

| 01.01.2018 - 31.03.2018<br>Brüt Ödenen Hasar | 01.01.2019 - 31.03.2019<br>Brüt Ödenen Hasar | Değişim | Brüt Hasar (Bin TL)<br>(Bağımsız Denetimden Geçmemiş) | 31.12.2018 itibarıyla<br>Brüt Dosya Muallak Hasar<br>Karşılığı | 31.03.2019 itibarıyla<br>Brüt Dosya Muallak Hasar<br>Karşılığı | Değişim |
|----------------------------------------------|----------------------------------------------|---------|-------------------------------------------------------|----------------------------------------------------------------|----------------------------------------------------------------|---------|
| 860                                          | 2.350                                        | 173%    | KAZA                                                  | 4.213                                                          | 3.387                                                          | -20%    |
| 39.201                                       | 45.156                                       | 15%     | HASTALIK / SAĞLIK                                     | 15.862                                                         | 22.892                                                         | 44%     |
| 139.114                                      | 134.875                                      | -3%     | KARA ARAÇLARI (KASKO)                                 | 110.118                                                        | 99.933                                                         | -9%     |
| 2.182                                        | 107                                          | -95%    | HAVA ARAÇLARI                                         | 15.273                                                         | 42.728                                                         | 180%    |
| 682                                          | 910                                          | 33%     | SU ARAÇLARI                                           | 5.204                                                          | 5.962                                                          | 15%     |
| 5.123                                        | 3.258                                        | -36%    | NAKLİYAT                                              | 38.691                                                         | 37.032                                                         | -4%     |
| 32.958                                       | 32.487                                       | -1%     | YANGIN VE DOĞAL AFETLER                               | 583.449                                                        | 620.300                                                        | 6%      |
| 14.341                                       | 16.086                                       | 12%     | GENEL ZARARLAR                                        | 250.733                                                        | 294.535                                                        | 17%     |
| 0                                            | 0                                            | 0%      | HAVA ARAÇLARI SORUMLULUK                              | 5.143                                                          | 5.500                                                          | 7%      |
| 4.018                                        | 4.280                                        | 7%      | GENEL SORUMLULUK                                      | 319.426                                                        | 369.977                                                        | 16%     |
| 187                                          | 274                                          | 47%     | KREDİ                                                 | 2.068                                                          | 3.340                                                          | 62%     |
| 14.450                                       | 17                                           | -100%   | DOĞRUDAN KEFALET                                      | 74.641                                                         | 79.182                                                         | 6%      |
| 1.780                                        | 2.978                                        | 67%     | FİNANSAL KAYIPLAR                                     | 55.662                                                         | 58.897                                                         | 6%      |
| 8                                            | 6                                            | -25%    | HUKUKSAL KORUMA                                       | 216                                                            | 218                                                            | 1%      |
| 0                                            | 0                                            | 0%      | DESTEK                                                | 0                                                              | 0                                                              | 0%      |
| 68.987                                       | 149.563                                      | 117%    | KARA ARAÇLARI SORUMLULUK (TRAFİK)                     | 275.420                                                        | 306.145                                                        | 11%     |
| 323.890                                      | 392.347                                      | 21%     | <b>HAYAT DIŞI GRUBU</b>                               | 1.756.119                                                      | 1.950.028                                                      | 11%     |
| 125                                          | 45                                           | -64%    | HAYAT                                                 | 129                                                            | 133                                                            | 3%      |
| 324.016                                      | 392.392                                      | 21%     | <b>GENEL TOPLAM</b>                                   | 1.756.248                                                      | 1.950.161                                                      | 11%     |
| 01.01.2018 - 31.03.2018<br>Gross Claims Paid | 01.01.2019 - 31.03.2019<br>Gross Claims Paid | Change  | Gross Claims (thousand TL)<br>(Unaudited)             | as of 31.12.2018<br>Gross Outstanding Claim<br>Files Provision | as of 31.03.2019<br>Gross Outstanding Claim<br>Files Provision | Change  |
| 860                                          | 2.350                                        | 173%    | ACCIDENT                                              | 4.213                                                          | 3.387                                                          | -20%    |
| 39.201                                       | 45.156                                       | 15%     | HEALTH                                                | 15.862                                                         | 22.892                                                         | 44%     |
| 139.114                                      | 134.875                                      | -3%     | MOTOR OWN DAMAGE                                      | 110.118                                                        | 99.933                                                         | -9%     |
| 2.182                                        | 107                                          | -95%    | AIR CRAFTS                                            | 15.273                                                         | 42.728                                                         | 180%    |
| 682                                          | 910                                          | 33%     | WATER CRAFTS                                          | 5.204                                                          | 5.962                                                          | 15%     |
| 5.123                                        | 3.258                                        | -36%    | MARINE                                                | 38.691                                                         | 37.032                                                         | -4%     |
| 32.958                                       | 32.487                                       | -1%     | FIRE AND NATURAL DISASTER                             | 583.449                                                        | 620.300                                                        | 6%      |
| 14.341                                       | 16.086                                       | 12%     | GENERAL LOSSES                                        | 250.733                                                        | 294.535                                                        | 17%     |
| 0                                            | 0                                            | 0%      | AIR CRAFTS LIABILITY                                  | 5.143                                                          | 5.500                                                          | 7%      |
| 4.018                                        | 4.280                                        | 7%      | GENERAL LIABILITY                                     | 319.426                                                        | 369.977                                                        | 16%     |
| 187                                          | 274                                          | 47%     | CREDIT                                                | 2.068                                                          | 3.340                                                          | 62%     |
| 14.450                                       | 17                                           | -100%   | FIDELITY GUARANTEE                                    | 74.641                                                         | 79.182                                                         | 6%      |
| 1.780                                        | 2.978                                        | 67%     | FINANCIAL LOSSES                                      | 55.662                                                         | 58.897                                                         | 6%      |
| 8                                            | 6                                            | -25%    | LEGAL PROTECTION                                      | 216                                                            | 218                                                            | 1%      |
| 0                                            | 0                                            | 0%      | ASSISTANCE                                            | 0                                                              | 0                                                              | 0%      |
| 68.987                                       | 149.563                                      | 117%    | MOTOR THIRD PARTY LIABILITY (MTPL)                    | 275.420                                                        | 306.145                                                        | 11%     |
| 323.890                                      | 392.347                                      | 21%     | <b>NON LIFE TOTAL</b>                                 | 1.756.119                                                      | 1.950.028                                                      | 11%     |
| 125                                          | 45                                           | -64%    | LIFE                                                  | 129                                                            | 133                                                            | 3%      |
| 324.016                                      | 392.392                                      | 21%     | <b>TOTAL</b>                                          | 1.756.248                                                      | 1.950.161                                                      | 11%     |