## **2021 GUIDANCE**

FINANCIAL INDICATORS	2020 ACTUAL	COMPOSITION	2021 GUIDANCE	COMPOSITION
Net Sales (MM TL)	7,231	20% 80% ■ Domestic ■ Foreign	7,750	27% 73% ■ Domestic ■ Foreign
EBITDA (MM TL)	1,497	66% 34% Foreign	1,764	73% Poreign
CAPEX (MM TL)	255	7% 93% ■ Africa ■ Uzbekistan	1,575	80%  Uzbekistan Africa Turkey

## Notes:

- (1) Domestic incdicates operations in Turkey and Northern Cyprus
- (2) Average Spot Electricity Prices are expected to increase by 7% in 2021 and reach around 300 TL/MWh
- (3) Average BOTAŞ gas prices are expected to increase by 3% in 2021 and reach around 1,550 TL/1,000 m3
- (5) Average EÜAŞ Purchase Agreement Price for Göynük PP expected to be 420 TL/MWh in 2021 vs 350 TL/MWh in 2020