
Akçansa Çimento San. Tic. A.Ş.

Q2 2022 Financial Results

Earnings Release

29 July 2022

Akçansa increased its revenues by 193% in the second quarter of 2022 and by 168% for the first half of 2022 compared to the same period of the previous year, reaching TL 2 billion and TL 3.3 billion, respectively.

Turkey's leading construction materials company Akçansa's sales revenues reached TL 2,044 million in the second quarter of 2022, while EBITDA, which was TL 149 million in the same quarter of the previous year, increased to TL 381 million.

Despite the difficulties experienced in the global economy & energy supply and the effects of cost inflation in the second quarter of 2022, Akçansa increased its net profit to TL 231 million as a result of efforts towards operational excellence and optimization also with the contribution of 148 percent increase in export revenues.

Akçansa Cement General Manager M. Zeki Kanadıkırık stated that a half year in which they continued their activities strongly with their position as the leader of the building materials industry has passed and that Akçansa is working towards a more sustainable future within the scope of 2030 Sustainability Goals. Kanadıkırık emphasized that Akçansa Cement, which takes responsibility for minimizing the effects of climate change and reducing greenhouse gas emissions, participated in the Climate Target Accelerator Program carried out under the leadership of the UN Global Compact in order to progress faster in its emission targets and strengthen its climate strategy.

Financial Highlights:

- Total sales increased by 193% in the second quarter of 2022 and by 168% for the first half of 2022 compared to the same quarter of the previous year, reaching TL 2,044 million and TL 3,285 million, respectively. In the first half of 2022, domestic sales accounted for 65% of total sales in Turkish Lira basis, while international sales increased by 127% in the second quarter and by 148% for the first half of the year, reaching TL 632 million and TL 1,141 million, respectively.
- EBITDA increased by 156% in the second quarter and by 141% for the first half of 2022 compared to the same quarter of the previous year, reaching TL 381 million and TL 538.0 million, respectively.
- Net profit increased with the effect of gross profitability and effective fixed cost management by 234% in the second quarter of the year and by 256% for the first half of the year compared to the same period of the previous year, reaching TL 231 million and TL 334 million respectively.

Strategic Highlights:

- Despite the environment of increase in production costs, the sales volume of total cementitious products increased by approximately 5% in the 2nd quarter of 2022 and in the first 6 months compared to the same period of the previous year. The share of foreign sales volume was close to 45% in the first half of 2022.
- Aiming to support the transformation of the sector by spreading its sustainability approach and practices to its ecosystem, Akçansa continues its development in the field of sustainability by increasing its ESG (Environmental, social, and governance) score from 60 in the first quarter of 2022 to 71 in the second quarter of 2022 in the BIST Sustainability Index scoring system.

Akçansa Cimento Financial Results	6M 2022	6M 2021	Q2 2022	Q2 2021	Change 6M	Change Q4
Gross Profit (MTL)	568,9	224,9	398,9	148,9	153%	168%
Gross profit (%)	17,3%	18,3%	19,5%	21,3%	-1,0%	-1,8%
Operating profit (MTL) (excl. other inc./exp.)	478,0	168,7	350,1	120,6	183%	190%
Operating profit (%)	14,6%	13,8%	17,1%	17,3%	0,8%	-0,1%
Operating profit (MTL) (incl. other inc./exp.)	430,2	142,8	325,0	108,8	201%	199%
Operating profit (%)	13,1%	11,6%	15,9%	15,6%	1,5%	0,3%
Depreciation (MTL)	60,0	54,4	30,7	28,1	10%	9%
EBITDA (MTL) (excl. other inc./exp.)	538,0	223,1	380,8	148,7	141%	156%
EBITDA (%)	16,4%	18,2%	18,6%	21,3%	-1,8%	-2,7%
EBITDA (MTL) (incl. other inc./exp.)	490,2	197,2	355,6	136,9	149%	160%
EBITDA (%)	14,9%	16,1%	17,4%	19,6%	-1,2%	-2,2%
Net profit (MTL)	333,7	93,9	230,6	69,1	256%	234%
Net profit (%)	10,2%	7,7%	11,3%	9,9%	2,5%	1,4%

DISCLAIMER

The information and opinions contained in this document have been compiled by Akçansa Çimento San. Tic. A.Ş. ("Company") from sources believed to be reliable and in good faith, but no representation or warranty, expressed or implied, is made as to their accuracy, completeness or correctness.

This document is an accompanying part of financial statements available in Investor Relations section of Akçansa Çimento San. Tic. A.Ş. website and public disclosure platform.