

**AvivaSA Emeklilik ve Hayat Anonim Şirketi**

NON-CONSOLIDATED BALANCE SHEET AS OF 31 DECEMBER 2019

(Amounts expressed in Turkish Lira (TL) unless otherwise stated).

ASSETS			
	Notes	Audited Current Period 31 December 2019	Audited Previous Period 31 December 2018
<b>I- CURRENT ASSETS</b>			
<b>A- Cash and Cash Equivalents</b>	<b>2.12, 14</b>	<b>398.428.419</b>	<b>631.233.563</b>
1- Cash		-	-
2- Cheques Received		-	-
3- Banks	2.12, 14	189.980.574	388.908.441
4- Cheques Given and Payment Orders (-)	2.12, 14	(41.388)	-
5- Bank Guaranteed Credit Card Receivables with Maturities Less Than Three Months		-	-
6- Other Cash and Cash Equivalents	2.12, 14	208.489.233	242.325.122
<b>B- Financial Assets and Investments with Risks on Policyholders</b>	<b>4,11</b>	<b>1.766.777.490</b>	<b>843.339.644</b>
1- Financial Assets Available for Sale	4, 11.4	193.245.501	58.068.689
2- Financial Assets Held to Maturity	4, 11.4	129.000.000	-
3- Financial Assets Held for Trading	4, 11.4	378.045.758	89.878.939
4- Loans		-	-
5- Provision for Loans (-)		-	-
6- Investments with Risks on Policyholders	4, 11.4	1.066.486.231	695.392.016
7- Equity Shares		-	-
8- Impairment on Financial Assets (-)		-	-
<b>C- Receivables From Main Operations</b>	<b>12</b>	<b>51.296.729</b>	<b>48.090.782</b>
1- Receivables From Insurance Operations	12.1	36.509.061	33.872.232
2- Provision for Receivables From Insurance Operations (-)		-	-
3- Receivables From Reinsurance Operations		-	-
4- Provision for Receivables From Reinsurance Operations (-)		-	-
5- Cash Deposited With Insurance & Reinsurance Companies		-	-
6- Loans to Policyholders		-	-
7- Provision for Loans to Policyholders (-)		-	-
8- Receivables from Pension Operation	12.1	14.787.668	14.218.550
9- Doubtful Receivables From Main Operations		-	-
10- Provisions for Doubtful Receivables From Main Operations (-)		-	-
<b>D- Due from Related Parties</b>	<b>12,2, 45</b>	<b>7.236.037</b>	<b>1.585.758</b>
1- Due from Shareholders	12.2	23.568	20.221
2- Due from Affiliates		-	-
3- Due from Subsidiaries	12.2	4.092.542	-
4- Due from Entities Under Common Control		-	-
5- Due from Personnel		5.906	9.533
6- Due from Other Related Parties	45	3.114.021	1.556.004
7- Discount on Receivables Due from Related Parties (-)		-	-
8- Doubtful Receivables Due from Related Parties		-	-
9- Provisions for Doubtful Receivables Due from Related Parties (-)		-	-
<b>E- Other Receivables</b>	<b>12,1</b>	<b>507.760</b>	<b>721.711</b>
1- Leasing Receivables		-	-
2- Unearned Leasing Interest Income (-)		-	-
3- Deposits and Guarantees Given		53.893	64.099
4- Other Receivables		208.364	412.109
5- Discount on Other Receivables (-)		-	-
6- Other Doubtful Receivables		245.503	245.503
7- Provisions for Other Doubtful Receivables (-)		-	-
<b>F- Prepaid Expenses and Income Accruals</b>	<b>2,20</b>	<b>37.723.002</b>	<b>45.212.452</b>
1- Deferred Commission Expenses	2.20	33.622.434	37.123.339
2- Accrued Interest and Rent Income		-	-
3- Income Accruals		-	4.434.797
4- Other Prepaid Expenses		4.100.568	3.654.316
<b>G- Other Current Assets</b>	<b>47,1</b>	<b>825.114</b>	<b>843.279</b>
1- Stock to be used in following months		-	-
2- Prepaid Taxes and Funds		-	-
3- Deferred Tax Assets		-	-
4- Business Advances		635.488	307.928
5- Advances Given to Personnel		189.626	535.351
6- Stock Count Differences		-	-
7- Other Current Assets		-	-
8- Provision for Other Current Assets (-)		-	-
<b>I- Total Current Asset</b>		<b>2.262.794.551</b>	<b>1.571.027.189</b>

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(Amounts expressed in Turkish Lira (TL) unless otherwise stated).

ASSETS			
	Notes	Audited Current Period 31 December 2019	Audited Previous Period 31 December 2018
<b>II- NON CURRENT ASSETS</b>			
<b>A- Receivables From Main Operations</b>	<b>12.1</b>	<b>23.297.773.177</b>	<b>17.605.298.437</b>
1- Receivables From Insurance Operations		-	-
2- Provision for Receivables From Insurance Operations (-)		-	-
3- Receivables From Reinsurance Operations		-	-
4- Provision for Receivables From Reinsurance Operations (-)		-	-
5- Cash Deposited with Insurance & Reinsurance Companies		-	-
6- Loans to Policyholders	12.1	177.037.400	163.943.945
7- Provision for Loans to Policyholders (-)		-	-
8- Receivables From Pension Operations	12.1	23.120.735.777	17.441.354.492
9- Doubtful Receivables from Main Operations		-	-
10- Provision for Doubtful Receivables from Main Operations		-	-
<b>B- Due from Related Parties</b>		<b>-</b>	<b>-</b>
1- Due from Shareholders		-	-
2- Due from Affiliates		-	-
3- Due from Subsidiaries		-	-
4- Due from Entities Under Common Control		-	-
5- Due from Personnel		-	-
6- Due from Other Related Parties		-	-
7- Discount on Receivables Due from Related Parties (-)		-	-
8- Doubtful Receivables Due from Related Parties		-	-
9- Provisions for Doubtful Receivables Due from Related Parties (-)		-	-
<b>C- Other Receivables</b>	<b>12.1</b>	<b>16.250</b>	<b>24.231</b>
1- Leasing Receivables		-	-
2- Unearned Leasing Interest Income (-)		-	-
3- Deposits and Guarantees Given	12.1	16.250	24.231
4- Other Receivables		-	-
5- Discount on Other Receivables (-)		-	-
6- Other Doubtful Receivables		-	-
7- Provisions for Other Doubtful Receivables (-)		-	-
<b>D- Financial Assets</b>	<b>45.2</b>	<b>2.868.012</b>	<b>2.868.012</b>
1- Long-term Investments		-	-
2- Affiliates		-	-
3- Capital Commitments to Affiliates (-)		-	-
4- Subsidiaries	45.2	2.000.000	2.000.000
5- Capital Commitments to Subsidiaries (-)		-	-
6- Entities Under Common Control		-	-
7- Capital Commitments to Entities Under Common Control (-)		-	-
8- Financial Assets and Investments with Risks on Policyholders		-	-
9- Other Financial Assets	45.2	868.012	868.012
10- Impairment on Financial Assets (-)		-	-
<b>E- Tangible Assets</b>	<b>6.3.4</b>	<b>56.291.314</b>	<b>29.677.879</b>
1- Investment Properties		-	-
2- Impairment on Investment Properties (-)		-	-
3- Owner Occupied Property		-	-
4- Machinery and Equipments	6.3.4	11.612.740	12.217.595
5- Furnitures and Fixtures	6.3.4	19.858.740	19.598.506
6- Vehicles	6.3.4	1.721.735	-
7- Other Tangible Assets (Including Leasehold Improvements)	6.3.4	28.618.396	28.709.148
8- Leased Tangible Fixed Assets	6	38.131.237	-
9- Accumulated Depreciation (-)	6	(43.651.534)	(30.847.370)
10- Advances Paid for Tangible Fixed Assets (Including Construction In Progresses)		-	-
<b>F- Intangible Assets</b>	<b>8</b>	<b>58.535.130</b>	<b>49.560.983</b>
1- Rights		-	-
2- Goodwill		-	-
3- Establishment Costs		-	-
4- Research and Development Expenses		-	-
5- Other Intangible Assets	8	101.306.352	73.999.388
6- Accumulated Amortizations (-)	8	(57.516.287)	(43.277.201)
7- Advances Regarding Intangible Assets	8	14.745.065	18.838.796
<b>G- Prepaid Expenses and Income Accruals</b>		<b>694.749</b>	<b>1.237.812</b>
1- Deferred Expenses		-	-
2- Income Accruals		-	-
3- Other Prepaid Expenses and Income Accruals		694.749	1.237.812
<b>H- Other Non-current Assets</b>	<b>21, 35</b>	<b>17.198.584</b>	<b>26.384.809</b>
1- Cash Foreign Currency Accounts		-	-
2- Foreign Currency Accounts		-	-
3- Stock to be used in following months		-	-
4- Prepaid Taxes and Funds		-	-
5- Deferred Tax Assets	21, 35	17.198.584	26.384.809
6- Other Non-current Assets		-	-
7- Other Non-current Assets Amortization (-)		-	-
8- Provision for Other Non-current Assets (-)		-	-
<b>II- Total Non-current Assets</b>		<b>23.433.377.216</b>	<b>17.715.052.163</b>
<b>Total Assets (I+II)</b>		<b>25.696.171.767</b>	<b>19.286.079.352</b>

# AvivaSA Emeklilik ve Hayat Anonim Şirketi

NON-CONSOLIDATED BALANCE SHEET AS OF 31 DECEMBER 2019

(Amounts expressed in Turkish Lira (TL) unless otherwise stated).

LIABILITIES			
	Note	Audited Current Period 31 December 2019	Audited Previous Period 31 December 2018
<b>III- SHORT TERM LIABILITIES</b>			
<b>A- Borrowings</b>	<b>20</b>	<b>5.849.587</b>	<b>-</b>
1- Borrowings from Financial Institutions		-	-
2- Finance Lease Payables	20	12.375.582	-
3- Deferred Finance Lease Costs (-)	20	(6.525.995)	-
4- Current Portion of Long Term Borrowings		-	-
5- Principal, Installments and Interests on Issued Bills (Bonds)		-	-
6- Other Financial Instruments Issued		-	-
7- In Excess of Par of Financial Instruments (-)		-	-
8- Other Financial Borrowings (Liabilities)		-	-
<b>B- Payables From Main Operations</b>	<b>4, 19</b>	<b>286.782.074</b>	<b>281.513.628</b>
1- Payables From Insurance Operations	4, 19	50.990.388	21.131.197
2- Payables From Reinsurance Operations		-	-
3- Cash Deposited by Insurance & Reinsurance Companies		-	-
4- Payables From Pension Operations	4,19	235.633.352	260.236.678
5- Payables From Other Operations	4,19	158.334	145.753
6- Discount on Other Payables From Main Operations, Notes Payable (-)		-	-
<b>C- Due to Related Parties</b>	<b>12.2, 19</b>	<b>6.175.630</b>	<b>4.472.570</b>
1- Due to Shareholders	12.2, 19	264.235	166.000
2- Due to Affiliates		-	-
3- Due to Subsidiaries	12.2	367.984	-
4- Due to Entities Under Common Control		-	-
5- Due to Personnel	19	406.278	1.111.024
6- Due to Other Related Parties	19, 45	5.137.133	3.195.546
<b>D- Other Payables</b>	<b>4,19, 47.1</b>	<b>12.668.054</b>	<b>9.510.472</b>
1- Guarantees and Deposits Received	47.1	3.921	3.472
2- Medical Treatment Payables to Social Security Institution		-	-
3- Other Payables	47.1	12.664.133	9.507.000
4- Discount on Other Payables (-)		-	-
<b>E- Insurance Technical Reserves</b>		<b>174.911.277</b>	<b>185.647.470</b>
1- Unearned Premiums Reserve - Net	17.15	89.354.850	114.613.206
2- Unexpired Risk Reserves - Net		-	-
3- Life Mathematical Reserves - Net	17.15	23.236.330	5.228.606
4- Outstanding Claims Reserve - Net	17.15	62.320.097	65.805.658
5- Provision for Bonus and Discounts - Net		-	-
6- Provision for Investment Risk Life Insurance Policyholders' Policies - Net		-	-
7- Other Technical Reserves - Net		-	-
<b>F- Taxes and Other Liabilities and Provisions</b>	<b>35</b>	<b>25.558.332</b>	<b>25.351.301</b>
1- Taxes and Dues Payable		12.642.227	12.416.355
2- Social Security Premiums Payable		2.961.289	3.060.614
3- Overdue, Deferred or By Installment Taxes and Other Liabilities		-	-
4- Other Taxes and Liabilities		-	-
5- Corporate Tax Provision on Period Profit	35	68.001.414	56.584.492
6- Advance Taxes and Other Liabilities on Period Profit (-)	35	(58.046.598)	(46.710.160)
7- Provisions for Other Taxes and Liabilities		-	-
<b>G- Provisions for Other Risks</b>	<b>23.2</b>	<b>22.559.966</b>	<b>25.923.723</b>
1- Provision for Employee Termination Benefits		-	-
2- Pension Fund Deficit Provision		-	-
3- Provisions for Costs	23.2	22.559.966	25.923.723
<b>H- Deferred Income and Expense Accruals</b>	<b>2.20, 19</b>	<b>3.456.790</b>	<b>3.376.366</b>
1- Deferred Income	2.20, 19	2.722.115	2.011.993
2- Expense Accruals	19	732.620	1.362.318
3- Other Deferred Income and Expense Accruals	19	2.055	2.055
<b>I- Other Short Term Liabilities</b>	<b>23.2</b>	<b>4.775.942</b>	<b>4.803.637</b>
1- Deferred Tax Liability		-	-
2- Inventory Count Differences		-	-
3- Other Short Term Liabilities	23.2	4.775.942	4.803.637
<b>III - Total Short Term Liabilities</b>		<b>542.737.652</b>	<b>540.599.167</b>

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NON-CONSOLIDATED BALANCE SHEET AS OF 31 DECEMBER 2019

(Amounts expressed in Turkish Lira (TL) unless otherwise stated).

LIABILITIES			
	Notes	Audited Current Period 31 December 2019	Audited Previous Period 31 December 2018
<b>IV- LONG TERM LIABILITIES</b>			
<b>A- Borrowings</b>	<b>20</b>	<b>27.452.029</b>	<b>-</b>
1- Borrowings From Financial Institutions		-	-
2- Finance Lease Payables	20	44.600.014	-
3- Deferred Finance Lease Costs (-)	20	(17.147.985)	-
4- Bonds Issued		-	-
5- Other Financial Instruments Issued		-	-
6- In Excess of Par of Financial Instruments (-)		-	-
7- Other Borrowings (Financial Liabilities)		-	-
<b>B- Payables From Main Operations</b>	<b>17.5, 17.6</b>	<b>23.120.140.926</b>	<b>17.440.885.677</b>
1- Payables From Insurance Operations		-	-
2- Payables From Reinsurance Operations		-	-
3- Cash Deposited by Insurance & Reinsurance Companies		-	-
4- Payables From Pension Operations	17.5, 17.6	23.120.140.926	17.440.885.677
5- Payables From Other Operations		-	-
6- Discount on Other Payables From Main Operations (-)		-	-
<b>C- Due to Related Parties</b>		<b>-</b>	<b>-</b>
1- Due to Shareholders		-	-
2- Due to Affiliates		-	-
3- Due to Subsidiaries		-	-
4- Due to Entities Under Common Control		-	-
5- Due to Personnel		-	-
6- Due to Other Related Parties		-	-
<b>D- Other Payables</b>		<b>-</b>	<b>-</b>
1- Guarantees and Deposits Received		-	-
2- Medical Treatment Payables to Social Security Institution		-	-
3- Other Payables		-	-
4- Discount on Other Payables (-)		-	-
<b>E- Insurance Technical Reserves</b>	<b>17.15</b>	<b>1.465.283.147</b>	<b>911.877.052</b>
1- Unearned Premiums Reserve - Net		-	-
2- Unexpired Risk Reserves - Net		-	-
3- Life Mathematical Reserves - Net	17.15	1.430.127.406	886.410.338
4- Outstanding Claims Reserve - Net		-	-
5- Provision for Bonus and Discounts - Net		-	-
6- Provision for Investment Risk Life Insurance Policyholders' Policies - Net		-	-
7- Other Technical Reserves - Net	2.20, 17.15	35.155.741	25.466.714
<b>F- Other Liabilities and Provisions</b>		<b>10.328.481</b>	<b>10.470.942</b>
1- Other Liabilities		-	-
2- Overdue, Deferred or By Installment Other Liabilities		-	-
3- Other Liabilities and Expense Accruals		10.328.481	10.470.942
<b>G- Provisions for Other Risks</b>	<b>22</b>	<b>15.971.826</b>	<b>11.934.859</b>
1- Provision for Employee Termination Benefits	22	15.971.826	11.934.859
2- Provisions for Employee Pension Fund Deficits		-	-
<b>H- Deferred Income and Expense Accruals</b>		<b>-</b>	<b>-</b>
1- Deferred Income		-	-
2- Expense Accruals		-	-
3- Other Deferred Income and Expense Accruals		-	-
<b>I- Other Long Term Liabilities</b>		<b>-</b>	<b>-</b>
1- Deferred Tax Liability		-	-
2- Other Long Term Liabilities		-	-
<b>IV- Total Long Term Liabilities</b>		<b>24.639.176.409</b>	<b>18.375.168.530</b>

**AvivaSA Emeklilik ve Hayat Anonim Şirketi**

NON-CONSOLIDATED BALANCE SHEET AS OF 31 DECEMBER 2019

(Amounts expressed in Turkish Lira (TL) unless otherwise stated).

SHAREHOLDERS' EQUITY			
V- SHAREHOLDERS' EQUITY	Notes	Audited Current Period 31 December 2019	Audited Previous Period 31 December 2018
<b>A- Paid in Capital</b>	<b>2.13</b>	<b>180.000.000</b>	<b>180.000.000</b>
1- (Nominal) Capital	2.13	180.000.000	180.000.000
2- Unpaid Capital (-)		-	-
3- Positive Capital Restatement Differences		-	-
4- Negative Capital Restatement Differences (-)		-	-
5-Capital to be registered		-	-
<b>B- Capital Reserves</b>	<b>15.2</b>	<b>837.095</b>	<b>837.095</b>
1- Equity Share Premiums		-	-
2- Cancellation Profits of Equity Shares		-	-
3- Gain on Sale of Assets to be Transferred to Capital		-	-
4- Translation Reserves		-	-
5- Other Capital Reserves	15.2	837.095	837.095
<b>C- Profit Reserves</b>		<b>124.283.356</b>	<b>-1.755.284</b>
1- Legal Reserves	15.2	54.794.243	36.132.751
2- Statutory Reserves	15.2	11.494	11.494
3- Extraordinary Reserves	15.2	80.922.342	8.353.990
4- Special Funds (Reserves)		-	-
5- Valuation of Financial Assets	15.2	(294.093)	(39.141.204)
6- Other Profit Reserves	15.2	(11.150.630)	(7.112.315)
<b>D- Retained Earning</b>		<b>-</b>	<b>-</b>
1- Retained Earnings		-	-
<b>E- Previous Years' Losses (-)</b>		<b>-</b>	<b>-</b>
1- Previous Years' Losses		-	-
<b>F- Net Profit of the Period</b>		<b>209.137.255</b>	<b>191.229.844</b>
1- Net Profit of the Period		209.137.255	191.229.844
2- Net Loss of the Period		-	-
3- Net Profit of the Period not Subject to Distribution		-	-
<b>Total Shareholders' Equity</b>		<b>514.257.706</b>	<b>370.311.655</b>
<b>Total Liabilities and Shareholders' Equity (III+IV+V)</b>		<b>25.696.171.767</b>	<b>19.286.079.352</b>

# AvivaSA Emeklilik ve Hayat Anonim Şirketi

NON-CONSOLIDATED INCOME STATEMENT AS OF 31 DECEMBER 2019  
(Amounts expressed in Turkish Lira (TL) unless otherwise stated).

	Notes	Audited Current Period 1 January – 31 December 2019	Audited Previous Period 1 January – 31 December 2018
<b>I- TECHNICAL DIVISION</b>			
<b>A- Non-Life Technical Income</b>		<b>73.722.857</b>	<b>70.493.443</b>
1- Earned Premiums (Net of Reinsurer Share)		73.722.857	70.493.443
1.1- Premiums (Net of Reinsurer Share)	24	76.908.757	72.451.148
1.1.1- Gross Premiums (+)	24	82.432.727	75.398.393
1.1.2- Ceded Premiums to Reinsurers (-)	24	(5.523.970)	(2.947.245)
1.1.3- Premiums Transferred to SSI (-)		-	-
1.2- Change in Unearned Premiums Reserve (Net of Reinsurers Shares and Reserves Carried Forward) (+/-)	47.4	(3.185.900)	(1.957.705)
1.2.1- Unearned Premiums Reserve (-)	47.4	(4.733.282)	(3.138.680)
1.2.2- Reinsurance Share of Unearned Premiums Reserve (+)	47.4	1.547.382	1.180.975
1.3- Changes in Unexpired Risks Reserve (Net of Reinsurer Share and Reserves Carried Forward) (+/-)		-	-
1.3.1- Unexpired Risks Reserve (-)		-	-
1.3.2- Reinsurance Share of Unexpired Risks Reserve (+)		-	-
2- Investment Income Transferred from Non-Technical Division		-	-
3- Other Technical Income (Net of Reinsurer Share)		-	-
3.1- Gross Other Technical Income (+)		-	-
3.2- Reinsurance Share of Other Technical Income (-)		-	-
4- Accrued Subrogation and Sotvage Income (+)		-	-
<b>B- Non-Life Technical Expenses (-)</b>		<b>(63.238.899)</b>	<b>(69.587.138)</b>
1- Total Claims (Net of Reinsurer Share)		(4.277.098)	(7.532.772)
1.1- Claims Paid (Net of Reinsurer Share)		(5.459.353)	(7.258.165)
1.1.1- Gross Claims Paid (-)		(6.250.736)	(7.781.531)
1.1.2- Reinsurance Share of Claims Paid (+)		791.383	523.366
1.2- Changes in Outstanding Claims Reserve (Net of Reinsurer Share and Reserves Carried Forward) (+/-)	47.4	1.182.255	(274.607)
1.2.1- Outstanding Claims Reserve (-)		1.320.960	(500.057)
1.2.2- Reinsurance Share of Outstanding Claims Reserve (+)		(138.705)	225.450
2- Changes in Bonus and Discount Reserve (Net of Reinsurer Share and Reserves Carried Forward) (+/-)		-	-
2.1- Bonus and Discount Reserve (-)		-	-
2.2- Reinsurance Share of Bonus and Discount Reserve (+)		-	-
3- Changes in Other Technical Reserves (Net of Reinsurer Share and Reserves Carried Forward) (+/-)		(753.490)	(570.354)
4- Operating Expenses (-)	31	(58.203.165)	(61.474.963)
5- Changes in Mathematical Reserves (Net of Reinsurer Share and Reserves Carried Forward) (+/-)		-	-
5.1- Mathematical Reserves (-)		-	-
5.2- Reinsurer Share of Mathematical Reserves (+)		-	-
6- Other Technical Expenses (-)		(5.146)	(9.049)
6.1- Other Gross Technical Expenses (-)		(5.146)	(9.049)
6.2- Reinsurer Share of Other Gross Technical Expenses (+)		-	-
<b>C- Non Life Technical Profit / (Loss) (A-B)</b>		<b>10.483.958</b>	<b>906.305</b>
<b>D- Life Technical Income</b>		<b>1.138.770.182</b>	<b>881.959.926</b>
1- Earned Premiums (Net of Reinsurer Share)		911.724.288	479.499.521
1.1- Premiums (Net of Reinsurer Share)	24	883.280.033	474.851.453
1.1.1- Gross Premiums (+)	24	905.321.486	489.972.130
1.1.2- Ceded Premiums to Reinsurers (-)	24	(22.041.453)	(15.120.677)
1.2- Change in Unearned Premiums Reserve (Net of Reinsurers Shares and Reserves Carried Forward) (+/-)	47.4	28.444.255	4.648.068
1.2.1- Unearned Premiums Reserve (-)	47.4	28.011.419	6.123.172
1.2.2- Reinsurance Share of Unearned Premiums Reserve (+)	47.4	432.836	(1.475.104)
1.3- Changes in Unexpired Risks Reserve (Net of Reinsurer Share and Reserves Carried Forward) (+/-)		-	-
1.3.1- Unexpired Risks Reserve (-)		-	-
1.3.2- Reinsurance Share of Unexpired Risks Reserve (+)		-	-
2- Life Branch Investment Income		203.077.972	361.844.680
3- Accrued (Unrealized) Income from Investments		-	-
4- Other Technical Income (Net of Reinsurer Share)		23.977.342	40.606.305
4.1- Other Gross Technical Income (+/-)		23.977.342	40.606.305
4.2- Ceded Other Technical Income (+/-)		-	-
5- Accrued Subrogation Income (+)		(9.420)	9.420

# AvivaSA Emeklilik ve Hayat Anonim Şirketi

NON-CONSOLIDATED INCOME STATEMENT AS OF 31 DECEMBER 2019  
(Amounts expressed in Turkish Lira (TL) unless otherwise stated).

	Notes	Audited Current Period 1 January– 31 December 2019	Audited Previous Period 1 January– 31 December 2018
<b>I- TECHNICAL DIVISION</b>			
<b>E- Life Technical Expense</b>		<b>(1.061.872.407)</b>	<b>(789.752.945)</b>
1- Total Claims (Net of Reinsurer Share)		(119.562.062)	(102.279.780)
1.1- Claims Paid (Net of Reinsurer Share)		(121.865.369)	(103.694.076)
1.1.1- Gross Claims Paid (-)		(124.388.378)	(106.209.424)
1.1.2- Reinsurance Share of Claims Paid (+)		2.523.009	2.515.348
1.2- Changes in Outstanding Claims Reserve (Net of Reinsurer Share and Reserves Carried Forward) (+/-)	47.4	2.303.307	1.414.296
1.2.1- Outstanding Claims Reserve (-)		1.149.301	1.490.762
1.2.2- Reinsurance Share of Outstanding Claims Reserve (+)		1.154.006	(76.466)
2- Changes in Bonus and Discount Reserve (Net of Reinsurer Share and Reserves Carried Forward) (+/-)		-	-
2.1- Bonus and Discount Reserve (-)		-	-
2.2- Reinsurance Share of Bonus and Discount Reserve (+)		-	-
3- Changes in Life Mathematical Reserves (Net of Reinsurer Share and Reserves Carried Forward) (+/-)	47.4	(544.770.652)	(318.620.215)
3.1- Life Mathematical Reserves		(545.706.775)	(316.812.866)
3.1.1- Actuarial Mathematics provision(+/-)		(545.873.580)	(317.608.256)
3.1.2- Dividend Equivalent (Provision for Policyholders Investment Risk.)		166.805	795.390
3.2- Reinsurance Share of Life Mathematical Reserves		936.123	(1.807.349)
3.2.1- Provision of Reinsurance Actuarial Mathematics (+)		936.123	(1.807.349)
3.2.2- Reinsurer's Share of Profit Share (Provision for Policyholders Investment Risk.) (+)		-	-
4- Changes in Technical Reserves for Investments with Risks on Policyholders (Net of Reinsurer Share and Reserves Carried Forward) (+/-)		(8.935.538)	(5.776.762)
5- Operating Expenses (-)	31	(300.997.717)	(184.831.211)
6- Investment Expenses (-)	36	(87.190.680)	(178.282.230)
7- Unrealized Losses from Investments (-)		-	-
8- Investment Income Transferred to Non-Technical Divisions (-)		(415.758)	37.253
<b>F- Life Technical Profit / (Loss) (D-E)</b>		<b>76.897.775</b>	<b>92.206.981</b>
<b>G- Private Pension Technical Income</b>	<b>25</b>	<b>383.946.285</b>	<b>345.869.368</b>
1- Fund Management Fee	25	269.507.649	238.035.120
2- Management Fee	25	77.653.505	63.722.390
3- Entrance Fee Income	25	35.045.975	41.100.284
4- Management Fee In Case Of Temporary Suspension	25	1.607.467	2.906.971
5- Income from Individual Service Charges		-	-
6- Increase in Market Value of Capital Commitment Advances	25	131.689	104.603
7- Other Technical Income		-	-
<b>H- Private Pension Technical Expenses</b>	<b>31</b>	<b>(339.462.227)</b>	<b>(286.649.610)</b>
1- Fund Management Expenses (-)		(41.823.019)	(29.403.165)
2- Decrease in Market Value of Capital Commitment Advances (-)		(630)	(6.238)
3- Operating Expenses (-)	31	(276.781.440)	(243.505.121)
4- Other Technical Expenses (-)		(17.575.019)	(12.328.374)
5- Penalty Payments		(3.282.119)	(1.406.712)
<b>I- Private Pension Technical Profit / (Loss) (G-H)</b>		<b>44.484.058</b>	<b>59.219.758</b>

# AvivaSA Emeklilik ve Hayat Anonim Şirketi

NON-CONSOLIDATED INCOME STATEMENT AS OF 31 DECEMBER 2019  
(Amounts expressed in Turkish Lira (TL) unless otherwise stated).

		Audited Current Period 1 January– 31 December 2019	Audited Previous Period 1 January– 31 December 2018
<b>II- NON TECHNICAL DIVISION</b>	<b>Notes</b>		
<b>C- Non Life Technical Profit / (Loss) (A-B)</b>		<b>10.483.958</b>	<b>906.305</b>
<b>F- Life Technical Profit / (Loss) (D-E)</b>		<b>76.897.775</b>	<b>92.206.981</b>
<b>I- Private Pension Technical Profit / (Loss) (G-H)</b>		<b>44.484.058</b>	<b>59.219.758</b>
<b>J- Total Technical Profit / (Loss) (C+F+I)</b>		<b>131.865.791</b>	<b>152.333.044</b>
<b>K- Investment Income</b>		<b>165.815.583</b>	<b>104.427.950</b>
1- Income From Financial Investment	26	109.615.164	75.372.467
2- Income from Sales of Financial Investments	26	13.420.785	12.789.839
3- Revaluation of Financial Investments	27	(9.111.749)	3.715.679
4- Foreign Exchange Gains	36	1.127.650	2.290.139
5- Dividend Income from Affiliates	26	89.623	74.686
6- Income from Subsidiaries and Entities Under Common Control	26	6.439	-
7- Income Received from Land and Building		-	-
8- Income from Derivatives	26, 13	50.251.913	10.222.393
9- Other Investments		-	-
10- Investment Income transferred from Life Technical Division	26	415.758	(37.253)
<b>L- Investment Expenses (-)</b>		<b>(40.309.274)</b>	<b>(15.101.873)</b>
1- Investment Management Expenses (Including Interest) (-)		(7.671.489)	(567.984)
2- Valuation Allowance of Investments (-)		-	-
3- Losses On Sales of Investments (-)		(22.848)	-
4- Investment Income Transferred to Non-Life Technical Division (-)		-	-
5- Losses from Derivatives (-)	13	(674.500)	(225.300)
6- Foreign Exchange Losses (-)		-	-
7- Depreciation Charges (-)	6.1	(28.605.263)	(14.308.589)
8- Other Investment Expenses (-)		(3.335.174)	-
<b>M- Income and Expenses From Other and Extraordinary Operations (+/-)</b>		<b>15.595.377</b>	<b>7.094.935</b>
1- Provisions (+/-)		1.310.515	(457.947)
2- Discounts (+/-)		-	-
3- Specialty Insurances (+/-)		-	-
4- Inflation Adjustment (+/-)		-	-
5- Deferred Tax Asset (+/-)	21,35	3.380.713	3.071.976
6- Deferred Tax Liability Accounts (+/-)		-	-
7- Other Income and Revenues	47.1	64.485.987	113.585.676
8- Other Expenses and Losses (-)	47.1	(50.859.233)	(108.535.421)
9- Prior Period Income	47.3	357.246	112.715
10- Prior Period Losses (-)	47.3	(3.079.851)	(682.064)
<b>N- Net Profit / (Loss)</b>		<b>209.137.255</b>	<b>191.229.844</b>
1- Profit / (Loss) Before Tax		272.967.477	248.754.056
2- Corporate Tax Charge and Other Fiscal Liabilities (-)	35	(63.830.222)	(57.524.212)
3- Net Profit / (Loss)		209.137.255	191.229.844
4- Inflation Adjustment Account (+/-)		-	-



# AvivaSA Emeklilik ve Hayat Anonim Şirketi

## NON-CONSOLIDATED CASH FLOWS AS OF 31 DECEMBER 2019

(Amounts expressed in Turkish Lira (TL) unless otherwise stated).

	Notes	Audited Current Period 1 January– 31 December 2019	Audited Previous Period 1 January– 31 December 2018
<b>A. Cash Flows from the Operating Activities</b>		-	-
1. Cash inflows from the insurance operations		1.013.683.676	575.414.459
2. Cash inflows from the reinsurance operations		-	-
3. Cash inflows from the pension operations		5.169.040.346	4.826.331.226
4. Cash outflows due to the insurance operations (-)		(332.196.997)	(245.163.219)
5. Cash outflows due to the reinsurance operations (-)		-	-
6. Cash outflows due to the pension operations (-)		(4.926.149.069)	(4.536.017.947)
<b>7. Cash generated from the operating activities (A1+A2+A3-A4-A5-A6)</b>		<b>924.377.956</b>	<b>620.564.519</b>
8. Interest payments (-)		-	-
9. Income tax payments (-)		(61.695.259)	(43.976.358)
10. Other cash inflows		141.804.837	24.194.949
11. Other cash outflows (-)		(400.453.093)	(484.551.020)
<b>12. Net cash generated from / (used in) operating activities</b>		<b>604.034.441</b>	<b>116.232.090</b>
<b>B. Cash flows from the investing activities</b>			
1. Sale of tangible assets		2.299.889	-
2. Purchase of tangible assets (-)	6.3.1	(34.194.689)	(42.827.022)
3. Acquisition of financial assets (-)	11.4	(5.311.422.946)	(805.071.897)
4. Sale of financial assets	11.4	4.544.143.760	608.454.013
5. Interest received		190.301.936	106.381.426
6. Dividends received		89.623	131.872
7. Other cash inflows		-	-
8. Other cash outflows (-)		-	-
<b>9. Net cash generated from / (used in) the investing activities</b>		<b>(608.782.427)</b>	<b>(132.931.608)</b>
<b>C. Cash flows from the financing activities</b>			
1. Issue of equity shares		-	-
2. Cash inflows from borrowings		-	-
3. Payments of financial leases (-)	20	(12.022.985)	-
4. Dividends paid (-)		(91.157.185)	(44.098.751)
5. Other cash inflows		-	-
6. Other cash outflows (-)		-	(2.000.000)
<b>7. Cash generated from / (used in) the financing activities</b>		<b>(103.180.170)</b>	<b>(46.098.751)</b>
<b>D. Effects of Exchange Rate Differences on Cash and Cash Equivalents</b>		3.910.474	8.357.254
<b>E. Net increase / (decrease) in cash and cash equivalents (A12+B9+C7+D)</b>		<b>(104.017.682)</b>	<b>(54.441.015)</b>
<b>F. Cash and cash equivalents at the beginning of the period</b>		<b>384.292.747</b>	<b>438.733.762</b>
<b>G. Cash and cash equivalents at the end of period (E+F)</b>	<b>2.12</b>	<b>280.275.065</b>	<b>384.292.747</b>

# AvivaSA Emeklilik ve Hayat Anonim Şirketi

NON-CONSOLIDATED SHAREHOLDERS' EQUITY AS OF 31 DECEMBER 2019

(Amounts expressed in Turkish Lira (TL) unless otherwise stated).

Audited Current Period											
1 January–31 December 2019											
CURRENT PERIOD	Capital	Treasury Shares	Investment Revaluation Reserve	Inflation Adjustment to Shareholders' Equity	Exchange Differences Arising on Translation of Foreign Operations	Legal Reserves	Statutory Reserves	Other Reserves and Retained Earnings	Net Profit / (Loss) for the Period	Previous Periods' Profits / (Losses) (-)	Total
I- Balance at (31/12/2018)	180.000.000	-	(39.141.204)	-	-	36.132.751	11.494	2.078.770	191.229.844	-	370.311.655
A- Capital increase (A1 + A2)	-	-	-	-	-	-	-	-	-	-	-
1- Cash	-	-	-	-	-	-	-	-	-	-	-
2- Internal Resources	-	-	-	-	-	-	-	-	-	-	-
B- Purchase of own shares	-	-	-	-	-	-	-	-	-	-	-
C- Income / (expenses) recognized directly in equity	-	-	-	-	-	-	-	(4.038.315)	-	-	(4.038.315)
D- Valuation gains on assets	-	-	38.847.111	-	-	-	-	-	-	-	38.847.111
E- Exchange difference arising on translation of foreign operations	-	-	-	-	-	-	-	-	-	-	-
F- Other income / (expenses)	-	-	-	-	-	-	-	-	-	-	-
G- Inflation adjustments	-	-	-	-	-	-	-	-	-	-	-
H- Net profit for the period	-	-	-	-	-	-	-	-	209.137.255	-	209.137.255
I- Payment of dividends	-	-	-	-	-	-	-	-	(100.000.000)	-	(100.000.000)
J- Transfers	-	-	-	-	-	18.661.492	-	72.568.352	(91.229.844)	-	-
IV- Balance at (31/12/2019) (III+A+B+C+D+E+F+G+H+I+J)	180.000.000	-	(294.093)	-	-	54.794.243	11.494	70.608.807	209.137.255	-	514.257.706

Audited Previous Period											
1 January – 31 December 2018											
CURRENT PERIOD	Capital	Treasury Shares	Investment Revaluation Reserve	Inflation Adjustment to Shareholders' Equity	Exchange Differences Arising on Translation of Foreign Operations	Legal Reserves	Statutory Reserves	Other Reserves and Retained Earnings	Net Profit / (Loss) for the Period	Previous Periods' Profits / (Losses) (-)	Total
I- Balance at (31/12/2017)	118.000.000	-	(3.130.948)	-	-	26.807.343	11.494	20.668.553	101.689.753	-	264.046.195
A- Capital increase (A1 + A2)	62.000.000	-	-	-	-	-	-	(62.000.000)	-	-	-
1- Cash	-	-	-	-	-	-	-	-	-	-	-
2- Internal Resources	62.000.000	-	-	-	-	-	-	(62.000.000)	-	-	-
B- Purchase of own shares	-	-	-	-	-	-	-	-	-	-	-
C- Income / (expenses) recognized directly in equity	-	-	-	-	-	-	-	(644.928)	-	-	(644.928)
D- Valuation gains on assets	-	-	(36.010.256)	-	-	-	-	-	-	-	(36.010.256)
E- Exchange difference arising on translation of foreign operations	-	-	-	-	-	-	-	-	-	-	-
F- Other income / (expenses)	-	-	-	-	-	-	-	-	-	-	-
G- Inflation adjustments	-	-	-	-	-	-	-	-	-	-	-
H- Net profit for the period	-	-	-	-	-	-	-	-	191.229.844	-	191.229.844
I- Payment of dividends	-	-	-	-	-	-	-	-	(48.309.200)	-	(48.309.200)
J- Transfers	-	-	-	-	-	9.325.408	-	44.055.145	(53.380.553)	-	-
IV- Balance at (31/12/2018) (III+A+B+C+D+E+F+G+H+I+J)	180.000.000	-	(39.141.204)	-	-	36.132.751	11.494	2.078.770	191.229.844	-	370.311.655