258)            | (304.697)                |
| Interest Paid   |           | (1.289.510)          | (777.524)                |
| Interest Received   |           | 252.392              | 239.960                  |
| NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS BEFORE EFFECT OF EXCHANGE RATE CHANGES           |           | 2.601.492            | 1.230.529                |
| Effect of Exchange Rate Changes on Cash and Cash Equivalents  |           | 268.289              | 2.189.348                |
| NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS  |           | 2.869.781            | 3.419.877                |
| (ar a contract (promine) in choirmap choir equivalents  |           |                      |                          |
| CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE YEAR  | 5         | 5.269.086            | 5.789.520                |

(\*) Other cash inflows (outflows) balance includes the effect of change in consolidation scope of Migros amounting to TRL 1.760.884.

(Convenience Translation into English of Condensed Consolidated Financial Statements Originally Issued in Turkish)

### AG ANADOLU GRUBU HOLDİNG ANONİM ŞİRKETİ

#### NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS AS AT SEPTEMBER 30, 2019

(Currency - Thousands of Turkish Lira (TRL) unless otherwise indicated)

### NOTE 1 - ORGANIZATION AND NATURE OF ACTIVITIES OF THE GROUP

AG Anadolu Grubu Holding A.Ş. is a holding company, which is managed by the Özilhan Family and Süleyman Kamil Yazıcı Family in accordance with equal representation and equal management principle and manages its subsidiaries.

14,17% of shares of AG Anadolu Grubu Holding A.Ş. ("Company" or "AGHOL") are traded in Borsa İstanbul A.Ş. ("BİST").

The registered office address of the Company is Fatih Sultan Mehmet Mahallesi Balkan Caddesi No:58, Buyaka E Blok Ümraniye, İstanbul, Turkey.

The interim condensed consolidated financial statements as of September 30, 2019 are authorized for issue by the Board of Directors on November 7, 2019 and are approved by the Finance President Onur Çevikel and the Finance Coordinator Volkan Harmandar on behalf of Board of Directors. General Assembly and specified regulatory bodies have the right to change the financial statements after the consolidated financial statements are issued.

#### Activities of the Group

The Company and its subsidiaries will be referred as the "Group" for the purpose of the interim condensed consolidated financial statements.

The Group is organized and primarily managed in six principal segments: beer, soft drinks, Migros, automotive (including passenger vehicles, commercial vehicles, generator, spare and component parts, motor vehicle renting), retailing (stationery, restaurant management and tourism) and other (production and sale of electricity, information technology, trade and real estate).

The average number of personnel of the Group for the period ended at September 30, 2019 is 57.039 (December 31, 2018: 24.922).

#### List of Shareholders

As of September 30, 2019 and December 31, 2018 the shareholders and shareholding rates are as follows:

|  | September 30, 2 | 2019   | December 31, 20 |        |  |
|--|-----------------|--------|-----------------|--------|--|
|  | Paid in Capital | (%)    | Paid in Capital | (%)    |  |
| AG Sınai Yatırım ve Yönetim A.Ş. (*)           | 118.474         | 48,65  | 118.474         | 48,65  |  |
| Other Yazıcı Family Members (*)                | 47.244          | 19,40  | 47.287          | 19,41  |  |
| Özilhan Family (*)                             | 24.293          | 9,98   | 24.293          | 9,98   |  |
| Azimut Portföy SKY Serbest Özel Fon (*) (****) | 18.772          | 7,71   | -               | -      |  |
| Süleyman Kamil Yazıcı and his Family (*)       | -               | -      | 19.000          | 7,80   |  |
| Publicly traded (**)                           | 34.520          | 14,17  | 34.480          | 14,16  |  |
| Other (***)                                    | 232             | 0,09   | 1               | 0,00   |  |
| Paid-in share capital - historical             | 243.535         | 100,00 | 243.535         | 100,00 |  |
| Inflation adjustment on capital                | 65.771          |        | 65.771          |        |  |
| Total share capital                            | 309.306         |        | 309.306         |        |  |

(\*) As of September 30, 2019, 28,65% of AG Sinai Yatırım ve Yönetim A.Ş. shares amounting TRL 69.767 and all of the shares of other Yazıcı Family Members, Özilhan Family, Azimut Portföy SKY Serbest Özel Fon and other are publicly issued and 17,20% of them amounting TRL 40.840 are traded on the stock exchange.

(\*\*) The shares only consist of the shares traded on the stock exchange which do not belong to family members.

(\*\*\*) TRL 218 of TRL 232 belongs to Anadolu Ecopack Üretim ve Pazarlama A.Ş. Anadolu Ecopack Üretim ve Pazarlama A.Ş.'s 100,00% shares belong to Süleyman Kamil Yazıcı and his Family.

(\*\*\*\*) Süleyman Kamil Yazıcı and his daughters (Fazilet Yazıcı, Gülten Yazıcı, Gülşen Yazıcı, Nilgün Yazıcı, Hülya Elmalıoğlu) are the Qualified Investors of Azimut Portföy SKY Serbest Özel Fon and the shares of the fund have been allocated only to these mentioned individuals as predetermined.

#### NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS AS AT SEPTEMBER 30, 2019 (Currency - Thousands of Turkish Lira (TRL) unless otherwise indicated)

#### NOTE 1 - ORGANIZATION AND NATURE OF ACTIVITIES OF THE GROUP (cont'd)

#### List of Subsidiaries

The subsidiaries included in consolidation and their shareholding percentages at September 30, 2019 and December 31, 2018 are as follows:

|  | Place of<br>Incorporation | Principal activities   | Ε          | Effective shareholdi<br>rights (%) | ng and voting        |
|--|---------------------------|--|------------|------------------------------------|----------------------|
|  |                           |  | Segment    | September 30,<br>2019              | December 31,<br>2018 |
| Anadolu Isuzu Otomotiv San. ve Tic. A.Ş.                                     | Turkey                    | Production and sales of Isuzu branded commercial   | Automotive | 55,40                              | 55,40                |
| (Anadolu Isuzu) (1)  |                           | vehicles   | _          |                                    |                      |
| Anadolu Efes Biracılık ve Malt San. A.Ş.<br>(Anadolu Efes) (1) (2)           | Turkey                    | Production, bottling, distribution and sales of beer,<br>carbonated and non-carbonated beverages             | Beer       | 43,05                              | 43,05                |
| Migros Ticaret A.Ş. (Migros) (1) (4)   | Turkey                    | Sales of food and beverage and durable goods   | Migros     | 50,00                              | -                    |
| Çelik Motor Ticaret A.Ş. (Çelik Motor)                                       | Turkey                    | Import, distribution and marketing of Kia motor vehicles and motor vehicle renting                           | Automotive | 100,00                             | 100,00               |
| Anadolu Motor Üretim ve Pazarlama A.Ş.<br>(Anadolu Motor)                    | Turkey                    | Production of industrial engines, sale of tractors   | Automotive | 100,00                             | 100,00               |
| Anadolu Otomotiv Dış Ticaret ve Sanayi A.Ş.                                  | Turkey                    | Inactive   | Automotive | 100,00                             | 100,00               |
| Anadolu Elektronik Aletler Pazarlama ve Ticaret<br>A.Ş. (Anadolu Elektronik) | Turkey                    | Inactive   | Automotive | 51,00                              | 51,00                |
| Adel Kalemcilik Ticaret ve Sanayi A.Ş. (Adel) (1)                            | Turkey                    | Production of writing instruments under Adel,<br>Johann Faber and Faber Castell brand names                  | Retailing  | 56,89                              | 56,89                |
| Ülkü Kırtasiye Ticaret ve Sanayi A.Ş. (Ülkü)                                 | Turkey                    | Distribution of the products of Adel and other<br>imported stationery products                               | Retailing  | 73,17                              | 73,17                |
| Efestur Turizm İşletmeleri A.Ş. (Efestur)                                    | Turkey                    | Arrangement of travelling and organization facilities  | Retailing  | 100,00                             | 100,00               |
| Anadolu Bilişim Hizmetleri A.Ş. (ABH)  | Turkey                    | IT, internet and e-commerce services   | Other      | 99,38                              | 99,38                |
| Oyex Handels GmbH (Oyex)   | Germany                   | Trading of various materials used in the Group   | Other      | 100,00                             | 100,00               |
| Anadolu Restoran İşletmeleri Limited Şirketi<br>(McDonald's)                 | Turkey                    | Restaurant management  | Retailing  | 100,00                             | 100,00               |
| Artı Anadolu Danışmanlık A.Ş. (Artı Anadolu)                                 | Turkey                    | Inactive   | Other      | 100,00                             | 100,00               |
| Anadolu Araçlar Ticaret A.Ş. (Anadolu Araçlar)                               | Turkey                    | Import, distribution and marketing of motor vehicles   | Automotive | 100,00                             | 100,00               |
| Anadolu Termik Santralleri Elektrik Üretim A.Ş.<br>(Anadolu Termik) (3)      | Turkey                    | Inactive   | Other      | -                                  | 100,00               |
| AES Elektrik Enerjisi Toptan Satış A.Ş.<br>(AES Elektrik)                    | Turkey                    | Whole sale and retail sale of electricity and/or its capacity  | Other      | 100,00                             | 100,00               |
| AEH Sigorta Acenteliği A.Ş. (AEH Sigorta)                                    | Turkey                    | Insurance agency   | Other      | 100,00                             | 100,00               |
| Anadolu Kafkasya Enerji Yatırımları A.Ş.<br>(Anadolu Kafkasya) (5)           | Turkey                    | Production and transmission of electricity, and<br>establishment and operation of distribution<br>facilities | Other      | 68,25                              | 75,68                |
| Taba LLC (5)   | Georgia                   | Production and sale of electricity (Investment in progress)  | Other      | 34,13                              | -                    |
| Georgia Urban Enerji Ltd. (GUE) (5)  | Georgia                   | Production and sale of electricity   | Other      | 61,42                              | 68,11                |
| AND Anadolu Gayrimenkul Yatırımları A.Ş.<br>(AND Anadolu Gayrimenkul)        | Turkey                    | Purchase, sale, rental and management of real estate   | Other      | 100,00                             | 100,00               |
| AND Ankara Gayrimenkul Yatırımları A.Ş.<br>(AND Ankara Gayrimenkul)          | Turkey                    | Purchase, sale and rental of real estate   | Other      | 100,00                             | 100,00               |
| AND Kartal Gayrimenkul Yatırımları A.Ş.<br>(AND Kartal Gayrimenkul)          | Turkey                    | Purchase, sale and rental of real estate   | Other      | 100,00                             | 100,00               |
| Kheledula Enerji Ltd. (Kheledula) (5)  | Georgia                   | Production and sale of electricity (Investment in progress)  | Other      | 68,25                              | 75,68                |
| MH Perakendecilik ve Ticaret A.Ş.<br>(MH Perakendecilik)                     | Turkey                    | Retailing  | Other      | 100,00                             | 100,00               |

(1) Shares of Anadolu Isuzu, Anadolu Efes, Adel and Migros are quoted in BİST.

(2) The Company has control over Anadolu Efes although the Company holds less than 50 percent of its shares. In concluding to have control over Anadolu Efes, the Company management considers the number of Board members representing AGHOL in the Board of Directors of Anadolu Efes, the Company's participation in policy-making processes, including participation in decisions about dividends or other distributions, the transactions between AGHOL and Anadolu Efes. The managerial personnel of AGHOL provide internal audit services and high level finance, tax, legal and human resources support to Anadolu Efes.

(3) The merger of AGHOL with its 100% owned inactive subsidiary, Anadolu Termik Santralleri Elektrik Üretim A.Ş., through facilitated merger has been registered on February 21, 2019 by İstanbul Registry of Commerce and merger was realized.

As particularly specified in Note 3, Migros is defined as a subsidiary as of May 1, 2019. (4)

(5) The Company has sold 7,43% share of Anadolu Kafkasya Energi Yatırımları A.Ş. (Anadolu Kafkasya) to Paravani Energy B.V. which is the existing partner, on September 5, 2019 in the amount of USD 5 Million. As a result of this transaction, the Company's shareholding rate in Anadolu Kafkasya and Kheledula has decreased from 75,68% to 68,25% and shareholding rate in GUE has decreased from 68,11% to 61,42%. Also, Anadolu Kafkasya acquired 50% of the shares of Taba LLC from Ricoti Energy in the amount of USD 12.500 on September 16, 2019.

### NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS AS AT SEPTEMBER 30, 2019

(Currency - Thousands of Turkish Lira (TRL) unless otherwise indicated)

### NOTE 1 - ORGANIZATION AND NATURE OF ACTIVITIES OF THE GROUP (cont'd)

#### List of Subsidiaries (cont'd)

|   | Place of<br>Incorporation | Principal activities   |                            | Effective share<br>voting rights |                     |
|---|---------------------------|--|----------------------------|----------------------------------|---------------------|
|   |                           |  | Segment                    | September 30,<br>2019            | December 31<br>2018 |
| Ant Sınai ve Tic. Ürünleri Paz. A.Ş. (8)  | Turkey                    | Purchase and sale of spare parts   | Automotive                 | 55,40                            | 55,40               |
| Efes Breweries International N.V. (EBI) (9)   | The<br>Netherlands        | Holding company that facilitates Anadolu Efes' foreign<br>investments in breweries                                       | Beer                       | 43,05                            | 43,05               |
| AB InBev Efes B.V. (9)  | The<br>Netherlands        | Investment company   | Beer                       | 21,53                            | 21,53               |
| JSC Moscow-Efes Brewery (Efes Moscow) (6) (9) (10)  | Russia                    | Production and marketing of beer   | Beer                       | -                                | 21,53               |
| LLC Vostok Solod (9)  | Russia                    | Production of malt   | Beer                       | 21,53                            | 21,53               |
| LLC Bosteels Trade (12)   | Russia                    | Production of malt   | Beer                       | 21,53                            | 21,53               |
| Euro-Asien Brauerein Holding GmbH<br>(Euro-Asien) (9) (10)  | Germany                   | Investment company   | Beer                       | 21,53                            | 21,53               |
| JSC AB InBev Efes (6) (9) (10)  | Russia                    | Production and marketing of beer   | Beer                       | 21,53                            | 21,53               |
| LLC Inbev Trade (9)   | Russia                    | Production of malt   | Beer                       | 21,53                            | 21,53               |
| PJSC AB InBev Efes Ukraine (9) (10)   | Ukraine                   | Production and marketing of beer   | Beer                       | 21,25                            | 21,22               |
| Bevmar GmbH (9) (10)  | Germany                   | Investment company   | Beer                       | 21,53                            | 21,53               |
| JSC FE Efes Kazakhstan Brewery<br>(Efes Kazakhstan) (9)   | Kazakhstan                | Production and marketing beer  | Beer                       | 43,05                            | 43,05               |
| International Beers Trading LLP (IBT) (9)   | Kazakhstan                | Marketing of beer  | Beer                       | 43,05                            | 43,05               |
| Efes Vitanta Moldova Brewery S.A. (Efes Moldova) (9)  | Moldova                   | Production of beer and low alcoholic drinks  | Beer                       | 41,70                            | 41,70               |
| JSC Lomisi (Efes Georgia) (9)   | Georgia                   | Production and marketing and of beer and carbonated soft drinks  | Beer                       | 43,05                            | 43,05               |
| PJSC Efes Ukraine (Efes Ukraine) (9)  | Ukraine                   | Production and marketing of beer   | Beer                       | 43,02                            | 43,02               |
| Efes Trade BY FLLC (Efes Belarus) (9)   | Belarus                   | Market development   | Beer                       | 43,05                            | 43,05               |
| Efes Holland Technical Management<br>Consultancy B.V. (EHTMC) (9)   | The<br>Netherlands        | Leasing of intellectual property and similar products  | Beer                       | 43,05                            | 43,05               |
| LLC Efes Ukraine (11)   | Ukraine                   | Selling and distribution of beer   | Beer                       | -                                | 43,05               |
| Efes Pazarlama ve Dağıtım Ticaret A.Ş. (Ef-Pa) (9)  | Turkey                    | Marketing and distribution company of Anadolu Efes   | Beer                       | 43,05                            | 43,05               |
| Cypex Co. Ltd. (Cypex) (9)  | Northern<br>Cyprus        | Marketing and distribution of beer   | Beer                       | 43,05                            | 43,05               |
| Efes Deutschland GmbH (Efes Germany) (9)  | Germany                   | Marketing and distribution of beer   | Beer                       | 43,05                            | 43,05               |
| Coca-Cola İçecek A.Ş. (CCİ) (7) (9)   | Turkey                    | Production of Coca-Cola products   | Soft-drinks                | 21,64                            | 21,64               |
| Coca-Cola Satış ve Dağıtım A.Ş. (CCSD) (9)  | Turkey                    | Distribution and selling of Coca-Cola, Doğadan and<br>Mahmudiye products   | Soft-drinks                | 21,63                            | 21,63               |
| Mahmudiye Kaynak Suyu Ltd. Şti. (Mahmudiye) (9)   | Turkey                    | Filling and selling of natural spring water  | Soft-drinks                | 21,64                            | 21,64               |
| J.V. Coca-Cola Almaty Bottlers LLP<br>(Almaty CC) (9)   | Kazakhstan                | Production, distribution and selling of and distribution of<br>Coca Cola products  | Soft-drinks                | 21,64                            | 21,64               |
| Tonus Turkish-Kazakh Joint Venture LLP<br>(Tonus) (9)   | Kazakhstan                | Investment company of CCI  | Soft-drinks                | 21,64                            | 21,64               |
| Azerbaijan Coca-Cola Bottlers LLC<br>(Azerbaijan CC) (9)  | Azerbaijan                | Production, distribution and selling of Coca Cola products   | Soft-drinks                | 21,61                            | 21,61               |
| Coca-Cola Bishkek Bottlers CJSC (Bishkek CC) (9)<br>CCI International Holland B.V. (CCI Holland) (9)          | Kyrgyzstan<br>The         | Production, distribution and selling of Coca Cola products   | Soft-drinks<br>Soft-drinks | 21,64<br>21,64                   | 21,64<br>21,64      |
|   | Netherlands               | Investment company of CCI  |                            | ,                                | ,-                  |
| Sardkar for Beverage Industry Ltd. (SBIL) (9)<br>The Coca-Cola Bottling Company of Jordan Ltd.                | Iraq<br>Jordan            | Production, distribution and selling of Coca Cola products<br>Production, distribution and selling of Coca Cola products | Soft-drinks<br>Soft-drinks | 21,64<br>19,47                   | 21,64<br>19,47      |
| (Jordan CC) (9)<br>Coca-Cola Beverages Pakistan Ltd (CCBPL) (9)   | Pakistan                  | Production, distribution and selling of Coca Cola products   | Soft-drinks                | 10,75                            | 10,75               |
| Turkmenistan Coca-Cola Bottlers Ltd.<br>(Turkmenistan CC) (9)   | Turkmenistan              | Production, distribution and selling of Coca Cola products   | Soft-drinks                | 12,87                            | 12,87               |
| Waha Beverages B.V. (9)   | The<br>Netherlands        | Investment company of CCİ  | Soft-drinks                | 17,32                            | 17,32               |
| Al Waha for Soft Drinks, Juices, Mineral Water,<br>Plastics, and Plastic Caps Production LLC (Al<br>Waha) (9) | Iraq                      | Production, distribution and selling of Coca Cola products   | Soft-drinks                | 17,32                            | 17,32               |
| Coca-Cola Beverages Tajikistan LLC<br>(Coca Cola Tajikistan) (9)  | Tajikistan                | Production, distribution and selling of Coca Cola products   | Soft-drinks                | 21,64                            | 21,64               |
| Ramstore Kazakhstan LLC (Ramstore Kazakhstan)<br>(13)   | Kazakhstan                | Sales of food and beverage and durable goods   | Migros                     | 50,00                            | -                   |
| Ramstore Macedonia DOO (Ramstore Macedonia)<br>(13)   | Macedonia                 | Sales of food and beverage and durable goods   | Migros                     | 49,50                            | -                   |
|   | Turkey                    | Inactive   | Migros                     | 50,00                            |                     |

(6) As of March 1, 2019, Efes Moscow and JSC Sun Inbev were merged under JSC Sun Inbev. As a result of the merger, JSC Sun Inbev 's name changed as JSC AB Inbev Efes.
(7) CCI shares are quoted in BIST.
(8) Subsidiary of Anadolu Isuzu.

(9) Subsidiary of Anadolu Efes.
 (10) Companies which AB Inbev Efes B.V. directly participates in connection with the business combination explained in Note 3.

(11) Has been sold on June 4, 2019.

(12) The name of LLC Efes Solod was changed to LLC Bosteels Trade on May 6, 2019.
 (13) Subsidiary of Migros.

### NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS AS AT SEPTEMBER 30, 2019

(Currency - Thousands of Turkish Lira (TRL) unless otherwise indicated)

#### NOTE 1 - ORGANIZATION AND NATURE OF ACTIVITIES OF THE GROUP (cont'd)

#### **Joint Ventures**

The joint ventures included in consolidation by equity method and its shareholding percentages at September 30, 2019 and December 31, 2018 are as follows:

|   | Country          | Main activities   | Effective shar<br>voting ri | U              |
|---|------------------|---|-----------------------------|----------------|
|   | Country          | Main activities   | September 30, 2019          |                |
| Migros Ticaret A.Ş. (Migros) (*)                                      | Turkey           | Sales of food and beverage and durable goods                                | -                           | 50,00          |
| Anadolu Landini Traktör Üretim ve                                     | Turkey           | Tractor production  | 50,00                       | 50,00          |
| Pazarlama A.Ş. (Anadolu Landini)                                      | Trusteare        |   | 22.22                       | 22.22          |
| Aslancık Elektrik Üretim A.Ş. (Aslancık)<br>LLC Faber-Castell Anadolu | Turkey<br>Russia | Electricity production<br>Trading of all kinds of stationery                | 33,33<br>28,44              | 33,33<br>28,44 |
| Anadolu Etap Penkon Gıda ve Tarım                                     |                  | Production and sale of fruit juice concentrate                              | 28,44<br>17,09              | 28,44<br>17,09 |
| Ürünleri San.<br>ve Tic. A.Ş. (Anadolu Etap)                          |                  | and puree and sales of fresh fruit  |                             |                |
| Syrian Soft Drink Sales & Dist. LLC (SSDSD)                           | Syria            | Distribution and sales of Coca-Cola products                                | 10,82                       | 10,82          |
| Türkiye'nin Otomobili Girişim Grubu Sanayi ve Ticaret A.Ş.            | Turkey           | Development, production and trade of all kinds of electrical motor vehicles | 19,00                       | 19,00          |

(\*) Shares of Migros are currently quoted in BİST.

#### NOTE 2 - BASIS OF PRESENTATION OF CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

#### **Basis of Preparation of Financial Statements**

The accompanying financial statements are prepared in accordance with the requirements of Capital Markets Board ("CMB") Communiqué Serial II, No: 14.1 "Basis of Financial Reporting in Capital Markets", which was published in the Official Gazette No:28676 on June 13, 2013. The accompanying financial statements are prepared based on the Turkish Accounting Standards and interpretations ("TAS") issued by the Public Oversight Accounting and Auditing Standards Authority ("POA") under Article 5 of the Communiqué.

The condensed consolidated financial statements are presented in accordance with "Announcement regarding with TAS/TFRS Taxonomy" which was published on April 15, 2019 by POA and the format and mandatory information recommended by CMB.

The Group companies, which operate in Turkey, keep their accounting books and their statutory financial statements in Turkish Lira in accordance with the Generally Accepted Accounting Principles in Turkey accepted by the Capital Markets Board (CMB), Turkish Commercial Code, Tax Legislation and the Uniform Chart of Accounts issued by the Ministry of Finance. The foreign subsidiaries and joint ventures keep their accounting books and statutory financial statements in their local currencies and in accordance with the rules and regulations of the countries in which they operate.

The interim condensed consolidated financial statements are based on the statutory financial statements of the Group's subsidiaries and joint ventures and presented in TRL in accordance with the principles CMB Financial Reporting Standards with certain adjustments and reclassifications for the purpose of fair presentation. Such adjustments are primarily related to application of consolidation accounting, accounting of deferred taxes, accounting of employment termination benefits on an actuarial basis and accruals for various expenses. These consolidated financial statements have been prepared on the historical cost basis except for certain financial assets and liabilities. Historical cost is generally based on the fair value of the consideration given in exchange for assets.

In the scope of the CMB's "Communiqué on Financial Reporting in Capital Market" Numbered II-14.1 (Communiqué), the Group has prepared interim condensed consolidated financial statements as at September 30, 2019 in accordance with TAS 34, "Interim Financial Reporting". The interim condensed consolidated financial statements and explanatory notes are presented using the compulsory standard formats as published by the Communiqué.

The entities are allowed to prepare a complete or condensed set of interim financial statements in accordance with TAS 34. In this respect, the Group has preferred to prepare condensed consolidated financial statements in the interim periods. The interim condensed consolidated financial statements as of September 30, 2019 have been prepared by applying the accounting policies consistent with the accounting policies applied in the preparation of the consolidated financial statements for the year ended December 31, 2018, except for the application of TFRS 16 effective from January 1, 2019. Accordingly, these interim condensed consolidated financial statements should be read in conjunction with the consolidated financial statements of the year ended December 31, 2018.

### NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS AS AT SEPTEMBER 30, 2019

(Currency - Thousands of Turkish Lira (TRL) unless otherwise indicated)

## NOTE 2 - BASIS OF PRESENTATION OF CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (cont'd)

#### **Comparative Information and Restatement of Prior Period Financial Statements**

The consolidated financial statements of the Group include comparative financial information to enable the determination of the trends in the financial position and performance. Comparative figures are reclassified, where necessary, to conform to changes in presentation in the current period consolidated financial statements and significant changes are explained. In order to be consistent with the current period presentation, the reclassifications on the consolidated financial statements for the periods ended September 30, 2018 and December 31, 2018 are as follows:

- a) Within the scope of TFRS 15 "Revenue from Costumer Contracts" standard, marketing activity participation fees are classified to sales discount due to the fact that related expenses are realized by the customer which was previously recognized in sales and marketing expense. In this context, so as to being consistent with current period presentation as of September 30, 2018, the amount of TRL 116.590 marketing activity participation fee is classified from sales and marketing expenses to sales discount.
- b) Within the scope of TFRS 15 "Revenue from Costumer Contracts" standard, services rendered from customers are classified to sales discount due to the fact that related expenses are realized by the customer which was previously recognized in sales and marketing expense. In this context, so as to being consistent with current period presentation as of September 30, 2018, the amount of TRL 163.004 service fees, received from customer are restated to sales discount from sales and marketing expense by classification.
- c) The consolidated income statement of Migros, a subsidiary of the Group for the period ended September 30, 2018 is restated by increasing TRL 3.658 in marketing expenses, TRL 11.485 in general administrative expenses and decreasing TRL 3.331 in tax expense, in order to present accurately the periodical accruals of the yearly expense provisions which are netted at the period ends. As a result of the restatement, as of September 30, 2018, there has been a decrease of TRL 5.906 from the "Gain (Loss) from Investments Accounted Through Equity Method".
- d) Management of Anadolu Isuzu, a subsidiary of the Group has determined that the foreign exchange rates used in one of the 2018 Export sales project were incorrectly recognized based on the evaluations made in 2019. Anadolu Isuzu management has evaluated the effects of these errors on the consolidated financial statements and the errors identified as a result of these evaluations have been corrected retrospectively. Accordingly, the consolidated statement of financial position as of December 31, 2018 has been restated as follows;
  - Inventories decrease in the amount of TRL 3.873
  - Trade receivables increase in the amount of TRL 10.932
  - Other current assets decrease in the amount of TRL 13.259
  - Short term deferred income decrease in the amount of TRL 331
  - Long term deferred income increase in the amount of TRL 2.647
  - Trade payables increase in the amount of TRL 4.932
  - Deferred tax liability decrease in the amount of TRL 167
  - Net income equity holders of the parent- decrease in the amount of TRL 7.359
  - Net income non-controlling interests decrease in the amount of TRL 5.924

### NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS AS AT SEPTEMBER 30, 2019

(Currency - Thousands of Turkish Lira (TRL) unless otherwise indicated)

## NOTE 2 - BASIS OF PRESENTATION OF CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (cont'd)

#### **Comparative Information and Restatement of Prior Period Financial Statements (cont'd)**

e) In the scope of TFRS 3 "Business Combinations", it is permitted to finalize fair value appraisal of the identifiable assets, liabilities and contingent liabilities of the acquired companies in a time period of one year. Fair value appraisal process has been finalized as of March 31, 2019 for the business combination of Beer Group recognized as of March 31, 2018. Accordingly, consolidated financial statements for the year 2018 which has been prepared by recognizing provisional goodwill has been restated. According to the restatement, as of March 31, 2018 fair value of the "Inventory", "Property, Plant and Equipment", "Intangible Assets", "Deferred Tax Asset", "Other Liabilities" and "Deferred Tax Liabilities" have been changed. Restatements about the recognition of changes in fair value in the consolidated financial statements as of December 31, 2018 and profit or loss statement as of September 30, 2018 are as follows:

Consolidated statement of financial position as of December 31, 2018;

- Property, plant and equipment increase in the amount of TRL 703.690
- Goodwill decrease in the amount of TRL 3.339.187
- Other intangible assets increase in the amount of TRL 3.349.986
- Deferred tax asset decrease in the amount of TRL 191.669
- Other short term provisions increase in the amount of TRL 62.273
- Deferred tax liability increase in the amount of TRL 666.464
- Currency translation differences increase in the amount of TRL 2.166
- Net income equity holders of the parent decrease in the amount of TRL 46.738
- Non-controlling interests decrease in the amount of TRL 146.954

Consolidated statement of profit or loss as of September 30, 2018;

- Cost of sales increase in the amount of TRL 182.862
- General administrative expenses decrease in the amount of TRL 2.779
- Marketing expenses increase in the amount of TRL 8.554
- Expense from investing activities increase in the amount of TRL 6.505
- Deferred tax (expense) income increase in the amount of TRL 38.756
- Net income equity holders of the parent decrease in the amount of TRL 33.614
- Net income non-controlling interests decrease in the amount of TRL 122.770

The fair value table and goodwill reconciliation (as of the merger date) of the net assets of the companies, whose shares are purchased, are included in "Note 3 - Business Combinations".

#### **Seasonality of Operations**

Due to higher consumption of beverage during the summer season, the interim condensed consolidated financial statements of Anadolu Efes, a subsidiary of the Group, may include the effects of the seasonal variations. Therefore, the results of Beer and Soft Drinks segment for the first nine months up to September 30, 2019 may not necessarily constitute an indicator for the results to be expected for the overall fiscal year.

Adel, a subsidiary of the Group, starts sales campaigns for specific products at the beginning of each year and then carries out "dealer fairs" for the sales of the brands produced and imported in February. At these sales campaigns and dealer fairs, cheques are received in the amount of orders from the customers and the received orders are met in the first half of the year.

#### NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS AS AT SEPTEMBER 30, 2019 (Currency – Thousands of Turkish Lira (TRL) unless otherwise indicated)

## NOTE 2 - BASIS OF PRESENTATION OF CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (cont'd)

#### New standards and interpretations

#### New and amended TFRS Standards that are effective as of January 1, 2019

| TFRS 16                     | Leases   |
|-----------------------------|--|
| TFRS Interpretation 23      | Uncertainty over Income Tax Treatments               |
| Amendments to TAS 28        | Long-term Interests in Associates and Joint Ventures |
| Amendments to TAS 19        | Plan Amendment, Curtailment or Settlement            |
| Annual Improvements to TFRS | Amendments to TFRS 3,                                |
| Standards 2015–2017 Cycle   | <i>TFRS 11, TAS 12 and TAS 23</i>                    |

#### **TFRS 16 Leases**

**TFRS 16, "Leases";** The Group has adopted the new standard as at January 1, 2019 for the first time, in line with the transition provisions of the standard.

Impacts of the first time adoption of TFRS 16 on the condensed interim consolidated financial statements of the Group are as below:

#### The Group – as a lessee

At inception of a contract, the Group assesses whether a contract is, or contains a lease. A contract is, or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration. To assess whether a contract conveys the right to control the use of an identified asset, The Group assess whether:

- a) the contract involved the use of an identified asset this may be specified explicitly or implicitly.
- b) the asset should be physically distinct or represent substantially all of the capacity of a physically distinct asset. If the supplier has a substantive substitution right, the asset is not identified.
- c) the Group has the right to obtain substantially all of the economic benefits from the use of an asset throughout the period of use; and
- d) the Group has the right to direct use of the asset. The Group concludes to have the right of use, when it is predetermined how and for what purpose the Group will use the asset. The Group has the right to direct use of asset if either:
  - i. the Group has the right to operate (or to have the right to direct others to operate) the asset over its useful life and the lessor does not have the rights to change the terms to operate or;
  - ii. the Group designed the asset (or the specific features) in a way that predetermines how and for what purpose it is used.

The Group recognizes a right of use and a rent obligation on the financial statements at the date of the lease.

NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS AS AT SEPTEMBER 30, 2019 (Currency – Thousands of Turkish Lira (TRL) unless otherwise indicated)

## NOTE 2 - BASIS OF PRESENTATION OF CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (cont'd)

New standards and interpretations (cont'd)

#### New and amended TFRS Standards that are effective as of January 1, 2019 (cont'd)

#### TFRS 16 Leases (cont'd)

#### Right of use asset

The right of use asset is initially recognized at cost comprising of:

- a) amount of the initial measurement of the lease liability;
- b) any lease payments made at or before the commencement date, less any lease incentives received;
- c) any initial direct costs incurred by the Group; and

To apply a cost model, the Group measure the right-of-use asset at cost:

- a) less any accumulated depreciation and any accumulated impairment losses; and
- b) adjusted for any remeasurement of the lease liability.

The Group applies the straight-line method to depreciate the right of use. If the lease transfers ownership of the underlying asset to the lessee by the end of the lease term or if the cost of the right-of-use asset reflects that the lessee will exercise a purchase option, the Group depreciate the right-of-use asset from the commencement date to the end of the useful life of the underlying asset. Otherwise, the Group depreciate the right-of-use asset from the commencement date to the earlier of the end of the useful life of the right-of-use asset or the end of the lease term.

The Group apply TAS 36 Impairment of Assets to determine whether the right-of-use asset is impaired and to account for any impairment loss identified.

#### Lease Liability

At the commencement date, The Group measure the lease liability at the present value of the lease payments that are not paid at that date. The lease payments are discounted using the interest rate implicit in the lease, if that rate can be readily determined. If that rate cannot be readily determined, the Group use the lessee's incremental borrowing rate.

At the commencement date, the lease payments included in the measurement of the lease liability comprise the following payments for the right to use the underlying asset during the lease term that are not paid at the commencement date:

- a) fixed payments, less any lease incentives receivable;
- b) variable lease payments that depend on an index or a rate, initially measured using the index or rate as at the commencement date;
- c) the exercise price of a purchase option if the Group is reasonably certain to exercise that option; and
- d) payments of penalties for terminating the lease, if the lease term reflects the Group exercising an option to terminate the lease.

After the commencement date, the Group measure the lease liability by:

- a) increasing the carrying amount to reflect interest on the lease liability;
- b) reducing the carrying amount to reflect the lease payments made; and
- c) remeasuring the carrying amount to reflect any reassessment or lease modifications, or to reflect revised insubstance fixed lease payments.

#### NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS AS AT SEPTEMBER 30, 2019 (Currency – Thousands of Turkish Lira (TRL) unless otherwise indicated)

## NOTE 2 - BASIS OF PRESENTATION OF CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (cont'd)

#### New standards and interpretations (cont'd)

#### New and amended TFRS Standards that are effective as of January 1, 2019 (cont'd)

#### TFRS 16 Leases (cont'd)

#### Lease Liability (cont'd)

Interest on the lease liability in each period during the lease term is the amount that produces a constant periodic rate of interest on the remaining balance of the lease liability. The Group determine the revised discount rate as the interest rate implicit in the lease for the remainder of the lease term, if that rate can be readily determined, or the lessee's incremental borrowing rate at the date of reassessment, if the interest rate implicit in the lease cannot be readily determined. After the commencement date, the Group remeasure the lease liability to reflect changes to the lease payments. the Group recognise the amount of the remeasurement of the lease liability as an adjustment to the right-of-use asset.

The Group shall remeasure the lease liability by discounting the revised lease payments using a revised discount rate, if either:

- a) There is a change in the lease term. The Group determine the revised lease payments on the basis of the revised lease term; or
- b) There is a change in the assessment of an option to purchase the underlying asset. The Group determine the revised lease payments to reflect the change in amounts payable under the purchase option.

The Group determine the revised discount rate as the interest rate implicit in the lease for the remainder of the lease term, if that rate can be readily determined, or the lessee's incremental borrowing rate at the date of reassessment, if the interest rate implicit in the lease cannot be readily determined.

The Group remeasure the lease liability by discounting the revised lease payments, if either:

- a) There is a change in the amounts expected to be payable under a residual value guarantee. The Group determine the revised lease payments to reflect the change in the amounts expected to be payable under the residual value guarantee.
- b) There is a change in future lease payments resulting from a change in an index or a rate used to determine those payments. The Group remeasure the lease liability to reflect those revised lease payments only when there is a change in the cash flows.

The Group determine the revised lease payments for the remainder of the lease term based on the revised contractual payments. In that case, the Group use an unchanged discount rate.

The Group account for a lease modification as a separate lease if both:

- a) The restructuring extends the scope of the leasing by including the right of use of one or more underlying assets, and
- b) The lease payment amount increases as much as the appropriate adjustments to the price mentioned individually so that the increase in scope reflects the individual price and the terms of the relevant agreement.

Leases with a lease term of 12 months or less and leases of low-value assets determined by the Group are evaluated in scope of the exemption of the standard and payments associated with those leases are recognised on a straight-line basis as an expense in profit or loss.

NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS AS AT SEPTEMBER 30, 2019 (Currency – Thousands of Turkish Lira (TRL) unless otherwise indicated)

## NOTE 2 - BASIS OF PRESENTATION OF CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (cont'd)

New standards and interpretations (cont'd)

#### New and amended TFRS Standards that are effective as of January 1, 2019 (cont'd)

#### TFRS 16 Leases (cont'd)

#### First adoption to TFRS 16

The Group has adopted TFRS 16 "Lease" which has been replaced with TAS 17 "Leases" from January 1, 2019 with simplified approach. The Group has not restated comparatives for the 2018 reporting period, as permitted under the simplified transition approach. With this method, use of rights are measured based on the leasing debts (which are adjusted according to leasing costs paid in cash or accrued) in the transition period.

As of January 1, 2019 the details of the right of use assets that are accounted in the interim condensed consolidated financial statements are as follows:

|                           | <b>January 1, 2019</b> |
|---------------------------|------------------------|
| Land                      | 26.964                 |
| Buildings                 | 3.539.463              |
| Machinery and equipments  | 12.649                 |
| Vehicles                  | 18.098                 |
| Furniture and fixtures    | 5.922                  |
| Other                     | 614                    |
| Total Right Use of Assets | 3.603.710              |

With the transition, the Group recognized lease liability in the consolidated financial statements for the lease contracts which were previously measured under TAS 17 as operational leases. At transition, lease liabilities are measured at the net present value of the remaining lease payments, discounted at the Group's incremental borrowing rate as of January 1, 2019. The weighted average of the Group's incremental borrowing rates are as follows;

|                         | January 1, 2019            |
|-------------------------|----------------------------|
| Currency                | Incremental Borrowing Rate |
| TRL                     | 19,2%                      |
| US Dollars (USD)        | 5,6%                       |
| European Currency (EUR) | 2,9%                       |
| Russian Ruble (RUR)     | 8,2%                       |
| Ukraine Hryvnya (UAH)   | 19,8%                      |
| Pakistan Rupee (PKR)    | 7,7%                       |
| Azerbaijani Manat (AZN) | 15,0%                      |
| Jordan Dinar (JOD)      | 7,3%                       |
| Iraqi Dinar (IQD)       | 5,7%                       |
| British Pound (GBP)     | 7,0%                       |

#### **Finance leases**

The main differences between TFRS 16 and TAS 17 with respect to assets formerly held under a finance lease is the measurement of the residual value guarantees provided by the lessee to the lessor. TFRS 16 requires that the Group recognizes as part of its lease liability only the amount expected to be payable under a residual value guarantee, rather than the maximum amount guaranteed as required by TAS 17.

Based on an analysis of the finance leases as at September 30, 2019 and on the basis of the facts and circumstances that exist at that date, there isn't any material impact on the Group's consolidated financial statements.

#### NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS AS AT SEPTEMBER 30, 2019 (Currency – Thousands of Turkish Lira (TRL) unless otherwise indicated)

## NOTE 2 - BASIS OF PRESENTATION OF CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (cont'd)

#### New standards and interpretations (cont'd)

#### New and amended TFRS Standards that are effective as of January 1, 2019 (cont'd)

#### TFRS 16 Leases (cont'd)

#### First adoption to TFRS 16 (cont'd)

The effects of TFRS 16 on the condensed consolidated statement of financial position as of September 30, 2019 are as follows:

|   | September 30, 2019         |                    |                         |  |  |  |
|---|----------------------------|--------------------|-------------------------|--|--|--|
|   | Without<br>TFRS 16 effects | TFRS 16<br>effects | With<br>TFRS 16 effects |  |  |  |
| Current Assets                                      | 20.351.248                 | (16.009)           | 20.335.239              |  |  |  |
| Trade receivables                                   | 4.257.564                  | -                  | 4.257.564               |  |  |  |
| Other receivables                                   | -                          | 3.049              | 3.049                   |  |  |  |
| Prepaid expenses                                    | 825.059                    | (19.058)           | 806.001                 |  |  |  |
| Other components of current assets                  | 15.268.625                 | -                  | 15.268.625              |  |  |  |
| Non-current Assets                                  | 40.375.032                 | 3.697.528          | 44.072.560              |  |  |  |
| Other receivables                                   | -                          | 3.260              | 3.260                   |  |  |  |
| Right of use assets                                 | -                          | 3.718.992          | 3.718.992               |  |  |  |
| Prepaid expenses                                    | 452.424                    | (27.438)           | 424.986                 |  |  |  |
| Investments accounted through equity                | 37.336                     | (2.210)            | 35.126                  |  |  |  |
| Deferred tax asset                                  | 1.101.707                  | 4.925              | 1.106.632               |  |  |  |
| Other components of non-current assets              | 38.783.564                 | -                  | 38.783.564              |  |  |  |
| TOTAL ASSETS  | 60.726.279                 | 3.681.520          | 64.407.799              |  |  |  |
| Current Liabilities                                 | 21.671.389                 | 557.818            | 22.229.207              |  |  |  |
| Current portion of non-current borrowings           | 3.665.683                  | 557.818            | 4.223.501               |  |  |  |
| Other components of current liabilities             | 18.005.706                 | -                  | 18.005.706              |  |  |  |
| Non-current Liabilities                             | 17.295.418                 | 3.295.247          | 20.590.665              |  |  |  |
| Long-term borrowings                                | 12.872.753                 | 3.338.509          | 16.211.262              |  |  |  |
| Deferred tax liabilities                            | 2.976.919                  | (30.355)           | 2.946.564               |  |  |  |
| Other components of non-current liabilities         | 1.445.746                  | (12.907)           | 1.432.839               |  |  |  |
| TOTAL EQUITY  | 21.759.472                 | (171.545)          | 21.587.927              |  |  |  |
| Equity Attributable to Equity Holders of the Parent | 5.036.023                  | (94.794)           | 4.941.229               |  |  |  |
| Prior years' profits                                | 1.741.794                  | -                  | 1.741.794               |  |  |  |
| Current period losses                               | (133.255)                  | (94.633)           | (227.888)               |  |  |  |
| Currency translation differences                    | 2.061.309                  | (161)              | 2.061.148               |  |  |  |
| Other components of equity                          | 1.366.175                  | -                  | 1.366.175               |  |  |  |
| Non-Controlling Interests                           | 16.723.449                 | (76.751)           | 16.646.698              |  |  |  |
| TOTAL LIABILITIES                                   | 60.726.279                 | 3.681.520          | 64.407.799              |  |  |  |

# NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS AS AT SEPTEMBER 30, 2019

(Currency - Thousands of Turkish Lira (TRL) unless otherwise indicated)

## NOTE 2 - BASIS OF PRESENTATION OF CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (cont'd)

#### New standards and interpretations (cont'd)

#### New and amended TFRS Standards that are effective as of January 1, 2019 (cont'd)

#### TFRS 16 Leases (cont'd)

#### First adoption to TFRS 16 (cont'd)

The effects of TFRS 16 on the interim condensed consolidated profit or loss statement for the nine-month period ended as of September 30, 2019 are as follows:

|   | January 1 – September 30, 2019 |                    |                         |  |  |
|---|--------------------------------|--------------------|-------------------------|--|--|
|   | Without<br>TFRS 16 effects     | TFRS 16<br>effects | With<br>TFRS 16 effects |  |  |
| Revenue   | 32.446.726                     | -                  | 32.446.726              |  |  |
| Cost of Sales (-)   | (22.178.409)                   | 73.941             | (22.104.468)            |  |  |
| GROSS PROFIT (LOSS)   | 10.268.317                     | 73.941             | 10.342.258              |  |  |
| General Administrative Expenses (-)                             | (1.607.210)                    | 15.366             | (1.591.844)             |  |  |
| Marketing Expenses (-)  | (5.856.951)                    | 64.099             | (5.792.852)             |  |  |
| Research and Development Expenses (-)                           | (1.984)                        | -                  | (1.984)                 |  |  |
| Other Operating Income  | 593.103                        | 319                | 593.422                 |  |  |
| Other Operating Expenses (-)                                    | (905.387)                      | -                  | (905.387)               |  |  |
| Gain (Loss) from Investments Accounted Through<br>Equity Method | (253.823)                      | (36.272)           | (290.095)               |  |  |
| INCOME FROM OPERATING ACTIVITIES                                | 2.236.065                      | 117.453            | 2.353.518               |  |  |
| Income from Investing Activities                                | 665.007                        | -                  | 665.007                 |  |  |
| Expense from Investing Activities (-)                           | (101.679)                      | -                  | (101.679)               |  |  |
| INCOME BEFORE FINANCING INCOME<br>(EXPENSE)                     | 2.799.393                      | 117.453            | 2.916.846               |  |  |
| Financial Income  | 1.178.205                      | 2.497              | 1.180.702               |  |  |
| Financial Expenses (-)  | (2.697.523)                    | (277.818)          | (2.975.341)             |  |  |
| INCOME (LOSS) FROM CONTINUING<br>OPERATIONS                     | 1.280.075                      | (157.868)          | 1.122.207               |  |  |
| Tax (Expense) Income, Continuing Operations                     | (473.035)                      | 20.249             | (452.786)               |  |  |
| - Current Period Tax (Expense) (-)                              | (401.742)                      |                    | (401.742)               |  |  |
| - Deferred Tax (Expense) Income                                 | (71.293)                       | 20.249             | (51.044)                |  |  |
| NET INCOME (LOSS)   | 807.040                        | (137.619)          | 669.421                 |  |  |
| Profit/(Loss) Attributable to                                   |                                |                    |                         |  |  |
| - Non-Controlling Interest                                      | 940.295                        | (42.986)           | 897.309                 |  |  |
| - Equity Holders of the Parent                                  | (133.255)                      | (94.633)           | (227.888)               |  |  |
| EBITDA  | 4.291.538                      | 509.358            | 4.800.896               |  |  |

## NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS AS AT SEPTEMBER 30, 2019

(Currency - Thousands of Turkish Lira (TRL) unless otherwise indicated)

## NOTE 2 - BASIS OF PRESENTATION OF CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (cont'd)

#### New standards and interpretations (cont'd)

#### New and amended TFRS Standards that are effective as of January 1, 2019 (cont'd)

#### **TFRS Interpretation 23** Uncertainty over Income Tax Treatments

This interpretation addresses the determination of taxable profit (tax loss), tax bases, unused tax losses, unused tax credits and tax rates, when there is uncertainty over income tax treatments under TAS 12.

#### Amendments to TAS 28 Long-term Interests in Associates and Joint Ventures

This amendment clarifies that an entity applies TFRS 9 Financial Instruments to long-term interests in an associate or joint venture that form part of the net investment in the associate or joint venture but to which the equity method is not applied.

#### Amendments to TAS 19 Employee Benefits Plan

Amendments to TAS 19 Employee Benefits address changes in defined benefit plans from the post-employment benefit benefits (defined as defined benefit plans and defined contribution plans) to the recognition of the defined benefit plans and amended TAS 19.

#### Annual Improvements to TFRS Standards 2015–2017 Cycle

Annual Improvements to TFRS Standards 2015–2017 Cycle include amendments to TFRS 3 Business Combinations and TFRS 11 Joint Arrangements in when a party that participates in, but does not have joint control of, TAS 12 Income Taxes; income tax consequences of dividends in profit or loss, and TAS 23 Borrowing Costs in capitalized borrowing costs.

#### New and revised TFRSs in issue but not yet effective

The Group has not yet adopted the following standards and amendments and interpretations to the existing standards:

| TFRS 17              | Insurance Contracts   |
|----------------------|---|
| Amendments to TFRS 3 | Business Combinations   |
| Amendments to TAS 1  | Presentation of Financial Statements                            |
| Amendments to TAS 8  | Accounting Policies, Changes in Accounting Estimates and Errors |

#### **TFRS 17** Insurance Contracts

TFRS 17 requires insurance liabilities to be measured at a current fulfillment value and provides a more uniform measurement and presentation approach for all insurance contracts. These requirements are designed to achieve the goal of a consistent, principle-based accounting for insurance contracts. TFRS 17 supersedes TFRS 4 Insurance Contracts as of January 1, 2021.

#### Amendments to TFRS 3 Business Combinations

The definition of "business" is important because the accounting for the acquisition of an activity and asset group varies depending on whether the group is a business or only an asset group. The definition of "business" in TFRS 3 Business Combinations standard has been amended. With this change:

- By confirming that a business should include inputs and a process; clarified that the process should be essential and that the process and inputs should contribute significantly to the creation of outputs.
- The definition of a business has been simplified by focusing on the definition of goods and services offered to customers and other income from ordinary activities.
- An optional test has been added to facilitate the process of deciding whether a company acquired a business or a group of assets.

## NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS AS AT SEPTEMBER 30, 2019

(Currency - Thousands of Turkish Lira (TRL) unless otherwise indicated)

## NOTE 2 - BASIS OF PRESENTATION OF CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (cont'd)

#### New standards and interpretations (cont'd)

New and revised TFRSs in issue but not yet effective (cont'd)

## Amendments to TAS 1 Presentation of Financial Statements and TAS 8 Accounting Policies, Changes in Accounting Estimates and Errors - Definition of Material

The amendments in Definition of Material (Amendments to TAS 1 and TAS 8) clarify the definition of 'material' and align the definition used in the Conceptual Framework and the standards.

Other than TFRS 16, the Group is in the process of assessing the impact of amendments and improvements of these standards on the consolidated financial position and performance of the Group.

#### **NOTE 3 - BUSINESS COMBINATIONS**

#### Transactions for the period of September 30, 2019

"Business Partnership Agreement" related with the management of Migros, in which the Group has indirect 50% share, executed between the Group and Moonlight Capital S.A, the other shareholder of Migros has expired on April 30, 2019, as a result, there is no change in the shareholding rates. In TFRS 10 Consolidated Financial Statements under "Assessing Control" title, it is stated that an investor has rights that are sufficient to give it power when the investor has the practical ability to direct the relevant activities unilaterally. Also, it is stated that an investor holds significantly more voting rights than any other vote holder or organised group of vote holders, and the other shareholdings are numerous and widely dispersed, the investor has power over the investee. Since the related criteria in this standard have been fulfilled as of May 1, 2019, Migros has been accounted under investment accounted through equity method until April 30, 2019 and as of May 1, 2019 Migros has been accounted with full consolidation method.

This amendment is accounted as business combination achieved in stages according to TFRS 3 "Business Combinations" and in a business combination achieved in stages, the acquirer shall re-measure its previously held equity interest in the acquiree at its acquisition-date fair value and recognize the resulting gain or loss.

TFRS 3 Business Combinations permits fair value appraisal works to be completed in one year period. Due to the fact that assets, liabilities and contingent liabilities in the Migros' financial statements are still in the process of being defined during this reporting period, in accordance with TFRS 3 Business Combinations the Group has recognized the book values of net assets as given in the financial statements of Migros as of April 30, 2019 and provisional goodwill amounting to TRL 2.854.926 which is previously accounted under the carrying value of Migros which was accounted through equity method, is accounted under intangible assets in the interim condensed consolidated financial statements (Note 11).

## NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS AS AT SEPTEMBER 30, 2019

(Currency – Thousands of Turkish Lira (TRL) unless otherwise indicated)

#### NOTE 3 - BUSINESS COMBINATIONS (cont'd)

#### **Transactions for the year of 2018**

On March 29, 2018 after the required approvals from the legal authorities related with the alliance with Anheuser Busch InBev SA / NV (AB InBev), EBI's all beer operations in Russia, whose 100% shares are owned by Anadolu Efes, the subsidiary of the Group and AB InBev's all beer operations in Russia and Ukraine, has been merged under AB InBev Efes BV (AB InBev Efes) as 50%-50% ownership of Anadolu Efes and AB InBev. After this business combination, Anadolu Efes's Russian business and AB InBev's Russian and Ukrainian businesses started to operate together.

In August 2017, AB InBev Efes B.V. established in Netherlands by EBI with 100% ownership in order to facilitate the business combination. Thereafter, AB InBev has made an in kind capital contribution to AB InBev Efes with JSC Sun InBev, PJSC Sun InBev Ukraine and Bevmar GmbH entities' 100,00%, 98,34% and 100,00% shares respectively on March 29, 2018. At the same time, EBI has made an in kind capital contribution to AB InBev Efes with 100% shares of Efes Moscow and Euro-Asien on March 29, 2018. Moreover, AB InBev and EBI have made cash capital increase in AB InBev Efes with a total amount of USD 500 Thousand. After the cash and in kind capital contributions made by AB InBev and EBI, their ownership in AB InBev Efes become 50%-50%.

As a result of this merger, ABI InBev Efes's direct effective shareholding and voting rights have been 100,00%, 98,34% and 100,00% on JSC Sun InBev, PJSC Sun InBev Ukraine and Bevmar GmbH respectively (Anadolu Efes' share 50,00%, 49,17% and 50,00%). In accordance with the clauses of the shareholders agreement between EBI and AB InBev, EBI has acquired the control on JSC Sun InBev, PJSC Sun InBev Ukraine and Bevmar GmbH. Accordingly; JSC Sun InBev, PJSC Sun InBev Ukraine and Bevmar GmbH. Accordingly; JSC Sun InBev, PJSC Sun InBev Ukraine and Bevmar GmbH. Accordingly; JSC Sun InBev, PJSC Sun InBev Ukraine and Bevmar GmbH. Accordingly; JSC Sun InBev, PJSC Sun InBev Ukraine and Bevmar GmbH. Accordingly; JSC Sun InBev, PJSC Sun InBev Ukraine and Bevmar GmbH. Accordingly; JSC Sun InBev, PJSC Sun InBev Ukraine and Bevmar GmbH. Accordingly; JSC Sun InBev, PJSC Sun InBev Ukraine and Bevmar GmbH. Accordingly; JSC Sun InBev, PJSC Sun InBev Ukraine and Bevmar GmbH. Accordingly; JSC Sun InBev, PJSC Sun InBev Ukraine and Bevmar GmbH. Accordingly; JSC Sun InBev, PJSC Sun InBev Ukraine and Bevmar GmbH. Accordingly; JSC Sun InBev, PJSC Sun InBev Ukraine and Bevmar GmbH. Accordingly; JSC Sun InBev, PJSC Sun InBev Ukraine and Bevmar GmbH. Accordingly; JSC Sun InBev, PJSC Sun InBev Ukraine and Bevmar GmbH. Accordingly; JSC Sun InBev, PJSC Sun InBev Ukraine and Bevmar GmbH. Accordingly; JSC Sun InBev, PJ

Additionally, as a result of this merger ABI InBev Efes's direct effective shareholding and voting rights have been 100% in Efes Moscow and Euro-Asien. Accordingly, Anadolu Efes' share in these subsidiaries have been changed to 50,00% with retained control (Before this merger, the effective shareholding and voting rights were 100% for these two companies). In accordance with TFRS 10, as a result of the change in effective shareholding rates in Efes Moscow and Euro-Asien with retained control, TRL 586.736 amount has been booked as "Retained Earnings" under equity attributable to equity holders of the parent in consolidated interim financial statements of Anadolu Efes (The Group's share amounts to TRL 252.590).

Based upon the valuation report, the value of the assets that AB InBev has contributed in kind in AB InBev Efes as capital has been booked as USD 1.049.170 thousand in the financial statements of AB InBev Efes (equivalent of TRL 4.143.067). Additionally, AB InBev has made a cash capital contribution to AB InBev Efes amounting to USD 250 Thousand as mentioned above (equivalent of TRL 987).

Based upon the valuation report, the value of the assets that EBI has contributed in kind in AB InBev Efes as capital has been booked as USD 1.049.990 thousand in the financial statements of AB InBev Efes (equivalent of TRL 4.146.305). Additionally, EBI has made a cash capital contribution to AB InBev Efes amounting to USD 250 Thousand as mentioned above (equivalent of TRL 987).

After this merger, 50% of JSC Sun InBev's shareholder loan amounting to TRL 595.553 is taken over by the EBI. 50% of Efes Russia's the shareholder loan amounting to TRL 327.097 is taken over by Brandbev S.A.R.L which is an ABI InBev Group company.

In September 2018, AB Inbev made a cash payment of USD 39,4 Million to EBI regarding to the commitments determined within the scope of this business combination (equivalent of TRL 179.856).

If the financial statements of JSC Sun InBev, PJSC Sun InBev Ukraine and Bevmar GmbH had been consolidated since January 1, 2018, the contribution to consolidated net revenue by the acquired companies would have been TRL 460.414 (Consolidated net revenue would be TRL 18.598.709 for the nine months period ended September 30, 2018).

Fair value appraisal of the identifiable assets, liabilities and contingent liabilities of the acquired companies according to TFRS 3 "Business Combinations" has been realized. As at March 31, 2018, the difference amounting to TRL 485.967 between the Group's acquisition cost and the fair value of net assets of the Group companies is recognized as goodwill in the consolidated financial statements.

## NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS AS AT SEPTEMBER 30, 2019

(Currency - Thousands of Turkish Lira (TRL) unless otherwise indicated)

### NOTE 3 - BUSINESS COMBINATIONS (cont'd)

### Transactions for the year of 2018 (cont'd)

The fair value of the net assets of JSC Sun InBev, PJSC Sun InBev Ukraine and Bevmar GmbH derived from the financial statements as of the acquisition date are as follows:

|   |   | Fair Value |               |         |
|---|---|------------|---------------|---------|
|   | Consolidated<br>(JSC Sun InBev,<br>PJSC Sun InBev |            |               |         |
|   | Ukraine, Bevmar                                   | JSC Sun    | PJSC Sun      | Bevmar  |
|   | GmbH)   | InBev      | InBev Ukraine | GmbH    |
| Cash and Cash Equivalents                     | 13.758  | 11.773     | 1.985         | -       |
| Trade and Other Receivables                   | 231.333   | 203.884    | 27.449        | -       |
| Due from Related Parties                      | 26.259  | 24.183     | 4.703         | 277.237 |
| Inventories                                   | 341.926   | 274.353    | 67.573        | -       |
| Other Current Assets                          | 48.660  | 25.439     | 23.222        | -       |
| Tangible Assets                               | 1.736.920   | 1.463.742  | 273.178       | -       |
| Intangible Assets                             | 3.096.306   | 2.955.590  | 140.715       | -       |
| Other Non - Current Assets                    | 281   | 252        | 29            | -       |
| Deferred Tax Assets                           | 138.702   | 89.633     | 49.069        | -       |
| Financial Liabilities to Related Parties      | (596.047)   | (873.201)  | -             | -       |
| Financial Liabilities to Third Parties        | (120.293)   | -          | (119.938)     | (355)   |
| Trade payables                                | (748.718)   | (560.950)  | (187.768)     | -       |
| Due to Related Parties                        | (194.070)   | (129.307)  | (67.230)      | (243)   |
| Other Liabilities                             | (258.256)   | (197.636)  | (60.621)      | -       |
| Deferred Tax Liabilities                      | (611.217)   | (586.280)  | (24.936)      | -       |
| Carrying Value of Net Assets Acquired         | 3.105.544   | 2.701.475  | 127.430       | 276.639 |
| As result of merger, AB InBev Efes's          |   | 100,00%    | 98,34%        | 100,00% |
| shareholding rights on companies              |   |            | -             |         |
| Anadolu Efes' share in Net Assets             | 3.103.427   | 2.701.475  | 125.315       | 276.639 |
| Total consideration                           | 4.143.067   |            |               |         |
| Shareholder loans transferred, net            | (134.229)   |            |               |         |
| Cash inflows due to commitments determined    |   |            |               |         |
| within the scope of the business combination  | (179.856)   |            |               |         |
| Impaired assets due to a business combination | (239.588)   |            |               |         |
| Anadolu Efes' share in net assets             | 3.103.427   |            |               |         |
| Goodwill arising from acquisition (Note 11)   | 485.967   |            |               |         |

## NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS AS AT SEPTEMBER 30, 2019

(Currency - Thousands of Turkish Lira (TRL) unless otherwise indicated)

#### **NOTE 4 - SEGMENT REPORTING**

The management monitors the operating results of its six business units separately for the purpose of making decisions about the resource allocation and performance assessment. The six operating segments are: beer, soft-drinks, Migros, automotive (including passenger vehicles, commercial vehicles, generator, spare and component parts, motor vehicle renting); retailing (stationery, restaurant management and tourism) and other (production and sale of electricity, information technologies, trade and real estate).

Since segment reporting and information used in the Group management reporting is consistent with interim condensed consolidated statement of financial position and interim condensed consolidated statement of profit or loss the Group does not need to perform reconciliation between the interim condensed consolidated statement of profit or loss, interim condensed consolidated statement of profit or loss, interim condensed consolidated statement of profit or loss, interim condensed consolidated statement of financial position and the segment reporting disclosure.

#### NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS AS AT SEPTEMBER 30, 2019

(Currency – Thousands of Turkish Lira (TRL) unless otherwise indicated)

#### NOTE 4 - SEGMENT REPORTING (cont'd)

|  |             |             |             |            |           |           | Eliminations<br>and |              | Pro forma<br>Consolidated<br>with Migros |
|--|-------------|-------------|-------------|------------|-----------|-----------|---------------------|--------------|--|
| January 1 - September 30, 2019   | Beer        | Soft-Drinks | Migros      | Automotive | Retailing | Other     | Adjustments         | Consolidated | (**)                                     |
| Sales  | 7.965.451   | 9.652.218   | 17.191.988  | 2.597.310  | 1.057.476 | 438.724   | (6.456.441)         | 32.446.726   | 38.905.447                               |
| Inter-segment sales  | 240.906     | 372.989     | 2.563       | 44.854     | 30.506    | 104.363   | (796.181)           | -            | -  |
| Total Sales  | 8.206.357   | 10.025.207  | 17.194.551  | 2.642.164  | 1.087.982 | 543.087   | (7.252.622)         | 32.446.726   | 38.905.447                               |
| GROSS PROFIT(LOSS)   | 3.347.998   | 3.435.939   | 4.690.094   | 437.749    | 258.020   | 122.745   | (1.950.287)         | 10.342.258   | 12.168.663                               |
| Operating expenses   | (2.995.133) | (1.896.528) | (3.635.264) | (229.981)  | (143.799) | (114.347) | 1.628.372           | (7.386.680)  | (8.883.083)                              |
| Other operating income (expenses), net   | 48.008      | (104.448)   | (358.032)   | (10.577)   | 886       | 8.857     | 103.341             | (311.965)    | (457.824)                                |
| Gain (loss) from the investments accounted through equity  | (61.780)    | (264)       | -           | (14.300)   | (5.294)   | (208.457) | -                   | (290.095)    | (89.064)                                 |
| method (*)   |             |             |             |            |           |           |                     |              |  |
| <b>OPERATING INCOME (LOSS)</b>   | 339.093     | 1.434.699   | 696.798     | 182.891    | 109.813   | (191.202) | (218.574)           | 2.353.518    | 2.738.692                                |
| Income (expense) from investing activities, net  | 644.109     | 1.339       | 14.588      | 523        | 3.149     | 1.066     | (101.446)           | 563.328      | 558.521                                  |
| Financial income (expense), net  | (345.477)   | (249.626)   | (882.636)   | (448.686)  | (117.430) | (334.835) | 584.051             | (1.794.639)  | (2.371.643)                              |
| INCOME (LOSS) BEFORE TAX FROM CONTINUING OPERATIONS  | 637.725     | 1.186.412   | (171.250)   | (265.272)  | (4.468)   | (524.971) | 264.031             | 1.122.207    | 925.570                                  |
| Tax (expense) income from continuing operations, net   | (250.753)   | (233.009)   | (31.148)    | 29.471     | 658       | 38.473    | (6.478)             | (452.786)    | (457.183)                                |
| NET INCOME (LOSS) FOR THE PERIOD FROM<br>CONTINUING OPERATIONS   | 386.972     | 953.403     | (202.398)   | (235.801)  | (3.810)   | (486.498) | 257.553             | 669.421      | 468.387                                  |
| Attributable to:   |             |             |             |            |           |           |                     |              |  |
| - Non-controlling interest   | (126.690)   | (11.751)    | 77          | (63)       | -         | (6.538)   | 1.042.274           | 897.309      | 696.275                                  |
| - Equity holders of the parent   | 513.662     | 965.154     | (202.475)   | (235.738)  | (3.810)   | (479.960) | (784.721)           | (227.888)    | (227.888)                                |
| Total Assets   | 21.253.620  | 16.029.056  | 14.415.139  | 2.773.305  | 1.086.346 | 5.236.590 | 3.613.743           | 64.407.799   | 64.407.799                               |
| Total Liabilities  | 11.650.315  | 8.910.669   | 13.959.924  | 2.945.275  | 893.249   | 3.793.086 | 667.354             | 42.819.872   | 42.819.872                               |
| Net debt   | 1.880.363   | 2.285.580   | 2.054.923   | 1.901.473  | 327.437   | 3.123.783 | (184)               | 11.573.375   | 11.573.375                               |
| Purchases of tangible & intangible assets, assets used in renting activities and investment property (***) | 707.789     | 653.509     | 207.670     | 67.435     | 20.989    | 2.999     | (68.330)            | 1.592.061    | 1.660.391                                |
| EBITDA   | 1.166.161   | 2.013.094   | 1.773.896   | 279.197    | 208.567   | 42.582    | (682.601)           | 4.800.896    | 5.451.832                                |
| - Depreciation and amortization (***)  | 771.304     | 508.953     | 637.357     | 62.942     | 87.183    | 24.702    | (269.393)           | 1.823.048    | 2.095.199                                |
| <ul> <li>Provision for employee termination benefits</li> </ul>  | 9.598       | 35.928      | 62.900      | 4.573      | 6.453     | 494       | (23.716)            | 96.230       | 120.010                                  |
| - Provision for vacation pay liability   | 11.287      | 6.024       | 18.809      | 793        | (176)     | 131       | (25.160)            | 11.708       | 36.874                                   |
| - Other  | (26.901)    | 27.226      | 358.032     | 13.698     | -         | -         | (145.758)           | 226.297      | 371.993                                  |

(\*) Loss recognized from Anadolu Etap which is accounted through equity method amounting TRL 61.780 is recognized from SSDSD amounting TRL 264 is recorded under 'soft-drinks' segment; loss recognized from Anadolu Landini amounting TRL 4.665, loss recognized from TOGG amounting TRL 2.761 and loss recognized from Migros amounting TRL 201.031 are recorded under 'other' segment, loss recognized from LLC Faber-Castell Anadolu amounting TRL 5.294 is recorded under 'retailing' segment.

(\*\*) "Business Partnership Agreement" executed between the Group and Moonlight Capital S.A, the other shareholder of Migros in connection with the management of Migros has expired on April 30, 2019 and the Group has started to fully consolidate Migros in financial statements as of May 1, 2019. "Pro forma Consolidated with Migros" that is presented for indicative purposes shows fully consolidated financial results of Migros as of January 1, 2019.

(\*\*\*) TRL 95 of the tangible and intangible assets purchase and TRL 6.883 of the depreciation and amortization belong to investment properties.

#### NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS AS AT SEPTEMBER 30, 2019

(Currency – Thousands of Turkish Lira (TRL) unless otherwise indicated)

#### NOTE 4 - SEGMENT REPORTING (cont'd)

|   |             |                   |            |                |             |                  |                  |             | Pro forma<br>Consolidated |
|---|-------------|-------------------|------------|----------------|-------------|------------------|------------------|-------------|---------------------------|
|   |             |                   |            |                |             | Eliminations and |                  |             | with Migros               |
| January 1 - September 30, 2018  | Beer        | Soft-Drinks       | Automotive | Retailing      | Other       | Adjustments      | Consolidated     | Migros      | (**)                      |
| Sales   | 5.762.170   | 8.622.565         | 2.664.852  | 950.437        | 159.061     | (20.790)         | 18.138.295       | 13.793.931  | 31.455.228                |
| Inter-segment sales   | (19.854)    | (554)             | 35.072     | 16.017         | 87.944      | (118.625)        | -                | -           | -                         |
| Total Sales   | 5.742.316   | 8.622.011         | 2.699.924  | 966.454        | 247.005     | (139.415)        | 18.138.295       | 13.793.931  | 31.455.228                |
| GROSS PROFIT(LOSS)  | 2.312.981   | 2.953.580         | 548.212    | 221.607        | 108.828     | (101.154)        | 6.044.054        | 3.553.442   | 9.562.737                 |
| Operating Expenses  | (2.298.629) | (1.703.942)       | (232.687)  | (129.645)      | (107.881)   | 108.452          | (4.364.332)      | (2.985.297) | (7.336.885)               |
| Other operating income (expenses), net  | (27.080)    | 22.429            | (98.329)   | (6.994)        | (14.662)    | (17.175)         | (141.811)        | (282.213)   | (424.358)                 |
| Gain (loss) from the investments accounted through equity method (*)  | (70.238)    | (306)             | (15.955)   | (643)          | (684.549)   | -                | (771.691)        | -           | (157.853)                 |
| OPERATING INCOME (LOSS)   | (82.966)    | 1.271.761         | 201.241    | 84.325         | (698.264)   | (9.877)          | 766.220          | 285.932     | 1.643.641                 |
| Income (expense) from investing activities, net   | 101.496     | (9.966)           | 1.979      | 623            | 4.271       | (100.817)        | (2.414)          | (15.283)    | (17.697)                  |
| Financial income (expense), net   | (201.444)   | (827.623)         | (718.995)  | (46.369)       | (324.150)   | 50               | (2.118.531)      | (1.684.794) | (3.803.321)               |
| INCOME (LOSS) BEFORE TAX FROM CONTINUING OPERATIONS   | (182.914)   | 434.172           | (515.775)  | 38.579         | (1.018.143) | (110.644)        | (1.354.725)      | (1.414.145) | (2.177.377)               |
| Tax (expense) income from continuing operations, net  | (34.003)    | (172.150)         | 71.592     | (13.358)       | 32.218      | (314)            | (116.015)        | 207.623     | 92.898                    |
| NET INCOME (LOSS) FOR THE PERIOD FROM CONTINUING OPERATIONS   | (216.917)   | 262.022           | (444.183)  | 25.221         | (985.925)   | (110.958)        | (1.470.740)      | (1.206.522) | (2.084.479)               |
| Attributable to:  |             |                   |            |                |             |                  |                  |             |                           |
| - Non-controlling interest  | (102.694)   | 83.486            | (157)      | -              | (629)       | (14.408)         | (34.402)         | 87          | (648.141)                 |
| - Equity holders of the parent  | (114.223)   | 178.536           | (444.026)  | 25.221         | (985.296)   | (96.550)         | (1.436.338)      | (1.206.609) | (1.436.338)               |
| Total Assets  | 21.737.037  | 19.767.050        | 4.514.611  | 911.183        | 5.283.972   | 5.833.229        | 58.047.082       | 10.819.185  | 67.211.879                |
| Total Liabilities   | 11.197.706  | 12.000.316        | 4.356.746  | 654.943        | 3.868.846   | 1.147.204        | 33.225.761       | 10.572.863  | 43.565.000                |
| Net debt  | 1.905.858   | 3.026.016         | 3.598.662  | 373.477        | 3.167.644   | (7)              | 12.071.650       | 3.319.743   | 15.391.391                |
| Purchases of tangible & intangible assets, purchases of assets used in  | 454.910     | 617.818           | 709.249    | 33.447         | 3.280       | (1)              | 1.818.703        | 369.980     | 2.188.683                 |
| renting activities, investment property (***)<br>EBITDA   | 652.689     | 1.723.457         | 306.189    | 118.756        | 11.187      | (98)             | 2.812.180        | 858.686     | 3.648.517                 |
| - Depreciation and amortization (***)   | 610.888     | 438.363           | 79.303     | 23.660         | 23.727      | 9.774            | 1.185.715        | 219.857     | 1.405.572                 |
| <ul> <li>Deprectation and amortization (****)</li> <li>Provision for employee termination benefits</li> </ul> | 10.122      | 438.363<br>12.830 | 5.467      | 4.472          | 25.727      | 9.774            | 33.854           | 55.350      | 89.204                    |
| <ul> <li>Provision for vacation pay liability</li> </ul>  | 7.246       | 4.405             | 5.467      | 4.472<br>5.278 | 903<br>272  | 60<br>(1)        | 55.854<br>17.731 | 15.334      | 33.065                    |
| <ul> <li>Provision for vacation pay hability</li> <li>Other</li> </ul>  | 37.161      | (4.208)           | 3.692      | 3.278          | 212         | (1)<br>(54)      | 36.969           | 282.213     | 319.182                   |
| - 000   | 57.101      | (4.200)           | 5.072      | 578            | -           | (34)             | 50.709           | 202.215     | 517.162                   |

(\*) Loss recognized from Anadolu Etap which is accounted through equity method amounting TRL 70.238 is recorded under 'beer' segment; loss recognized from SSDSD amounting TRL 306 is recorded under 'soft-drinks' segment; loss recognized from Anadolu Landini amounting TRL 15.955 is recorded under 'automotive' segment; loss recognized from Aslancık amounting TRL 70.303, loss recognized from TOGG amounting TRL 408 and loss recognized from Migros amounting TRL 613.838 are recorded under 'other' segment; loss recognized from LLC Faber -Castell Anadolu amounting TRL 643 is recorded under 'retailing' segment.

(\*\*) "Business Partnership Agreement" executed between the Group and Moonlight Capital S.A, the other shareholder of Migros in connection with the management of Migros has expired on April 30, 2019 and the Group has started to fully consolidate Migros in financial statements as of May 1, 2019. "Pro forma Consolidated with Migros" that is presented for indicative purposes shows fully consolidated financial results of Migros as of January 1, 2018.

(\*\*\*) TRL 4 of the tangible and intangible assets purchase and TRL 6.710 of the depreciation and amortization belong to investment properties.

### NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS AS AT SEPTEMBER 30, 2019

(Currency – Thousands of Turkish Lira (TRL) unless otherwise indicated)

### NOTE 4 - SEGMENT REPORTING (cont'd)

|  |             |             |             |            |           |          | Eliminations<br>and |              | Pro forma<br>Consolidated |
|--|-------------|-------------|-------------|------------|-----------|----------|---------------------|--------------|---------------------------|
| July 1 - September 30, 2019  | Beer        | Soft-Drinks | Migros      | Automotive | Retailing | Other    | Adjustments         | Consolidated | with Migros               |
| Sales  | 3.099.166   | 3.752.033   | 6.462.868   | 975.952    | 400.550   | 49.074   | 746                 | 14.740.389   | 14.740.389                |
| Inter-segment sales  | 90.964      | 155.924     | 868         | 12.783     | 13.577    | 32.182   | (306.298)           | -            | -                         |
| Total Sales  | 3.190.130   | 3.907.957   | 6.463.736   | 988.735    | 414.127   | 81.256   | (305.552)           | 14.740.389   | 14.740.389                |
| GROSS PROFIT(LOSS)   | 1.418.754   | 1.357.829   | 1.772.233   | 158.555    | 101.488   | 29.963   | (33.706)            | 4.805.116    | 4.805.145                 |
| Operating expenses   | (1.145.005) | (672.972)   | (1.306.447) | (74.090)   | (48.335)  | (35.044) | 54.156              | (3.227.737)  | (3.228.286)               |
| Other operating income (expenses), net   | 36.209      | (773)       | (118.054)   | (11.433)   | 6.395     | 3.277    | (29.147)            | (113.526)    | (113.518)                 |
| Gain (loss) from the investments accounted through equity method                                     | (22.851)    | (118)       | -           | (5.608)    | (987)     | 2.653    | -                   | (26.911)     | (26.911)                  |
| OPERATING INCOME (LOSS)  | 287.107     | 683.966     | 347.732     | 67.424     | 58.561    | 849      | (8.697)             | 1.436.942    | 1.436.430                 |
| Income (expense) from investing activities, net  | 282.472     | 1.249       | 6.099       | 48         | 81        | 51       | 13.839              | 303.839      | 303.840                   |
| Financial income (expense), net  | (184.243)   | 28.287      | (140.193)   | (133.133)  | (38.845)  | (62.575) | 1.136               | (529.566)    | (529.566)                 |
| INCOME (LOSS) BEFORE TAX FROM CONTINUING<br>OPERATIONS   | 385.336     | 713.502     | 213.638     | (65.661)   | 19.797    | (61.675) | 6.278               | 1.211.215    | 1.210.704                 |
| Tax (expense) income from continuing operations, net   | (87.693)    | (109.071)   | (34.750)    | (3.585)    | (1.069)   | (7.106)  | 2.895               | (240.379)    | (239.871)                 |
| NET INCOME (LOSS) FOR THE PERIOD FROM<br>CONTINUING OPERATIONS                                       | 297.643     | 604.431     | 178.888     | (69.246)   | 18.728    | (68.781) | 9.173               | 970.836      | 970.833                   |
| Attributable to:   |             |             |             |            |           |          |                     |              |                           |
| - Non-controlling interest   | (14.270)    | 47.960      | 4           | (29)       | -         | (2.412)  | 696.203             | 727.456      | 727.453                   |
| - Equity holders of the parent   | 311.913     | 556.471     | 178.884     | (69.217)   | 18.728    | (66.369) | (687.030)           | 243.380      | 243.380                   |
| Purchases of tangible & intangible assets, assets used in renting activities and investment property | 228.043     | 193.754     | 77.659      | 20.634     | 10.356    | 2.616    | (4.314)             | 528.748      | 533.062                   |
| EBITDA   | 538.247     | 871.910     | 697.622     | 103.217    | 87.557    | 6.118    | (12.702)            | 2.291.969    | 2.300.049                 |
| - Depreciation and amortization  | 241.667     | 171.478     | 217.924     | 19.771     | 27.724    | 7.979    | (4.014)             | 682.529      | 691.121                   |
| <ul> <li>Provision for employee termination benefits</li> </ul>                                      | 2.273       | 17.553      | 12.068      | 1.557      | 1.248     | 357      | (1)                 | 35.055       | 35.055                    |
| <ul> <li>Provision for vacation pay liability</li> </ul>   | (1.583)     | (1.696)     | 1.844       | (564)      | (963)     | (414)    | 5                   | (3.371)      | (3.371)                   |
| - Other  | (14.068)    | 491         | 118.054     | 9.421      | -         | -        | 5                   | 113.903      | 113.903                   |

### NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS AS AT SEPTEMBER 30, 2019

(Currency – Thousands of Turkish Lira (TRL) unless otherwise indicated)

### NOTE 4 - SEGMENT REPORTING (cont'd)

|  |           |             |            |           |           | Eliminations and |              |             | Pro forma<br>Consolidated |
|--|-----------|-------------|------------|-----------|-----------|------------------|--------------|-------------|---------------------------|
| July 1 - September 30, 2018  | Beer      | Soft-Drinks | Automotive | Retailing | Other     | Adjustments      | Consolidated | Migros      | with Migros               |
| Sales  | 2.658.262 | 3.672.008   | 981.709    | 340.065   | 58.633    | (9.124)          | 7.701.553    | 5.330.549   | 12.817.013                |
| Inter-segment sales  | (8.562)   | (439)       | 13.623     | 4.021     | 48.626    | (57.269)         | -            | -           | -                         |
| Total Sales  | 2.649.700 | 3.671.569   | 995.332    | 344.086   | 107.259   | (66.393)         | 7.701.553    | 5.330.549   | 12.817.013                |
| GROSS PROFIT(LOSS)   | 1.090.465 | 1.255.839   | 221.853    | 81.122    | 30.495    | (32.861)         | 2.646.913    | 1.386.955   | 4.020.630                 |
| Operating expenses   | (997.021) | (629.146)   | (77.419)   | (44.505)  | (34.847)  | 43.838           | (1.739.100)  | (1.091.738) | (2.832.286)               |
| Other operating income (expenses), net   | (20.357)  | (15.751)    | (44.719)   | 10.157    | (2.389)   | (14.155)         | (87.214)     | (127.924)   | (215.256)                 |
| Gain (loss) from the investments accounted through equity method                                     | (42.788)  | (130)       | (10.369)   | (218)     | (388.817) | (0)              | (442.322)    | -           | (99.952)                  |
| OPERATING INCOME (LOSS)  | 30.299    | 610.812     | 89.346     | 46.556    | (395.558) | (3.178)          | 378.277      | 167.293     | 873.136                   |
| Income (expense) from investing activities, net  | 3.604     | 207         | 189        | 172       | 1.891     | 13               | 6.076        | (15.483)    | (9.407)                   |
| Financial income (expense), net  | (102.343) | (434.240)   | (365.148)  | (22.496)  | (155.017) | 51               | (1.079.193)  | (1.053.206) | (2.132.396)               |
| INCOME (LOSS) BEFORE TAX FROM CONTINUING OPERATIONS  | (68.440)  | 176.779     | (275.613)  | 24.232    | (548.684) | (3.114)          | (694.840)    | (901.396)   | (1.268.667)               |
| Tax (expense) income from continuing operations, net   | (64.225)  | (95.633)    | 30.869     | (5.927)   | (2.317)   | (1.595)          | (138.828)    | 234.433     | 96.019                    |
| NET INCOME (LOSS) FOR THE PERIOD FROM<br>CONTINUING OPERATIONS                                       | (132.665) | 81.146      | (244.744)  | 18.305    | (551.001) | (4.709)          | (833.668)    | (666.963)   | (1.172.648)               |
| Attributable to:   |           |             |            |           |           |                  |              |             |                           |
| - Non-controlling interest   | (49.267)  | 43.907      | (14)       | -         | (2.795)   | (46.984)         | (55.153)     | 3.380       | (394.133)                 |
| - Equity holders of the parent   | (83.398)  | 37.239      | (244.730)  | 18.305    | (548.206) | 42.275           | (778.515)    | (670.343)   | (778.515)                 |
| Purchases of tangible & intangible assets, assets used in renting activities and investment property | 165.062   | 178.490     | 210.496    | 7.720     | 1.499     | (1)              | 563.266      | 98.863      | 662.129                   |
| EBITDA   | 371.819   | 799.107     | 128.736    | 56.151    | 2.114     | 428              | 1.358.355    | 382.759     | 1.726.310                 |
| - Depreciation and amortization  | 271.179   | 166.480     | 25.419     | 8.015     | 9.014     | 3.597            | 483.704      | 78.020      | 561.724                   |
| <ul> <li>Provision for employee termination benefits</li> </ul>                                      | 3.306     | 5.374       | 1.794      | 2.035     | 239       | 2                | 12.750       | 14.144      | 26.894                    |
| <ul> <li>Provision for vacation pay liability</li> </ul>   | (2.151)   | (800)       | (640)      | (673)     | (398)     | (3)              | (4.665)      | (4.622)     | (9.287)                   |
| - Other  | 26.398    | 17.111      | 2.448      | -         | -         | 10               | 45.967       | 127.924     | 173.891                   |

## NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS AS AT SEPTEMBER 30, 2019

(Currency - Thousands of Turkish Lira (TRL) unless otherwise indicated)

#### NOTE 5 - CASH AND CASH EQUIVALENTS

The details of cash and cash equivalents are as follows:

|   | September 30, 2019 | December 31, 2018 |
|---|--------------------|-------------------|
|   |                    |                   |
| Cash  | 71.569             | 5.317             |
| Time deposit  | 5.862.534          | 4.226.317         |
| Demand deposit  | 1.145.609          | 811.176           |
| Credit card receivables   | 1.019.330          | 193.835           |
| Other cash and cash equivalents (*)                               | 39.825             | 32.441            |
| Cash and cash equivalents in the consolidated cash flow statement | 8.138.867          | 5.269.086         |
| Interest income accruals  | 12.041             | 13.904            |
|   | 8.150.908          | 5.282.990         |

(\*) Other liquid assets consist of cheques in collection and direct billing system (DBS) balances.

As of September 30, 2019, cash and cash equivalents of AGHOL amount to TRL 219.838 (December 31, 2018: TRL 110.235).

As of September 30, 2019, there is no cash deposit pledged as collateral or no restricted deposit by the Group (December 31, 2018: None).

As of September 30, 2019, the Group has designated its bank deposits amounting to TRL 479.687, equivalent of thousand USD 74.398 and thousand EUR 9.486 for the future raw material purchases, operational and interest expense related payments (December 31, 2018: TRL 1.100.668, equivalent of thousand USD 195.145 and thousand EUR 12.281).

#### **NOTE 6 - INVENTORIES**

|                               | September 30, 2019 | December 31, 2018 |
|-------------------------------|--------------------|-------------------|
| Raw materials                 | 1.146.970          | 968.353           |
| Work-in-process               | 262.033            | 175.974           |
| Finished and trade goods      | 3.663.423          | 1.063.086         |
| Packaging materials           | 188.485            | 154.802           |
| Bottles and cases             | 145.253            | 86.030            |
| Supplies                      | 182.326            | 150.194           |
| Ongoing real estate projects  | 183.281            | 435.999           |
| Other inventories             | 163.759            | 148.946           |
| Provisions for impairment (-) | (125.660)          | (52.247)          |
|                               | 5.809.870          | 3.131.137         |

## NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS AS AT SEPTEMBER 30, 2019

(Currency - Thousands of Turkish Lira (TRL) unless otherwise indicated)

#### **NOTE 7 - BORROWINGS**

|   | September 30, 2019 | December 31, 2018 |
|---|--------------------|-------------------|
| Bank borrowings                         | 3.383.392          | 3.184.503         |
| Current portion of long term borrowings | 3.550.179          | 3.643.106         |
| Lease liabilities                       | -                  | 113.693           |
| Short term borrowings                   | 6.933.571          | 6.941.302         |
| Bank borrowings                         | 12.799.554         | 8.549.418         |
| Lease liabilities                       | -                  | 162.986           |
| Long term borrowings                    | 12.799.554         | 8.712.404         |
| Total borrowings                        | 19.733.125         | 15.653.706        |

As of September 30, 2019 AGHOL's total bank borrowings amount to TRL 1.907.598 (December 31, 2018: TRL 1.644.887).

Some of the Group's borrowings are subject to covenants. According to the mentioned provisions, certain performance criteria have to be fulfilled by the Group. As of September 30, 2019 and December 31, 2018 performance criteria have been fulfilled.

#### Lessee - Finance Lease

The properties acquired by the Group through financial leasing consist of land, buildings, machinery and equipment, motor vehicles and furniture and fixtures.

Net book value of property, plant and equipment obtained by financial leasing of the Group is TRL 33.857 (December 31, 2018: TRL 43.225). Sale and leaseback process have been applied for the property, plant and equipment amounting TRL 33.060 (December 31, 2018: TRL 42.289) acquired by financial leasing. The Group has continued to record these tangible assets based on previous net book values assuming no leaseback transactions.

The movement of bank loans as of September 30, 2019 and 2018 is as follows:

|   | September 30, 2019 | September 30, 2018 |
|---|--------------------|--------------------|
| Opening balance   | 15.653.706         | 14.112.520         |
| Interest expense  | 1.187.115          | 913.632            |
| Interest paid   | (1.258.076)        | (777.524)          |
| Proceeds from borrowings  | 8.314.345          | 11.008.682         |
| Repayments of borrowings  | (9.354.085)        | (11.040.852)       |
| Foreign exchange (gain)/loss, net                                 | 224.070            | 5.637.732          |
| Classification to lease liabilities item under TFRS 16            | (276.677)          | -                  |
| Currency translation differences                                  | 264.056            | 833.231            |
| Capitalized interest  | 63.394             | 45.739             |
| Addition through business combination                             | -                  | 418.554            |
| Shareholder loans transferred as a result of business combination | -                  | 163.549            |
| Addition through change in consolidation scope                    | 4.915.277          | -                  |
| Closing balance   | 19.733.125         | 21.315.263         |

As of September 30, 2019, net interest expense on cross currency swap contracts is TRL 82.084 (September 30, 2018: TRL 36.004).

# NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS AS AT SEPTEMBER 30, 2019

(Currency – Thousands of Turkish Lira (TRL) unless otherwise indicated)

### NOTE 7 - BORROWINGS (cont'd)

| September 30, 2019                    |            |                     |                         |            | December 31, 2018   |   |
|---------------------------------------|------------|---------------------|-------------------------|------------|---------------------|---|
| Short term                            | Amount     | Fixed interest rate | Floating interest rate  | Amount     | Fixed interest rate | Floating interest rate                        |
| Borrowing in Turkish Lira             | 3.287.114  | 11,7% - 35,3%       | Trlibor + (3,5% - 4,8%) | 2,515,681  | 11,7% - 37,5%       | -   |
| Borrowing in foreign currency (EUR)   | 2.070.183  | 0,4% - 8,0%         | Euribor + (1,4% - 5,1%) | 3.030.888  | 1,0% - 8,0%         | Euribor + (0,9% - 5,1%)                       |
| Borrowing in foreign currency (USD)   | 1.077.452  | 3,0% - 6,0%         | Libor + (1,5% - 5,8%)   | 608.226    | 3,0% - 5,0%         | Libor $+ (1.0\% - 5.8\%)$                     |
| Borrowing in foreign currency (Other) | 498.822    | 6,0% - 17,8%        | Kibor + (-0,1% - 0,5%)  | 672.814    | 6,0% - 21,5%        | Kibor + (-0,1% - 0,5%)<br>& Mosprime + (2,6%) |
|                                       | 6.933.571  |                     |                         | 6.827.609  |                     |   |
| Long term                             | Amount     | Fixed interest rate | Floating interest rate  | Amount     | Fixed interest rate | Floating interest rate                        |
| Borrowing in Turkish Lira             | 1.384.797  | 11,7% - 29,0%       | Trlibor + (3,5% - 4,8%) | 759.919    | 11,7% - 29,0%       | -   |
| Borrowing in foreign currency (EUR)   | 4.727.747  | 2,8% - 6,0%         | Euribor + (1,6% - 5,1%) | 1.368.410  | 1,5% - 5,0%         | Euribor + (1,6% - 5,1%)                       |
| Borrowing in foreign currency (USD)   | 6.176.892  | 2,5% - 4,4%         | Libor + (4,4% - 5,0%)   | 6.416.056  | 3,4% - 4,4%         | Libor + (3,9% - 5,0%)                         |
| Borrowing in foreign currency (Other) | 510.118    | 7,9% - 11,0%        | -                       | 5.033      | 6,0%                | -   |
|                                       | 12.799.554 |                     |                         | 8.549.418  |                     |   |
|                                       | 19.733.125 |                     |                         | 15.377.027 |                     |   |

Repayments schedules of long-term borrowings are as follows:

|                  | September 30, 2019 | December 31, 2018 |
|------------------|--------------------|-------------------|
| 1-2 years        | 2.573.935          | 1.191.615         |
| 2-3 years        | 1.769.797          | 767.128           |
| 3-4 years        | 4.447.710          | 2.811.293         |
| 4-5 years        | 2.900.877          | 860.074           |
| 5 years and more | 1.107.235          | 2.919.308         |
|                  | 12.799.554         | 8.549.418         |

## NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS AS AT SEPTEMBER 30, 2019

(Currency - Thousands of Turkish Lira (TRL) unless otherwise indicated)

### NOTE 8 - INVESTMENTS ACCOUNTED THROUGH EQUITY METHOD

#### **Joint Ventures**

|  |   |         | September 30,     | 2019  | December          | 31, 2018  |
|--|---|---------|-------------------|---|-------------------|---|
| Entity   | Principle activities  | Country | Carrying<br>value | Effective<br>shareholding<br>and voting<br>rights (%) | Carrying<br>value | Effective<br>shareholding<br>and voting<br>rights (%) |
| Migros (*)   | Sales of food and drinks along with durable goods                             | Turkey  | -                 | -   | 1.884.617         | 50,00   |
| Anadolu Landini Traktör<br>Üretim ve Pazarlama A.Ş.<br>(Anadolu Landini) | Tractor production  | Turkey  | (3.879)           | 50,00   | 10.421            | 50,00   |
| Aslancık   | Production of electricity   | Turkey  | (37.540)          | 33,33   | (54.073)          | 33,33   |
| LLC Faber-Castell Anadolu  | Trading of all kind of stationery   | Russia  | 756               | 28,44   | -                 | 28,44   |
| Anadolu Etap Penkon Gıda ve  | Production and sale of fruit juice concentrate and puree                      | Turkey  |                   |   |                   |   |
| Tarım Ürünleri San. ve Tic.<br>A.Ş. (Anadolu Etap)                       | and sales of fresh fruit  |         | 9.415             | 17,09   | 71.195            | 17,09   |
| Syrian Soft Drink Sales & Dist.<br>LLC (SSDSD)                           | Distribution and sales of Coca-Cola products                                  | Syria   | -                 | 10,82   | -                 | 10,82   |
| Türkiye'nin Otomobili Girişim<br>Grubu Sanayi ve Ticaret<br>A.Ş. (TOGG)  | Development, production and trade of all kind of electrical<br>motor vehicles | Turkey  | 24.955            | 19,00   | 8.717             | 19,00   |
|  |   |         | (6.293)           |   | 1.920.877         |   |

|                           | January 1 -        | January 1 -        | July 1 -                  | July 1 -           |
|---------------------------|--------------------|--------------------|---------------------------|--------------------|
|                           | September 30, 2019 | September 30, 2018 | September 30, 2019        | September 30, 2018 |
| Entity                    |                    | Group's in         | terest in net income/(los | s)                 |
| Migros (*)                | (201.031)          | (613.838)          | -                         | (342.370)          |
| Anadolu Landini           | (14.300)           | (15.955)           | (5.608)                   | (10.369)           |
| Aslancık                  | (4.665)            | (70.303)           | 4.033                     | (46.039)           |
| LLC Faber-Castell Anadolu | (5.294)            | (643)              | (987)                     | (218)              |
| Anadolu Etap              | (61.780)           | (70.238)           | (22.851)                  | (42.788)           |
| SSDSD                     | (264)              | (306)              | (118)                     | (130)              |
| TOGG                      | (2.761)            | (408)              | (1.380)                   | (408)              |
|                           | (290.095)          | (771.691)          | (26.911)                  | (442.322)          |

(\*) Shares of Migros are currently quoted in BİST.

Summary financial information of the Group's investment in joint venture Anadolu Landini is as follows:

|  |                       | September 30,         | 2019               | December 31, 2018  |
|--|-----------------------|-----------------------|--------------------|--------------------|
| Anadolu Landini                                |                       |                       |                    |                    |
| Total assets                                   |                       | 137                   | .535               | 194.532            |
| Total liabilities                              |                       | 145                   | 5.294              | 173.691            |
| Net assets                                     |                       | (7.                   | .759)              | 20.841             |
| Group's share in net assets                    |                       | (3.879)               |                    |                    |
|  | January 1-            | January 1-            | July 1-            | July 1-            |
|  | September 30,<br>2019 | September 30,<br>2018 | September 30, 2019 | September 30, 2018 |
| Anadolu Landini                                |                       |                       |                    |                    |
| Revenue  | 50.259                | 98.950                | 28.722             | 54.590             |
| Net loss for the period                        | (28.600)              | (31.910)              | (11.216)           | (20.738)           |
| Group's share in net loss of the joint venture | (14.300)              | (15.955)              | (5.608)            | (10.369)           |

## NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS AS AT SEPTEMBER 30, 2019

(Currency - Thousands of Turkish Lira (TRL) unless otherwise indicated)

### NOTE 8 - INVESTMENTS ACCOUNTED THROUGH EQUITY METHOD (cont'd)

#### Joint Ventures (cont'd)

Summary financial information of the Group's investment in joint venture Migros is as follows:

|                                       |                             |                             | Ľ                        | December 31, 2018        |
|---------------------------------------|-----------------------------|-----------------------------|--------------------------|--------------------------|
| Migros                                |                             |                             |                          |                          |
| Current assets                        |                             |                             |                          | 4.474.261                |
| Non-current assets                    |                             |                             |                          | 6.410.600                |
| Total assets                          |                             |                             |                          | 10.884.861               |
| Short-term borrowings                 |                             |                             |                          | 1.229.090                |
| Other current liabilities             |                             |                             |                          | 5.445.829                |
| Long-term borrowings                  |                             |                             |                          | 3.341.007                |
| Other non-current liabilities         |                             |                             |                          | 233.845                  |
| Total liabilities                     |                             |                             |                          | 10.249.771               |
|                                       |                             |                             |                          |                          |
| Net assets                            |                             |                             |                          | 635.090                  |
|                                       |                             |                             |                          |                          |
| Attributable to:                      |                             |                             |                          |                          |
| Non-controlling interests             |                             |                             |                          | 2.186                    |
| Net assets of the equity holders of t | the parent                  |                             |                          | 632.904                  |
| Group's share in net assets           |                             |                             |                          | 1.884.617                |
|                                       | <b>.</b>                    | T 1                         |                          | T 1 1                    |
|                                       | January 1 -<br>Sontombor 30 | January 1 -<br>Sontombor 20 | July 1 -<br>Sontombor 30 | July 1 -<br>Sontombor 20 |
|                                       | September 30,<br>2019       | September 30,<br>2018       | September 30,<br>2019    | September 30,<br>2018    |
| Revenue                               | 17.194.551                  | 13.793.931                  | 6.463.736                | 5.330.549                |

|   | January 1 -<br>September 30,<br>2019 | January 1 -<br>September 30,<br>2018 | July 1 -<br>September 30,<br>2019 | July 1 -<br>September 30,<br>2018 |
|---|--------------------------------------|--------------------------------------|-----------------------------------|-----------------------------------|
| Revenue   | 17.194.551                           | 13.793.931                           | 6.463.736                         | 5.330.549                         |
| Net (loss)/profit for the period                  | (202.398)                            | (1.206.522)                          | 178.888                           | (666.963)                         |
| Non-controlling interests                         | 77                                   | 87                                   | 4                                 | 3.380                             |
| Equity holders of the parent                      | (202.475)                            | (1.206.609)                          | 178.884                           | (670.343)                         |
| Acquisition accounting and fair value adjustments | (7.803)                              | (21.069)                             | -                                 | (14.397)                          |
| The effect of change in consolidation scope       | (191.784)                            | -                                    | (178.884)                         | -                                 |
| Net loss per consolidation                        | (402.062)                            | (1.227.678)                          | -                                 | (684.740)                         |
| Group's share in net loss                         | (201.031)                            | (613.838)                            | -                                 | (342.370)                         |

The movement of carrying value of the joint venture Migros in the interim condensed consolidated financial statements as of September 30, 2019 and 2018 is as follows:

|   | September 30, 2019 | September 30, 2018 |
|---|--------------------|--------------------|
| Balance at the beginning of the period            | 1.884.617          | 2.297.857          |
| Group's share in net loss                         | (201.031)          | (613.838)          |
| Treasury shares                                   | -                  | (62.718)           |
| Recorded due to the business combination          | -                  | 22.623             |
| Change in consolidation scope                     | (1.705.328)        | -                  |
| Group's share in currency translation differences | 21.742             | 37.673             |
| Group's share in remeasurement fund               | -                  | (2.291)            |
| Balance at the end of the period                  | -                  | 1.679.306          |

## NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS AS AT SEPTEMBER 30, 2019

(Currency - Thousands of Turkish Lira (TRL) unless otherwise indicated)

### **NOTE 8 - INVESTMENTS ACCOUNTED THROUGH EQUITY METHOD (cont'd)**

#### Joint Ventures (cont'd)

Summary financial information of the Group's investment in joint venture Aslancık is as follows:

|                                      | September 30, 2019 | December 31, 2018 |
|--------------------------------------|--------------------|-------------------|
| Aslancık                             |                    |                   |
| Total assets                         | 581.068            | 595.008           |
| Total liabilities                    | 562.074            | 625.619           |
| Net assets                           | 18.994             | (30.611)          |
| Fair value adjustment                | (131.625)          | (131.625)         |
| Net assets included in consolidation | (112.631)          | (162.236)         |
| Group's share in net assets          | (37.540)           | (54.073)          |

|   | January 1-    | January 1-    | July 1-       | July 1-       |
|---|---------------|---------------|---------------|---------------|
|   | September 30, | September 30, | September 30, | September 30, |
|   | 2019          | 2018          | 2019          | 2018          |
| Aslancık  |               |               |               |               |
| Revenue   | 128.241       | 93.217        | 34.529        | 35.758        |
| Net (loss) income for the period                        | (13.995)      | (210.930)     | 12.101        | (138.131)     |
| Group's share in net (loss) income of the joint venture | (4.665)       | (70.303)      | 4.033         | (46.039)      |

Summary financial information of the Group's investment in joint venture LLC Faber-Castell Anadolu is as follows:

|                             | September 30, 2019 | December 31, 2018 |
|-----------------------------|--------------------|-------------------|
| LLC Faber-Castell Anadolu   |                    |                   |
| Total assets                | 2.268              | 16.874            |
| Total liabilities           | 755                | 17.990            |
| Net assets                  | 1.513              | (1.116)           |
| Group's share in net assets | 756                | -                 |

|  | January 1-<br>September 30,<br>2019 | January 1-<br>September 30,<br>2018 | July 1-<br>September 30,<br>2019 | July 1-<br>September 30,<br>2018 |
|--|-------------------------------------|-------------------------------------|----------------------------------|----------------------------------|
|  |                                     |                                     |                                  |                                  |
|  |                                     |                                     |                                  |                                  |
| LLC Faber-Castell Anadolu                      |                                     |                                     |                                  |                                  |
| Revenue  | 3.422                               | 17.161                              | 1.534                            | 6.438                            |
| Net loss for the period                        | (10.588)                            | (1.286)                             | (1.974)                          | (436)                            |
| Group's share in net loss of the joint venture | (5.294)                             | (643)                               | (987)                            | (218)                            |

## NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS AS AT SEPTEMBER 30, 2019

(Currency - Thousands of Turkish Lira (TRL) unless otherwise indicated)

### **NOTE 8 - INVESTMENTS ACCOUNTED THROUGH EQUITY METHOD (cont'd)**

#### Joint Ventures (cont'd)

Summary financial information of the Group's investment in joint venture Anadolu Etap is as follows:

|  |               | Septem        | ber 30, 2019  | December 31, 2018 |
|--|---------------|---------------|---------------|-------------------|
| Anadolu Etap                                   |               |               |               |                   |
| Total assets                                   |               |               | 1.314.368     | 1.240.684         |
| Total liabilities                              |               |               | 1.290.653     | 1.061.349         |
| Net assets                                     |               |               | 23.715        | 179.335           |
| Group's share in net assets                    |               |               | 9.415         | 71.195            |
|  | January 1-    | January 1-    | July 1-       | July 1-           |
|  | September 30, | September 30, | September 30, | September 30,     |
|  | 2019          | 2018          | 2019          | 2018              |
| Anadolu Etap                                   |               |               |               |                   |
| Net loss for the period                        | (155.620)     | (194.651)     | (57.560)      | (118.579)         |
| Group's share in net loss of the joint venture | (61.780)      | (70.238)      | (22.851)      | (42.788)          |

## NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS AS AT SEPTEMBER 30, 2019

(Currency - Thousands of Turkish Lira (TRL) unless otherwise indicated)

#### NOTE 9 - PROPERTY, PLANT AND EQUIPMENT

Movements of property, plant and equipment for the period ended on September 30, 2019 are as follows:

|  | Land and land<br>improvements | Buildings | Machinery and<br>equipment | Motor vehicles | Furniture and<br>fixtures | Other tangible<br>assets | Leasehold<br>improvements | Construction in progress | Total      |
|--|-------------------------------|-----------|----------------------------|----------------|---------------------------|--------------------------|---------------------------|--------------------------|------------|
| Cost   |                               |           |                            |                |                           |                          |                           |                          |            |
| January 1, 2019                                | 802.465                       | 4.086.837 | 10.081.766                 | 241.907        | 1.553.979                 | 2.873.073                | 182.773                   | 526.981                  | 20.349.781 |
| Additions                                      | 5.944                         | 33.971    | 195.018                    | 11.860         | 165.908                   | 257.765                  | 22.778                    | 736.266                  | 1.429.510  |
| Disposals (-)                                  | (25.858)                      | (131.082) | (99.321)                   | (31.730)       | (29.811)                  | (188.140)                | (5.053)                   | (7.446)                  | (518.441)  |
| Addition through change in consolidation scope | 1.030.020                     | 1.060.082 | 1.196.775                  | 6.667          | 807.247                   | -                        | 849.951                   | 42.755                   | 4.993.497  |
| Currency translation differences               | 22.922                        | 236.847   | 698.090                    | 14.090         | 7.814                     | 113.299                  | (3.965)                   | 53.809                   | 1.142.906  |
| Transfers                                      | 10.209                        | 108.758   | 248.814                    | (1)            | 32.706                    | 333.009                  | 5.425                     | (710.052)                | 28.868     |
| Impairment / (impairment reversal), net        | -                             | •         | -                          | -              | -                         | -                        | (6.430)                   | (28.507)                 | (34.937)   |
| September 30, 2019                             | 1.845.702                     | 5.395.413 | 12.321.142                 | 242.793        | 2.537.843                 | 3.389.006                | 1.045.479                 | 613.806                  | 27.391.184 |
| Accumulated depreciation                       |                               |           |                            |                |                           |                          |                           |                          |            |
| January 1, 2019                                | 129.928                       | 958.590   | 4.761.117                  | 135.695        | 1.057.100                 | 1.462.140                | 103.575                   | 2.721                    | 8.610.866  |
| Depreciation charge for the period             | 7.120                         | 114.312   | 603.278                    | 16.054         | 166.001                   | 396.923                  | 35.595                    | -                        | 1.339.283  |
| Disposals (-)                                  | (7.014)                       | (19.825)  | (78.303)                   | (22.526)       | (29.960)                  | (160.372)                | (3.844)                   | -                        | (321.844)  |
| Addition through change in consolidation scope | -                             | 48.867    | 625.123                    | 1.895          | 476.917                   | -                        | 420.732                   | -                        | 1.573.534  |
| Currency translation differences               | 9.505                         | 56.234    | 352.451                    | 10.009         | 1.486                     | 36.615                   | (1.161)                   | -                        | 465.139    |
| Transfers                                      | -                             | (189)     | (778)                      | -              | 211                       | 2.077                    | -                         | -                        | 1.321      |
| Impairment / (impairment reversal), net        | -                             | -         | (379)                      | -              | -                         | 2.910                    | (5.382)                   | -                        | (2.851)    |
| September 30, 2019                             | 139,539                       | 1.157.989 | 6.262.509                  | 141.127        | 1.671.755                 | 1.740.293                | 549.515                   | 2.721                    | 11.665.448 |
| Net carrying amount                            | 1.706.163                     | 4.237.424 | 6.058.633                  | 101.666        | 866.088                   | 1.648.713                | 495.964                   | 611.085                  | 15.725.736 |

As at September 30, 2019, there are mortgages on PP&E amounting TRL 117.122 (December 31, 2018: TRL 120.149) for the loans that CCI and GUE, the Group's subsidiaries borrowed. As at September 30, 2019, TRL 487.412 of the PP&E is pledged (December 31, 2018: TRL 515.268) for the loans that GUE, the Group's subsidiary borrowed. The GPM position table of the "Commitments" note includes this amount (Note 14).

Çelik Motor and Adel, subsidiaries of the Group, have signed a sale and lease back agreement for property, plant and equipment amounting TRL 33.060 and continued to record these PP&Es by previous net book values assuming no leaseback transactions (December 31, 2018: TRL 42.289).

# NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS AS AT SEPTEMBER 30, 2019

(Currency - Thousands of Turkish Lira (TRL) unless otherwise indicated)

### NOTE 9 - PROPERTY, PLANT AND EQUIPMENT (cont'd)

Movements of property, plant and equipment for the period ended on September 30, 2018 are as follows:

|   | Land and land improvements | Buildings | Machinery and<br>equipment | Motor vehicles | Furniture and fixtures | Other tangible assets | Leasehold improvements | Construction in progress | Total      |
|---|----------------------------|-----------|----------------------------|----------------|------------------------|-----------------------|------------------------|--------------------------|------------|
| Cost                                    |                            |           |                            |                |                        |                       |                        |                          |            |
| January 1, 2018                         | 716.373                    | 3.119.270 | 7.260.781                  | 204.012        | 1.371.923              | 2.005.359             | 174.083                | 178.397                  | 15.030.198 |
| Additions                               | 585                        | 4.492     | 91.624                     | 37.623         | 149.301                | 249.119               | 3.374                  | 594.222                  | 1.130.340  |
| Addition through business combination   | 495                        | 246.338   | 1.196.685                  | -              | 18.001                 | 192.100               | 379                    | 82.978                   | 1.736.976  |
| Disposals (-)                           | (767)                      | (516)     | (109.828)                  | (39.426)       | (37.298)               | (220.526)             | (1.136)                | -                        | (409.497)  |
| Currency translation differences        | 164.300                    | 1.193.964 | 2.986.663                  | 96.656         | 44.574                 | 840.811               | 470                    | 175.556                  | 5.502.994  |
| Transfers                               | 605                        | 86.155    | 233.298                    | 2.308          | 16.945                 | 165.787               | 6.183                  | (516.378)                | (5.097)    |
| September 30, 2018                      | 881.591                    | 4.649.703 | 11.659.223                 | 301.173        | 1.563.446              | 3.232.650             | 183.353                | 514.775                  | 22.985.914 |
| Accumulated depreciation                |                            |           |                            |                |                        |                       |                        |                          |            |
| January 1, 2018                         | 105.376                    | 726.389   | 3.625.166                  | 105.658        | 964.496                | 1.050.731             | 93.073                 | 2.721                    | 6.673.610  |
| Depreciation charge for the period      | 9.021                      | 91.682    | 524.409                    | 21.841         | 123.691                | 307.920               | 10.459                 | -                        | 1.089.023  |
| Disposals (-)                           | -                          | (218)     | (96.280)                   | (19.688)       | (35.679)               | (209.407)             | (1.136)                | -                        | (362.408)  |
| Currency translation differences        | 26.689                     | 220.375   | 1.279.229                  | 60.915         | 23.530                 | 468.787               | 437                    | -                        | 2.079.962  |
| Impairment / (impairment reversal), net | -                          | -         | 4.306                      | -              | -                      | 11.931                | -                      | -                        | 16.237     |
| Transfers                               | -                          | (203)     | 201                        | -              | 3                      | -                     | -                      | -                        | 1          |
| September 30, 2018                      | 141.086                    | 1.038.025 | 5.337.031                  | 168.726        | 1.076.041              | 1.629.962             | 102.833                | 2.721                    | 9.496.425  |
| Net carrying amount                     | 740.505                    | 3.611.678 | 6.322.192                  | 132.447        | 487.405                | 1.602.688             | 80.520                 | 512.054                  | 13.489.489 |

# NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS AS AT SEPTEMBER 30, 2019

(Currency - Thousands of Turkish Lira (TRL) unless otherwise indicated)

### **NOTE 10 - INTANGIBLE ASSETS**

Movements of intangible assets for the period ended on September 30, 2019 are as follows:

|  | Bottling  | License    |           | Other             |            |
|--|-----------|------------|-----------|-------------------|------------|
|  | contracts | agreements | Brands    | intangible assets | Total      |
| Cost   |           |            |           |                   |            |
| January 1, 2019                                | 9.226.672 | 4.486.108  | 963.295   | 601.652           | 15.277.727 |
| Additions                                      | -         | -          | -         | 158.080           | 158.080    |
| Disposals (-)                                  | -         | -          | -         | (2.410)           | (2.410)    |
| Addition through change in consolidation scope | -         | -          | 2.787     | 687.570           | 690.357    |
| Currency translation differences               | 264.749   | 679.776    | 128.012   | 31.528            | 1.104.065  |
| Transfers                                      | -         | -          | -         | 32.202            | 32.202     |
| September 30, 2019                             | 9.491.421 | 5.165.884  | 1.094.094 | 1.508.622         | 17.260.021 |
| Accumulated amortization                       |           |            |           |                   |            |
| January 1, 2019                                |           | 308.509    | 111.704   | 298.739           | 718.952    |
| Amortization charge for the period             |           | 26         | -         | 93.068            | 93.094     |
| Disposals (-)                                  | -         | -          | -         | (1.390)           | (1.390)    |
| Addition through change in consolidation scope | -         | -          | -         | 422.026           | 422.026    |
| Currency translation differences               | -         | (4)        | 7.820     | 14.950            | 22.766     |
| Transfers                                      | -         | -          | -         | 27.949            | 27.949     |
| Impairment                                     | -         | 16.868     | -         | 9.352             | 26.220     |
| September 30, 2019                             | -         | 325.399    | 119.524   | 864.694           | 1.309.617  |
| Net carrying amount                            | 9.491.421 | 4.840.485  | 974.570   | 643.928           | 15.950.404 |

Movements of intangible assets for the period ended on September 30, 2018 are as follows:

|                                       | Bottling   | License    |           | Other             |            |
|---------------------------------------|------------|------------|-----------|-------------------|------------|
|                                       | contracts  | agreements | Brands    | intangible assets | Total      |
| Cost                                  |            |            |           |                   |            |
| January 1, 2018                       | 8.378.797  | 1.352.039  | 425.499   | 432.923           | 10.589.258 |
| Additions                             | -          | -          | -         | 52.521            | 52.52      |
| Addition through business combination | -          | 2.665.530  | 416.692   | 13.970            | 3.096.192  |
| Disposals (-)                         | -          | -          | -         | (684)             | (684       |
| Currency translation differences      | 1.774.077  | 1.320.190  | 314.390   | 70.578            | 3.479.235  |
| Transfers                             | -          | -          | -         | 5.107             | 5.107      |
| September 30, 2018                    | 10.152.874 | 5.337.759  | 1.156.581 | 574.415           | 17.221.629 |
| Accumulated amortization              |            |            |           |                   |            |
| January 1, 2018                       | -          | 19.224     | -         | 227.073           | 246.297    |
| Amortization charge for the period    | -          | 23         | -         | 41.743            | 41.766     |
| Disposals (-)                         | -          | -          | -         | (164)             | (164       |
| Currency translation differences      | -          | 37         | -         | 37.473            | 37.510     |
| Impairment                            | -          | 275.572    | -         | -                 | 275.572    |
| September 30, 2018                    | -          | 294.856    | -         | 306.125           | 600.981    |
| Net carrying amount                   | 10.152.874 | 5.042.903  | 1.156.581 | 268.290           | 16.620.648 |

# NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS AS AT SEPTEMBER 30, 2019

(Currency - Thousands of Turkish Lira (TRL) unless otherwise indicated)

#### **NOTE 11 - GOODWILL**

Movements of the goodwill for the periods ended September 30, 2019 and 2018 are as follows:

|  | September 30, 2019 | September 30, 2018 |
|--|--------------------|--------------------|
| At January 1                                       | 2.552.368          | 1.834.897          |
| Addition through business combination (Note 3)     |                    | 485.967            |
| Addition through change in consolidation scope (*) | 2.856.491          | -                  |
| Currency translation differences                   | 352.237            | 808.294            |
| Balance at the end of the period                   | 5.761.096          | 3.129.158          |

(\*) The balance consists of the addition of the goodwill amounting to TRL 1.565 in Migros's financial statements as a result of the full consolidation of Migros as of May 1, 2019 and as the details stated in Note 3, the goodwill amounting to TRL 2.854.926 which was included in the carrying value of Migros, which was accounted through equity method previously.

#### NOTE 12 - OTHER ASSETS AND LIABILITIES

### 12.1 Other Current Assets

|  | September 30, 2019 | December 31, 2018 |
|--|--------------------|-------------------|
| Assets used in renting activities                                    | 248.800            | 328.683           |
| VAT receivable   | 406.779            | 536.318           |
| Other current assets from related parties (Anadolu Efes Spor Kulübü) | 32.500             | -                 |
| Other current assets   | 130.849            | 73.885            |
|  | 818.928            | 938.886           |

Movements of current assets used in renting activities for periods ended September 30, 2019 and 2018 are as follows:

#### **Current Assets Used in Renting Activities**

|  | September 30, 2019 | September 30, 2018 |
|--|--------------------|--------------------|
| Cost                                   |                    |                    |
| Balance at January 1                   | 332.136            | 420.585            |
| Additions                              | 797                | 453.044            |
| Disposals                              | (706.070)          | (723.877)          |
| Transfers                              | 579.732            | 430.981            |
| Increases due to revaluation           | 51.789             | 3.828              |
| Balance at the end of the period       | 258.384            | 584.561            |
| Accumulated depreciation               |                    |                    |
| Balance at January 1                   | 3.453              | 6.491              |
| Depreciation charge for the period (*) | 71                 | 71                 |
| Disposals                              | (52.846)           | (33.455)           |
| Transfers                              | 58.906             | 33.656             |
| Balance at the end of the period       | 9.584              | 6.763              |
| Net carrying amount                    | 248.800            | 577.798            |

(\*) All depreciation expenses are included in the cost of sales.

# NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS AS AT SEPTEMBER 30, 2019

(Currency - Thousands of Turkish Lira (TRL) unless otherwise indicated)

### NOTE 12 - OTHER ASSETS AND LIABILITIES (cont'd)

## 12.2 Other Non-Current Assets

|                                   | September 30, 2019 | December 31, 2018 |
|-----------------------------------|--------------------|-------------------|
| Assets used in renting activities | 791.463            | 1.302.368         |
| VAT receivable and other taxes    | 127.819            | 81.584            |
| Other non-current assets          | 28.100             | 18.654            |
|                                   | 947.382            | 1.402.606         |

Movements of non-current assets used in renting activities for periods ended September 30, 2019 and 2018 are as follows:

#### Non-Current Assets Used in Renting Activities

|  | September 30, 2019 | September 30, 2018 |
|--|--------------------|--------------------|
| Cost                                   |                    |                    |
| Balance at January 1                   | 1.391.698          | 1.795.616          |
| Additions                              | 3.579              | 185.783            |
| Transfers (Note 12.1)                  | (579.732)          | (430.981)          |
| Increases due to revaluation           | 34.314             | 256.439            |
| Balance at the end of the period       | 849.859            | 1.806.857          |
| Accumulated depreciation               |                    |                    |
| Balance at January 1                   | 89.330             | 80.365             |
| Depreciation charge for the period (*) | 27.972             | 50.245             |
| Transfers (Note 12.1)                  | (58.906)           | (33.656)           |
| Balance at the end of the period       | 58.396             | 96.954             |
| Net carrying amount                    | 791.463            | 1.709.903          |

(\*) All depreciation expenses are included in the cost of sales.

# NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS AS AT SEPTEMBER 30, 2019

(Currency - Thousands of Turkish Lira (TRL) unless otherwise indicated)

### NOTE 13 - PROVISIONS, CONTINGENT ASSETS AND LIABILITIES

#### **Employee Benefit Obligations**

The provisions for employee benefits as of September 30, 2019 and December 31, 2018 are as follows:

|   | September 30, 2019 | December 31, 2018 |
|---|--------------------|-------------------|
| Short-term                                  | 429.887            | 130.899           |
| Provision for vacation pay liability        | 201.742            | 47.866            |
| Provision for bonus                         | 197.769            | 47.531            |
| Other short-term employee benefits          | 30.376             | 34.848            |
| Provision for employee termination benefits | -                  | 654               |
| Long-term                                   | 408.810            | 192.358           |
| Provision for employee termination benefits | 395.684            | 182.070           |
| Provision for incentive plan                | 13.126             | 10.288            |
|   | 838.697            | 323.257           |

### NOTE 14 - COMMITMENTS

As of September 30, 2019 and December 31, 2018 letter of guarantees, pledges and mortgages (GPMs) are as follows:

| September 30, 2019  | Total TRL<br>Equivalent | Original<br>Currency TRL | Original<br>Currency<br>Thousand<br>USD | Original<br>Currency<br>Thousand<br>EUR | Original<br>Currency<br>Thousand<br>RUR | Original<br>Currency<br>Thousand<br>UAH | Original<br>Currency<br>Thousand<br>PKR | TRL<br>Equivalent<br>of Other<br>Currency |
|---|-------------------------|--------------------------|---|---|---|---|---|---|
| Letter of guarantees, pledge and<br>mortgages provided by the Company<br>A. Total amount of GPMs given on<br>behalf of the Company's legal<br>personality | 2.108.969               | 649.962                  | 171.131                                 | 54.452                                  | 27                                      | 53.425                                  | 2.667.000                               | 44.548                                    |
| B. Total amount of GPMs given in<br>favor of subsidiaries included in full<br>consolidation   | 949.961                 | -                        | 67.915                                  | 70.140                                  | -                                       | -                                       | 2.814.482                               | 29.808                                    |
| C. Total amount of GPMs given by the<br>Company for the liabilities of 3rd<br>parties in order to run ordinary course<br>of business                      | -                       | -                        | -                                       | -                                       | -                                       | -                                       | -                                       | -   |
| D. Total amount of other GPM's  | 235.826                 | 19.457                   | 20.740                                  | 16.010                                  | -                                       | -                                       | -                                       | -   |
| i. Total amount of GPMs given in favor of the parent Company  | -                       | -                        | -                                       | -                                       | -                                       | -                                       | -                                       | -   |
| ii. Total amount of GPMs given in<br>favor of other group companies not in<br>the scope of B and C above  | 235.826                 | 19.457                   | 20.740                                  | 16.010                                  | -                                       | -                                       | -                                       | -   |
| iii. Total amount of GPMs given in<br>favor of third party companies not in<br>the scope of C above   | -                       | -                        | -                                       | -                                       | -                                       | -                                       | -                                       | -   |
|   | 3.294.756               | 669.419                  | 259.786                                 | 140.602                                 | 27                                      | 53.425                                  | 5.481.482                               | 74.356                                    |

# NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS AS AT SEPTEMBER 30, 2019

(Currency - Thousands of Turkish Lira (TRL) unless otherwise indicated)

### NOTE 14 – COMMITMENTS (cont'd)

| December 31, 2018  | Total TRL<br>Equivalent | Original<br>Currency TRL | Original<br>Currency | Original<br>Currency | Original<br>Currency | Original<br>Currency | Original<br>Currency | TRL<br>Equivalent    |
|--|-------------------------|--------------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|
|  | Equivalent              |                          | iousand USD          | Thousand<br>EUR      | Thousand<br>RUR      | Thousand<br>UAH      | Thousand<br>PKR      | of Other<br>Currency |
| Letter of guarantees, pledge and<br>mortgages provided by the Company<br>A. Total amount of GPMs given on<br>behalf of the Company's legal | 1.649.692               | 313.751                  | 181.375              | 30.877               | 27                   | 42.879               | 2.667.000            | 86.307               |
| personality<br>B. Total amount of GPMs given in<br>favor of subsidiaries included in full<br>consolidation                                 | 930.515                 | 6.360                    | 58.500               | 85.121               | -                    | -                    | 2.222.331            | 18.987               |
| C. Total amount of GPMs given by the<br>Company for the liabilities of 3rd<br>parties in order to run ordinary course<br>of business       | -                       | -                        | -                    | -                    | -                    | -                    | -                    | -                    |
| D. Total amount of other GPM's   | 231.419                 | 14.559                   | 23.704               | 15.288               | -                    | -                    | -                    | -                    |
| i. Total amount of GPMs given in favor of the parent Company   | -                       | -                        | -                    | -                    | -                    | -                    | -                    | -                    |
| ii. Total amount of GPMs given in<br>favor of other group companies not in<br>the scope of B and C above                                   | 231.419                 | 14.559                   | 23.704               | 15.288               | -                    | -                    | -                    | -                    |
| <li>iii. Total amount of GPMs given in<br/>favor of third party companies not in<br/>the scope of C above</li>                             | -                       | -                        | -                    | -                    | -                    | -                    | -                    | -                    |
|  | 2.811.626               | 334.670                  | 263.579              | 131.286              | 27                   | 42.879               | 4.889.331            | 105.294              |

As of September 30, 2019, the ratio of other GPMs over the Group's equity is 1,1%. (December 31, 2018: 1,1%).

CCBPL, a subsidiary of the Group has signed murabaha facility agreements with Standard Chartered Bank and Habib Bank Limited (Banks). Based on these agreements, the Banks and CCBPL agree that they shall enter into a series of sugar purchase transactions from time to time on the dates and in the amounts to be agreed between them subject to the terms of this agreement. As of September 30, 2019, CCBPL has USD 3,7 Million sugar purchase commitment to the Banks until the end of December 2019, has USD 3,1 Million sugar purchase commitment to the Banks until the end of March 2020 and USD 2,1 Million sugar purchase commitment to the Banks until the end of June 2020.

The tax authority and other authorities (Social Security Institution) can inspect tax returns and the related accounting records for a retrospective maximum period of five years. Group has not provided any tax provision regarding prior years.

The Company, has undertaken the obligation of preserving the corporate presence of McDonald's within the period of its license contract and the obligation of supporting to fulfill the financial and fiscal liabilities.

Legislation and regulations regarding taxation and foreign currency transactions in most of the territories in which the Group operates out of Turkey continue to evolve as a result of the transformation from command to market oriented economy managed by the government. The various legislation and regulations are not always clearly written and the interpretation related with the implementation of these regulations is subject to the opinions of the local, regional and national tax authorities, Central Banks and Ministries of Finance. Tax declarations, together with other legal compliance areas (i.e., customs and currency control) are subject to review and investigation by a number of authorities, who are enabled by law to impose significant fines, penalties and interest charges. These facts may create tax risks in the territories in which the Group operates substantially more so than typically found in countries with more developed tax systems.

GUE, which is a subsidiary of the Group, has a guarantor for the long term loan for construction of a hydroelectric power plant with a capacity of 87 MW in Georgia for the period until start of electricity production following the fulfillment of specified conditions. As of September 30, 2019, the remaining amount of the related loan is USD 94.843 Thousand.

## NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS AS AT SEPTEMBER 30, 2019

(Currency – Thousands of Turkish Lira (TRL) unless otherwise indicated)

### NOTE 14 – COMMITMENTS (cont'd)

The Company, has acted as a guarantor in the proportion of its capital (33,33%), to its joint venture Aslancık's long term project finance loan which was taken in 2011 amounting to USD 160.000.000 in relation to its 120 MW hydro power plant under construction in Giresun. As of September 30, 2019, the principal of the loan is USD 62.222 Thousand and the warranty per the Group is USD 20.741 Thousand (December 31, 2018: USD 71.111 Thousand). The Company, has acted as a guarantor in the proportion of its capital (33,33%) to Aslancık's finance loan amounting to EUR 23.364 Thousand. As of September 30, 2019, the principal of the loan is EUR 23.364 Thousand and the warranty per the Group is EUR 7.788 Thousand.

As of September 30, 2019 the obligation of TRL 13.355 results from the buying option carried, for the purchase of 12,5% of Turkmenistan CC shares from Day Investment Ltd. (Day), with a consideration of USD 2.360 Thousand amount is converted with the official USD purchase rate announced by Central Bank of Republic of Turkey and resulting TRL amount is reflected under other current liabilities (December 31, 2018: TRL 12.416).

According to the put option signed with European Refreshments ("ER"), which became effective after the completion of Al Waha acquisition and exercisable between December 31, 2016 and 2021, ER has an option to sell (and CCI will have an obligation to buy) its remaining 19,97% participatory shares in Waha B.V. This obligation is recorded as put option liability in the Group's consolidated financial statements. Based on the contract, fair value of the put option liability amounting to TRL 213.008 is calculated using the following period financial budget estimation for earnings before interest and tax, by using the conditions underlined in the contract (December 31, 2018: TRL 198.020).

Kartal Gayrimenkul, the subsidiary of the Group, in accordance with the contract terms based on the guarantorship agreements and in the case of the customer does not make loan payments on time, commits to pay the unpaid installments to the bank and all other installments that have not become due yet with its interest and expenses. The total limit committed by Kartal Gayrimenkul, the subsidiary of the Group, in guarantorship agreements amounts to TRL 249.000. As of September 30, 2019, there are no defaulting installments (December 31, 2018: None).

In line with Kartal Gayrimenkul's preliminary sales contract regarding AND Pastel housing project started in İstanbul Province Kartal District; if Kartal Gayrimenkul is late upon delivery of the relevant real estate, if the delay exceeds the expected due date by 180 days then Kartal Gayrimenkul is obliged to pay the monthly delay penalty of 0,1% of the price paid by the buyer in accordance with the contract until then. This obligation is valid except the force majeure. As of September 30, 2019, penalty amount that Kartal Gayrimenkul has paid is TRL 89 for delay (December 31, 2018: None).

### NOTE 15 - EQUITY

#### Share Capital / Adjustments to Share Capital and Equity Instruments

As of September 30, 2019 and December 31, 2018, the Company's shareholders and their respective shareholding percentages are stated in Note 1 - Organization and Nature of Activities of the Group.

Movements of paid capital for the period ended September 30, 2019 and December 31, 2018 are as follows (the amounts are historical):

|  | September 30, 2019 |         | December 31, 2018 |         |
|--|--------------------|---------|-------------------|---------|
|  | Number of shares   | Amount  | Number of shares  | Amount  |
| Balance at the beginning of the period | 243.534.518        | 243.535 | 243.534.518       | 243.535 |
| Balance at the end of the period       | 243.534.518        | 243.535 | 243.534.518       | 243.535 |

# NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS AS AT SEPTEMBER 30, 2019

(Currency – Thousands of Turkish Lira (TRL) unless otherwise indicated)

### NOTE 15 – EQUITY (cont'd)

AGHOL's common shares are divided into two classes as A and B with each class of shares having equal voting rights on all matters except for the privilege to nominate 6 of the 12 members of the Board of Directors recognized for Class B. Class B consists of registered shares and are owned by AG Sınai Yatırım ve Yönetim A.Ş.. Class A shares are all bearer type shares; belonging to AG Sınai Yatırım ve Yönetim A.Ş. and also Yazıcı Families, Özilhan Families and publicly traded shares are included in Class A.

AG Sınai Yatırım ve Yönetim A.Ş. (Management Company) which is an associate of İzzet Türkan Özilhan Yönetim ve Danışmanlık A.Ş. and Kamil Yazıcı Yönetim ve Danışma A.Ş. by 50% share each is a management company established to manage AGHOL and the subsidiaries of AGHOL. AG Sınai Yatırım ve Yönetim A.Ş. is indirectly managed by S. Kamil Yazıcı Family and İzzet Özilhan Family through equal shareholding and equal representation principle.

| Class          | Number of shares | Percentage of capital (%) | Number of members on Board |
|----------------|------------------|---------------------------|----------------------------|
| A (Bearer)     | 194.827.614      | 80,00                     | -                          |
| B (Registered) | 48.706.904       | 20,00                     | 6                          |
|                | 243.534.518      | 100,00                    |                            |

### Restricted Reserves Allocated from Net Profit, Revaluation and Reclassification Loss / Gain

The legal reserves consist of first and second legal reserves in accordance with the Turkish Commercial Code. The first legal reserve is appropriated out of the statutory net income (inflation-restated income in accordance with CMB at the rate of 5%, until the total reserve reaches a maximum of 20% of the Company's issued capital (inflation restated issued capital in accordance with the communiqués and announcements of CMB). The second legal reserve is appropriated at the rate of 10% of all distributions in excess of 5% of the Company's issued capital (inflation restated capital in accordance with CMB). The legal reserves are not available for distribution unless they exceed 50% of the issued capital, other than that legal reserves cannot be used.

Quoted companies are subject to dividend requirements regulated by the Capital Markets Board of Turkey based on the CMB Decree 1/6, dated January 9, 2009. Companies that take their consolidated financial statements as basis for their distributable profit, shall consider the profits of their subsidiaries, joint ventures and associates to the extent that such profits do not exceed the amount recorded in the statutory financial statements of these companies and without considering whether a profit distribution resolution is taken at their annual general meetings. Such profits as reported in the financial statement as per Communiqué shall be subject to distributable dividend computations.

Companies distribute dividend within the framework of profit distribution policies determined by the general assemblies and in accordance with the related legislation by the decision of the general assembly. Companies pay dividends specified in their articles of incorporation or profit distribution policies.

Inflation adjustment to shareholders' equity can only be netted-off against prior years' losses and used as an internal source in capital increase where extraordinary reserves can be netted-off against prior years' loss and used in the distribution of bonus shares and dividends to shareholders. Inflation adjustment to shareholders' equity, in the case of cash used for profit distribution will be subject to corporate income tax.

# NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS AS AT SEPTEMBER 30, 2019

(Currency - Thousands of Turkish Lira (TRL) unless otherwise indicated)

#### NOTE 15 – EQUITY (cont'd)

#### Restricted Reserves Allocated from Net Profit, Revaluation and Reclassification Loss / Gain (cont'd)

|   | September 30, 2019 | December 31, 2018 |
|---|--------------------|-------------------|
| Restricted reserves allocated from net profit     | 615.970            | 909.511           |
| - Legal reserves                                  | 89.844             | 89.844            |
| - Gain on sales of real estate and associates (*) | 526.126            | 819.667           |

(\*) The Group's gain from sale of real estate and associates amounting TRL 526.126 is followed in a special fund in legal records in order to benefit from gain from sale of an associate and real estate exemption. In order to benefit from this exemption, this amount has to be stay in this special fund for 5 years.

### **Retained Earnings**

As of September 30, 2019 and December 31, 2018 the summary of equity reserves, extraordinary reserves, other profit reserves and retained earnings are as follows:

|                        | September 30, 2019 | December 31, 2018 |
|------------------------|--------------------|-------------------|
| Equity reserves        | 2.422              | 2.422             |
| Extraordinary reserves | 1.575.425          | 1.600.425         |
| Other profit reserves  | 5.119              | 5.119             |
| Retained earnings      | 158.828            | 859.880           |
|                        | 1.741.794          | 2.467.846         |

#### **Non-Controlling Interest**

Non-controlling interests are separately classified in the interim condensed consolidated financial statements.

#### NOTE 16 - OTHER OPERATING INCOME/EXPENSES

#### 16.1 Other Operating Income

|  | January 1-<br>September 30,<br>2019 | January 1-<br>September 30,<br>2018 | July 1-<br>September 30,<br>2019 | July 1-<br>September 30,<br>2018 |
|--|-------------------------------------|-------------------------------------|----------------------------------|----------------------------------|
| Foreign exchange gains arising from trading activities | 283.842                             | 272.752                             | 120.686                          | 153.769                          |
| Interest income on term sales                          | 90.104                              | -                                   | 47.733                           | -                                |
| Income from scrap and other materials                  | 27.618                              | 30.830                              | 9.459                            | 16.927                           |
| Rent Income  | 24.817                              | 16.145                              | 9.484                            | 6.533                            |
| Rediscount gain from trading activities                | 13.983                              | 15.016                              | 2.864                            | 4.144                            |
| Other  | 153.058                             | 84.593                              | 60.059                           | 27.057                           |
|  | 593.422                             | 419.336                             | 250.285                          | 208.430                          |

# NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS AS AT SEPTEMBER 30, 2019

(Currency - Thousands of Turkish Lira (TRL) unless otherwise indicated)

### NOTE 16 - OTHER OPERATING INCOME/EXPENSES (cont'd)

### 16.2 Other Operating Expenses

|  | January 1-<br>September 30,<br>2019 | January 1-<br>September 30,<br>2018 | July 1-<br>September 30,<br>2019 | July 1-<br>September 30,<br>2018 |
|--|-------------------------------------|-------------------------------------|----------------------------------|----------------------------------|
| Interest expense on term purchases   | 328.104                             | -                                   | 180.943                          | -                                |
| Foreign exchange losses arising from trading activities                    | 290.639                             | 386.221                             | 114.951                          | 241.486                          |
| Administrative fines   | 69.997                              | -                                   | 316                              | -                                |
| Provision for doubtful receivables   | 50.930                              | 18.912                              | 30.825                           | 8.614                            |
| Rediscount loss from trading activities                                    | 11.704                              | 19.491                              | (9.568)                          | (2.605)                          |
| Depreciation and amortization expense on tangible<br>and intangible assets | 4.202                               | 4.524                               | 1.335                            | 2.204                            |
| Other  | 149.811                             | 131.999                             | 45.009                           | 45.945                           |
|  | 905.387                             | 561.147                             | 363.811                          | 295.644                          |

### NOTE 17 - INCOME/EXPENSES FROM INVESTING ACTIVITIES

### 17.1 Income from Investing Activities

|   | January 1-<br>September 30,<br>2019 | January 1-<br>September 30,<br>2018 | July 1-<br>September 30,<br>2019 | July 1-<br>September 30,<br>2018 |
|---|-------------------------------------|-------------------------------------|----------------------------------|----------------------------------|
| Transfer of currency translation differences<br>previously accounted as other comprehensive<br>income | 467.516                             | -                                   | 277.240                          | -                                |
| Gain on sale of property, plant and equipment   | 130.888                             | 28.378                              | 36.933                           | 11.932                           |
| Rent income   | 186                                 | 3.767                               | 26                               | 1.322                            |
| Dividend income   | 34                                  | 15                                  | -                                | -                                |
| Other   | 66.383                              | -                                   | 1.861                            | -                                |
|   | 665.007                             | 32.160                              | 316.060                          | 13.254                           |

### 17.2 Expenses from Investing Activities

|  | January 1-<br>September 30,<br>2019 | January 1-<br>September 30,<br>2018 | July 1-<br>September 30,<br>2019 | July 1-<br>September 30,<br>2018 |
|--|-------------------------------------|-------------------------------------|----------------------------------|----------------------------------|
| Loss on sale of tangible and intangible assets<br>Provision for impairment on tangible assets (Note 9) | 40.465<br>31.038                    | 17.786<br>16.237                    | 11.279                           | 5.665<br>963                     |
| Provision for impairment on<br>intangible assets (Note 10)   | 26.220                              | -                                   | 102                              | -                                |
| Losses from leasehold improvements of closed stores (Note 9)   | 1.048                               | -                                   | 92                               | -                                |
| Other  | 2.908                               | 551                                 | 748                              | 550                              |
|  | 101.679                             | 34.574                              | 12.221                           | 7.178                            |

# NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS AS AT SEPTEMBER 30, 2019

(Currency - Thousands of Turkish Lira (TRL) unless otherwise indicated)

### NOTE 18 - FINANCIAL INCOME

|                                | January 1-<br>September 30,<br>2019 | January 1-<br>September 30,<br>2018 | July 1-<br>September 30,<br>2019 | July 1-<br>September 30,<br>2018 |
|--------------------------------|-------------------------------------|-------------------------------------|----------------------------------|----------------------------------|
| Foreign exchange gain          | 962.832                             | 2.570.247                           | 427.551                          | 1.554.397                        |
| Interest income                | 227.379                             | 253.712                             | 71.383                           | 108.267                          |
| Interest income from subleases | 1.315                               | -                                   | -                                | -                                |
| Derivative transactions income | (10.824)                            | 16.382                              | 494                              | 16.382                           |
|                                | 1.180.702                           | 2.840.341                           | 499.428                          | 1.679.046                        |

### NOTE 19 - FINANCIAL EXPENSES

|                                 | January 1-    | January 1-    | July 1-       | July 1-       |
|---------------------------------|---------------|---------------|---------------|---------------|
|                                 | September 30, | September 30, | September 30, | September 30, |
|                                 | 2019          | 2018          | 2019          | 2018          |
| Interest expense                | 1.358.279     | 913.632       | 492.611       | 423.446       |
| Foreign exchange loss           | 1.051.879     | 3.996.428     | 223.756       | 2.309.645     |
| Interest expense from leases    | 270.844       | -             | 143.061       | -             |
| Loss on derivative transactions | 192.742       | 468           | 128.285       | 389           |
| Other expense                   | 101.597       | 48.344        | 41.281        | 24.759        |
|                                 | 2.975.341     | 4.958.872     | 1.028.994     | 2.758.239     |

### NOTE 20 - TAX ASSETS AND LIABILITIES

The Group is subject to taxation in accordance with the tax procedures and the legislation effective in the countries in which the Group companies operate.

The corporate tax rate for the fiscal year is 22% in Turkey (2018: 22%). Corporate tax returns are required to be filed until the twenty-fifth of the fourth month following the balance sheet date and paid in one installment until the end of the related month. The tax legislation provides for a provisional tax of 22% (2018: 22%) to be calculated and paid based on earnings generated for each quarter. The amounts thus calculated and paid are offset against the final corporate tax liability for the fiscal year.

In accordance with the regulation numbered 7061, published in Official Gazette on 5 December 2017, "Amendment of Certain Taxes and Laws and Other Acts", corporate tax rate for the years 2018, 2019 and 2020 has increased from 20% to 22%. Therefore, deferred tax assets and liabilities as of September 30, 2019 are calculated with 22% tax rate for the temporary differences which will be realized in 2019 and 2020, and with 20% tax for those which will be realized after 2021 and onwards. Article 5 entitled "Exceptions" of the Corporate Tax Law has been amended in Article 89 of the Law. In accordance with (a) clause in the first paragraph of the Article, the exemption of 75% applied to gains from the sales of lands and buildings held by the entities for two full years has been reduced to rate of 50%. This regulation has been effective from 5 December 2017.

According to the Turkish Tax Law, corporate tax losses can be carried forward for a maximum period of five years following the year in which the losses were incurred. The tax authorities can inspect tax returns and the related accounting records for a retrospective maximum period of five years.

In Turkey, the tax legislation does not permit to file a consolidated tax return. Therefore, provision for taxes, as reflected in the consolidated financial statements, has been calculated on a separate-entity basis.

# NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS AS AT SEPTEMBER 30, 2019

(Currency - Thousands of Turkish Lira (TRL) unless otherwise indicated)

### NOTE 20 - TAX ASSETS AND LIABILITIES (cont'd)

#### 20.1 Current Income Tax Assets and Tax Provision

|                           | September 30, 2019 | December 31, 2018 |
|---------------------------|--------------------|-------------------|
| Current income tax assets | 167.170            | 189.152           |
| Income tax payable (-)    | (102.989)          | (18.036)          |
| Net tax asset/(liability) | 64.181             | 171.116           |

### 20.2 Deferred Tax Assets and Liabilities

The distribution of deferred tax assets and liabilities is as follows:

|  | September 30, 2019       | December 31, 2018      |
|--|--------------------------|------------------------|
| Deferred tax asset<br>Deferred tax liability (-) | 1.106.632<br>(2.946.564) | 956.572<br>(2.762.447) |
| Total deferred tax asset/(liability), net        | (1.839.932)              | (1.805.875)            |

Movement of net deferred tax liabilities as of the period ended on September 30, 2019 is as follows:

|  | Balance<br>December 31, 2018 | Recorded to<br>profit or loss | Balance<br>September 30, 2019 |
|--|------------------------------|-------------------------------|-------------------------------|
| Property, plant and equipment, intangibles, investment property, assets used in renting activities | (3.207.727)                  | (300.794)                     | (3.508.521)                   |
| Tax losses carried forward   | 1.003.545                    | 31.072                        | 1.034.617                     |
| Employee termination benefit and other employee benefits   | 84.998                       | 55.840                        | 140.838                       |
| Inventories  | 75.041                       | 43.330                        | 118.371                       |
| Investment incentive   | 65.913                       | 22.988                        | 88.901                        |
| Other provisions and accruals  | 163.215                      | 71.770                        | 234.985                       |
| Derivative financial instruments   | 941                          | 3.417                         | 4.358                         |
| Other  | 8.199                        | 38.320                        | 46.519                        |
| Net deferred tax liability   | (1.805.875)                  | (34.057)                      | (1.839.932)                   |
| Addition through change in consolidation scope   | -                            | (91.278)                      | -                             |
| Currency translation difference  | -                            | 140.952                       | -                             |
| Recognised in other comprehensive income   | -                            | (66.661)                      | -                             |
|  | (1.805.875)                  | (51.044)                      | (1.839.932)                   |

# NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS AS AT SEPTEMBER 30, 2019

(Currency - Thousands of Turkish Lira (TRL) unless otherwise indicated)

#### NOTE 20 - TAX ASSETS AND LIABILITIES (cont'd)

#### **20.2** Deferred Tax Assets and Liabilities (cont'd)

The movement of net deferred tax liabilities as of the period ended on September 30, 2018 is as follows:

|  | Balance<br>December 31, 2017 | Recorded to profit or loss | Balance<br>September 30, 2018 |
|--|------------------------------|----------------------------|-------------------------------|
| Property, plant and equipment, intangibles, investment property, |                              |                            |                               |
| assets used in renting activities                                | (2.180.213)                  | (1.365.214)                | (3.545.427)                   |
| Tax losses carried forward                                       | 646.038                      | 847.071                    | 1.493.109                     |
| Employee termination benefit and other employee benefits         | 36.566                       | 20.879                     | 57.445                        |
| Inventories  | 73.861                       | (18.240)                   | 55.621                        |
| Investment incentive   | 51.827                       | 11.641                     | 63.468                        |
| Other provisions and accruals                                    | 28.873                       | 159.812                    | 188.685                       |
| Derivative financial instruments                                 | (28.448)                     | (48.019)                   | (76.467)                      |
| Other  | 7.573                        | 5.790                      | 13.363                        |
| Net deferred tax liability                                       | (1.363.923)                  | (386.280)                  | (1.750.203)                   |
| Addition through business combination                            | -                            | 472.508                    | -                             |
| Currency translation difference                                  | -                            | 384.932                    | -                             |
| Recognised in other comprehensive income                         | -                            | (282.663)                  | -                             |
|  | (1.363.923)                  | 188.497                    | (1.750.203)                   |

#### 20.3 Tax Expense

|                               | January 1-         | January 1 -        | July 1 -           | July 1 -           |
|-------------------------------|--------------------|--------------------|--------------------|--------------------|
|                               | September 30, 2019 | September 30, 2018 | September 30, 2019 | September 30, 2018 |
| Income tax expense (-)        | (401.742)          | (304.512)          | (161.950)          | (136.185)          |
| Deferred tax income (expense) | (51.044)           | 188.497            | (78.429)           | (2.643)            |
|                               | (452.786)          | (116.015)          | (240.379)          | (138.828)          |

### NOTE 21 - RELATED PARTY BALANCES AND TRANSACTIONS

#### 21.1 Trade Receivables and Other Receivables from Related Parties

|   | September 30, 2019 | December 31, 2018 |
|---|--------------------|-------------------|
| Anadolu Landini (1)   | 9.538              | 52.243            |
| Anadolu Etap (1)  | 9.007              | 4.515             |
| Syrian Soft Drink L.L.C. (1)                                    | 5.562              | 4.778             |
| Anadolu Eğitim ve Sosyal Yardım Vakfı Sağlık Tes. İkt. İşl. (3) | 1.256              | 1.371             |
| LLC Faber-Castell Anadolu (Russia) (1)                          | 220                | 1.917             |
| Migros Group Companies (2) (*)                                  | -                  | 207.907           |
| Other   | 504                | 1.198             |
|   | 26.087             | 273 929           |

(\*) Migros Group Companies consist of Migros, Kipa Ticaret A.Ş. which merged with Migros as of August 31, 2018, Sanal Merkez Ticaret A.Ş., Ramstore Kazakhstan LLC, Ramstore Macedonia DOO and Ramstore Bulgaria E.A.D..

(1) A joint venture

(2) The balances are related with Migros, which was a joint venture until April 30, 2019.

(3) Other

## NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS AS AT SEPTEMBER 30, 2019

(Currency – Thousands of Turkish Lira (TRL) unless otherwise indicated)

#### NOTE 21 - RELATED PARTY BALANCES AND TRANSACTIONS (cont'd)

#### 21.1 Trade Receivables and Other Receivables from Related Parties (cont'd)

As of September 30, 2019 there is no amount in long term portion of trade receivables from related parties (December 31, 2018: None).

As of September 30, 2019 there are other short term receivables from related parties amounting TRL 3.049 (December 31, 2018: TRL 20.595).

As of September 30, 2019 there are other long term receivables from related parties amounting TRL 3.260 (December 31, 2018: None).

#### 21.2 Trade Payables to Related Parties

|                              | September 30, 2019 | December 31, 2018 |
|------------------------------|--------------------|-------------------|
| Anadolu Efes Spor Kulübü (3) | 26.775             | -                 |
| Anadolu Landini (1)          | 72                 | 6.142             |
| Migros Group Companies (2)   | -                  | 651               |
| Other                        | 2.645              | 554               |
|                              | 29.492             | 7.347             |

As of September 30, 2019 there is no long term trade payables due to related parties (December 31, 2018: None).

#### 21.3 Related Party Transactions

#### Terms and conditions of transactions with related parties

Outstanding balances at the end of the period are unsecured, interest free and will be settled in cash. There has been no guarantees given or received for any related party receivables or payables. For the period ended September 30, 2019, the Group has not provided for any doubtful receivables, relating to amounts due from related parties (December 31, 2018: None). This assessment is undertaken each financial year through examining the financial position of the related party and the market in which the related parties operate.

Significant transactions with related parties during the period ended as of September 30, 2019 and 2018 are as follows:

|  | January 1-<br>September 30,<br>2019 | January 1-<br>September 30,<br>2018 | July 1-<br>September 30,<br>2019 | July 1-<br>September 30,<br>2018 |
|--|-------------------------------------|-------------------------------------|----------------------------------|----------------------------------|
| Sales of goods and services, net                                   |                                     |                                     |                                  |                                  |
| Migros Group Companies (2)   | 225.542                             | 475.284                             | -                                | 216.109                          |
| Anadolu Etap (1)   | 6.906                               | 4.455                               | 3.262                            | 1.393                            |
| Anadolu Efes Spor Kulübü (3)                                       | 3.967                               | 2.378                               | 761                              | 930                              |
| Anadolu Eğitim ve Sosyal Yardım Vakfı Sağlık<br>Tes. İkt. İşl. (3) | 2.393                               | 1.364                               | 977                              | 541                              |
| Anadolu Landini (1)  | 846                                 | 9.533                               | 244                              | 335                              |
| Other  | 1.047                               | 3.056                               | 325                              | 2.670                            |
|  | 240.701                             | 496.070                             | 5.569                            | 221.978                          |

(1) A joint venture

(2) The balances are related with Migros, which was a joint venture until April 30, 2019.

(3) Other

# NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS AS AT SEPTEMBER 30, 2019

(Currency - Thousands of Turkish Lira (TRL) unless otherwise indicated)

#### NOTE 21 - RELATED PARTY BALANCES AND TRANSACTIONS (cont'd)

#### 21.3 Related Party Transactions (cont'd)

|   | January 1-<br>September 30. |               | July 1-<br>September 30, | July 1-<br>September 30, |
|---|-----------------------------|---------------|--------------------------|--------------------------|
|   | 2019                        | , <b>1</b> ,  | 2019                     | 2018                     |
| Purchases of goods, property, plant &     |                             |               |                          |                          |
| equipment and other charges               |                             |               |                          |                          |
| Anadolu Efes Spor Kulübü (3)              | 83.834                      | 44.866        | 38.084                   | 18.846                   |
| Anadolu Etap (1)                          | 8.691                       | . 170         | 4.890                    | 170                      |
| Migros Group Companies (2)                | 1.677                       | 4.943         | -                        | 2.723                    |
| Anadolu Eğitim ve Sosyal Yardım Vakfı (3) | 101                         | 41.603        | -                        | 1.110                    |
| Other                                     | 1.540                       | 1.472         | 705                      | 514                      |
|   | 95.843                      | 93.054        | 43.679                   | 23.363                   |
|   | January 1-                  | January 1-    | July 1-                  | July 1-                  |
|   | September 30,               | September 30, | September 30,            | September 30,            |
|   | 2019                        | 2018          | 2019                     | 2018                     |

| 2017   | 2010                | 2017   | 2010  |
|--------|---------------------|--|---|
|        |                     |  |   |
|        |                     |  |   |
| 10.968 | 6.859               | 2.523  | 3.970   |
| 98     | 331                 | -  | 116   |
| 974    | 137                 | 207  | 84  |
| 12.040 | 7.327               | 2.730  | 4.170   |
|        | 10.968<br>98<br>974 | <b>10.968</b> 6.859<br><b>98</b> 331<br><b>974</b> 137 | 10.968         6.859         2.523           98         331         -           974         137         207 |

(1) A joint venture

(2) The balances are related with Migros, which was a joint venture until April 30, 2019.

(3) Other

### Compensation of Key Management Personnel of the Group

Group has defined the key management personnel as follows; the managers directly reporting to the general manager and board of directors, and the board of directors and general managers in the rest of the subsidiaries. Benefits provided to senior managers include benefits such as wages, seniority, notice and leave.

The details of benefits provided to the key management personnel for the periods ended on September 30, 2019 and 2018 are as follows:

|  | January 1-<br>September 30,<br>2019 | January 1-<br>September 30,<br>2018 | July 1-<br>September 30,<br>2019 | July 1-<br>September 30,<br>2018 |
|--|-------------------------------------|-------------------------------------|----------------------------------|----------------------------------|
| Short term benefits provided to key management personnel | 54.679                              | 49.117                              | 15.529                           | 21.934                           |
| Post-employment benefits                                 | 4.108                               | 3.228                               | 2.220                            | 2.711                            |
| Total gain   | 58.787                              | 52.345                              | 17.749                           | 24.645                           |
| Social Security employer share                           | 1.522                               | 1.463                               | 417                              | 818                              |

#### Other

The Company and its subsidiaries other than Migros and McDonald's donate 1% - 5% of their profit before corporate tax and such fiscal obligations to Anadolu Eğitim ve Sosyal Yardım Vakfı as stated in the entities' foundation agreements as long as these donations are exempt from tax. As of September 30, 2019, donations amount to TRL 100 (December 31, 2018: TRL 42.973).

## NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS AS AT SEPTEMBER 30, 2019

(Currency – Thousands of Turkish Lira (TRL) unless otherwise indicated)

#### NOTE 22 - NATURE AND LEVEL OF RISKS ARISING FROM FINANCIAL INSTRUMENTS

#### **Financial Risk Management Objectives and Policies**

#### General

The Group's principal financial instruments comprise bank borrowings, finance leases, and cash and short-term deposits. The main purpose of these financial instruments is to raise finance for the Group's operations. The Group has various other financial instruments such as trade debtors and trade creditors, which arise directly from its operations.

The main risks arising from the Group's financial instruments are foreign currency risk, interest rate risk, price risk, credit risk and liquidity risk. The Group manages these risks as stated below. The Group also monitors the market price risk arising from all financial instruments.

#### Fair Value Hedge Accounting

Level 1: Market price valuation techniques for the determined financial instruments traded in markets (unadjusted)

Level 2: Other valuation techniques including direct or indirect observable inputs

Level 3: Valuation techniques not containing observable market inputs

|   | September 30, 2019           | Level 1     | Level 2                | Level 3           |
|---|------------------------------|-------------|------------------------|-------------------|
| Derivative financial assets<br>Derivative financial liabilities<br>Put option liability | 64.992<br>166.001<br>226.363 | -<br>13.355 | 64.992<br>166.001<br>- |                   |
|   | December 31, 2018            | Level 1     | Level 2                | Level 3           |
| Derivative financial assets<br>Derivative financial liabilities<br>Put option liability | 186.177<br>44.393<br>210.436 | 12.416      | 186.177<br>44.393      | -<br>-<br>198.020 |

#### Foreign currency risk

The following table summarizes the exchange rate of Turkish Lira to 1 USD and 1 EUR:

|         |        | Exchange buying rate at December 31, 2018 | Average exchange buying<br>rate in the period | Exchange buying rate at<br>September 30, 2019 |
|---------|--------|---|---|---|
| USD/TRL | Turkey | 5,2609                                    | 5,6338  | 5,6591  |
| EUR/TRL | Turkey | 6,0280                                    | 6,3299  | 6,1836  |

Foreign currency risk arises from the EUR and USD denominated assets and liabilities of the Group. The Group has transactional currency exposures. Such exposures arise from sales or purchases or borrowings by the Group in currencies other than the Group's functional currency. The Group manages foreign currency risk by using natural hedges that arise from offsetting foreign currency denominated assets and liabilities. Anadolu Efes, a subsidiary of the Group, as mentioned in Note 5, reserves a certain portion of its bank deposits for future purchases of raw materials, operating expenses and interest payments. Anadolu Efes's foreign currency liability consists of mainly long term liabilities. Accordingly, in the short term foreign currency risk that may arise from fluctuation of foreign currencies are relatively limited. Çelik Motor, a subsidiary of the Group, hedges its foreign exchange risk on commitments to provide operational leasing services resulting from off balance sheet foreign currency denominated operating lease receivables (hedged item) with foreign currency denominated loans (hedging instrument).

## NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS AS AT SEPTEMBER 30, 2019

(Currency – Thousands of Turkish Lira (TRL) unless otherwise indicated)

#### NOTE 22 - NATURE AND LEVEL OF RISKS ARISING FROM FINANCIAL INSTRUMENTS (cont'd)

#### Financial Risk Management Objectives and Policies (cont'd)

#### Foreign currency risk (cont'd)

EBI, the subsidiary of the Group, has a cross currency swap agreement on April 12, 2018 in order to hedge foreign currency risk arising from Russian Ruble receivables arising from shareholder loans which was taken over following the business combination mentioned in Note 3 amounting to TRL 388.863 (December 31, 2018: TRL 361.501).

CCI, the subsidiary of the Group, has a cross currency swap contract with a total amount of USD 150 Million (nominal amount: TRL 278.865) signed on January 16, 2018 and due on September 19, 2024, for the probability of arising exchange rate exposure in the long term (December 31, 2018: TRL 219.315).

As of September 30, 2019, Anadolu Efes, the subsidiary of the Group, has 15 currency option contracts with a total nominal amount of TRL 260.319 designated as hedging instruments in cash flow hedges for the highly probable raw material purchases and payments related to operational expenses which are exposed to foreign currency risk (December 31, 2018: None).

The Company has signed a cross currency swap contract with a total nominal amount of EUR 120 Million due on May 12, 2021 and December 20, 2022, for the probability of arising exchange rate exposure in the long term (December 31, 2018: EUR 25 Million).

Migros, the subsidiary of the Group, has a forward contract with a total amount of EUR 10 Million signed in October 2018 and due on November 22, 2019 for the probability of arising exchange rate exposure (December 31, 2018: EUR 40 Million).

# NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS AS AT SEPTEMBER 30, 2019

(Currency - Thousands of Turkish Lira (TRL) unless otherwise indicated)

## NOTE 22 - NATURE AND LEVEL OF RISKS ARISING FROM FINANCIAL INSTRUMENTS (cont'd)

### Financial Risk Management Objectives and Policies (cont'd)

### Foreign currency risk (cont'd)

|  | TRL          |             |           |         |
|--|--------------|-------------|-----------|---------|
|  | Equivalent   |             |           |         |
|  | (Functional  | Thousand    | Thousand  | Other   |
| September 30, 2019   | currency)    | USD         | EUR       | TRL     |
| 1. Trade receivables   | 347.262      | 24.227      | 32.409    | 9.756   |
| 2a. Monetary financial assets (cash and cash equivalents included) | 3.473.477    | 349.044     | 159.927   | 509.278 |
| 2b. Non - monetary financial assets                                | 13.660       |             | 2.209     |         |
| 3. Other   | 40.731       | 728         | 4.263     | 10.255  |
| 4. Current assets (1+2+3)  | 3.875.130    | 373.999     | 198.808   | 529.289 |
| 5. Trade receivables   | 5.675.150    | 515.999     | 190.000   | 529.209 |
| 6a. Monetary financial assets                                      | _            |             | _         | _       |
| 6b. Non - monetary financial assets                                | -            | -           | -         | -       |
| 7. Other   | 4.688        | 195         | 579       | -       |
| 8. Non - current assets (5+6+7)                                    | 4.688        | 195         | 579       | -       |
| 9. Total assets (4+8)  | 3.879.818    | 374.194     | 199.387   | 529.289 |
| 10. Trade payables   | 1.115.396    | 132.256     | 34.650    | 152.685 |
| 11. Short - term borrowings and current portion of                 | 2.943.550    | 148.155     | 340.437   | -       |
| long - term borrowings   |              |             |           |         |
| 12a. Monetary other liabilities                                    | 21.654       | 1.911       | 509       | 7.693   |
| 12b. Non - monetary other liabilities                              | 14.954       | 2.360       | 258       | 5       |
| 13. Current liabilities (10+11+12)                                 | 4.095.554    | 284.682     | 375.854   | 160.383 |
| 14. Trade payables   | 11.301       | -           | 1.827     | 4       |
| 15. Long - term borrowings   | 11.015.606   | 1.093.781   | 780.417   | -       |
| 16a. Monetary other liabilities                                    | -            | -           | -         | -       |
| 16b. Non - monetary other liabilities                              | 218.723      | 37.640      | 924       | -       |
| 17. Non - current liabilities (14+15+16)                           | 11.245.630   | 1.131.421   | 783.168   | 4       |
| 18. Total liabilities (13+17)                                      | 15.341.184   | 1.416.103   | 1.159.022 | 160.387 |
| 19. Off balance sheet derivative items' net asset / (liability)    | 6.611.585    | 781.779     | 353.745   | -       |
| position (19a-19b)   |              |             |           |         |
| 19a. Total hedged assets   | 6.611.585    | 781.779     | 353.745   | -       |
| 19b. Total hedged liabilities                                      | -            | -           | -         | -       |
| 20. Net foreign currency asset / (liability) position (9-18+19)    | (4.849.781)  | (260.130)   | (605.890) | 368.902 |
| 21. Monetary items net foreign currency asset / (liability)        | (11.286.768) | (1.002.832) | (965.504) | 358.652 |
| position (=1+2a+5+6a-10-11-12a-14-15-16a)                          |              |             |           |         |
| 22. Total fair value of financial instruments used to manage the   | -            | -           | -         | -       |
| foreign currency position  |              |             |           |         |

(53)

# NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS AS AT SEPTEMBER 30, 2019

(Currency - Thousands of Turkish Lira (TRL) unless otherwise indicated)

## NOTE 22 - NATURE AND LEVEL OF RISKS ARISING FROM FINANCIAL INSTRUMENTS (cont'd)

#### Financial Risk Management Objectives and Policies (cont'd)

#### Foreign Currency Risk (cont'd)

| December 31, 2018  | TRL<br>Equivalent<br>(Functional<br>currency) | Thousand<br>USD | Thousand<br>EUR | Othe<br>TRI |
|--|---|-----------------|-----------------|-------------|
| 1. Trade receivables   | 207.232                                       | 13.633          | 15.825          | 40.116      |
| 2a. Monetary financial assets (cash and cash equivalents   | 1.931.627                                     | 311.073         | 34.710          | 85.871      |
| ncluded)   |   |                 |                 |             |
| 2b. Non - monetary financial assets  | 10.362  | -               | 1.719           |             |
| 3. Other   | 34.318  | 1.187           | 3.547           | 6.69        |
| 4. Current assets (1+2+3)  | 2.183.539                                     | 325.893         | 55.801          | 132.68      |
| 5. Trade receivables   | -   | -               | -               |             |
| 6a. Monetary financial assets  | -   | -               | -               |             |
| 6b. Non - monetary financial assets  | -   | -               | -               |             |
| 7. Other   | 4.564   | 201             | 580             | 1           |
| 8. Non - current assets (5+6+7)  | 4.564   | 201             | 580             | 1           |
| 9. Total assets (4+8)  | 2.188.103                                     | 326.094         | 56.381          | 132.69      |
| 10. Trade payables   | 894.599                                       | 105.085         | 34.098          | 136.21      |
| 11. Short - term borrowings and current portion of   | 3.669.836                                     | 116.730         | 506.922         |             |
| ong - term borrowings  |   |                 |                 |             |
| 12a. Monetary other liabilities  | 5.565   | 199             | 750             |             |
| 12b. Non - monetary other liabilities  | 16.655  | 2.454           | 373             | 1.49        |
| 13. Current liabilities (10+11+12)   | 4.586.655                                     | 224.468         | 542.143         | 137.71      |
| 14. Trade payables   | 5.338   | -               | 885             |             |
| 15. Long - term borrowings   | 7.978.335                                     | 1.239.021       | 242.198         |             |
| 16a. Monetary other liabilities  | -   | -               | -               |             |
| 16b. Non - monetary other liabilities  | 198.023                                       | 37.641          | -               |             |
| 17. Non - current liabilities (14+15+16)   | 8.181.696                                     | 1.276.662       | 243.083         |             |
| 18. Total liabilities (13+17)  | 12.768.351                                    | 1.501.130       | 785.226         | 137.71      |
| 19. Off balance sheet derivative items' net asset / (liability)<br>position (19a-19b)  | 6.089.083                                     | 761.079         | 345.906         |             |
| 19a. Total hedged assets   | 6.195.353                                     | 781.279         | 345.906         |             |
| 19b. Total hedged liabilities  | 106.270                                       | 20.200          | -               |             |
| 20. Net foreign currency asset / (liability) position (9-18+19)  | (4.491.165)                                   | (413.957)       | (382.939)       | (5.02       |
| <ul> <li>21. Monetary items net foreign currency asset / (liability)</li> <li>position (=1+2a+5+6a-10-11-12a-14-15-16a)</li> <li>22. Total fair value of financial instruments used to manage the</li> </ul> | (10.414.814)                                  | (1.136.329)     | (734.318)       | (10.23)     |

Information related to export and import as of September 30, 2019 and 2018 are as follows:

|                     | January 1-<br>September 30,<br>2019 | January 1-<br>September 30,<br>2018 | July 1-<br>September 30,<br>2019 | July 1-<br>September 30,<br>2018 |
|---------------------|-------------------------------------|-------------------------------------|----------------------------------|----------------------------------|
| Total Export Amount | 975.870                             | 746.404                             | 336.873                          | 254.143                          |
| Total Import Amount | 4.152.919                           | 3.313.157                           | 1.419.660                        | 1.360.876                        |

# NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS AS AT SEPTEMBER 30, 2019

(Currency - Thousands of Turkish Lira (TRL) unless otherwise indicated)

### NOTE 22 - NATURE AND LEVEL OF RISKS ARISING FROM FINANCIAL INSTRUMENTS (cont'd)

#### Financial Risk Management Objectives and Policies (cont'd)

### Foreign Currency Risk (cont'd)

|  | Foreign currency position | Foreign currency position sensitivity analysis<br>September 30, 2019 (*) |  |  |
|--|---------------------------|--|--|--|
|  | September 30,             |  |  |  |
|  | Income / (loss)           | Income / (loss)  |  |  |
|  | Increase of the           | Decrease of the  |  |  |
|  | foreign currency          | foreign currency   |  |  |
| Change in the USD against TRL by 10% +/-:                      |                           |  |  |  |
| 1- USD denominated net asset / liability                       | (589.627)                 | 589.627  |  |  |
| 2- USD denominated hedging instruments(-)                      | 442.417                   | (442.417)  |  |  |
| 3- Net effect in USD (1+2)                                     | (147.210)                 | 147.210  |  |  |
| Change in the EUR against TRL by 10% +/-:                      |                           |  |  |  |
| 4- Euro denominated net asset / liability                      | (593.400)                 | 593.400  |  |  |
| 5- Euro denominated hedging instruments(-)                     | 218.742                   | (218.742)  |  |  |
| 6- Net effect in Euro (4+5)                                    | (374.658)                 | 374.658  |  |  |
| Change in the other foreign currencies against TRL by 10% +/-: |                           |  |  |  |
| 7- Other foreign currency denominated net asset / liability    | 36.890                    | (36.890)   |  |  |
| 8- Other foreign currency hedging instruments(-)               | -                         | -  |  |  |
| 9- Net effect in other foreign currency (7+8)                  | 36.890                    | (36.890)   |  |  |
| TOTAL (3+6+9)  | (484.978)                 | 484.978  |  |  |

|  | <u> </u>                            | Foreign currency position sensitivity analysis<br>September 30, 2018 (*) |  |  |
|--|-------------------------------------|--|--|--|
|  | Income / (loss)                     | Income / (loss)  |  |  |
|  | Increase of the<br>foreign currency | Decrease of the<br>foreign currency                                      |  |  |
| Change in the USD against TRL by 10% +/-:  |                                     |  |  |  |
| <ol> <li>USD denominated net asset / liability</li> <li>USD denominated hedging instruments(-)</li> <li>Net effect in USD (1+2)</li> </ol>   | (752.531)<br>557.855<br>(194.676)   | 752.531<br>(557.855)<br>194.676  |  |  |
| Change in the EUR against TRL by 10% +/-:  |                                     |  |  |  |
| <ul><li>4- Euro denominated net asset / liability</li><li>5- Euro denominated hedging instruments(-)</li><li>6- Net effect in Euro (4+5)</li></ul>   | (539.931)<br>307.614<br>(232.317)   | 539.931<br>(307.614)<br>232.317  |  |  |
| Change in the other foreign currencies against TRL by 10% +/-:   |                                     |  |  |  |
| <ul> <li>7- Other foreign currency denominated net asset / liability</li> <li>8- Other foreign currency hedging instruments(-)</li> <li>9- Net effect in other foreign currency (7+8)</li> </ul> | (15.608)<br>-<br>(15.608)           | 15.608<br>-<br>15.608  |  |  |
| TOTAL (3+6+9)  | (442.601)                           | 442.601  |  |  |

(\*) Monetary assets and liabilities eliminated during the consolidation are not included.

# NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS AS AT SEPTEMBER 30, 2019

(Currency - Thousands of Turkish Lira (TRL) unless otherwise indicated)

#### NOTE 22 - NATURE AND LEVEL OF RISKS ARISING FROM FINANCIAL INSTRUMENTS (cont'd)

#### Financial Risk Management Objectives and Policies (cont'd)

#### Foreign Currency Risk (cont'd)

#### Foreign Currency Hedge of Net Investments in Foreign Operations

Anadolu Efes, the subsidiary of the Group, designated denominated bond issued amounting to USD 500 Million as of January 1, 2018 and EUR 100 Million as of April 1, 2018 as a hedging instrument in order to hedge its foreign currency risk arising from the translation of net assets of its subsidiary located in Netherlands, Efes Breweries International (whose main activity is facilitating foreign investments in breweries).

As of April 1, 2018, CCI, the subsidiary of the Group, designated USD 281 Million out of USD denominated bond issued amounting to USD 500 Million as a hedging instrument in order to hedge its foreign currency risk arising from the translation of net assets of its subsidiary located in Netherlands, CCI Holland and Waha B.V..

The Company designated loans amounting to EUR 97 Million as of April 1, 2018 as a hedging instrument in order to hedge its foreign currency risk arising from the translation of net assets of its subsidiary located in Netherlands, EBI (whose main activity is facilitating foreign investments of Anadolu Efes in breweries).

The effective part of the change in the value of the bonds and loans designated as hedging of net investments amounting to TRL 346.320 (TRL 270.523 - including deferred tax effect) is recognized as "Gains (Losses) on Hedge" under Equity and to "Other Comprehensive Income (Loss) Related with Hedges of Net Investment in Foreign Operations" under Other Comprehensive Income (December 31, 2018: TRL 1.520.855 (TRL 1.192.092 - including deferred tax effect)).

### NOTE 23 - EVENTS AFTER THE REPORTING PERIOD

Sale of Marmaris, Silivri Kipa Shopping Mall and Yalova Kipa Shopping Mall Centers which are owned by Migros, the subsidiary of the Group, were completed and the title deeds were transferred in October with a total amount of TRL 125.000.

.....