## DOĞUŞ OTOMOTİV SERVİS VE TİCARET A.Ş. CONSOLIDATED STATEMENTS OF FINANCIAL POSITION AS AT 31 DECEMBER

(Convenience translation of consolidated financial statements originally issued in Turkish and amounts expressed in thousands of TL unless otherwise indicated.)

		Audited		
	Notes	2018	2017	
ASSETS CURRENT ASSETS				
Cash and cash equivalents	5	365,892	106,385	
Trade receivables		643,538	1,425,215	
Trade receivables due from related parties	28.1	387,259	1,111,575	
Trade receivables due from third parties	8.1	256,279	313,640	
Other receivables		322,976	189,901	
Other receivables due from third parties	9	322,976	189,901	
Inventories	10	1,365,896	1,425,344	
Prepayments	17.1	25,953	28,548	
Current income tax assets	26	35,178	445	
Other current assets	17,4	57,710	18,429	
Total current ass ets		2,817,143	3,194,267	
NON-CURRENT ASSETS				
Financial investments Financial assets measured at fair value through other		567,259	579,277	
comprehensive income	6	567,259	579,277	
Other receivables		679	524	
Other receivables due from third parties		679	524	
Investments accounted for using equity method	11	374,659	352,323	
Investment property	14	20,853	21,266	
Property, plant and equipment	12	982,378	975,348	
Intangible assets	13	35,354	31,731	
Prepayments	17.2	337	10,608	
Deferred tax asset	26	-	1,538	
Total non-current assets		1,981,519	1,972,615	
TOTAL ASSETS		4,798,662	5,166,882	

# DOĞUŞ OTOMOTİV SERVİS VE TİCARET A.Ş. CONSOLIDATED STATEMENTS OF FINANCIAL POSITION AS AT 31 DECEMBER

 $(Convenience\ translation\ of\ consolidated\ financial\ statements\ originally\ issued\ in\ Turkish\ and\ amounts\ expressed\ in\ thousands\ of\ TL\ unless\ otherwise\ indicated.)$ 

		Audited			
LIABILITIES	Notes	2018	2017		
CURRENT LIABILITIES Current borrowings	7	2,650,665	2,959,896		
Current portion of non-current borrowings	7	-	3,836		
Trade payables		554,172	633,545		
Trade payables to related parties	28.4	119,587	44,618		
Trade payables to third parties	8.2	434,585	588,927		
Employee benefit obligations		18,760	24,602		
Deferred income	17.3	18,325	32,644		
Current tax liabilities	26	3,235	5,827		
Current provisions		44,104	45,539		
Other current provisions	15.1	44,104	45,539		
Other current liabilities  Total current liabilities	18	73,884 <b>3,363,145</b>	63,115 <b>3,769,004</b>		
NON-CURRENT LIABILITIES					
Long-term borrowings	7	60,000	11,106		
Deferred income		2,489	1,178		
Non-current provisions		63,158	58,149		
Non-current provisions for employee benefits	16	39,152	35,091		
Other long-term provisions		24,006	23,058		
Deferred tax liabilities	26	1,998	-		
Total non-current liabilities		127,645	70,433		
TOTAL LIABILITIES		3,490,790	3,839,437		
EQUITY  Equity attributable to equity holders of the Company Issued capital	19	<b>1,301,564</b> 220,000	<b>1,322,336</b> 220,000		
Inflation adjustment on capital	19	23,115	23,115		
Treasury shares (-)  Other Accumulated comprehensive income (loss) that will not be	19	(220,288)	(220,288)		
reclassified in profit or loss		(20,519)	(18,014)		
Gains (losses) on revaluation and remeasurement		(20,519)	(18,014)		
Gains (losses) on remeasurements of defined benefit plans		(20,519)	(18,014)		
Other Accumulated comprehensive income (loss) that will be reclassified in profit or loss		488,163	510 977		
Exchange differences on translation	10		510,877		
Gains (losses) on revaluation and reclassification	19	1,473 486,690	12,085 498,792		
Gains (losses) from financial assets measured at fair value	4.0	40.5 500	400 500		
through other comprehensive income  Restricted reserves appropriated from profits	19 19	486,690 460,402	498,792 446,297		
Legal reserves		170,419	156,314		
Treasury share reserves		220,288	220,288		
Other restricted profit reserves		69,695	69,695		
Prior years' profit or losses	19	217,534	177,117		
Profit (loss) for the period  Non-controlling interests	19	133,157 <b>6,308</b>	183,232 <b>5,109</b>		
TOTAL EQUITY	17	1,307,872	1,327,445		
TOTAL EQUITY AND LIABILITIES	_	4,798,662	5,166,882		

Accompanying notes are an integral part of these consolidated financial statements.

## DOĞUŞ OTOMOTİV SERVİS VE TİCARET A.Ş. CONSOLIDATED PROFIT OR LOSS STATEMENTS FOR THE YEARS ENDED 31 DECEMBER

 $(Convenience\ translation\ of\ consolidated\ financial\ statements\ originally\ issued\ in\ Turkish\ and\ amounts\ expressed\ in\ thousands\ of\ TL\ unless\ otherwise\ indicated.)$ 

		Aud	lited
	Notes	2018	2017
Revenue	20	10,688,489	13,220,361
Cost of sales	20	(9,387,395)	(11,919,377)
GROSS PROFIT (LOSS) FROM COMMERCIAL OPERATIONS		1,301,094	1,300,984
GROSS PROFIT (LOSS)		1,301,094	1,300,984
General administrative expenses	21	(390,634)	(414,673)
Marketing expenses	21	(401,687)	(433,374)
Other income from operating activities	23.1	111,201	90,078
Other expenses from operating activities	23.2	(93,306)	(68,981)
PROFIT (LOSS) FROM OPERATING ACTIVITIES		526,668	474,034
Investment activity income	24.1	55,103	25,602
Investment activity expense	24.2	-	(5,288)
Share of profit (loss) from investments accounted for using equity method	11	60,768	80,940
PROFIT (LOSS) BEFORE FINANCING INCOME (EXPENSE)			
		642,539	575,288
Finance income		14,417	4,106
Finance costs	25	(508,158)	(353,265)
PROFIT (LOSS) FROM CONTINUING OPERATIONS, BEFORE TAX		148,798	226,129
Tax (expense) income, continuing operations		(14,442)	(42,410)
Current period tax (expense) income	26	(9,679)	(38,188)
Deferred tax (expense) income	26	(4,763)	(4,222)
PROFIT (LOSS) FROM CONTINUING OPERATIONS		134,356	183,719
PROFIT (LOSS)		134,356	183,719
Profit (loss), attributable to			
Non-controlling interests		1,199	487
Owners of parent		133,157	183,232
Basic earnings per share			
Basic earnings(loss) per share from continuing operations	27	0.6725	0.9254
Diluted earnings per share			
Diluted earnings(loss) per share from continuing operations	27	0.6725	0.9254

## DOĞUŞ OTOMOTİV SERVİS VE TİCARET A.Ş. CONSOLIDATED STATEMENTS OF OTHER COMPREHENSIVE INCOME FOR THE YEARS ENDED 31 DECEMBER

 $(Convenience\ translation\ of\ consolidated\ financial\ statements\ originally\ issued\ in\ Turkish\ and\ amounts\ expressed\ in\ thousands\ of\ TL\ unless\ otherwise\ indicated.)$ 

		Audit	ited	
	Notes	2018	2017	
PROFIT (LOSS)		134,356	183,719	
Other comprehensive income				
Other comprehensive income that will not be reclassified to				
profit or loss		(2,505)	(10,378)	
Gains (losses) on remeasurements of defined benefit plans  Taxes related to components of other compherensive income that will	16	(3,131)	(12,972)	
not be reclassified to profit or loss		626	2,594	
Taxes relating to measurements of defined benefit plans	26	626	2,594	
Other comprehensive income that will be reclassified to profit or				
loss		(22,714)	35,405	
Exchange differences on translation Other comprehensive income (loss) related with financial assets		(10,612)	6,277	
measured at fair value through other comprehensive income Gains (losses) on financial assets measured at fair value through		(12,018)	28,927	
other comprehensive income Share of other comprehensive income of associates and joint ventures	6	(12,018)	28,927	
accounted for equity method that will be reclassified to profit or loss Taxes relating to components of other comprehensive income that	11	(685)	1,648	
will be reclassified to profit or loss		601	(1,447)	
Taxes relating to financial assets measured at fair value through			(4.44 <del>=</del> )	
other comprehensive income	26	601	(1,447)	
OTHER COMPREHENSIVE INCOME (LOSS)		(25,219)	25,027	
TOTAL COMPREHENSIVE INCOME (LOSS)		109,137	208,746	
Total comprehensive income attributable to				
Non-controlling interests		1,199	487	
Owners of parent		107,938	208,259	

### DOĞUŞ OTOMOTİV SERVİS VE TİCARET A.Ş. CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY FOR THE YEARS ENDED 31 DECEMBER

(Convenience translation of consolidated financial statements originally issued in Turkish and amounts expressed in thousands of TL unless otherwise indicated.)

				Accumulated other comprehensive income and expense that will not be reclassified through profit or loss	Accumulated other comprehensive income and expense that will be reclassified through profit or loss			Accumulate	ed earnings			
		Inflation			Foreign	Gains/ Losses on remeasuring of financial assets measured at		Retained	Net	Equity attributable	Non-	
	Issued capital (Note 19)	adjustments on capital (Note 19)	Treasury Shares (Note 19)	Gains / losses on remeasurements of defined benefit plans	currency translation difference (Note 19)	fair value through other comprehensive income (Note 19)	Restricted Reserve (Note 19)	earnings/ (Accumulated losses)	profit/ loss for the period	to equity holders of the Company	controlling interests (Note 19)	Total Equity
Balance at 1 January 2017	220,000	23,115	(220,274)	(7,636)	5,808	469,664	446,283	(60,557)	237,688	1,114,091	4,622	1,118,713
Transfers	-		-	-	-	-		237,688	(237,688)	-	-	, ., .
Total comprehensive income (loss)	-	-	-	(10,378)	6,277	29,128	-		183,232	208,259	487	208,746
Profit (loss) for the period	-	-	-	=	-	· -	-	-	183,232	183,232	487	183,719
Other comprehensive income (loss)	=	=	-	(10,378)	6,277	29,128	=	=	=	25,027	-	25,027
Increase (decrease) through treasury shares												
transactions	-	-	(14)	-	-	-	14	(14)	-	(14)	-	(14)
Balance at 31 December 2017	220,000	23,115	(220,288)	(18,014)	12,085	498,792	446,297	177,117	183,232	1,322,336	5,109	1,327,445
Balance at 1 January 2018	220,000	23,115	(220,288)	(18,014)	12,085	498,792	446,297	177,117	183,232	1,322,336	5,109	1,327,445
Transfers	-	-	-	-	-	-	14,105	169,127	(183,232)	-	-	-
Total comprehensive income (loss)	-	-	-	(2,505)	(10,612)	(12,102)	-	-	133,152	124,974	1,204	126,178
Profit (loss) for the period	-	-	-	-	-	-	-	-	133,152	133,152	1,204	134,356
Other comprehensive income (loss)	-	-	-	(2,505)	(10,612)	(12,102)	-	-	-	(8,178)	-	(8,178)
Profit Shares	-	-	-	-	-	-	-	(143,000)	-	(143,000)	-	(143,000)
Increase (decrease) through treasury shares												
transactions	-	-	-	-	-	-	-	14,290	-	14,290	-	14,290
Balance at 31 December 2018	220,000	23,115	(220,288)	(20,519)	1,473	486,690	460,402	217,534	133,157	1,301,564	6,308	1,307,872

Accompanying notes are an integral part of these consolidated financial statements.

# DOĞUŞ OTOMOTİV SERVİS VE TİCARET A.Ş. CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY FOR THE YEARS ENDED 31 DECEMBER

 $(Convenience\ translation\ of\ consolidated\ financial\ statements\ originally\ issued\ in\ Turkish\ and\ amounts\ expressed\ in\ thousands\ of\ TL\ unless\ otherwise\ indicated.)$ 

		Audited			
	Notes	2018	2017		
A. CASH FLOWS FROM OPERATING ACTIVITIES:		1,131,595	349,668		
Profit (loss) for the period		134,356	183,719		
Adjustments to for profit (loss) for the period reconciliation:	12, 13, 14,	584,919	466,968		
Adjustments for depreciation and amortization expense	21.2, 22	83,157	82,249		
Adjustments for impairment loss (reversal of impairment loss)	,	(75)	6,932		
Adjustments for impairement loss (reversal of impairment loss) of receivables	8.1	261	249		
Adjustments for impairment loss (reversal of impairment loss) of inventories	10	(336)	518		
Adjustments for impairment loss (reversal of impairment loss) of property, plant and equipment	12	_	6,165		
Adjustments for provisions		139,920	109,556		
Adjustments for (reversal of) provisions related with employee benefits	16	12,153	7,003		
Adjustments for (reversal of) lawsuit and/or penalty provision expenses	15.1	10,503	4,541		
Adjustments for (reversal of) warranty provisions	15.1	117,264	98,012		
Adjustments for dividend (income) expenses	24	452 160	(8,927)		
Adjustments for interest (income) and expense Adjustments for interest income	25	452,160 (14,417)	332,363 (4,106)		
Adjustments for interest expense	25	466,577	336,469		
Adjustments for unrealized foreign exchange losses (gains)		/			
equity method		11,186	-		
Adjustments for undistributed profits of investments accounted for using equity method	11	(60,768)	(80,940)		
Adjustments for tax (income) expenses	26	14,442	42,410		
Adjustments for losses (gains) on disposal of non-current assets Adjustments for losses (gains) arisen from sale of tangible assets	24	(26,015) (26,015)	(16,675) (16,675)		
Adjustments for losses (gains) ansen from sale of tangible assets  Adjustments for losses (gains) on disposal of subsidiaries or joint operations	24	(29,088)	(10,073)		
Changes in working capital		598,769	(163,728)		
Adjustments for decrease (increase) in trade receivables		781,384	(211,898)		
Decrease (increase) in due from related parties		724,316	(312,204)		
Decrease (increase) in due from third parties		57,068	100,306		
Adjustments for decrease (increase) in inventories Adjustments for increase (decrease) in trade payables		59,784 (74,673)	225,098 (142,352)		
Increase (decrease) in due to related parties		74,969	5,431		
Increase (decrease) in due to third parties		(149,642)	(147,783)		
Increase (decrease) in deferred income		(13,008)	2,588		
Adjustments for other increase (decrease) in working capital		(154,718)	(37,164)		
Cash flows from operations  Peymonto related with provisions for ampleyee handits	16	<b>1,318,044</b> (11,223)	<b>486,959</b> (5,906)		
Payments related with provisions for employee benefits Payments related with other provisions	15.1	(128,254)	(95,766)		
Income taxes refund (paid)	13.1	(47,004)	(35,839)		
Other cash inflows (outflows)	8	32	220		
B. CASH FLOWS FROM INVESTING ACTIVITIES		(72,735)	(207,751)		
Cash Inflows from losing control of subsidiaries or other businesses	11	1,223	5,880		
Cash outflows arising from purchase of shares or capital increase of associates and/or join ventures	it 11		(4,255)e		
Proceeds from sales of property, plant, equipment and intangible assets		57,600	75,417		
Proceeds from sales of property, plant and equipment		57,600	75,417		
Purchase of property, plant, equipment and intangible assets		(209,521)	(328,346)		
Purchase of property, plant and equipment	12	(183,981)	(305,351)		
Purchase of intangible assets	13	(25,540)	(22,995)		
Dividends received Cash inflows from sale of subsidiary		50,814 27,149	43,553		
C. CASH FLOWS FROM FINANCING ACTIVITIES		(811,044)	(128,268)		
Payments to acquire entity's shares or other equity instruments	19	(011,044)	(14)		
Proceeds from borrowings		2,563,678	2,745,850		
Repayments of borrowings		(2,734,859)	(2,615,506)		
Dividends paid	19	(143,000)	(262.704)		
Interest paid Interest received		(511,280) 14,417	(262,704) 4,106		
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS BEFORE		14,41/	4,100		
EFFECT OF EXCHANGE RATE CHANGES (A+B+C)		247,816	13,649		
D. EFFECT OF EXCHANGE RATE CHANGES ON CASH AND CASH		,	,		
EQUIVALENTS		11,691	3,638		
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS (A+B+C+D)	5	259,507 106 385	17,287		
E. CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD (A+B+C+D+E)	5 5	106,385 365,892	89,098 106,385		
CADII AND CADII EQUITALENIS AT THE END OF THE FERIOD (A+D+C+D+E)	3	303,072	100,303		

Accompanying notes are an integral part of these consolidated financial statements.