



**PEGASUS HAVA TAŞIMACILIĞI A.Ş.**  
**DECEMBER 2018 TRAFFIC RESULTS**  
**JANUARY, 11 2019**

|                      |                              | <b>December<br/>2018</b> | <b>December<br/>2017</b> | <b>2018 vs<br/>2017</b> | <b>Jan-Dec<br/>2018</b> | <b>Jan-Dec<br/>2017</b> | <b>2018 vs<br/>2017</b> |           |
|----------------------|------------------------------|--------------------------|--------------------------|-------------------------|-------------------------|-------------------------|-------------------------|-----------|
| <b>Total</b>         | Passenger Carried (PAX) (mn) | 2,19                     | 2,28                     | -3,7%                   | 29,97                   | 27,82                   | 7,7%                    |           |
|                      | Cycle                        | 14.684                   | 14.626                   | 0,4%                    | 189.491                 | 177.392                 | 6,8%                    |           |
|                      | Seat (mn)                    | 2,71                     | 2,72                     | -0,1%                   | 35,06                   | 32,88                   | 6,7%                    |           |
|                      | <b>Load Factor (LF)</b>      | <b>80,8%</b>             | <b>83,8%</b>             | <b>-3,1%</b>            | <b>85,5%</b>            | <b>84,6%</b>            | <b>0,9%</b>             | <b>pp</b> |
|                      | ASK (m km)                   | 2.821                    | 2.609                    | 8,1%                    | 35.543                  | 32.718                  | 8,6%                    |           |
|                      | pax/cycle                    | 149                      | 156                      | -4,1%                   | 158                     | 157                     | 0,9%                    |           |
|                      | Utilization                  | 11,7                     | 12,1                     | -3,6%                   | 12,6                    | 12,1                    | 3,8%                    |           |
| <b>Domestic</b>      | Pax (mn)                     | 1,29                     | 1,44                     | -10,7%                  | 17,69                   | 16,89                   | 4,8%                    |           |
|                      | Cycle                        | 8.167                    | 8.975                    | -9,0%                   | 107.205                 | 103.544                 | 3,5%                    |           |
|                      | Seat (mn)                    | 1,53                     | 1,68                     | -9,1%                   | 20,02                   | 19,37                   | 3,4%                    |           |
|                      | <b>LF</b>                    | <b>84,4%</b>             | <b>85,8%</b>             | <b>-1,45%</b>           | <b>88,4%</b>            | <b>87,2%</b>            | <b>1,2%</b>             | <b>pp</b> |
|                      | ASK (m km)                   | 922                      | 1.028                    | -10,4%                  | 12.080                  | 11.735                  | 2,9%                    |           |
|                      | pax/cycle                    | 158                      | 160                      | -1,8%                   | 165                     | 163                     | 1,2%                    |           |
| <b>International</b> | Pax (mn)                     | 0,90                     | 0,83                     | 8,6%                    | 11,70                   | 10,45                   | 11,9%                   |           |
|                      | Cycle                        | 6.482                    | 5.594                    | 15,9%                   | 78.584                  | 70.780                  | 11,0%                   |           |
|                      | Seat (mn)                    | 1,18                     | 1,03                     | 15,0%                   | 14,39                   | 12,98                   | 10,9%                   |           |
|                      | <b>LF</b>                    | <b>76,2%</b>             | <b>80,6%</b>             | <b>-4,4%</b>            | <b>81,3%</b>            | <b>80,5%</b>            | <b>0,8%</b>             | <b>pp</b> |
|                      | ASK (m km)                   | 1.891                    | 1.569                    | 20,5%                   | 22.291                  | 20.138                  | 10,7%                   |           |
|                      | pax/cycle                    | 139                      | 148                      | -6,2%                   | 149                     | 148                     | 0,8%                    |           |
| <b>Charter</b>       | Pax (mn)                     | 0,00                     | 0,01                     | -48,8%                  | 0,58                    | 0,48                    | 21,4%                   |           |
|                      | Cycle                        | 35                       | 57                       | -38,6%                  | 3.702                   | 3.068                   | 20,7%                   |           |
|                      | Seat (mn)                    | 0,00                     | 0,01                     | -39,0%                  | 0,65                    | 0,53                    | 23,2%                   |           |
|                      | ASK (m km)                   | 8                        | 11                       | -29,6%                  | 1.171                   | 844                     | 38,8%                   |           |