

Emlak Konut REIC

2020 3Q Projects Sales Report

30.09.2020

ONGOING RSM PROJECTS TABLE

30.09.2020

PROJECT NAME		# of Units Sold	Gross Sellable Area	Total Sales Revenue (VAT exc)	# of Units Sold	Gross Sellable Area	Total Sales Revenue (VAT exc)	# of Units Sold	Gross Sellable Area	Total Sales Revenue (VAT exc)	# of Units Sold	Gross Sellable Area	Total Sales Revenue (VAT exc)	# of Units Sold	Gross Sellable Area	Total Sales Revenue (VAT exc)
1	KARAT 34	174	12.431	85.315.786	97	6.039	49.019.831	86	8.514	71.536.300	53	4.128	38.684.242	13	1.455	12.223.474
2	TEMAŞEHİR KONYA	244	50.089	135.269.035	202	41.008	126.699.428	96	21.401	73.931.067	88	8.856	72.095.627	242	43.125	216.391.593
3	TUAL BAHÇEKENT	672	80.246	261.491.669	391	49.170	186.557.553	379	53.202	219.393.053	97	13.506	71.926.604	239	35.173	191.417.030
4	KÖY	75	15.090	107.118.672	24	5.014	42.562.276	20	3.914	29.312.587	6	1.154	9.504.427	56	11.409	149.422.036
5	EVORA DENİZLİ	134	18.691	52.188.960	219	27.946	97.419.203	412	54.877	180.196.269	45	6.307	21.797.718	77	20.002	77.920.495
6	NİDAPARK KAYAŞEHİR	239	35.342	153.800.307	304	48.464	257.590.502	482	85.385	563.184.416	102	10.496	74.628.218	11	1.026	6.137.034
7	BÜYÜKYALI İSTANBUL	115	20.061	290.599.916	131	20.802	381.747.986	164	28.109	523.306.574	171	32.612	591.943.063	245	42.020	943.202.825
8	VALİDEBAĞ KONAKLARI	-	-	-	211	34.753	477.455.719	42	9.875	126.362.670	9	1.699	26.387.184	14	2.197	37.335.356
9	OFİS KARAT BAKIRKÖY	-	-	-	7	965	26.756.238	4	414	4.364.296	1	153	1.675.926	2	186	2.206.466
10	AVANGART İSTANBUL	-	-	-	54	4.753	45.101.637	66	8.421	86.173.871	90	8.014	80.150.774	352	35.675	441.784.350
11	MERKEZ ANKARA	-	-	-	-	-	-	221	74.405	440.267.386	131	22.000	122.757.771	743	104.025	740.608.942
2020 TOTAL		1.653,00	231.950,43	1.085.784.345,42	1.640,00	238.913,76	1.690.910.373,80	1.972,00	348.518,09	2.318.028.488,18	793,00	108.926,26	1.111.551.553,80	1.994,00	296.292,34	2.818.649.600,00
12	CER İSTANBUL	-	-	-	-	-	-	19	2.556	40.145.333	25	2.289	44.846.296	18	2.149	45.730.071
13	EBRULİ İSPARTAKULE	-	-	-	31	4.961	20.831.021	106	15.662	78.917.364	38	5.791	33.497.581	100	17.630	108.119.265
14	AVRUPARK HAYAT	-	-	-	244	28.311	88.887.465	150	18.246	66.966.079	62	7.795	32.753.401	533	74.650	370.266.330
15	TEM 34 TAHTAKALE	-	-	-	-	-	-	87	25.486	85.393.297	22	8.670	38.714.449	44	15.113	80.554.403
16	İDEALİST CADDE	-	-	-	-	-	-	12	985	4.461.386	11	1.108	4.626.871	44	5.146	27.334.673
17	NİDAPARK KÜÇÜKYALI	-	-	-	610	74.340	629.472.377	259	38.763	410.306.030	34	4.260	45.188.468	422	50.196	555.343.600
18	NİDAPARK İSTİNYE	-	-	-	59	17.151	487.201.759	47	12.644	343.188.967	12	3.495	96.626.809	49	12.009	389.575.505
2021 TOTAL		0,00	0,00	0,00	944,00	124.763,04	1.226.392.622,29	680,00	114.340,95	1.029.378.457,10	204,00	33.409,57	296.253.876,31	1.210,00	176.892,68	1.576.923.846,59
19	ŞİŞLİ TEŞVİKİYE	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
20	ORMANKÖY ÇEKMEKÖY	-	-	-	-	-	-	-	-	-	-	-	-	751	81.941	1.083.769.708
2022 TOTAL		0,00	0,00	0,00	0,00	0,00	0,00	0,00	0,00	0,00	0,00	0,00	0,00	751,00	81.940,62	1.083.769.708,37
21	ALLSANCAK	-	-	-	-	-	-	-	-	-	-	-	-	319	34.907	380.514.544
22	EVORA İZMİR	-	-	-	-	-	-	31	2.817	24.531.789	34	3.800	32.560.119	273	28.146	330.725.257
23	DÜŞLER VADİSİ	-	-	-	-	-	-	15	2.568	20.222.248	82	15.562	130.296.982	312	57.946	646.372.515
24	BAŞAKŞEHİR AVRASYA KONUTLARI	-	-	-	-	-	-	-	-	-	-	-	-	157	19.767	204.317.832
2023 TOTAL		0,00	0,00	0,00	0,00	0,00	0,00	46,00	5.384,77	44.754.036,63	116,00	19.362,21	162.857.100,34	1.061,00	140.766,36	1.561.930.147,23
TOTAL		1.653	231.950,43	1.085.784.345,42	2.584	363.676,80	2.917.302.996,10	2.698	468.243,81	3.392.160.981,91	1.113	161.698,04	1.570.662.530,45	5.016	695.892,00	7.041.273.302,19

COMPLETED RSM PROJECTS TABLE

30.09.2020

PROJECT NAME	2014			2015			2016			2017			2018			2019			2020 3Q		
	# of Units Sold	Gross Sellable Area	Total Sales Revenue (VAT exc)	# of Units Sold	Gross Sellable Area	Total Sales Revenue (VAT exc)	# of Units Sold	Gross Sellable Area	Total Sales Revenue (VAT exc)	# of Units Sold	Gross Sellable Area	Total Sales Revenue (VAT exc)	# of Units Sold	Gross Sellable Area	Total Sales Revenue (VAT exc)	# of Units Sold	Gross Sellable Area	Total Sales Revenue (VAT exc)	# of Units Sold	Gross Sellable Area	Total Sales Revenue (VAT exc)
KÖRFEZKENT 1	1	114	138.614	1	87	99.010	1	87	128.713	-	-	-	-	-	-	-	-	-	-	-	-
EMLAK KONUT PELIKAN SİTESİ	-	-	-	1	139	460.396	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
ERGENE VADİSİ	-	-	-	1	133	217.822	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
SPRADON QUARTZ	46	3.711	13.370.297	5	489	2.000.000	-	-	-	16	1.330	4.802.723	2	206	930.693	7	743	3.509.901	1	80	336.634
AĞAOĞLU MY WORLD EUROPE	126	12.894	46.674.069	2	198	795.050	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
PARKYAŞAM MAVİŞEHİR	3	568	1.601.695	-	-	-	-	-	-	-	-	-	1	396	1.782.407	-	-	-	-	-	-
İSTANBUL	469	54.584	132.457.732	24	4.974	12.792.062	-	-	-	-	-	-	-	-	-	1	78	316.832	2	390	1.463.014
ŞEHİRİZAR KONAKLARI	42	11.374	92.503.365	24	6.942	68.281.171	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
VARYAP MERİDİAN	63	6.322	55.869.488	41	4.219	24.393.251	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
MY TOWERLAND	228	32.393	209.799.257	-	-	-	3	424	3.898.305	-	-	-	-	-	-	-	-	-	-	-	-
SOYAK PARK APARTS	357	22.704	72.966.915	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
EVORA İSTANBUL 1.BÖLGE	442	36.850	102.408.464	183	16.554	64.671.947	241	28.841	99.625.925	2	128	447.624	-	-	-	-	-	-	-	-	-
EVORA İSTANBUL 2.BÖLGE	404	52.585	131.485.613	224	31.379	86.401.964	2	270	893.069	-	-	-	-	-	-	-	-	-	-	-	-
AVRUPA KONUTLARI TEM 2	253	37.451	173.600.920	90	14.571	61.139.337	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
DUMANKAYA MİKS	207	19.649	85.504.446	181	13.756	78.147.884	-	-	-	9	443	2.146.535	6	519	2.532.673	-	-	-	-	-	-
KUASAR İSTANBUL	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
BATIŞEHİR	344	38.313	176.230.872	1.039	121.737	716.352.015	54	4.694	26.238.396	183	22.308	111.595.763	9	2.435	31.462.120	-	-	-	-	-	-
BAHÇETEPE İSTANBUL	571	65.103	238.822.361	116	29.794	88.462.649	-	-	-	4	404	3.108.800	2	48	902.842	-	-	-	-	-	-
SEYRAN ŞEHİR	160	25.286	99.623.444	63	10.547	36.073.607	60	11.071	48.302.948	-	-	-	1	38	427.500	-	-	-	-	-	-
NİDAKULE ATAŞEHİR	289	50.393	371.585.442	49	13.542	99.457.096	18	6.251	82.031.603	1	183	1.296.610	1	450	6.891.667	-	-	-	-	-	-
SARPHAN FİNANS PARK	98	9.203	108.107.693	124	8.144	112.562.133	104	5.854	94.346.993	4	384	12.514.407	1	84	2.263.889	-	-	-	-	-	-
BULVAR İSTANBUL	977	153.948	422.219.714	354	56.836	210.243.831	76	14.692	59.712.040	22	4.199	16.194.911	3	523	2.394.059	-	-	-	1	258	1.288.136
ESENLER EMLAK KONUTLARI	41	3.456	15.968.960	256	31.175	146.654.059	36	6.153	34.593.808	341	45.275	252.016.967	300	41.197	237.004.419	8	1.193	6.046.601	3	668	3.044.806
STÜDYO 24	105	7.166	15.078.094	10	1.014	2.642.686	1	62	227.723	-	-	-	-	-	-	3	200	606.738	-	-	-
UNİKONUT	17	2.445	4.182.178	26	4.828	8.960.358	58	10.146	38.639.948	16	2.585	9.642.155	2	564	3.177.967	2	287	1.435.644	1	165	584.158
METROPOL İSTANBUL	177	14.013	113.166.337	86	7.529	64.223.521	387	38.767	318.024.141	601	116.491	1.285.871.758	83	11.561	95.375.790	3	376	3.045.545	-	-	-
BAHÇEKENT FLORA	486	55.521	130.556.678	367	48.907	153.574.464	254	33.351	128.989.644	5	639	2.125.705	104	19.989	71.771.810	-	-	-	-	-	-
SOFALOCA	-	-	-	30	6.323	22.207.912	38	8.391	32.751.905	39	8.359	37.366.920	45	9.691	47.337.594	2	412	1.574.257	-	-	-
PARK MAVERA	590	107.332	365.942.921	292	37.980	283.440.584	643	93.368	498.012.876	145	23.587	139.658.574	133	25.029	113.040.624	9	857	8.102.051	-	-	-
AVRUPA KONUTLARI BAŞAKŞEHİR	-	-	-	-	-	-	183	31.193	137.438.849	144	27.137	129.113.243	637	114.785	578.409.570	4	927	4.982.336	-	-	-
GÖL PANORAMA EVLERİ	270	29.957	88.067.492	330	39.929	133.113.396	404	52.309	224.920.819	406	58.420	229.036.667	1	150	838.119	22	2.861	11.428.565	29	5.129	26.793.243
AVRUPARK	-	-	-	520	67.324	176.096.805	590	87.699	274.566.550	155	23.600	93.827.310	127	17.476	88.256.110	71	8.940	45.586.506	4	491	3.456.518
EVVEL İSTANBUL	251	35.685	115.391.130	323	45.861	167.162.820	234	35.791	191.412.645	198	31.312	193.307.502	415	72.575	393.905.371	2	400	1.888.435	-	-	-
AĞAOĞLU MASLAK 1453 İSTANBUL	675	90.326	597.031.341	637	106.996	864.749.318	841	156.604	1.306.402.268	205	46.660	390.615.508	7	816	8.039.604	114	43.091	665.902.010	4	836	16.112.458
İSTMARİNA	982	94.579	613.519.516	248	46.258	345.570.800	157	12.533	116.791.307	123	17.000	137.264.290	28	3.505	39.305.804	13	1.259	14.254.455	2	112	1.580.000
KOORDİNAT ÇAYYOLU	-	-	-	-	-	-	127	21.490	90.494.730	100	19.554	94.210.045	81	14.816	81.711.246	36	7.841	43.131.325	73	13.615	84.154.284
TUAL ADALAR	-	-	-	-	-	-	122	13.811	72.091.238	96	10.742	57.894.612	49	5.889	38.558.911	20	2.739	17.735.809	236	30.559	160.498.432
TOTAL	8.756	1.088.037	4.630.706.492	5.647	778.165	4.030.947.949	4.634	673.851	3.880.536.443	2.815	460.741	3.204.058.627	2.038	342.744	1.846.320.789	317	72.202	829.547.008	356	52.303	299.311.682

ONGOING TK PROJECTS TABLE

30.09.2020

CITY/ LOCATION	PROJECT NAME	2015			2016			2017			2018			2019			2020 3Q		
		# of Units Sold	Gross Sellable Area	Total Sales Revenue (VAT exc)	# of Units Sold	Gross Sellable Area	Total Sales Revenue (VAT exc)	# of Units Sold	Gross Sellable Area	Total Sales Revenue (VAT exc)	# of Units Sold	Gross Sellable Area	Total Sales Revenue (VAT exc)	# of Units Sold	Gross Sellable Area	Total Sales Revenue (VAT exc)	# of Units Sold	Gross Sellable Area	Total Sales Revenue (VAT exc)
1 ANKARA/MÜHYE	BAŞKENT EMLAK KONUTLARI	-	-	-	49	6.736	40.812.871	31	4.656	30.224.970	95	15.787	89.174.536	135	21.838	130.999.182	758	121.160	711.975.028
2 ANKARA/MÜHYE	BAŞKENT EMLAK KONUTLARI 2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
3 ANKARA/MÜHYE	BAŞKENT EMLAK KONUTLARI 3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
4 KOCAELİ/GEBZE	GEBZE EMLAK KONUTLARI 3-3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
5 İSTANBUL/KAYABAŞI	KUZEY YAKASI	-	-	-	-	-	-	55	4.880	27.532.718	133	19.489	100.097.094	51	11.215	116.705.185	21	3.755	47.614.831
6 İSTANBUL/HOŞDERE	SEMT BAHÇEKENT	-	-	-	-	-	-	120	11.129	36.299.475	121	12.473	44.762.784	53	6.026	24.746.525	404	57.643	304.712.277
7 İSTANBUL/ALİBEYKÖY	YENİKÖY KONAKLARI	-	-	-	-	-	-	64	7.693	47.062.847	47	6.266	45.174.134	-	-	-	242	35.308	274.045.198
8 İSTANBUL/KÜÇÜKÇEKMECE	BİZİM MAHALLE	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	610	77.425	598.043.841
9 İSTANBUL/FLORYA	EMLAK KONUT FLORYA EVLERİ	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	115	24.875	622.016.612
10 İSTANBUL/ZEKERİYAKÖY	KÖY 2	5	1.654	16.441.922	71	10.943	102.648.487	41	6.836	67.686.156	6	796	6.618.297	-	-	-	75	8.772	105.029.461
11 ANKARA	ANKARA SARAÇOĞLU	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
TOTAL		5	1.654	16.441.922	120	17.679	143.461.359	311	35.194	208.806.165	402	54.811	285.826.845	239	39.079	272.450.891	2.225	328.940	2.663.437.249

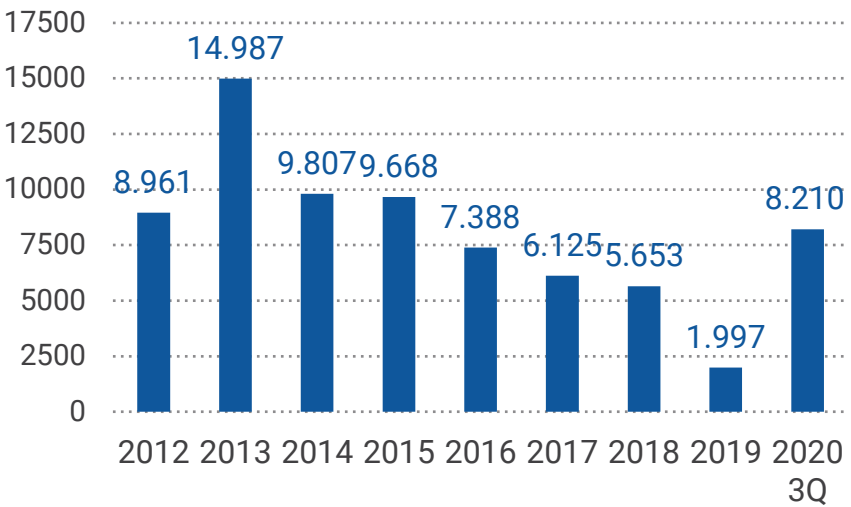
COMPLETED TK PROJECTS TABLE

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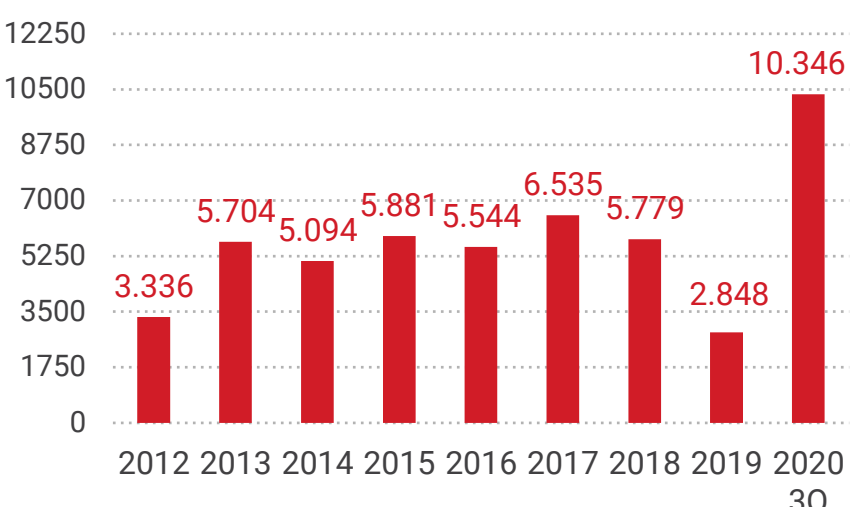
PROJECT NAME	# of Units Sold	Gross Sellable Area	Total Sales Revenue (VAT exc)	# of Units Sold	Gross Sellable Area	Total Sales Revenue (VAT exc)	# of Units Sold	Gross Sellable Area	Total Sales Revenue (VAT exc)	# of Units Sold	Gross Sellable Area	Total Sales Revenue (VAT exc)	# of Units Sold	Gross Sellable Area	Total Sales Revenue (VAT exc)	# of Units Sold	Gross Sellable Area	Total Sales Revenue (VAT exc)
1 BAHÇEKENT EMLAK KONUTLARI 1-1	1	134	304.950	1	170	490.099	-	-	-	-	-	-	-	-	-	-	-	-
2 BAHÇEKENT EMLAK KONUTLARI 1-2	-	-	-	-	-	-	1	170	514.851	-	-	-	-	-	-	-	-	-
3 BAHÇEKENT EMLAK KONUTLARI 1-3	144	11.968	60.890.932	75	8.393	32.396.864	31	4.202	12.839.831	12	1.525	5.656.878	18	2.776	9.600.046	1	57	372.881
4 BURGAZKENT	2	303	277.228	2	301	284.158	2	299	297.030	1	109	212.871	2	301	566.337	-	-	-
5 BURGAZKENT ÇARŞI	-	-	-	1	1.188	966.102	-	-	-	-	-	-	-	-	-	-	-	-
6 E.K.BAŞAKŞEHİR EVLERİ 1-1	10	917	8.980.085	5	3.137	18.874.627	1	154	1.531.356	-	-	-	-	-	-	-	-	-
7 E.K.BAŞAKŞEHİR EVLERİ 1-2	9	872	8.632.677	11	1.594	14.602.246	1	295	3.117.797	3	638	6.021.681	1	216	1.860.185	3	611	4.355.085
8 E.K.BAŞAKŞEHİR EVLERİ 1-3	2	298	2.805.932	4	524	4.890.424	-	-	-	-	-	-	-	-	-	-	-	-
9 E.K.BAŞAKŞEHİR EVLERİ 1-4	12	1.103	9.524.744	2	244	1.961.017	-	-	-	7	870	7.109.568	-	-	-	1	144	932.203
10 EMLAK KONUT MAVİŞEHİR EVLERİ	-	-	-	6	720	3.153.628	1	109	485.149	1	144	673.267	-	-	-	-	-	-
11 GEBZE EMLAK KONUTLARI 1	2	299	351.485	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
13 KÖRFEZKENT 2	-	-	-	-	-	-	-	-	-	-	-	-	2	132	388.119	-	-	-
14 KÖRFEZKENT 3. ETAP	68	11.188	12.815.128	2	130	347.458	1	69	186.441	1	141	290.000	-	-	-	-	-	-
15 SELİMPAŞA EMLAK KONUTLARI	1	205	267.327	-	-	-	1	165	316.832	-	-	-	1	119	262.376	1	165	339.604
16 SULTANBEYLİ EMLAK KONUTLARI	7	866	2.004.950	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
17 TUZLA EMLAK KONUTLARI 1	1	125	246.535	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
20 YILDIZKENT 2	-	-	-	-	-	-	2	207	336.634	-	-	-	-	-	-	-	-	-
22 AYAZMA EMLAK KONUTLARI	658	104.171	363.970.379	4	847	3.068.427	2	175	1.530.510	45	7.519	31.232.547	44	6.276	31.544.950	6	939	4.633.663
23 KÖRFEZKENT 4.ETAP	874	113.324	213.096.040	217	28.621	55.157.426	8	799	3.067.139	3	509	1.975.251	4	901	2.989.815	7	904	2.770.826
24 E.K.BAŞAKŞEHİR EVLERİ 2.ETAP	250	37.577	139.805.941	10	1.519	5.639.604	1	162	615.842	7	891	3.870.297	1	148	688.119	2	292	2.039.604
26 EMLAK KONUT ISPARTAKULE EVLERİ 1	884	135.846	394.091.089	19	3.395	9.393.069	54	8.217	34.436.712	17	1.729	11.157.075	1	126	1.268.519	-	-	-
27 EMLAK KONUT ISPARTAKULE EVLERİ 2	887	133.238	357.043.564	5	628	1.751.485	7	867	2.584.158	3	374	1.322.376	-	-	-	1	120	544.554
28 NEVŞEHİR EMLAK KONUTLARI	-	-	-	215	38.170	104.961.386	46	5.456	25.186.928	106	15.884	49.205.868	43	6.932	19.495.724	8	928	3.555.140
29 NİĞDE EMLAK KONUTLARI	-	-	-	14	2.558	7.002.970	23	3.772	10.579.208	118	20.012	48.414.208	82	14.948	41.248.053	96	16.577	44.157.004
30 GEBZE 3. ETAP 1. KISIM	-	-	-	225	31.814	98.718.812	122	16.949	55.615.437	89	13.094	41.674.127	81	11.541	41.348.028	280	43.317	161.647.578
31 GEBZE EMLAK K. 3.ETAP 2.KISIM	-	-	-	163	24.033	70.563.366	89	13.329	40.072.277	58	9.112	25.871.733	43	6.252	18.752.649	205	33.281	115.718.664
32 KÖRFEZKENT ÇARŞI	-	-	-	-	-	-	22	3.339	12.243.431	44	7.444	20.271.665	5	2.338	6.254.954	2	475	960.805
TOTAL	3.812	552.433,09	1.575.108.986,54	981	147.983,61	434.223.167,42	415	58.733,85	205.557.562,19	515	79.993,86	254.959.411,87	328	53.006,18	176.267.872,79	613	97.807,70	342.027.611,55

SALES STATISTICS

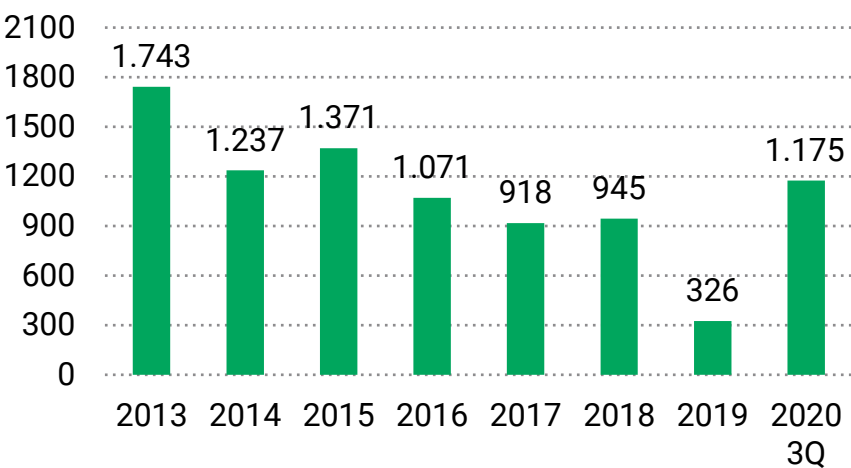
Unit Sales



Sales Total value (`mn TRY)



Total Unit Size Sold (`000 sqm)



Sales to Foreigners (`mn TRY)

