## CONVENIENCE TRANSLATION INTO ENGLISH OF CONSOLIDATED FINANCIAL STATEMENTS ORIGINALLY ISSUED IN TURKISH

ANADOLU EFES BİRACILIK VE MALT SANAYİİ ANONİM ŞİRKETİ

CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS AS OF MARCH 31, 2018

## CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS AS OF MARCH 31, 2018

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# CONSOLIDATED INTERIM STATEMENT OF FINANCIAL POSITION

## **AS AT MARCH 31, 2018**

(Currency– Unless otherwise indicated thousands of Turkish Lira (TRL))

		Unaudited	Audited
	Notes	March 31, 2018	December 31, 2017
ASSETS			
Cash and Cash Equivalents	5	5.523.510	5.409.622
Financial Investments	6	8.278	88.588
Trade Receivables		1.980.707	1.530.645
- Trade Receivables Due from Related Parties	23	165.284	158.085
- Trade Receivables Due from Third Parties		1.815.423	1.372.560
Other Receivables	9	55.729	103.368
- Other Receivables from Third Parties		55.729	103.368
Derivative Financial Assets	8	1.030	152
Inventories		1.882.864	1.179.231
Prepaid Expenses	16	609.815	499.150
Current Tax Assets		134.695	115.653
Other Current Assets	17	274.602	271.572
- Other Current Assets from Related Parties		37.500	-
- Other Current Assets from Third Parties		237.102	271.572
Current Assets		10.471.230	9.197.981
Financial Investments		839	767
Trade Receivables		1.325	1.212
- Trade Receivables Due from Third Parties		1.325	1.212
Other Receivables		42.739	22.338
- Other Receivables from Third Parties		42.739	22.338
Derivative Financial Assets	8	20.546	-
Investments in Subsidiaries, Joint Ventures and Associates	10	37.345	46.309
Investment Property		106.128	101.894
Property, Plant and Equipment	11	8.726.580	7.485.235
Intangible Assets		16.576.137	12.244.141
- Goodwill	13	5.811.970	1.840.808
- Other Intangible Assets	12	10.764.167	10.403.333
Prepaid Expenses	16	264.533	235.835
Deferred Tax Asset	21	725.399	307.406
Other Non-Current Assets	17	41.103	47.787
Non-Current Assets	-,	26.542.674	20.492.924
TOTAL ASSETS		37.013.904	29.690.905

# CONSOLIDATED INTERIM STATEMENT OF FINANCIAL POSITION

**AS AT MARCH 31, 2018** 

(Currency– Unless otherwise indicated thousands of Turkish Lira (TRL))

		Unaudited	Audited
	Notes	March 31, 2018	December 31, 2017
LIABILITIES			
Current Borrowings	7	603.477	89.359
- Current Borrowings from Related Parties	23	298.257	-
- Current Borrowings from Third Parties		305.220	89.359
Current Portion of Non-Current Borrowings	7	3.316.298	2.956.119
- Current Portion of Non-Current Borrowings from Related Parties	23	163.549	-
- Current Portion of Non-current Borrowings from Third Parties		3.152.749	2.956.119
Trade Payables		3.146.777	1.676.381
- Trade Payables to Related Parties	23	260.868	52.423
- Trade Payables to Third Parties		2.885.909	1.623.958
Employee Benefit Obligations		78.616	66.362
Other Payables	9	972.424	851.122
- Other Payables to Third Parties		972.424	851.122
Derivative Financial Liabilities	8	1.216	-
Deferred Income	16	50.195	33.169
Current Tax Liabilities		10.531	6.498
Current Provisions		133.988	115.429
- Current Provisions for Employee Benefits		133.023	114.532
- Other Current Provisions		965	897
Other Current Liabilities	17	36.435	24.215
Current Liabilities		8.349.957	5.818.654
Long-Term Borrowings	7	5.673.638	5.464.012
- Long-Term Borrowings from Third Parties	,	5.673.638	5.464.012
Trade Payables		37.260	35.180
- Trade Payables to Third Parties		37.260	35.180
Other Payables	9	348.311	347.171
- Other Payables to Third Parties		348.311	347.171
Deferred Income	16	681	1.331
Non-Current Provision		125.730	124.086
- Non-Current Provision for Employee Benefits		125.730	124.086
Deferred Tax Liabilities	21	1.945.277	1.908.091
Other Non-Current Liabilities	17	163.428	165.512
Non-Current Liabilities		8.294.325	8.045.383
Equity Attributable to Equity Holders of the Parent		11.076.739	9.972.973
Issued Capital	14	592.105	592.105
Inflation Adjustment on Capital	14	63.583	63.583
Share Premium (Discount)	14	3.042.134	3.042.134
	14	5.042.154	5.042.154
Put Option Revaluation Fund Related with Non-controlling	1.4	20.7(2	20.275
Interests	14	20.763	20.275
Other Accumulated Comprehensive Income (Loss) that will not be	1.4	(24.005)	(24.467)
Reclassified in Profit or Loss	14	(24.897)	(24.467)
-Revaluation and Remeasurement Gain/Loss		(24.897)	(24.467)
Other Accumulated Comprehensive Income (Loss) that will be			0.551.004
Reclassified in Profit or Loss		2.936.961	2.551.826
- Currency Translation Differences	14	2.960.003	2.523.057
- Gains (Losses) on Hedge	14	(23.042)	28.769
Restricted Reserves Appropriated from Profits	14	317.921	317.921
Other Reserves	14	589.021	(235.742)
Prior Years' Profits or Losses	14	3.645.338	3.495.918
Current Period Net Profit or Losses	14	(106.190)	149.420
Non-Controlling Interests		9.292.883	5.853.895
Total Equity		20.369.622	15.826.868
TOTAL LIABILITIES		37.013.904	29.690.905

## CONSOLIDATED INTERIM INCOME STATEMENT FOR THE THREE-MONTH PERIOD ENDED MARCH 31, 2018

(Currency– Unless otherwise indicated thousands of Turkish Lira (TRL))

	Notes	Unauc	dited
		1 January - 31 March 2018	1 January – 31 March 2017
Revenue	4	2.764.121	2.425.697
Cost of Sales		(1.760.848)	(1.556.119)
GROSS PROFIT (LOSS)		1.003.273	869.578
General Administrative Expenses		(278.054)	(233.722)
Sales, Distribution and Marketing Expenses		(676.655)	(595.514)
Other Income from Operating Activities	18	49.081	52.547
Other Expenses from Operating Activities	18	(32.603)	(33.157)
PROFIT (LOSS) FROM OPERATING ACTIVITIES		65.042	59.732
Investment Activity Income	19	2.762	878
Investment Activity Expenses	19	(7.933)	(4.738)
Income/ (Loss) from Associates	10	(9.037)	(1.694)
PROFIT (LOSS) BEFORE FINANCING INCOME (EXPENSE)		50.834	54.178
Finance Income	20	306.000	370.060
Finance Expenses	20	(504.306)	(532.748)
PROFIT (LOSS) FROM CONTINUING OPERATIONS		(147.472)	(108.510)
Ter (Europea) Income Continuine Occurting	4	(170)	(29, 604)
Tax (Expense) Income, Continuing Operations - Current Period Tax (Expense) Income		(170) (60.203)	(38.694) (45.890)
- Deferred Tax Income (Expense)		60.033	(43.890) 7.196
PROFIT/(LOSS)	4	(147.642)	(147.204)
			· · · ·
Profit/(Loss) Attributable to		(11 153)	(62 202)
- Non-Controlling Interest - Owners of Parent		(41.452)	(62.292)
- Owners of Parent		(106.190)	(84.912)
Earnings / (Loss) Per Share (Full TRL)	22	(0,1793)	(0,1434)

## CONSOLIDATED INTERIM STATEMENT OF OTHER COMPREHENSIVE INCOME FOR THE THREE-MONTH PERIOD ENDED MARCH 31, 2018

(Currency– Unless otherwise indicated thousands of Turkish Lira (TRL))

	Unaud	ited
	1 January – 31 March 2018	1 January – 31 March 2017
PROFIT/(LOSS)	(147.642)	(147.204)
OTHER COMPREHENSIVE INCOME		
Other Comprehensive Income that will not be Reclassified to		
Profit or Loss	(430)	(264)
Gains (Losses) on Remeasurements Defined Benefit Plans	(550)	(330)
Taxes Relating to Components of Other Comprehensive Income		,
that will not be Reclassified to Other Profit or Loss	120	66
- Deferred Tax Income (Expense)	120	66
Other Comprehensive Income that will be Reclassified to		
Profit or Loss	546.772	714.976
Currency Translation Differences	585.867	714.321
Other Comprehensive Income (Loss) Related with Cash Flow	37.588	819
Other Comprehensive Income (Loss) Related with Hedges of Net		
Investment in Foreign Operations (Note 24)	(88.500)	-
Taxes Relating to Components of Other Comprehensive Income		
that will be Reclassified to Other Profit or Loss	11.817	(164)
- Deferred Tax Income (Expense)	11.817	(164)
OTHER COMPREHENSIVE INCOME (LOSS)	546.342	714.712
TOTAL COMPREHENSIVE INCOME (LOSS)	398.700	567.508
101AL COMIF REFENSIVE INCOME (LOSS)	598.700	307.308
Total Comprehensive Income Attributable to	100	100 100
- Non-Controlling Interest	120.185	100.122
- Owners of Parent	278.515	467.386

# CONSOLIDATED INTERIM STATEMENT OF CHANGES IN EQUITY FOR THE THREE-MONTH PERIOD ENDED MARCH 31, 2018

(Currency- Unless otherwise indicated thousands of Turkish Lira (TRL))

					_	Other Accumulated Comprehensive Income that will not be reclassified in Profit or Loss	Comprehens that will be re-				Retained 1	Earnings			
		Issued Capital	Inflation Adjustment on Capital	Share Premium/ Discount	Put Option Revaluation Fund Related with Non- controlling Interests	Revaluation and Remeasurement Gain/ (Loss) (**)	Currency Translation Differences	Gains (Losses) on Hedge	Restricted Reserves Appropriated from Profits	Other Reserves	Prior Years' Profits or Losses	Current Period Net Profit or Loss	Equity Attributable to Equity Holders of the Parent	Non- Controlling Interests	Total Equity
	Beginning Balances	592.105	63.583	3.137.684	19.923	(20.249)	1.783.517	58.325	303.414	(235.742)	3.630.736	(70.795)	9.262.501	5.554.521	14.817.022
2017)	Transfers	-	-	-	-	-	-	-	-	-	(70.795)	70.795	-	-	-
2	Total Comprehensive Income (Loss)	-	-	-	-	(264)	552.300	262	-	-	-	(84.912)	467.386	100.122	567.508
Previous period 1ary – 31 March	- Profit (Loss)	-	-	-	-		_		-	-	-	(84.912)	(84.912)	(62.292)	(147.204)
vious y – 31	- Other Comprehensive Income (Loss)	-	-	-	-	(264)	552.300	262	-	-	-	-	552.298	162.414	714.712
Pre	Dividends	-	-	-	_	· · ·	_	-	-	-	-	-	-	-	-
(1 Ja	Increase (Decrease) from Other Changes (*)	-	-	-	(895)	-	-	-	-	-	-	-	(895)	895	-
	Ending Balances	592.105	63.583	3.137.684	19.028	(20.513)	2.335.817	58.587	303.414	(235.742)	3.559.941	(84.912)	9.728.992	5.655.538	15.384.530
	Beginning Balances	592.105	63.583	3.042.134	20.275	(24.467)	2.523.057	28.769	317.921	(235.742)	3.495.918	149.420	9.972.973	5.853.895	15.826.868
	Transfers	-	-	-	-	-	-	-	-	-	149.420	(149.420)	-	-	-
2018)	Total Comprehensive Income (Loss)	-	-	-	-	(430)	436.946	(51.811)	-	-	-	(106.190)	278.515	120.185	398.700
2	- Profit (Loss)	-	-	-	-	-	-	-	-	-	-	(106.190)	(106.190)	(41.452)	(147.642)
t Peri 1 Ma	- Other Comprehensive Income (Loss)	_				(430)	436.946	(51.811)	_	_			384.705	161.637	546.342
Current Period nuary – 31 March	Increase (Decrease) through Changes in Ownership Interests in Subsidiaries that do not result in loss of control (***)	-	-	-	-			-		824.763	-	-	824.763	(824.763)	-
(1 Ja	Acquisition or Disposal of a Subsidiary (***)	-	-	-	-	-	-	-	-	-	-	-	-	4.144.054	4.144.054
Ū	Increase (Decrease) from Other Changes (*)	-	-	-	488	-	-	-	-	-	-	-	488	(488)	-
	Ending Balances	592.105	63.583	3.042.134	20.763	(24.897)	2.960.003	(23.042)	317.921	589.021	3.645.338	(106.190)	11.076.739	9.292.883	20.369.622

(\*) Non-controlling interest share put option liability.

(\*\*) Gains (Losses) on Remeasurements of Defined Benefit Plans.

(\*\*\*) Changes related to Business Combinations (Note 3)

# CONSOLIDATED INTERIM STATEMENT OF CASH FLOWS FOR THE THREE-MONTH PERIOD ENDED MARCH 31, 2018

(Currency-Unless otherwise indicated thousands of Turkish Lira (TRL))

		Unaudited		
	Notes	1 January- March 31, 2018	1 January- March 31, 2017	
CASH FLOWS FROM OPERATING ACTIVITIES		107.612	100.645	
Profit/ (Loss) for the Period		(147.642)	(147.204)	
Adjustments to Reconcile Profit (Loss)		490.080	453.883	
Adjustments for Depreciation and Amortization Expense	4	238.062	231.084	
Adjustments for Impairment Loss (Reversal)	26	9.349	4.414	
Adjustments for Provisions	26	19.735	19.050	
Adjustments for Interest (Income) Expenses	26	47.308	33.286	
Adjustments for Unrealised Foreign Exchange Losses (Gains)		167.999	123.736	
Adjustments for Fair Value (Gains) Losses on Derivative Financial Instruments		-	(255)	
Adjustments for Undistributed Profits of Investments Accounted for Using	10	0.027	1 604	
Equity Method	10	9.037	1.694	
Adjustments for Tax (Income) Expenses		170	38.694	
Other Adjustments for Non-Cash Items	20	165	165	
Adjustments for Losses (gains) on Disposal of Non-Current Assets	19	(1.655)	2.015	
Other Adjustments to Reconcile Profit (loss)		(90)	-	
Change in Working Capital		(178.769)	(159.368)	
Adjustments for Decrease (Increase) in Accounts Receivables		(192.893)	(433.075)	
Adjustments for Decrease (Increase) in Other Receivables Related with Operations		(28.999)	(74.766)	
Adjustments for Decrease (Increase) in Inventories		(421.081)	(232.053)	
Adjustments for increase (decrease) in Trade Accounts Payable		490.336	401.805	
Adjustments for increase (decrease) in Other Operating Payables		(26.132)	178.721	
Cash Flows from (used in) Operations		163.669	147.311	
Payments Related with Provisions for Employee Benefits		(11.027)	(9.822)	
Income Taxes (Paid) Return		(45.030)	(36.844)	
CASH FLOWS USED IN INVESTING ACTIVITIES		(269.756)	(217.329)	
Cash Outflows Arising From Purchase of Shares or Capital Increase of Associates and/or Joint Ventures	10	-	(17.845)	
Proceeds from Sales of Property, Plant, Equipment		6.153	4.465	
Cash Outflows Arising from Purchase of Property, Plant, Equipment and Intangible Assets		(294.703)	(203.949)	
Other inflows (outflows) of cash	26	18.794	-	
CASH FLOWS FROM (USED IN) FINANCING ACTIVITIES		137.616	(17.889)	
Proceeds from Borrowings	7	357.618	363.894	
Repayments of Borrowings	7	(311.583)	(412.310)	
Income (Loss) from Cash Flow Hedge	·	17.339	359	
Interest Paid	7	(72.002)	(7.551)	
Interest Received		65.934	29.639	
Other inflows (outflows) of cash		80.310	8.080	
NET (DECREASE) / INCREASE IN CASH AND CASH EQUIVALENTS BEFORE CURRENCY TRANSLATION DIFFERENCES		(24.528)	(134.573)	
Effect Of Currency Translation Differences On Cash And Cash Equivalents		142.775	71.612	
NET (DECREASE) / INCREASE IN CASH AND CASH EQUIVALENTS		118.247	(62.961)	
CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD	5	5.399.185	2.740.003	
CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD	5	5.517.432	2.677.042	

## NOTE 1. GROUP'S ORGANIZATION AND NATURE OF ACTIVITIES

### General

Anadolu Efes Biracılık ve Malt Sanayii A.Ş. (Anadolu Efes, the Company) was established in İstanbul in 1966. Certain shares of Anadolu Efes are listed on the Borsa İstanbul (BIST).

The registered office of the Company is located at the address "Bahçelievler Mahallesi Şehit İbrahim Koparır Caddesi No: 4 Bahçelievler – İstanbul".

The Company, its subsidiaries and joint ventures will be referred to as the "Group". The average number of permanent personnel employed in the Group is 13.632 (December 31, 2017 - 14.188).

The condensed consolidated financial statements of the Group approved by the Board of Directors of the Company and signed by the Chief Financial Officer, Onur Çevikel and Finance Director, Burhan Tanık were issued on May 7, 2018. General Assembly and specified regulatory bodies have the right to make amendments to statutory financial statements after issue.

### Nature of Activities of the Group

The operations of the Group consist of production, bottling, selling and distribution of beer under a number of trademarks and also production, bottling, selling and distribution of sparkling and still beverages with The Coca- Cola Company (TCCC) trademark.

After the business combination, explained in Note 3, the Group owns and operates twenty one breweries; three in Turkey, eleven in Russia and seven in other countries (December 31, 2017 - fourteen breweries; three in Turkey, six in Russia and and five in other countries). The Group makes production of malt in two locations in Turkey and three locations in Russia (December 31, 2017 - two in Turkey and one in Russia).

The Group has ten facilities in Turkey, sixteen facilities in other countries for sparkling and still beverages production (December 31, 2017 - ten facilities in Turkey, fifteen facilities in other countries).

The Group also has joint control over Anadolu Etap Penkon Gida ve Tarım Ürünleri San. ve Tic. A.Ş. (Anadolu Etap), which undertakes production and sales of fruit juice concentrates, purees and fresh fruit sales in Turkey and Syrian Soft Drink Sales & Dist. LLC (SSDSD), which undertakes distribution and sales of sparkling and still beverages in Syria.

## List of Shareholders

As of March 31, 2018 and December 31, 2017, the composition of shareholders and their respective percentage of ownership can be summarized as follows:

	March 31	March 31, 2018		1, 2017
	Amount	%	Amount	%
AG Anadolu Grubu Holding A.Ş.	254.892	43,05	254.892	43,05
AB Inbev Harmony Ltd.	142.105	24,00	142.105	24,00
Halka açık ve diğer	195.108	32,95	195.108	32,95
	592.105	100,00	592.105	100,00

The Company is controlled by AG Anadolu Grubu Holding A.Ş., the parent compan

CONDENSED NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS **AS AT MARCH 31, 2018** (Currency- Unless otherwise indicated thousands of Turkish Lira (TRL))

## NOTE 1. GROUP'S ORGANIZATION AND NATURE OF ACTIVITIES (continued)

#### List of Subsidiaries and Joint Ventures

The subsidiaries included in the consolidation and their effective shareholding rates at March 31, 2018 and December 31, 2017 are as follows:

Subsidiary	Country	Principal Activity	Segment	And Voti	hareholding ng Rights %
	Country	r mapai Acuvity	Segment	March 31, 2018	December 31, 2017
Efes Breweries International N.V. (EBI)	The Netherlands	Facilitating foreign investments in breweries	International Beer	100.00	100.00
AB InBev Efes B.V.		Investment company	International Beer	50,00	100,00
JSC Moscow-Efes Brewery (Efes Moscow) <sup>(5)</sup>	Russia	Production and marketing of beer	International Beer	50.00	100,00
LLC Vostok Solod (1)	Russia	Production of malt	International Beer	50.00	100.00
LLC Efes Solod <sup>(1)</sup>	Russia	Production of malt	International Beer	50.00	100.00
Euro-Asien Brauerein Holding GmbH (Euro-Asien) <sup>(5)</sup>	Germany	Investment company	International Beer	50,00	100,00
JSC Sun InBev <sup>(5)</sup>	Russia	Production and marketing of beer	International Beer	50,00	100,00
LLC Inbev Trade <sup>(2)</sup>	Russia	Production and marketing of beer Production of malt	International Beer	50,00	-
PJSC Sun InBev Ukraine <sup>(5)</sup>	Ukraine	Production of marketing of beer	International Beer	49,17	-
Bevmar GmbH <sup>(5)</sup>		6		,	-
	Germany	Investment company	International Beer	50,00	-
JSC FE Efes Kazakhstan Brewery (Efes Kazakhstan)	Kazakhstan	Production and marketing of beer	International Beer	100,00	100,00
International Beers Trading LLP (IBT)	Kazakhstan	Marketing of beer	International Beer	100,00	100,00
Efes Vitanta Moldova Brewery S.A. (Efes Moldova)	Moldova	Production and marketing of beer and low alcoholic drinks	International Beer	96,86	96,86
JSC Lomisi (Efes Georgia)	Georgia	Production and sales of beer and carbonated soft drinks	International Beer	100,00	100,00
PJSC Efes Ukraine (Efes Ukraine)	Ukraine	Production and marketing of beer	International Beer	99,94	99,94
Efes Trade BY FLLC (Efes Belarus)	Belarus	Market development	International Beer	100,00	100,00
Efes Holland Technical Management				100.00	100.00
Consultancy B.V. (EHTMC)		Leasing of intellectual property and similar products	International Beer	100,00	100,00
LLC Efes Ukraine	Ukraine	Selling and distribution of beer	International Beer	100,00	100,00
Efes Pazarlama ve Dağıtım Ticaret A.Ş. (Ef-Pa) <sup>(3)</sup>	Turkey	Marketing and distribution company of the Group	Turkey Beer	100,00	100,00
Cypex Co. Ltd. (Cypex)	21	Marketing and distribution of beer	Other	99,99	99,99
Efes Deutschland GmbH (Efes Germany)	Germany	Marketing and distribution of beer	Other	100,00	100,00
Coca-Cola İçecek A.Ş. (CCİ) <sup>(4)</sup>	Turkey	Production of Coca-Cola products Distribution and selling of Coca-Cola, Doğadan and	Soft Drinks	50,26	50,26
Coca-Cola Satış ve Dağıtım A.Ş. (CCSD)	Turkey	Mahmudiye products	Soft Drinks	50,25	50,25
Mahmudiye Kaynak Suyu Ltd. Şti. (Mahmudiye)	Turkey	Filling and selling of natural spring water	Soft Drinks	50,26	50,26
J.V. Coca-Cola Almaty Bottlers LLP (Almaty CC)	Kazakhstan	Production, distribution and selling of and distribution of Coca Cola products	Soft Drinks	50,26	50,26
Tonus Turkish-Kazakh Joint Venture LLP (Tonus)	Kazakhstan	Investment company of CCI	Soft Drinks	50,26	50,26
Azerbaijan Coca-Cola Bottlers LLC (Azerbaijan CC)	Azerbaijan		Soft Drinks	50,20	50,20
Coca-Cola Bishkek Bottlers CJSC (Bishkek CC)	5	Production, distribution and selling of Coca Cola products	Soft Drinks	50,19	50,19
	Krygyzstan The Netherlands	Production, distribution and selling of Coca Cola products		, .	50,20
CCI International Holland B.V. (CCI Holland)		Investment company of CCI	Soft Drinks	50,26	, -
CC for Beverage Industry Limited (CCBL) The Coca-Cola Bottling Company of Jordan Ltd.	Iraq	Production, distribution and selling of Coca Cola products	Soft Drinks	50,26	50,26
(Jordan CC)	Jordan	Production, distribution and selling of Coca Cola products	Soft Drinks	45,23	45,23
Coca-Cola Beverages Pakistan Ltd (CCBPL) Turkmenistan Coca-Cola Bottlers Ltd.	Pakistan	Production, distribution and selling of Coca Cola products	Soft Drinks	24,96	24,96
(Turkmenistan CC)	Turkmenistan	Production, distribution and selling of Coca Cola products	Soft Drinks	29,90	29,90
Waha Beverages B.V. Al Waha for Soft Drinks, Juices, Mineral Water,	The Netherlands	Investment company of CCI	Soft Drinks	40,22	40,22
Plastics, and Plastic Caps Production LLC (Al Waha) Coca-Cola Beverages Tajikistan LLC	Iraq	Production, distribution and selling of Coca Cola products	Soft Drinks	40,22	40,22
(Coca Cola Tacikistan)	Tajikistan	Production, distribution and selling of Coca Cola products	Soft Drinks	50,26	50,26
				Effective	Shareholding

1	<i>a</i> .		<b>a</b> ,	Effective Shareholding And Voting Rights %		
Joint Ventures	t Ventures Country Principal Activity		Segment		December 31, 2017	
Anadolu Etap Penkon Gıda ve Tarım Ürünleri San ve Tic. A.Ş. (Anadolu Etap)	Turkey	Sales of fruit juice concentrates and purees and fresh fruit sales	Other	33,33	33,33	
Syrian Soft Drink Sales & Dist. LLC (SSDSD)	Syrian	Distribution and sales of Coca-Cola products	Soft Drinks	25,13	25,13	

(1) Subsidiaries of Efes Moscow. (2) Subsidiary of JSC Sun InBev.

(4) Shares of CCI are currently traded on BIST.
(5) Subsidiaries that AB Inbev Efes B.V. directly participates in after the business combination explained in Note 3.

# CONDENSED NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT MARCH 31, 2018

(Currency-Unless otherwise indicated thousands of Turkish Lira (TRL))

## NOTE 1. GROUP'S ORGANIZATION AND NATURE OF ACTIVITIES (continued)

## Work Environments and Economic Conditions of Subsidiaries and Joint Ventures in Foreign Countries

Certain countries, in which consolidated subsidiaries and joint ventures operate, have undergone substantial political and economic changes in recent years. Accordingly, such markets do not possess well-developed business infrastructures and the Group's operations in such countries might carry risks, which are not typically associated with those in more developed markets. Uncertainties regarding the political, legal, tax and/or regulatory environment, including the potential for adverse changes in any of these factors, could significantly affect the commercial activities of subsidiaries and joint ventures.

## NOTE 2. BASIS OF PRESENTATION OF CONSOLIDATED INTERIM FINANCIAL STATEMENTS

## 2.1 Basis of Preparation and Presentation of Consolidated Interim Financial Statements

The Group companies, which operate in Turkey, keep their accounting books and their statutory financial statements in Turkish Lira in accordance with the Generally Accepted Accounting Principles in Turkey accepted by the Capital Markets Board (CMB), Turkish Commercial Code, Tax Legislation and the Uniform Chart of Accounts issued by the Ministry of Finance. The foreign subsidiaries and joint ventures keep their accounting books and statutory financial statements in their local currencies and in accordance with the rules and regulations of the countries in which they operate.

The consolidated financial statements are based on the statutory financial statements of the Group's subsidiaries and joint ventures and presented in TRL in accordance with CMB Financial Reporting Standards with certain adjustments and reclassifications for the purpose of fair presentation. Such adjustments are primarily related to application of consolidation accounting, accounting for business combinations, accounting for deferred taxes on temporary differences, accounting for employment termination benefits on an actuarial basis and accruals for various expenses. Except for the financial assets and liabilities, derivative instruments carried from their fair values and assets and liabilities included in business combinations application, financial statements are prepared on historical cost basis.

In accordance with the CMB's "Communiqué on Financial Reporting in Capital Market" Numbered II-14.1 (Communiqué), promulgated in the Official Gazette numbered 28676 dated June 13, 2013, effective from interim periods beginning after September 30, 2013, listed companies are required to prepare their financial statements in conformity with Turkey Accounting/Financial Reporting Standards (TAS/TFRS) as prescribed in the CMB Communiqué. The financial statements and explanatory notes are presented using the compulsory standard formats as published by the Communiqué.

In accordance with the TAS, the entities are allowed to prepare a complete or condensed set of interim financial statements in accordance with TAS 34, "Interim Financial Reporting". In this respect, the Group has preferred to prepare condensed consolidated financial statements in the interim periods and prepared the aforementioned condensed consolidated financial statements in compliance with CMB Financial Reporting Standards.

Furthermore, in accordance with the Communiqué and announcements regarding the explanations of the Communiqué, guarantee pledge mortgage table, foreign currency position table, total export and total import amounts and hedging amount of total foreign currency liabilities are presented in the condensed consolidated financial statement disclosures (Note 15, 24).

CONDENSED NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT MARCH 31, 2018 (Currency– Unless otherwise indicated thousands of Turkish Lira (TRL))

# NOTE 2. BASIS OF PRESENTATION OF CONSOLIDATED INTERIM FINANCIAL STATEMENTS (continued)

## 2.2 Functional and Reporting Currency

Functional and reporting currency of the Company and its subsidiaries, joint ventures located in Turkey is Turkish Lira. As a result of the structure of subsidiaries and joint ventures located in foreign countries and the fact that some foreign subsidiaries and joint ventures carry out their transactions mostly in Euro (EURO), US Dollars (USD) and other other currencies more than in any other currency, those foreign subsidiaries or joint ventures have adopted EURO, USD and other currencies as their functional currencies.

Subsidiant	Local Currency	Functional Currency			
Subsidiary	Local Currency	March 31, 2018	December 31, 2017		
EBI	Europian Currency (EURO)	United States Dollar (USD)	USD		
Efes Moscow	Russian Ruble (RUR)	RUR	RUR		
JSC Sun Inbev	Russian Ruble (RUR)	RUR	-		
PJSC Sun Inbev Ukraine	Ukraine Hryvnya (UAH)	UAH	-		
Efes Kazakhstan	Kazakh Tenge (KZT)	KZT	KZT		
Efes Moldova	Moldovan Leu (MDL)	MDL	MDL		
Efes Georgia	Georgian Lari (GEL)	GEL	GEL		
Efes Ukraine	Ukraine Hryvnya (UAH)	UAH	UAH		
EHTMC	EURO	USD	EURO		
Efes Germany	EURO	EURO	EURO		
Almaty CC	Kazakh Tenge (KZT)	KZT	KZT		
Tonus	Kazakh Tenge (KZT)	KZT	KZT		
Azerbaijan CC	Azerbaijani Manat (AZN)	AZN	AZN		
Turkmenistan CC	Turkmenistan Manat (TMT)	ТМТ	TMT		
Bishkek CC	Kyrgyz Som (KGS)	KGS	KGS		
TCCBCJ	Jordan Dinar (JOD)	JOD	JOD		
CCBIL	Iraqi Dinar (IQD)	IQD	IQD		
CCBPL	Pakistan Rupee (PKR)	PKR	PKR		
CCI Holland	EURO	USD	USD		
Waha B.V.	EURO	USD	USD		
Al Waha	Iraqi Dinar (IQD)	IQD	IQD		
Tacikistan CC	Tajikistani Somoni (TJS)	TJS	TJS		

## Functional Currency of Significant Subsidiaries Located in Foreign Countries:

## 2.3 Seasonality of Operations

Due to higher beverage consumption during the summer season, the condensed consolidated interim financial results may include the effects of the seasonal variations. Therefore, the results of business operations for the first three months up to March 31, 2018 may not necessarily constitute an indicator for the results to be expected for the overall fiscal year.

## 2.4 Significant Accounting Estimates and Decisions

Preparation of consolidated financial statements requires management to make estimations and assumptions which may affect the reported amounts of assets and liabilities as of the statement of financial position date, the disclosure of contingent assets and liabilities and the reported amounts of income and expenses during the financial period. The accounting assessments, estimates and assumptions are reviewed considering past experiences, other factors and reasonable expectations about future events under current conditions. Although the estimations and assumptions are based on the best estimates of the management's existing incidents and operations, they may differ from the actual results.

CONDENSED NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT MARCH 31, 2018

(Currency– Unless otherwise indicated thousands of Turkish Lira (TRL))

# NOTE 2. BASIS OF PRESENTATION OF CONSOLIDATED INTERIM FINANCIAL STATEMENTS (continued)

## 2.5 Changes in Accounting Policies

The condensed consolidated interim financial statements of the Group for the period ended March 31, 2018 have been prepared in accordance with the accounting policies consistent with the accounting policies used in the preparation of annual consolidated financial statements for the year ended December 31, 2017. Accordingly, these condensed consolidated interim financial statements should be read in conjunction with the annual consolidated financial statements for the year ended December 31, 2017.

## Adoption of new and revised International Financial Reporting Standards

## Standards, amendments and interpretations applicable as at 31 March 2018:

- IFRS 9, 'Financial instruments'; effective from annual periods beginning on or after 1 January 2018. This standard replaces the guidance in IAS 39. It includes requirements on the classification and measurement of financial assets and liabilities; it also includes an expected credit losses model that replaces the current incurred loss impairment model.
- IFRS 15, 'Revenue from contracts with customers'; effective from annual periods beginning on or after 1 January 2018. IFRS 15, 'Revenue from contracts with customers' is a converged standard from the IASB and FASB on revenue recognition. The standard will improve the financial reporting of revenue and improve comparability of the top line in financial statements globally.
- Amendment to IFRS 15, 'Revenue from contracts with customers', effective from annual periods beginning on or after 1 January 2018. These amendments comprise clarifications of the guidance on identifying performance obligations, accounting for licenses of intellectual property and the principal versus agent assessment (gross versus net revenue presentation). New and amended illustrative examples have been added for each of those areas of guidance. The IASB has also included additional practical expedients related to transition to the new revenue standard.
- Amendments to IFRS 4, 'Insurance contracts' regarding the implementation of IFRS 9, 'Financial Instruments'; effective from annual periods beginning on or after 1 January 2018. These amendments introduce two approaches: an overlay approach and a deferral approach. The amended standard will:
  - Give all companies that issue insurance contracts the option to recognize in other comprehensive income, rather than profit or loss, the volatility that could arise when IFRS 9 is applied before the new insurance contracts standard is issued; and
  - Give companies whose activities are predominantly connected with insurance an optional temporary exemption from applying IFRS 9 until 2021. The entities that defer the application of IFRS 9 will continue to apply the existing financial instruments standard IAS 39.

#### CONDENSED NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT MARCH 31, 2018 (Currency– Unless otherwise indicated thousands of Turkish Lira (TRL))

# NOTE 2. BASIS OF PRESENTATION OF CONSOLIDATED INTERIM FINANCIAL STATEMENTS (continued)

## 2.5 Changes in Accounting Policies (continued)

## Adoption of new and revised International Financial Reporting Standards (continued)

## Standards, amendments and interpretations applicable as at 31 March 2018 (continued):

- Amendment to IAS 40, 'Investment property' relating to transfers of investment property; effective from annual periods beginning on or after 1 January 2018. These amendments clarify that to transfer to, or from, investment properties there must be a change in use. To conclude if a property has changed use there should be an assessment of whether the property meets the definition. This change must be supported by evidence.
- Amendments to IFRS 2, 'Share based payments' on clarifying how to account for certain types of share-based payment transactions; effective from annual periods beginning on or after 1 January 2018. This amendment clarifies the measurement basis for cash-settled, share-based payments and the accounting for modifications that change an award from cash-settled to equity-settled. It also introduces an exception to the principles in IFRS 2 that will require an award to be treated as if it was wholly equity-settled, where an employer is obliged to withhold an amount for the employee's tax obligation associated with a share-based payment and pay that amount to the tax authority.
- Annual improvements 2014-2016; effective from annual periods beginning on or after 1 January 2018. These amendments impact 2 standards:
  - IFRS 1, 'First time adoption of IFRS', regarding the deletion of short-term exemptions for first-time adopters regarding IFRS 7, IAS 19 and IFRS 10,
  - IAS 28, 'Investments in associates and joint venture' regarding measuring an associate or joint venture at fair value.
- IFRIC 22, 'Foreign currency transactions and advance consideration'; effective from annual periods beginning on or after 1 January 2018. This IFRIC addresses foreign currency transactions or parts of transactions where there is consideration that is denominated or priced in a foreign currency. The interpretation provides guidance for when a single payment/receipt is made as well as for situations where multiple payments/receipts are made. The guidance aims to reduce diversity in practice.

## Standards, amendments and interpretations effective after 31 March 2018:

- Amendment to IFRS 9, 'Financial instruments'; effective from annual periods beginning on or after 1 January 2019. This amendment confirm that when a financial liability measured at amortized cost is modified without this resulting in de-recognition, a gain or loss should be recognized immediately in profit or loss. The gain or loss is calculated as the difference between the original contractual cash flows and the modified cash flows discounted at the original effective interest rate. This means that the difference cannot be spread over the remaining life of the instrument which may be a change in practice from IAS 39.
- Amendment to IAS 28, 'Investments in associates and joint venture'; effective from annual periods beginning on or after 1 January 2019. These amendments clarify that companies' account for long-term interests in associate or joint venture to which the equity method is not applied using IFRS 9.

CONDENSED NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT MARCH 31, 2018 (Currency– Unless otherwise indicated thousands of Turkish Lira (TRL))

# NOTE 2. BASIS OF PRESENTATION OF CONSOLIDATED INTERIM FINANCIAL STATEMENTS (continued)

## 2.5 Changes in Accounting Policies (continued)

## Adoption of new and revised International Financial Reporting Standards (continued)

## Standards, amendments and interpretations effective after 31 March 2018 (continued):

- IFRS 16, 'Leases'; effective from annual periods beginning on or after 1 January 2019, with earlier application permitted if IFRS 15'Revenue from Contracts with Customers' is also applied. This standard replaces the current guidance in IAS 17 and is a far-reaching change in accounting by lessees in particular. Under IAS 17, lessees were required to make a distinction between a finance lease (on balance sheet) and an operating lease (off balance sheet). IFRS 16 now requires lessees to recognize a lease liability reflecting future lease payments and a 'right of use asset' for virtually all lease contracts. The IASB has included an optional exemption for certain short-term leases and leases of low-value assets; however, this exemption can only be applied by lessees. For lessors, the accounting stays almost the same. However, as the IASB has updated the guidance on the definition of a lease (as well as the guidance on the combination and separation of contracts), lessors will also be affected by the new standard. At the very least, the new accounting model for lessees is expected to impact negotiations between lessors and lessees. Under IFRS 16, a contract is, or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration.
- IFRIC 23, 'Uncertainty over income tax treatments'; effective from annual periods beginning on or after 1 January 2019. This IFRIC clarifies how the recognition and measurement requirements of IAS 12 'Income taxes', are applied where there is uncertainty over income tax treatments. The IFRS IC had clarified previously that IAS 12, not IAS 37 'Provisions, contingent liabilities and contingent assets', applies to accounting for uncertain income tax treatments. IFRIC 23 explains how to recognize and measure deferred and current income tax assets and liabilities where there is uncertainty over a tax treatment. An uncertain tax treatment is any tax treatment applied by an entity where there is uncertainty over whether that treatment will be accepted by the tax authority. For example, a decision to claim a deduction for a specific expense or not to include a specific item of income in a tax return is an uncertain tax treatment if its acceptability is uncertain under tax law. IFRIC 23 applies to all aspects of income tax accounting where there is an uncertainty regarding the treatment of an item, including taxable profit or loss, the tax bases of assets and liabilities, tax losses and credits and tax rates.
- IFRS 17, 'Insurance contracts'; effective from annual periods beginning on or after 1 January 2021. This standard replaces IFRS 4, which currently permits a wide variety of practices in accounting for insurance contracts. IFRS 17 will fundamentally change the accounting by all entities that issue insurance contracts and investment contracts with discretionary participation features.
- Annual improvements 2015-2017; effective from annual periods beginning on or after 1 January 2019. These amendments include minor changes to:
  - IFRS 3, 'Business combinations', a company remeasures its previously held interest in a joint operation when it obtains control of the business.
  - IFRS 11, 'Joint arrangements', a company does not remeasure its previously held interest in a joint operation when it obtains joint control of the business.
  - IAS 12, 'Income taxes' a company accounts for all income tax consequences of dividend payments in the same way.
  - IAS 23, 'Borrowing costs' a company treats as part of general borrowings any borrowing originally made to develop an asset when the asset is ready for its intended use or sale.

CONDENSED NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS **AS AT MARCH 31, 2018** 

(Currency- Unless otherwise indicated thousands of Turkish Lira (TRL))

## NOTE 2. BASIS OF PRESENTATION OF CONSOLIDATED INTERIM FINANCIAL STATEMENTS (continued)

## 2.5 Changes in Accounting Policies (continued)

### Adoption of new and revised International Financial Reporting Standards (continued)

### Standards, amendments and interpretations effective after 31 March 2018 (continued):

- Amendments to IAS 19, 'Employee benefits' on plan amendment, curtailment or settlement'; effective from annual periods beginning on or after 1 January 2019. These amendments require an entity to:
  - use updated assumptions to determine current service cost and net interest for the reminder of the period after a plan amendment, curtailment or settlement; and
  - recognize in profit or loss as part of past service cost, or a gain or loss on settlement, any reduction in a surplus, even if that surplus was not previously recognized because of the impact of the asset ceiling.

The Group is in the process of assessing the impact of the amendments on financial position or performance of the Group.

## **NOTE 3. BUSINESS COMBINATIONS**

#### **Transactions Related with 2018**

On March 29, 2018 after the required approvals from the legal authorities related with the alliance with Anheuser Busch InBev SA / NV (AB InBev), EBI's all beer operations in Russia, whose 100% shares are owned by Anadolu Efes and AB InBev's all beer operations in Russia and Ukraine, has been merged under AB InBev Efes BV (AB InBev Efes) as %50-%50 ownership of Anadolu Efes and AB InBev. After this business combination, Anadolu Efes's Russian business and AB InBev's Russian and Ukrainian businesses started to operate together.

In August 2017, AB InBev Efes B.V. established in Netherlands by EBI with 100% ownership in order to facilitate the business combination. Thereafter, AB InBev has made an in kind capital contribution to AB InBev Efes with JSC Sun InBev, PJSC Sun InBev Ukraine and Bevmar GmbH entities' 100,00%, 98,34% and 100,00% shares respectively on March 29, 2018. At the same time, EBI has made an in kind capital contribution to AB InBev Efes with 100% shares of Efes Moscow and Euro-Asien on March 29, 2018. Moreover, AB InBev and EBI have made cash capital increase in AB InBev Efes with a total amount of thousand USD 500. After the cash and in kind capital contributions made by AB InBev and EBI, their ownership in AB InBev Efes become 50%-50%.

As a result of this merger, ABI InBev Efes's direct effective shareholding and voting rights have been 100,00%, 98,34% and 100,00% on JSC Sun InBev, PJSC Sun InBev Ukraine and Bevmar GmbH respectively (Group's share 50,00%, 49,17% and 50,00%). In accordance with the clauses of the shareholders agreement between EBI and AB InBev, EBI has acquired the control on JSC Sun InBev, PJSC Sun InBev Ukraine and Bevmar GmbH. Accordingly; JSC Sun InBev, PJSC Sun InBev Ukraine and Bevmar GmbH have been consolidated in consolidated financial statements of the Group for the period ended March 31, 2018.

Additionally, as a result of this merger ABI InBev Efes's direct effective shareholding and voting rights have been 100% in Efes Moscow and Euro-Asien. Accordingly, Group's share in these subsidiaries have been changed to 50,00% with retained control (Before this merger, the effective shareholding and voting rights were 100% for these two companies). In accordance with TFRS 10, as a result of the change in effective shareholding rates in Efes Moscow and Euro-Asien with retained control, TRL824.763 amount has been booked as "Other Reserves" under equity attributable to equity holders of the parent in consolidated interim financial statements.

CONDENSED NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT MARCH 31, 2018 (Currency– Unless otherwise indicated thousands of Turkish Lira (TRL))

### NOTE 3. BUSINESS COMBINATIONS (continued)

#### Transactions Related with 2018 (continued)

Based upon the valuation report, the value of the assets that AB InBev has contributed in kind in AB InBev Efes as capital has been booked as thousand USD1.049.170 in the financial statements of AB InBev Efes (equivalent of TRL4.143.067). Additionally, AB InBev has made a cash capital contribution to AB InBev Efes amounting to thousand USD250 as mentioned above (equivalent of TRL987).

Based upon the valuation report, the value of the assets that EBI has contributed in kind in AB InBev Efes as capital has been booked as thousand USD1.049.990 in the financial statements of AB InBev Efes (equivalent of TRL4.146.305). Additionally, EBI has made a cash capital contribution to AB InBev Efes amounting to thousand USD250 as mentioned above (equivalent of TRL987).

After this merger, 50% of JSC Sun InBev's shareholder loan amounting to TRL595.553 is taken over by the EBI. 50% of Efes Russia's the shareholder loan amounting to TRL327.097 is taken over by Brandbev S.A.R.L which is an ABI InBev Group company.

Since fair value appraisal of the identifiable assets, liabilities and contingent liabilities of the acquired companies is in progress, the Group has accounted the acquisition based on the carrying values of identifiable assets, liabilities and contingent liabilities on JSC Sun InBev, PJSC Sun InBev Ukraine and Bevmar GmbH's financial statements at the acquisition date in accordance with IFRS 3 "Business Combinations". The difference between the total consideration of business combination and Group's share in the carrying value of acquiree's identifiable assets, liabilities and contingent liabilities amounting to TRL3.921.530 is temporarily recorded as goodwill in the condensed consolidated interim financial statements as of 31 March 2018.

The carrying value of the net assets of JSC Sun InBev, PJSC Sun InBev Ukraine and Bevmar GmbH derived from the financial statements as of the acquisition date are as follows:

	JSC Sun InBev	PJSC Sun InBev Ukraine	Bevmar GmbH
Cash and Cash Equivalents	11.773	6.034	-
Trade and Other Receivables	203.884	27.449	-
Due from Related Parties	24.183	4.703	277.237
Inventories	232.342	54.154	-
Other Current Assets	25.439	19.173	-
Tangible Assets	646.548	273.199	-
Intangible Assets	66.200	2.180	-
Other Non - Current Assets	252	29	-
Deferred Tax Assets	284.642	50.777	-
Financial Liabilities	(873.201)	(119.938)	(355)
Trade payables	(560.950)	(187.759)	-
Due to Related Parties	(129.307)	(67.230)	(244)
Other Liabilities	(123.949)	(59.908)	-
Carrying Value of Net Assets Acquired	(192.144)	2.863	276.638
Ownership Ratio of AB Inbev Efes as a result of Business			
Combination	%100,00	%98,34	%100,00
Total consideration	3.611.356	194.167	337.544
Shareholder loans transferred, net	(134.228)	-	-
Group's share in Net Assets	(192.144)	2.816	276.638
Provisional goodwill arising from acquisition (Note 13)	3.669.272	191.352	60.906
Total consideration	3.611.356	194.167	337.544
Cash in the subsidiary acquired (-) (Note 26)	(11.773)	(6.034)	-
Net consideration related with acquisition	3.599.583	188.133	337.544

## **Transactions Related with 2017**

None.

(Currency- Unless otherwise indicated thousands of Turkish Lira (TRL))

## NOTE 4. SEGMENT REPORTING

The management monitors the operating results of its three business units separately for the purpose of making decisions about the resource allocation and performance assessment. The three operating segments are Turkey Beer Operations (Turkey Beer) which is conducted by the Company, International Beer Operations (International Beer) which is conducted by EBI and Soft Drinks Operations (Soft Drinks) which is conducted by CCI.

Segment performance is evaluated based on profit from operations before depreciation, amortization and non-cash expenses (EBITDA). EBITDA has been determined as the optimum indicator by the Group management for the evaluation of the performance of the operating segments by considering the comparability with the entities in the same business.

The Group's segment reporting in accordance with IFRS 8 is disclosed as follows:						
	Turkey Beer	International Beer	Soft Drinks	Other <sup>(1)</sup> and Eliminations	Total	
January 1 – March 31, 2018						
Revenues	309.947	582.823	1.865.647	10.053	2.768.470	
Inter-segment revenues	(4.120)	(172)	(57)	-	(4.349)	
Total Revenues	305.827	582.651	1.865.590	10.053	2.764.121	
EBITDA	44.927	(1.584)	282.070	(10.509)	314.904	
Tax (Expense) Income	36.222	14.804	(32.225)	(18.971)	(170)	
Profit / (loss) for the period	(101.257)	(28.443)	(63.244)	45.302	(147.642)	
Capital expenditures	74.186	49.357	175.761	(927)	298.377	

January 1 – March 31, 2017					
Revenues	294.811	570.323	1.555.668	8.775	2.429.577
Inter-segment revenues	(3.785)	(73)	(22)	-	(3.880)
Total Revenues	291.026	570.250	1.555.646	8.775	2.425.697
EBITDA	58.670	53.653	193.649	(11.349)	294.623
Tax (Expense) Income	17.255	(11.145)	(45.515)	711	(38.694)
Profit / (loss) for the period	(59.862)	33.524	(103.765)	(17.101)	(147.204)
Capital expenditures	46.587	44.022	113.296	1	203.906

	Turkey Beer	International Beer	Soft Drinks	Other <sup>(1)</sup> and Eliminations	Total
March 31, 2018					
Segment assets	8.326.283	12.900.063	14.549.942	1.237.616	37.013.904
Segment liabilities	3.562.612	2.930.396	8.957.720	1.193.554	16.644.282
Investment in associates	-	-	-	37.345	37.345
December 31, 2017					
Segment assets	8.343.367	6.653.629	13.394.158	1.299.751	29.690.905
Segment liabilities	3.470.119	1.262.884	7.954.567	1.176.467	13.864.037
Investment in associates	-	-	-	46.309	46.309

(1) Includes other subsidiaries included in the consolidation of the Group and headquarter expenses.

CONDENSED NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT MARCH 31, 2018

(Currency- Unless otherwise indicated thousands of Turkish Lira (TRL))

## NOTE 4. SEGMENT REPORTING (continued)

Reconciliation of EBITDA to the consolidated Profit (Loss) from continuing operations and its components as of March 31, 2018 and 2017 are as follows:

	1 January-	1 January-
	March 31, 2018	March 31, 2017
EBITDA	314.904	294.623
Depreciation and amortization expenses	(238.062)	(231.084)
Provision for retirement pay liability	(5.238)	(5.479)
Provision for vacation pay liability	(9.380)	(8.387)
Foreign exchange gain/(loss) from operating activities	3.532	11.014
Rediscount interest income/(expense) from operating activities	239	(14)
Other	(953)	(941)
PROFIT (LOSS) FROM OPERATING ACTIVITIES	65.042	59.732
Investing Activity Income	2.762	878
Investing Activity Expenses	(7.933)	(4.738)
Income/(Loss) from Associates	(9.037)	(1.694)
PROFIT (LOSS) BEFORE FINANCING INCOME (EXPENSE)	50.834	54.178
Finance Income	306.000	370.060
Finance Expense (-)	(504.306)	(532.748)
PROFIT (LOSS) FROM CONTINUING OPERATIONS	(147.472)	(108.510)

## NOTE 5. CASH AND CASH EQUIVALENTS

	March 31, 2018	December 31, 2017
Cash on hand	6.631	5.001
Bank accounts		
- Time deposits	4.928.091	4.825.990
- Demand deposits	510.519	499.305
Other	72.191	68.889
Cash and cash equivalents in cash flow statement	5.517.432	5.399.185
Interest income accrual	6.078	10.437
	5.523.510	5.409.622

As of March 31, 2018, annual interest rates of the TRL denominated time deposits vary between 14,30% and 14,90% (December 31, 2017 - %12,50 - %15,50) and annual interest rates of the USD, EURO denominated and other time deposits vary between 0,2% and 8,50% (December 31, 2017– annual interest rates of the USD, EURO denominated and other time deposits vary between 0,2% - %8,75).

As of March 31, 2018, cash deposits amounting to TRL4.050 are pledged as collateral for the Value Added Tax payments by the Group (December 31, 2017 – None).

As of March 31, 2018, the Group has designated its bank deposits amounting to TRL762.353, equivalent of thousand USD186.411 and thousand EURO5.390 for the future raw material purchases, fixed asset purchases and operational and interest expense related payments in the scope of hedge accounting (December 31, 2017 – TRL884.724, equivalent of thousand USD215.230 and thousand EURO15.855).

## NOTE 6. FINANCIAL INVESTMENTS

	March 31, 2018	December 31, 2017
Time deposits with maturity more than three months	8.278	88.588

As of March 31, 2018 time deposits with maturities over 3 are denominated in USD and KZT and interest rates are 1,00% and 8,00% respectively (December 31,2017 – USD, 1,00% and KZT 9,50%)

## CONDENSED NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

**AS AT MARCH 31, 2018** 

(Currency- Unless otherwise indicated thousands of Turkish Lira (TRL))

## NOTE 7. SHORT AND LONG TERM BORROWINGS

As of March 31, 2018, total borrowings consist of principal (finance lease obligations included) amounting to TRL9.488.442 (December 31, 2017– TRL8.450.438) and interest expense accrual amounting to TRL104.971 (December 31, 2017– TRL59.052). As of March 31, 2018 and December 31, 2017, total amount of borrowings and the effective interest rates are as follows:

		March 31, 201	18		December 31, 20	)17
Short-term	Amount	Weighted average fixed rate	Weighted average floating rate	Amount	Weighted average fixed rate	Weighted average floating rate
Short-term Borrowings						
TRL denominated borrowings	36.116	12,48%	-	1.111	-	TRLibor+2,50%
Foreign currency denominated borrowings (USD)	22.411	-	Libor + 1,00%	24.600	-	Libor + 1,00%
Foreign currency denominated borrowings (EURO)	11.180	3,44%	-	9.988	3,05%	-
Foreign currency denominated borrowings (Other)	533.770	11,72%	Kibor + 0,31%	53.660	-	Kibor + 0,40%
	603.477			89.359		
Short-term portion of long term borrowings						
Foreign currency denominated borrowings (USD)	2.716.435	4,52%	Libor+ 2,39%	2.309.785	4,53%	-
Foreign currency denominated borrowings (EURO)	585.873	1,80%	<b>Euribor</b> + 1,32%	633.077	1,80%	Euribor + 1,22%
Foreign currency denominated borrowings (Other)	12.789	6,00%	-	11.665	6,00%	-
	3.315.097			2.954.527		
Financial leasing borrowings	1.201			1.592		
Total	3.919.775			3.045.478		
Long-term						
Long-term Borrowings						
Foreign currency denominated borrowings (USD)	4.871.849	3,86%	<u>-</u>	4.674.217	3,86%	-
Foreign currency denominated borrowings (EURO)	784.012	1,80%	<b>Euribor + 2,05%</b>	770.392	1,80%	Euribor $+ 2,03\%$
Foreign currency denominated borrowings (Other)	14.042	6,00%	-	15.679	6,00%	-
	5.669.903			5.460.288		
Financial leasing borrowings	3.735			3.724		
Total	5.673.638			5.464.012		
Grand Total	9.593.413			8.509.490		

#### CONDENSED NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT MARCH 31, 2018

(Currency-Unless otherwise indicated thousands of Turkish Lira (TRL))

## NOTE 7. SHORT AND LONG TERM BORROWINGS (continued)

Repayments of long-term borrowings are scheduled as follows:

	March 31, 2018	December 31, 2017
Between 1 -2 years	335.853	355.826
Between 2-3 years	609.993	577.838
Between 3-4 years	72.946	68.325
Between 4-5 years	2.049.187	1.956.081
5 years and more	2.605.659	2.505.942
	5.673.638	5.464.012

The movement of borrowings as of March 31, 2018 and 2017 is as follows:

	2018	2017
Balance at January 1	8.509.490	6.183.273
Addition through business combination (Note 3)	418.275	-
Shareholder loans transferred as a result of business combination	163.549	-
Proceeds from Borrowings	357.618	363.894
Repayments of Borrowings	(311.583)	(412.310)
Interest Expense	108.995	60.885
Interest Paid	(72.002)	(7.551)
Foreign exchange gain/loss	368.787	139.124
Borrowing Costs	165	165
Currency Translation Differences	50.119	97.305
Balance at March 31	9.593.413	6.424.785

As of March 31, 2018, net interest on cross currency swap contracts is TRL22.368 (December 31, 2017 - None)

#### Lessee - Finance Lease

As of March 31, 2018 and December 31, 2017, net book value of the property plant and equipment obtained by finance lease is TRL1.063 and TRL1.106, respectively.

#### NOTE 8. DERIVATIVE INSTRUMENTS

As of March 31, 2018, CCI has 2 aluminum swap transactions with a total nominal amount ssof TRL34.398 (December 31, 2017 – TRL427) for 4.200 tones. The total of these aluminum swap contracts is designated as hedging instruments as of March 21, 2018, in cash flow hedges related to forecasted cash flow, for the high probability purchases of production material exposed to commodity price risk.

As of March 31, 2018, the Company does not have any option contracts as hedging instruments in cash flow hedges related to forecasted cash flows, for the probability purchases of production material exposed to commodity price risk (December 31, 2017 - 2 option transactions for the right to purchase 216 tons of aluminum at USD1.650 per ton).

As of March 31, 2018, the Company, for the probability of arising exchange rate exposure in the long term, has a cross currency swap contract with a total amount of USD 150 million (nominal amount of TRL592.335) signed on January 16, 2018 and due on September 19, 2024 (December 31, 2017 – None).

As of March 31, 2018, Turkey Beer has foreign currency forward transactions with a nominal amount of TRL31.591 amounting to USD 8 million (December 31, 2017 – None).

The effective portion of the change in fair value of hedges is recognized in other comprehensive income.

	March 31, 2018		December 31, 2017	
	Nominal Value	Fair Value Asset / (Liability)	Nominal Value	Fair Value Asset/ (Liability)
Cross currency swap contracts	592.335	20.546	-	-
Commodity swap contracts	34.398	(1.216)	427	152
Foreign currency forwards	31.591	1.030	-	-
	658.324	20.360	427	152

## CONDENSED NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

AS AT MARCH 31, 2018

(Currency– Unless otherwise indicated thousands of Turkish Lira (TRL))

## NOTE 9. OTHER RECEIVABLES AND PAYABLES

## a) Other Current Receivables

	March 31, 2018	December 31, 2017
Receivables from tax office	13.048	21.280
Due from personnel	12.473	13.253
Deposits and guarantees given	11.522	9.680
Other	18.686	59.155
	55.729	103.368

## c) Other Current Payables

	March 31, 2018	December 31, 2017
Taxes other than on income	724.156	643.139
Deposits and guarantees taken	241.530	202.198
Other	6.738	5.785
	972.424	851.122

## d) Other Non-Current Payables

As of March 31, 2018, other non-current payables consists of deposits and guarantees taken amounting to TRL348.311 (December 31, 2017 – TRL347.171).

## NOT 10. INVESTMENTS IN ASSOCIATES

	March 31, 2	2018	December 31, 2017		
	Ownership	Amount	Ownership	Amount	
Anadolu Etap	%33,33	37.345	33,33%	46.309	
SSDSD <sup>(1)</sup>	%25,13	-	25,13%	-	
		37.345		46.309	

Relating to investment in associates, Total assets and liabilities as of March 31, 2018 and December 31, 2017 and profit/(loss) for the period of as of March 31, 2018 and March 31, 2017 are as follows:

	Anado	lu Etap	SSE	DSD
-	March 31,	December 31,	March 31,	December 31,
	2018	2017	2018	2017
Total Assets	399.557	404.284	738	730
Total Liabilities	362.212	357.975	1.675	2.321
Net Assets	37.345	46.309	(937)	(1.591)
	Anadol	u Etap	SSE	OSD
	March 31,	March 31,	March 31,	March 31,
	2018	2017	2018	2017
Group's Share of Loss for the period	(8.964)	(1.665)	(73)	(29)

The movement of investments in associates as of March 31, 2018 and 2017 are as follows:

	2018	2017
Balance at January 1	46.309	58.406
Income / Loss from associates	(9.037)	(1.694)
Other	73	28
Capital increase <sup>(2)</sup>	-	17.845
Balance at March 31	37.345	74.585

(1) SSDSD, which has been accounted by using equity method in CCI financial statements, is accounted as investment in associates in Group's financial statements.

(2) Capital increase provided to Anadolu Etap.

# CONDENSED NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

AS AT MARCH 31, 2018

(Currency- Unless otherwise indicated thousands of Turkish Lira (TRL))

## NOTE 11. PROPERTY, PLANT AND EQUIPMENT

For the three-month periods ended March 31, 2018 and 2017, movement on property, plant and equipment are as follows:

	Net Book Value			Disposals,	Addition through subsidiary	Currency translation	Impairment / (Impairment	Transfers,	Net Book Value
March 31, 2018	January 1, 2018	Additions	Depreciation	net	acquired	differences, net	reversal), net	net	March 31, 2018
Land and land									
improvements	569.999	65	(2.357)	(288)	1.435	12.270	-	105	581.229
Buildings	1.965.782	758	(20.286)	52	234.872	86.376	-	2.501	2.270.055
Machinery and equipment	3.374.126	24.328	(92.933)	(1.567)	358.533	127.241	(1.335)	17.256	3.805.649
Vehicles	82.624	3.139	(5.638)	(221)	-	4.232	-	1.411	85.547
Other tangibles	1.333.827	161.406	(109.095)	(2.328)	228.904	27.972	(968)	24.476	1.664.194
Leasehold improvements	6.638	105	(1.249)	-	379	-	-	-	5.873
Construction in progress	152.239	105.754	-	-	95.624	10.688	(4.523)	(45.749)	314.033
	7.485.235	295.555	(231.558)	(4.352)	919.747	268.779	(6.826)	-	8.726.580
					Addition through	Currency	Impairment /		
	Net Book Value			Disposals,	Addition through subsidiary	translation	Impairment / (Impairment	Transfers,	Net Book Value
March 31, 2017	Net Book Value January 1, 2017	Additions	Depreciation	Disposals, net	U	•	-	Transfers, net	Net Book Value March 31, 2017
Land and land	January 1, 2017		•		subsidiary	translation differences, net	(Impairment	net	March 31, 2017
Land and land improvements	January 1, 2017 546.251	89	(2.194)		subsidiary	translation differences, net 13.915	(Impairment	<b>net</b> 491	March 31, 2017 558.552
Land and land improvements Buildings	January 1, 2017 546.251 1.871.789		•		subsidiary acquired	translation differences, net	(Impairment	net	March 31, 2017
Land and land improvements	January 1, 2017 546.251 1.871.789	89	(2.194)		subsidiary acquired	translation differences, net 13.915	(Impairment	<b>net</b> 491	March 31, 2017 558.552
Land and land improvements Buildings	January 1, 2017 546.251 1.871.789	89 2.087	(2.194) (20.298)	net -	subsidiary acquired - -	translation differences, net 13.915 107.573	(Impairment reversal), net	<b>net</b> 491 1.730	March 31, 2017 558.552 1.962.881
Land and land improvements Buildings Machinery and equipment	<b>January 1, 2017</b> 546.251 1.871.789 3.264.396	89 2.087 32.635	(2.194) (20.298) (90.674)	net	subsidiary acquired - -	translation differences, net 13.915 107.573 181.089	(Impairment reversal), net	net 491 1.730 26.984	March 31, 2017 558.552 1.962.881 3.411.545
Land and land improvements Buildings Machinery and equipment Vehicles	January 1, 2017 546.251 1.871.789 3.264.396 93.955	89 2.087 32.635 2.006	(2.194) (20.298) (90.674) (6.496)	 (2.888) (585)	subsidiary acquired - -	translation differences, net 13.915 107.573 181.089 5.490	(Impairment reversal), net	net 491 1.730 26.984 (1)	March 31, 2017 558.552 1.962.881 3.411.545 94.364
Land and land improvements Buildings Machinery and equipment Vehicles Other tangibles	January 1, 2017 546.251 1.871.789 3.264.396 93.955 1.298.349	89 2.087 32.635 2.006 70.091	(2.194) (20.298) (90.674) (6.496) (103.560)	 (2.888) (585)	subsidiary acquired - -	translation differences, net 13.915 107.573 181.089 5.490 32.992	(Impairment reversal), net	net 491 1.730 26.984 (1)	March 31, 2017 558.552 1.962.881 3.411.545 94.364 1.324.067

As of March 31, 2018, there is a pledge on property, plant and equipment of TRL105.320 (December 31, 2017 - TRL104.421) for loans of CCI. This amount is disclosed in Commitments and Contingencies note under guarantees, pledges and mortgages (GPMs) table (Note 15).

CONDENSED NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

**AS AT MARCH 31, 2018** 

(Currency- Unless otherwise indicated thousands of Turkish Lira (TRL))

## NOTE 12. OTHER INTANGIBLE ASSETS

For the three-month periods ended March 31, 2018 and 2017, movement on other intangible assets are as follows:

					Addition through	Currency	Impairment /		
	Net Book Value			Disposals,	subsidiary	translation	(Impairment	Transfers,	Net Book Value
March 31, 2018	January 1, 2018	Additions	Amortization	net	acquired	differences, net	reversal),net	net	March 31, 2018
Bottling contracts	8.378.797	-	-	-	-	188.388	-	-	8.567.185
Licence agreements	1.332.713	-	-	-	-	71.861	-	-	1.404.574
Brands	587.423	-	-	-	-	34.071	-	-	621.494
Rights	8.057	769	(1.680)	-	4.638	1.733	-	-	13.517
Other intangible assets	96.343	2.053	(6.032)	-	63.742	1.291	-	-	157.397
	10.403.333	2.822	(7.712)	-	68.380	297.344	-	-	10.764.167

					Addition through	Currency	Impairment /		
	Net Book Value			Disposals,	subsidiary	translation	(Impairment	Transfers,	Net Book Value
March 31, 2017	January 1, 2017	Additions	Amortization	net	acquired	differences, net	reversal),net	net	March 31, 2017
Bottling contracts	8.127.529	-	-	-	-	118.723	-	-	8.246.252
Licence agreements	1.199.235	-	-	-	-	133.499	-	-	1.332.734
Brands	537.669	-	-	-	-	36.626	-	-	574.295
Rights	10.086	163	(1.549)	-	-	48	-	-	8.748
Other intangible assets	89.619	10.734	(5.402)	(369)	-	5.175	-	-	99.757
	9.964.138	10.897	(6.951)	(369)	-	294.071	-	-	10.261.786

## CONDENSED NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

AS AT MARCH 31, 2018

(Currency-Unless otherwise indicated thousands of Turkish Lira (TRL))

## NOTE 13. GOODWILL

For the three-month period ended March 31, 2018 and 2017, movements of the goodwill during the period are as follows:

	2018	2017
At January 1	1.840.808	1.675.218
Addition through business combination (Note 3)	3.921.530	-
Currency translation differences	49.632	127.401
At March 31	5.811.970	1.802.619

## NOTE 14. CAPITAL RESERVES AND OTHER EQUITY ITEMS

The legal reserves consist of first and second legal reserves in accordance with the Turkish Commercial Code. The first legal reserve is appropriated out of the statutory net income at the rate of 5%, until the total reserve reaches a maximum of 20% of the Company's issued capital (inflation-restated issued capital in accordance with the communiqués and announcements of CMB). The second legal reserve is appropriated at the rate of 10% of all distributions in excess of 5% of the Company's issued capital (inflation-restated capital in accordance with CMB). The legal reserves are not available for distribution unless they exceed 50% of the issued capital, other than that legal reserves cannot be used.

Quoted companies distribute dividend according to the Communiqué No: II-19.1 which is effective from 1 February 2014 of the CMB.

Companies distribute dividend within the framework of the profit distribution policies determined by the general assemblies and in accordance with the related legislation by the decision of the general assembly. Within the scope of the communiqué, a minimum distribution ratio has not been determined. Companies pay dividends as specified in articles of incorporation or in profit distribution policies.

Inflation adjustment to shareholders' equity and carrying amount of extraordinary reserves can only be netted-off against prior years' losses and used as an internal source for capital increase. However, when inflation adjustment to shareholders' equity is used for cash dividend distribution, it is subject to income tax.

CONDENSED NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

AS AT MARCH 31, 2018

(Currency-Unless otherwise indicated thousands of Turkish Lira (TRL))

# NOTE 14. CAPITAL RESERVES AND OTHER EQUITY ITEMS (Continued)

For March 31, 2018 and December 31, 2017, nominal amounts, equity restatement differences and restated value of equity are as follows:

March 31, 2018	Nominal Amount	Equity Restatement Differences	Restated Amount
Issued capital	592.105	63.583	655.688
Legal reserves	317.921	74.729	392.650
Extraordinary reserves	877	25.831	26.708
	910.903	164.143	1.075.046
Share Premium/Discount			3.042.134
Put Option Revaluation Fund Related with Non- controlling Interests			20.763
Cumulative Other Comprehensive Income / Expense that will not be Classified to Profit and Loss			(24.897)
- Gain (Losses) on Remeasurement of Defined Benefit Plans Cumulative Other Comprehensive Income / Expense that			(24.897)
will be Classified to Profit and Loss			2.936.961
- Currency Translation Differences			2.960.003
- Gains (Losses) on Hedge			(23.042)
Other Reserves			589.021
Prior Years' Profits or Losses (Including net income)			3.437.711
Equity attributable to equity holders of the parent			11.076.739

December 31, 2017	Nominal Amount	Equity Restatement Differences	Restated Amount
Issued capital	592.105	63.583	655.688
Legal reserves	317.921	74.729	392.650
Extraordinary reserves	877	25.831	26.708
	910.903	164.143	1.075.046
Share Premium/Discount			3.042.134
Put Option Revaluation Fund Related with Non-			
controlling Interests			20.275
Cumulative Other Comprehensive Income / Expense that will not be reclassified to Profit and Loss			(24.467)
- Gain (Losses) on Remeasurement of Defined Benefit			
Plans			(24.467)
Cumulative Other Comprehensive Income / Expense that will be reclassified to Profit and Loss			2.551.826
- Currency Translation Differences			2.523.057
- Gains (Losses) on Hedge			28.769
Other Reserves			(235.742)
Prior Years' Profits or Losses (Including net income)			3.543.901
Equity attributable to equity holders of the parent			9.972.973

CONDENSED NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT MARCH 31, 2018 (Currency– Unless otherwise indicated thousands of Turkish Lira (TRL))

#### NOTE 15. COMMITMENTS AND CONTINGENCIES

#### Parent Company (Anadolu Efes) and Subsidiaries Included in Consolidation

As of March 31, 2018 and December 31, 2017 guarantees, pledges and mortgages (GPMs) given in favor of the parent company and subsidiaries included in full consolidation are as follows:

	March 31, 2018							
	Total TRL Equivalent	Original Currency TRL	Original Currency Thousand USD	Original Currency Thousand EUR	Original Currency Thousand RUR	Original Currency Thousand UAH	Original Currency Thousand PKR	Other Foreign Currency TRL Equivalent
A. GPMs given on behalf of the Company's								
legal personality	449.900	331.065	328	1.316	3.155	37.621	2.667.000	13.905
B. GPMs given in favor of subsidiaries included in full consolidation <sup>(1)</sup> C. GPMs given by the Company for the	693.566	-	48.676	91.485	-	-	857.093	26.686
liabilities of 3rd parties in order to run ordinary course of business								
D. Other GPMs	14.559	14.559		-	-			
i. GPMs given in favor of parent company ii. GPMs given in favor of group companies not	-	-	-	-	-	-	-	-
in the scope of B and C above <sup>(2)</sup> iii. GPMs given in favor of third party	14.559	14.559	-	-	-	-	-	-
companies not in the scope of C above	-	-	-	-	-	-	-	-
Total	1.158.025	345.624	49.004	92.801	3.155	37.621	3.524.093	40.591
Ratio of other GPMs over the Company's equity (%)	0,1							

	December 31, 2017							
	Total TRL Equivalent	Original Currency TRL	Original Currency Thousand USD	Original Currency Thousand EUR	Original Currency Thousand RUR	Original Currency Thousand UAH	Original Currency Thousand PKR	Other Foreign Currency TRL Equivalent
A. GPMs given on behalf of the Company's								
legal personality	448.184	330.488	338	1.391	3.275	40.952	2.667.000	13.281
B. GPMs given in favor of subsidiaries included								
in full consolidation (1)	664.158	-	49.498	96.165	-	-	468.836	27.202
C. GPMs given by the Company for the								
liabilities of 3rd parties in order to run ordinary								
course of business	-	-	-	-	-	-	-	-
D. Other GPMs	12.609	12.609	-	-	-	-	-	-
<ol> <li>GPMs given in favor of parent company</li> </ol>	-	-	-	-	-	-	-	-
ii. GPMs given in favor of group companies not								
in the scope of B and C above <sup>(2)</sup>	12.609	12.609	-	-	-	-	-	-
<ol><li>GPMs given in favor of third party</li></ol>								
companies not in the scope of C above	-	-	-	-	-	-	-	-
Total	1.124.951	343.097	49.836	97.556	3.275	40.952	3.135.836	40.483
Ratio of other GPMs over the Company's equity (%)	0,1							

(1) Consists of the GPMs given in favor of subsidiaries included in consolidation for their borrowings. These financial liabilities are included in short-term and long-term borrowings in the interim condensed consolidated financial statements.

(2) Includes the GPMs given in favor of Anadolu Etap which is the Group's investment accounted by using equity method.

#### Murabaha

CCBPL has signed murabaha facility agreements with Standard Chartered Bank and Habib Bank Limited (Banks). Based on these agreements, the Banks and CCBPL agree that they shall enter into a series of sugar purchase transactions from time to time on the dates and in the amounts to be agreed between them subject to the terms of this agreement. As of March 31, 2018, CCBPL has USD46,9 million sugar purchase commitment from the Banks until the end of March 2019.

#### CONDENSED NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT MARCH 31, 2018 (Currency– Unless otherwise indicated thousands of Turkish Lira (TRL))

## NOTE 15. COMMITMENTS AND CONTINGENCIES (continued)

## **Operational Lease**

As of March 31, 2018, the Group's contingent liability, for the following years resulting from the non- cancellable operational lease agreements is amounting to TRL47.434 (December 31, 2017 – TRL50.917).

## **Tax and Legal Matters**

Legislation and regulations regarding taxation and foreign currency transactions in most of the territories in which the Group operates out of Turkey continue to evolve as a result of the transformation from command to market oriented economy managed by the government. The various legislation and regulations are not always clearly written and the interpretation related with the implementation of these regulations is subject to the opinions of the local, regional and national tax authorities, the Central Bank and Ministry of Finance. Tax declarations, together with other legal compliance areas (as examples, customs and currency control) are subject to review and investigation by a number of authorities, who are enabled by law to impose significant fines, penalties and interest charges. These facts create tax risks in the territories in which the Group operates substantially more so than typically found in countries with more developed tax systems.

## NOTE 16. PREPAID EXPENSES AND DEFERRED INCOME

## a) Short Term Prepaid Expenses

	March 31, 2018	December 31, 2017
Prepayments	487.390	402.164
Advances given to suppliers	122.425	96.986
	609.815	499.150

## b) Long Term Prepaid Expenses

	March 31, 2018	December 31, 2017
Prepayments	195.563	181.524
Advances given to suppliers	68.970	54.311
	264.533	235.835

## c) Short Term Deferred Income

	March 31, 2018	December 31, 2017
Advances taken	47.867	32.700
Deferred income	2.328	469
	50.195	33.169

## d) Long Term Deferred Income

As of March 31, 2018, long term deferred income amounts to TRL681 (December 31, 2017 - TRL1.331).

# CONDENSED NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT MARCH 31, 2018

(Currency-Unless otherwise indicated thousands of Turkish Lira (TRL))

### NOTE 17. OTHER ASSETS AND LIABILITIES

#### a) Other Current Assets

	March 31, 2018	December 31, 2017
Value Added Tax (VAT) deductible or to be transferred	219.709	258.553
Other Current Assets from related parties (Anadolu Efes Spor Kulübü)	37.500	-
Other	17.393	13.019
	274.602	271.572

#### b) Other Non-Current Assets

	March 31, 2018	December 31, 2017
Deferred VAT and other taxes	40.840	47.767
Other	263	20
	41.103	47.787

#### c) Other Current Liabilities

	March 31, 2018	December 31, 2017
Put option liability	9.319	8.902
Other	27.116	15.313
	36.435	24.215

#### d) Other Non-Current Liabilities

	March 31, 2018	December 31, 2017
Put option liability	123.089	117.572
Deferred VAT and other taxes	40.339	47.940
	163.428	165.512

As of 31 March 2018 the obligation of TRL9.319 results from the buying option carried, for the purchase of 12,5% of Turkmenistan CC shares from Day Investment Ltd., with a consideration of USD2.360 thousand. USD amount is converted with the official USD purchase rate announced by Central Bank of Republic of Turkey and resulting TL amount is reflected under other current liabilities. The Share Purchase Agreement was signed with Day Investment Ltd. in 2011 however, there has not yet been any share transfer carried out according to local Turkmenistan regulations and existing shareholder agreement requirements, and accordingly, no payment has been made for the of share purchase (December 31, 2017 – TRL8.902).

According to the put option signed with European Refreshments (ER), which became effective after the completion of Al Waha acquisition and exercisable until 2021, ER has an option to sell (and CCI will have an obligation to buy) its remaining 19,97% participatory shares in Waha B.V.. This obligation is recorded as put option liability in the Group's consolidated financial statements. Based on the contract, fair value of the put option liability amounting to TRL123.089 is calculated using the following period financial budget estimation for earnings before interest and tax, by using the conditions underlined in the contract (December 31, 2017 - TRL117.572).

# CONDENSED NOTES TO THE CONSOLIDATED INTERIM FINANCIAL STATEMENTS AS AT MARCH 31, 2018

(Currency-Unless otherwise indicated thousands of Turkish Lira (TRL))

## NOTE 18. OTHER OPERATING INCOME / EXPENSES

## a) Other Operating Income

	1 January -	1 January-
	31 March 2018	31 March 2017
Foreign exchange gains arising from operating activities	19.099	20.754
Income from scrap and other materials	7.990	6.123
Rent income	3.811	3.715
Rediscount income	2.224	-
Reversal of provision for inventory obsolescence	1.862	1.419
Reversal of provision for doubtful receivables	862	898
Insurance compensation income	297	694
Other income	12.936	18.944
	49.081	52.547

## b) Other Operating Expenses

	1 January - 31 March 2018	1 January- 31 March 2017
Foreign exchange losses arising from operating activities	(15.567)	(9.740)
Provision for inventory obsolescence	(2.744)	(2.490)
Provision for doubtful receivables	(2.503)	(2.396)
Rediscount expense	(1.985)	(14)
Depreciation and amortization expense on PPE & intangible assets	(1.131)	(5.229)
Donations	(201)	(45)
Other expenses	(8.472)	(13.243)
	(32.603)	(33.157)

## NOTE 19. INCOME/ EXPENSE FROM INVESTING ACTIVITIES

#### a) Income from Investing Activities

	1 January - 31 March 2018	1 January- 31 March 2017
Gain on sale of tangible assets	2.762	878
	2.762	878

## b) Expense from Investing Activities

	1 January - 31 March 2018	1 January- 31 March 2017
Provision for impairment on tangible assets	(6.826)	(1.845)
Loss on sale of tangible assets	(1.107)	(2.524)
Loss on disposal of intangible assets	-	(369)
	(7.933)	(4.738)

(Currency-Unless otherwise indicated thousands of Turkish Lira (TRL))

#### NOTE 20. FINANCE INCOME / EXPENSES

## a) Finance Income

	1 January -	1 January-
	31 March 2018	31 March 2017
Foreign exchange gain	243.753	342.206
Interest income	61.687	27.599
Gain on derivative transactions	560	255
	306.000	370.060

## b) Finance Expense

	1 January - 31 March 2018	1 January- 31 March 2017
Foreign exchange loss	(387.427)	(463.904)
Interest expense	(108.995)	(60.885)
Loss on derivative transactions	(560)	-
Borrowing costs	(165)	(165)
Other financial expenses	(7.159)	(7.794)
	(504.306)	(532.748)

## NOTE 21. TAX ASSETS AND LIABILITIES

The Group is subject to taxation in accordance with the tax regulations and the legislation effective in the countries in which the Group companies operate.

Different corporate tax rates of subsidiaries are as follows:

	31 Mart 2018	31 Aralık 2017
Turkey	%22	%20
Netherlands	%25	%25
Russia	%20	%20
Kazakhstan	%20	%20
Moldova	%12	%12
Georgia	-	-
Azerbaijan	%20	%20
Kyrgyzstan	%10	%10
Pakistan	%31	%31
Iraq	%15	%15
Jordan	%14	%14
Turkmenistan	%8	%8
Ukraine	%18	%18
Tajikistan	%14	%14

As of March 31, 2018 and December 31, 2017 consolidated deferred tax assets and liabilities calculated by using effective tax rates are summarized as below:

	March 31, 2018	March 31, 2017
Deferred tax asset	725.399	307.406
Deferred tax liability	(1.945.277)	(1.908.091)
	(1.219.878)	(1.600.685)

(Currency- Unless otherwise indicated thousands of Turkish Lira (TRL))

	Asset		Liab	Liability		Net	
_	March 31	December 31	March 31	December 31	March 31	December 31	
	2018	2017	2018	2017	2018	2017	
PP&E and intangible assets	-	-	(2.170.009)	(2.168.862)	(2.170.009)	(2.168.862)	
Inventories	1.873	4.097	-	-	1.873	4.097	
Carry forward losses	800.978	479.717	-	-	800.978	479.717	
Retirement pay liability and							
other employee benefits	33.887	25.788	-	-	33.887	25.788	
Other provisions and accruals	90.256	28.874	-	-	90.256	28.874	
Unused investment incentive	39.198	39.198	-	-	39.198	39.198	
Other	-	-	(16.061)	(9.497)	(16.061)	(9.497)	
	966.192	577.674	(2.186.070)	(2.178.359)	(1.219.878)	(1.600.685)	

## NOTE 21. TAX ASSETS AND LIABILITIES (continued)

As of March 31, 2018, Group used incentives for Bursa mineral water, Elazığ, Köyceğiz, Çorlu, Ankara, Mersin and İzmir production line investments with an amount of TRL205.441 (December 31, 2017 – TRL205.441) by generating future tax advantage of TRL39.198 (December 31, 2017 – TRL39.198). As of March 31, 2018 calculated tax deduction amount is TRL2.119 (December 31, 2017 – TRL2.119).

## NOTE 22. EARNINGS PER SHARE

Basic earnings per share is calculated by dividing the net income for the period attributable to ordinary shareholders by the weighted average number of ordinary shares outstanding during the period.

Weighted average number of shares represents the number of shares as a result of capital increase and adjusted number of shares at the beginning period multiplied with the time-weighting factor. Time weighting factor is calculated by dividing the number of days that the shares are available by the total number of days of the period.

Following table illustrates the net income and share figures used in earnings per share calculation:

	1 January -	1 January-
	31 March 2018	31 March 2017
Net income/ (loss)	(106.190)	(84.912)
Weighted average number of shares	592.105.263	592.105.263
Earnings/ (losses) per share (full TRL)	(0,1793)	(0,1434)

There have been no other transactions involving ordinary shares or potential ordinary shares between the financial statement date and the date of approval of these financial statements.

## NOTE 23. RELATED PARTY BALANCES AND TRANSACTIONS

## a) Balances with Related Parties

#### **Borrowings from Related Parties**

The Group has a loan amounting of USD41.416 and RUR4.325.162 total of TRL461.806 from Brandbev SARL, which is a related party of AB Inbev Harmony Ltd. USD borrowings has a floating interest rate of Libor + 3,20% and RUR borrowings has a fixed rate of 10,26% (31 December 2017- None).

(Currency- Unless otherwise indicated thousands of Turkish Lira (TRL))

#### NOTE 23. RELATED PARTY BALANCES AND TRANSACTIONS (continued)

#### a) Balances with Related Parties (continued)

## **Due from Related Parties**

	March 31, 2018	December 31, 2017
Migros Group Companies <sup>(2)</sup>	134.914	153.135
AB InBev Group Companies <sup>(3)</sup>	26.177	157
Anadolu Vakfi	208	165
Other	3.985	4.628
	165.284	158.085

#### **Due to Related Parties**

	March 31, 2018	December 31, 2017
AB InBev Group Companies <sup>(3)</sup>	204.174	32.484
Anadolu Efes Spor Kulübü	37.500	45
Oyex Handels GmbH <sup>(2)</sup>	9.166	8.285
Anadolu Bilişim Hizmetleri A.Ş. <sup>(2) (4)</sup>	5.393	5.393
Celik Motor Ticaret A.S. <sup>(2)</sup>	3.674	3.572
AND Anadolu Gayrimenkul Yatırımları A.Ş. <sup>(2)</sup>	192	149
Efes Turizm İşletmeleri A.Ş. <sup>(2)</sup>	656	1.911
Other	113	584
	260.868	52.423

The Group has TRL352 short term deferred revenue related to AG Anadolu Grubu Holding A.Ş. (December 31, 2017 - TRL465).

## b) Transactions with Related Parties

## **Purchases of Goods, Services and Donations**

	Nature of transaction	1 January - 31 March 2018	1 January- 31 March 2017
	Service and Purchase of		51 March 2017
AB InBev Group Companies <sup>(3)</sup>	Trade Goods	28.891	7.240
r r r r r	Purchase of Materials and		
Oyex Handels GmbH <sup>(2)</sup>	Fixed Assets	18.602	13.379
Anadolu Efes Spor Kulübü	Service	12.510	12.510
Çelik Motor Ticaret A.Ş. <sup>(2)</sup>	Vehicle Leasing	7.874	7.070
Efestur Turizm İşletmeleri A.Ş. <sup>(2)</sup>	Travel and Accommodation	2.582	2.515
AND Anadolu Gayrimenkul Yatırımları A.Ş. <sup>(2)</sup>	Service	472	554
Anadolu Bilişim Hizmetleri A.Ş. <sup>(2) (4)</sup>	Information Service	74	1.690
Anadolu Eğitim ve Sosyal YardımVakfı	Donations	200	-
AG Anadolu Grubu Holding A.Ş. <sup>(1)</sup>	Consultancy Service	9.385	8.525
Arge Danışmanlık A.Ş.	Consultancy Service	30	143
Ahmet Boyacıoğlu	Consultancy Service	30	94
Mehmet Cem Kozlu	Consultancy Service	30	78
Other	Other	227	386
		80.907	54.184

## **Revenue and Other Income**

	Nature of transaction	1 January - 31 March 2018	1 January- 31 March 2017
Migros Group Companies (2)	Sales Income	127.550	100.394
AB InBev Group Companies <sup>(3)</sup>	Other Income	-	1.106
Other	Other	486	124
		128.036	101.624

(1)

The shareholder of the Group Related party of AG Anadolu Grubu Holding A.Ş. (a shareholder) Related party of AB Inbev Harmony Ltd (a shareholder) The Group's long term financial asset. (2)

(3) (4)

(Currency-Unless otherwise indicated thousands of Turkish Lira (TRL))

## NOTE 23. RELATED PARTY BALANCES AND TRANSACTIONS (Continued)

## b) Transactions with Related Parties (continued)

#### **Director's remuneration**

As of March 31, 2018 and 2017, total benefits to Anadolu Efes Board of Directors are TRL96 and TRL84, respectively. Remuneration and similar benefits received by total executive members of the Board of Directors and executive directors are as follows:

	1 January -	1 January-
	31 March 2018	31 March 2017
Short-term employee benefits	9.496	8.771
Post-employment benefits	-	-
Other long term benefits	693	878
Termination benefits	74	-
Share-based payments	-	-
	10.263	9.649

#### NOTE 24. NATURE AND LEVEL OF RISKS ARISING FROM FINANCIAL INSTRUMENTS

The Group's principal financial instruments comprise bank borrowings, finance leases, cash and short-term deposits. The main purpose of these financial instruments is to raise funds for the Group's operations, Besides, The Group has various other financial instruments such as trade debtors and trade creditors, which arise directly from its operations.

The main risks arising from the Group's financial instruments can be identified as foreign currency risk, credit risk, interest rate risk, price risk and liquidity risk. The Group management reviews and agrees policies for managing each of these risks. The Group also monitors the market price risk arising from all financial instruments.

#### a) Interest Rate Risk

The Group is exposed to interest rate risk through the impact of rate changes on interest bearing assets and liabilities. The Group manages interest rate risk by using natural hedges that arise from offsetting interest rate of assets and liabilities or derivative financial instruments.

The Group manages interest rate risk arising from the interest rate fluctuations on international markets, by using interest rate swap (IRS) agreement. Total outstanding amount of IRS agreements was USD43 million as of March 31, 2018 (December 31, 2017 – USD43 million).

## b) Foreign Currency Risk

Foreign currency risk generally arises from the EURO and USD denominated assets and liabilities of the Group. The Group has transactional currency exposures. Such exposures arise from sales or purchases of goods and services or borrowings of the Group in currencies other than the functional currency. The Group manages short term foreign currency risk by balancing foreign currency denominated assets and liabilities. The Group also executes currency forward and cross currency swap transactions (Note 8). The Group designates certain part of its bank deposits for the future raw material purchases, operational expense and interest related payments (Note 5). Group's foreign currency liability consists of mainly long term liabilities. Accordingly, in the short term foreign currency risk that may arise from fluctuation of foreign currencies are relatively limited.

(Currency-Unless otherwise indicated thousands of Turkish Lira (TRL))

## NOTE 24. NATURE AND LEVEL OF RISKS ARISING FROM FINANCIAL INSTRUMENTS (continued)

#### b) Foreign Currency Risk (continued)

Net foreign currency exposure for the consolidated Group companies as of March 31, 2018 and December 31, 2017 are presented below:

Foreign Currency Position Table						
	March 3	31, 2018				
	Total TRL Equivalent (Functional Currency)	Thousand USD	TRL Equivalent	Thousand EURO	TRL Equivalent	Other Foreign Currency TRL Equivalent
1. Trade Receivables and Due from Related Parties	78.902	10.289	40.629	6.783	33.013	5.260
2a. Monetary Financial Assets (Cash and cash equivalents included)	3.613.794	896.309	3.539.433	11.449	55.726	18.635
2b. Non- monetary Financial Assets	-	-	-	-	-	-
3. Other Current Assets and Receivables	6.193	744	2.938	668	3.252	3
4. Current Assets	3.698.889	907.342	3.583.000	18.900	91.991	23.898
5. Trade Receivables and Due from Related Parties	-	-	-	-	-	-
6a. Monetary Financial Assets	-	-	-	-	-	-
6b. Non-monetary Financial Assets	-	-	-	-	-	-
7. Other	5.310	-	-	1.091	5.310	-
8. Non-Current Assets	5.310	-	-	1.091	5.310	-
9. Total Assets	3.704.199	907.342	3.583.000	19.991	97.301	23.898
10.Trade Payables and Due to Related Parties	(775.364)	(111.511)	(440.347)	(62.704)	(305.197)	(29.820)
11.Short- term Borrowings and Current Portion of Long- term Borrowings	(3.322.715)	(693.065)	(2.736.843)	(120.369)	(585.872)	-
12a. Monetary Other Liabilities	(20.993)	(566)	(2.237)	(346)	(1.684)	(17.072)
12b. Non-monetary Other Liabilities	(9.319)	(2.360)	(9.319)	-	-	-
13. Current Liabilities	(4.128.391)	(807.502)	(3.188.746)	(183.419)	(892.753)	(46.892)
14. Trade Payables and Due to Related Parties	-	-	-	-	-	-
15. Long-Term Borrowings	(5.486.057)	(1.190.723)	(4.702.047)	(161.077)	(784.010)	-
16 a. Monetary Other Liabilities	-	-	-	-	-	-
16 b. Non-monetary Other Liabilities	(123.091)	(31.170)	(123.091)	-	-	-
17. Non-Current Liabilities	(5.609.148)	(1.221.893)	(4.825.138)	(161.077)	(784.010)	-
18. Total Liabilities	(9.737.539)	(2.029.395)	(8.013.884)	(344.496)	(1.676.763)	(46.892)
19. Off Statement of Financial Position Derivative Items' Net Asset/(Liability) Position	623.926	158.000	623.926	-	-	-
19a. Total Hedged Assets	623.926	158.000	623.926	-	-	-
19b. Total Hedged Liabilities	-	-	-	-	-	-
20. Net Foreign Currency Asset / (Liability) Position	(5.409.414)	(964.053)	(3.806.958)	(324.505)	(1.579.462)	(22.994)
21. Monetary Items Net Foreign Currency Asset / (Liability) Position	(5.912.433)	(1.089.267)	(4.301.412)	(326.264)	(1.588.024)	(22.997)
22. Total Fair Value of Financial Instruments Used to Manage the Foreign Currency Position	21.576	5.464	21.576	-	-	-
23. Total value of Hedged Foreign Currency Assets						-

Foreign Currency Position Table						
	December	31, 2017				
	Total TRL Equivalent (Functional Currency)	Thousand USD	TRL Equivalent	Thousand EURO	TRL Equivalent	Other Foreign Currency TRL Equivalent
1. Trade Receivables and Due from Related Parties	68.959	14.480	54.616	2.839	12.821	1.522
2a. Monetary Financial Assets (Cash and cash equivalents included)	3.548.104	906.864	3.420.602	25.310	114.287	13.215
2b. Non- monetary Financial Assets	-	-	-	-	-	-
3. Other Current Assets and Receivables	38.117	180	679	7.618	34.399	3.039
4. Current Assets	3.655.180	921.524	3.475.897	35.767	161.507	17.776
5. Trade Receivables and Due from Related Parties	-	-	-	-	-	-
6a. Monetary Financial Assets	-	-	-	-	-	-
6b. Non-monetary Financial Assets	-	-	-	-	-	-
7. Other	5.320	291	1.098	935	4.222	-
8. Non-Current Assets	5.320	291	1.098	935	4.222	-
9. Total Assets	3.660.500	921.815	3.476.995	36.702	165.729	17.776
10. Trade Payables and Due to Related Parties	(281.890)	(40.717)	(153.580)	(24.719)	(111.619)	(16.691)
11.Short- term Borrowings and Current Portion of Long- term Borrowings	(2.967.047)	(618.778)	(2.333.969)	(140.202)	(633.078)	-
12a. Monetary Other Liabilities	(840)	-	(0)	(186)	(840)	-
12b. Non-monetary Other Liabilities	(12.323)	(3.267)	(12.323)	-	-	-
13. Current Liabilities	(3.262.100)	(662.762)	(2.499.872)	(165.107)	(745.537)	(16.691)
14. Trade Payables and Due to Related Parties	-	-	-	-	-	-
15. Long-Term Borrowings	(5.282.419)	(1.196.221)	(4.512.025)	(170.611)	(770.394)	-
16 a. Monetary Other Liabilities	-	-	-	-	-	-
16 b. Non-monetary Other Liabilities	(117.572)	(31.170)	(117.572)	-	-	-
17. Non-Current Liabilities	(5.399.991)	(1.227.391)	(4.629.597)	(170.611)	(770.394)	-
18. Total Liabilities	(8.662.091)	(1.890.153)	(7.129.469)	(335.718)	(1.515.931)	(16.691)
19. Off Statement of Financial Position Derivative Items' Net	· /	. ,			· · · ·	
Asset/(Liability) Position	-	-	-	-	-	-
19a. Total Hedged Assets	-	-	-	-	-	-
19b. Total Hedged Liabilities	-	-	-	-	-	-
20. Net Foreign Currency Asset / (Liability) Position	(5.001.591)	(968.338)	(3.652.474)	(299.016)	(1.350.202)	1.085
21. Monetary Items Net Foreign Currency Asset / (Liability) Position	(4.915.133)	(934.372)	(3.524.356)	(307.569)	(1.388.823)	(1.954)
22. Total Fair Value of Financial Instruments Used to Manage the Foreign Currency Position	-	-	-	-	-	-
23. Total value of Hedged Foreign Currency Assets	-	-	-	-		-

(Currency-Unless otherwise indicated thousands of Turkish Lira (TRL))

## NOTE 24. NATURE AND LEVEL OF RISKS ARISING FROM FINANCIAL INSTRUMENTS (continued)

#### b) Foreign Currency Risk (continued)

The information regarding the export and import figures realized as of March 31, 2018 and 2017 is as follows:

	1 January -	1 January-
	31 March 2018	31 March 2017
Total Export	68.620	45.059
Total Import	596.752	404.446

The following table demonstrates the sensitivity analysis of foreign currency as of March 31, 2018 and 2017:

	Foreign Currency Position Sensitivity Analysis			
	March 31, 2018 <sup>(*)</sup>		March 31, 2017 <sup>(*)</sup>	
	Income / (Loss)			
	Increase of	Decrease of the	Increase of	Decrease of
	the foreign	foreign	the foreign	the foreign
	currency	currency	currency	currency (*)
Increase / decrease in USD by 10%:				
USD denominated net asset / (liability)	(430.141)	430.141	(351.222)	351.222
USD denominated hedging instruments (-)	62.393	(62.393)	-	-
Net effect in USD	(367.748)	367.748	(351.222)	351.222
Increase / decrease in EURO by 10%:				
EURO denominated net asset / (liability)	(158.802)	158.802	(137.513)	137.513
EURO denominated hedging instruments (-)	-	-	-	-
Net effect in EURO	(158.802)	158.802	(137.513)	137.513
Increase / decrease in other foreign currencies by 10%:				
Other foreign currency denominated net asset / (liability)	(2.300)	2.300	482	(482)
Other foreign currency hedging instruments (-)	-	-	-	-
Net effect in other foreign currency	(2.300)	2.300	482	(482)
TOTAL	(528.850)	528.850	(488.253)	488.253

(\*) Monetary assets and liabilities eliminated in scope of consolidation are not included.

#### c) Foreign Currency Hedge of Net Investments in Foreign Operations

As of January 1, 2018, the Group designated USD denominated bond issued amounting to USD500 million as a hedging instrument in order to hedge its foreign currency risk arising from the translation of net assets of its subsidiary located in Netherlands, Efes Breweries International (whose main activity is facilitating foreign investments in breweries). The gains and losses on the hedging instrument arising from change in foreign currency valuation relating to the effective portion of the hedge are accounted under Equity in "Gains (Losses) on Hedge" and under "Other Comprehensive Income (Loss) Related with Hedges of Net Investment in Foreign Operations" in Other Comprehensive Income Statement (December 31, 2017 – None).

#### d) Liquidity Risk

Liquidity risk is the risk that an entity will be unable to meet its net funding requirements. The risk is mitigated by matching the cash in and out flow volume supported by committed lending limits from qualified credit institutions. The Group also reduces the risk by preferring long-term debt.

#### e) Price Risk

This is a combination of currency, interest and market risks which the Group manages through natural hedges that arise from offsetting the same currency receivables and payables, interest bearing assets and liabilities. Market risk is closely monitored by the management using the available market information and appropriate valuation methods.

## CONDENSED NOTES TO THE CONSOLIDATED INTERIM FINANCIAL STATEMENTS AS AT MARCH 31, 2018

(Currency-Unless otherwise indicated thousands of Turkish Lira (TRL))

## NOTE 24. NATURE AND LEVEL OF RISKS ARISING FROM FINANCIAL INSTRUMENTS (continued)

### f) Credit Risk

Credit risk is the risk that one party to a financial instrument will fail to discharge an obligation and cause the other party to incur a financial loss. The Group attempts to control credit risk by limiting transactions with specific counterparties and assessing the creditworthiness of the counterparties.

Concentrations of credit risk arise when a number of counterparties are engaged in similar business activities or activities in the same geographic region, or have similar economic features that would cause their ability to meet contractual obligations to be similarly affected by changes in economic, political or other conditions. Concentrations of credit risk indicate the relative sensitivity of the Group's performance to developments affecting a particular industry or geographic location.

The Group seeks to manage its credit risk exposure through diversification of sales activities to avoid undue concentrations of risks with individuals or groups of customers in specific locations or businesses. The Group also obtains guarantees from the customers when appropriate.

#### g) Capital Risk Management

The Group's policy is to ensure that it maintains a strong credit rating and healthy capital ratios in order to support its business and maximize shareholder value. The Group periodically measures Net Debt to EBITDA ratio to maintain capital risk management. Net Debt is calculated by deducting cash and cash equivalents from total borrowings.

## NOTE 25. FINANCIAL INSTRUMENTS

#### Fair Value

Fair value is the amount for which an asset could be exchanged, or a liability settled between knowledgeable, willing parties in an arm's length transaction. The optimum fair value of a financial instrument is the quoted market value, if any.

The financial assets and liabilities which are denominated in foreign currencies are evaluated by the foreign exchange rates prevailing on the date of balance sheet which approximate to market rates. The following methods and assumptions were used to estimate the fair value of each class of financial instrument of the Group for which it is practicable to estimate a fair value:

## a) Financial Assets

The fair values of certain financial assets carried at cost in the consolidated financial statements, including cash and cash equivalents plus the respective accrued interest and other financial assets are considered to approximate their respective carrying values due to their short-term nature and negligible credit losses. The carrying value of trade receivables along with the related allowance for unearned income and uncollectibility are estimated to be their fair values.

## b) Financial Liabilities

Trade payables and other monetary liabilities are considered to approximate their respective carrying values due to their short-term nature. The bank borrowings are stated at their amortized costs and transaction costs are included in the initial measurement of loans and bank borrowings. The fair value of bank borrowings are considered to state their respective carrying values since the interest rate applied to bank loans and borrowings are updated periodically by the lender to reflect active market price quotations. The carrying value of trade payables along with the related allowance for unrealized cost is estimated to be their fair values.

## **Derivative Instruments, Risk Management Objectives and Policies**

Derivative instruments and hedging transactions are explained in Note 5, Note 8 and Note 24.

(Currency-Unless otherwise indicated thousands of Turkish Lira (TRL))

## NOT 26. EXPLANATORY INFORMATION ON STATEMENT OF CASH FLOWS

## a) Adjustments for Impairment Loss (Reversal)

	January 1 –	January 1 –
	March 31, 2018	March 31, 2017
Adjustments for impairment loss (reversal of impairment) of property, plant and equipment (Note 19)	6.826	1.845
Adjustments for impairment loss (reversal of impairment) of receivables (Note 18)	1.641	1.498
Adjustments for impairment loss (reversal of impairment) of inventories (Note 18)	882	1.071
	9.349	4.414

## b) Adjustments for (Reversal of) Provisions Related with Employee Benefits

	January 1 –	January 1 –
	March 31, 2018	March 31, 2017
Provision for vacation pay liability (Note 4)	9.380	8.387
Provision for retirement pay liability (Note 4)	5.238	5.479
Provision for seniority bonus	5.117	5.184
	19.735	19.050

## c) Adjustments for Interest (Income) Expenses

	January 1 – March 31, 2018	January 1 – March 31, 2017
Adjustments for interest income (Note 20)	(61.687)	(27.599)
Adjustments for interest expense (Note 20)	108.995	60.885
	47.308	33.286

## d) Cash Outflows Arising from Purchase of Property, Plant, Equipment and Intangible Assets

	January 1 –	January 1 –
	March 31, 2018	March 31, 2017
Cash inflows through business combination (Note 3)	17.807	-
Capital Increase from non-controlling interests	987	-
	18.794	-

## NOTE 27. EVENTS AFTER REPORTING PERIOD

- a) In accordance with the Anadolu Efes General Assembly Meeting held at April 16, 2018, it has been decided to distribute dividend of TRL250.105 from share issue premium starting from May 29, 2018.
- b) In accordance with the CCI General Assembly Meeting held at April 13, 2018, it has been decided to distribute dividend amounting to TRL200.190 (TRL170.000 from 2017 profit, TRL30.190 from extraordinary reserves) to shareholders starting from May 25, 2018
- c) Efes Breweries International executed a cross currency swap transaction in order to hedge its foreign currency risk arising from the shareholder loan receivable amounting to 4,25 million Russian Ruble as of April 12, 2018.

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