

**BRİSA BRIDGESTONE SABANCI LASTİK SANAYİ VE
TİCARET A.Ş.
Financial Report
Unconsolidated
2020 - 3. 3 Monthly Notification**

General Information About Financial Statements

Brisa 2020 3rd Period Financial Report



Statement of Financial Position (Balance Sheet)

Presentation Currency	TL
Nature of Financial Statements	Unconsolidated

	Footnote Reference	Current Period 30.09.2020	Previous Period 31.12.2019
Statement of Financial Position (Balance Sheet)			
Assets [abstract]			
CURRENT ASSETS			
Cash and cash equivalents	3	1.182.857.868	792.595.257
Financial Investments		156.592.000	101.696.721
Time Deposits	3	156.592.000	101.696.721
Financial Assets at Fair Value Through Profit or Loss		0	0
Financial Assets at Fair Value Through Other Comprehensive Income		0	0
Trade Receivables	6	712.383.465	621.298.796
Trade Receivables Due From Related Parties	19	42.734.954	28.776.114
Trade Receivables Due From Unrelated Parties		669.648.511	592.522.682
Receivables From Financial Sector Operations		0	0
Other Receivables		9.854.887	9.199.672
Other Receivables Due From Related Parties	19	107.373	65.474
Other Receivables Due From Unrelated Parties		9.747.514	9.134.198
Contract Assets		0	0
Derivative Financial Assets		13.338.454	1.230.322
Derivative Financial Assets Held for Hedging	5	13.338.454	1.230.322
Inventories	7	613.474.488	634.680.918
Prepayments		31.437.706	28.348.024
Prepayments to Unrelated Parties	8	31.437.706	28.348.024
Current Tax Assets	18	0	343.021
Other current assets		3.480.162	36.393.838
Other Current Assets Due From Unrelated Parties		3.480.162	36.393.838
SUB-TOTAL		2.723.419.030	2.225.786.569
Total current assets		2.723.419.030	2.225.786.569
NON-CURRENT ASSETS			
Financial Investments		0	0
Financial Assets at Fair Value Through Profit or Loss		0	0
Financial Assets at Fair Value Through Other Comprehensive Income		0	0
Trade Receivables		40.115.812	47.834.008
Trade Receivables Due From Unrelated Parties	6	40.115.812	47.834.008
Receivables From Financial Sector Operations		0	0
Other Receivables		573.797	649.576
Other Receivables Due From Related Parties	19	158.876	282.623
Other Receivables Due From Unrelated Parties		414.921	366.953
Contract Assets		0	0
Derivative Financial Assets		1.402.122.840	1.040.401.405
Derivative Financial Assets Held for Hedging	5	1.402.122.840	1.040.401.405
Property, plant and equipment	9	1.780.450.990	1.826.642.872
Land Improvements		59.652.881	62.038.311
Buildings		499.093.347	504.778.630
Machinery And Equipments		991.929.176	1.002.655.807
Vehicles		9.495.130	10.515.075
Fixtures and fittings		70.469.180	74.176.702
Construction in Progress		80.694.488	103.671.039
Other property, plant and equipment		69.116.788	68.807.308
Right of Use Assets	10	17.357.014	14.697.167
Intangible assets and goodwill	11	88.593.378	80.616.690
Other Rights		5.850.072	10.709.546
Capitalized Development Costs		62.783.054	47.045.671
Other intangible assets		19.960.252	22.861.473
Prepayments		28.169.937	36.430.810
Prepayments to Unrelated Parties	8	28.169.937	36.430.810
Deferred Tax Asset	18	19.476.173	6.631.015
Other Non-current Assets		0	0
Total non-current assets		3.376.859.941	3.053.903.543
Total assets		6.100.278.971	5.279.690.112
LIABILITIES AND EQUITY			

CURRENT LIABILITIES			
Current Borrowings		283.367.060	288.803.357
Current Borrowings From Related Parties		0	0
Current Borrowings From Unrelated Parties		283.367.060	288.803.357
Bank Loans	4	272.837.738	272.591.359
Lease Liabilities	4	642.698	1.859.769
Other short-term borrowings	4	9.886.624	14.352.229
Current Portion of Non-current Borrowings		1.159.985.478	951.900.414
Current Portion of Non-current Borrowings from Related Parties		0	0
Current Portion of Non-current Borrowings from Unrelated Parties		1.159.985.478	951.900.414
Bank Loans	4	1.152.199.315	945.970.540
Lease Liabilities	4	7.786.163	5.929.874
Other Financial Liabilities		0	0
Trade Payables	6	985.599.594	1.010.752.812
Trade Payables to Related Parties	19	402.569.248	465.912.150
Trade Payables to Unrelated Parties		583.030.346	544.840.662
Payables on Financial Sector Operations		0	0
Employee Benefit Obligations		61.225.421	27.853.913
Other Payables		56.943.180	13.507.248
Other Payables to Related Parties	19	1.088.486	1.315.811
Other Payables to Unrelated Parties		55.854.694	12.191.437
Contract Liabilities		3.640.983	10.392.250
Contract Liabilities from Sale of Goods and Service Contracts	8	3.640.983	10.392.250
Derivative Financial Liabilities		0	1.063.961
Derivative Financial Liabilities Held for Hedging	5	0	1.063.961
Deferred Income Other Than Contract Liabilities		11.795.228	4.686.922
Deferred Income Other Than Contract Liabilities from Unrelated Parties	8	11.795.228	4.686.922
Current tax liabilities, current	18	397.350	0
Current provisions		182.724.570	42.019.098
Current provisions for employee benefits		20.249.508	28.075.958
Other current provisions	12	162.475.062	13.943.140
Other Current Liabilities		39.815	294
Other Current Liabilities to Unrelated Parties		39.815	294
SUB-TOTAL		2.745.718.679	2.350.980.269
Total current liabilities		2.745.718.679	2.350.980.269
NON-CURRENT LIABILITIES			
Long Term Borrowings		1.998.871.187	1.936.566.966
Long Term Borrowings From Related Parties		0	0
Long Term Borrowings From Unrelated Parties		1.998.871.187	1.936.566.966
Bank Loans	4	1.988.087.926	1.927.316.061
Lease Liabilities	4	10.783.261	9.250.905
Other Financial Liabilities		0	0
Trade Payables	6	0	12.412.854
Trade Payables To Related Parties	19	0	12.412.854
Payables on Financial Sector Operations		0	0
Other Payables		0	0
Contract Liabilities		0	0
Derivative Financial Liabilities		0	0
Deferred Income Other Than Contract Liabilities		806.723	380.765
Deferred Income Other Than Contract Liabilities from Unrelated Parties	8	806.723	380.765
Non-current provisions		102.777.227	82.307.274
Non-current provisions for employee benefits		102.777.227	82.307.274
Deferred Tax Liabilities	18	0	0
Other non-current liabilities		0	0
Total non-current liabilities		2.102.455.137	2.031.667.859
Total liabilities		4.848.173.816	4.382.648.128
EQUITY			
Equity attributable to owners of parent		1.252.105.155	897.041.984
Issued capital		305.116.875	305.116.875
Inflation Adjustments on Capital		54.985.701	54.985.701
Share Premium (Discount)		4.903	4.903
Other Accumulated Comprehensive Income (Loss) that will not be Reclassified in Profit or Loss		-10.732.857	-4.013.009
Gains (Losses) on Revaluation and Remeasurement		-10.732.857	-4.013.009
Gains (Losses) on Remeasurements of Defined Benefit Plans		-10.732.857	-4.013.009
Other Accumulated Comprehensive Income (Loss) that will be Reclassified in Profit or Loss		108.641.584	25.359.530
Gains (Losses) on Hedge		108.641.584	25.359.530
Gains (Losses) on Cash Flow Hedges		108.641.584	25.359.530

Gains (Losses) on Revaluation and Reclassification		0	0
Restricted Reserves Appropriated From Profits		127.693.782	124.224.838
Legal Reserves		127.693.782	124.224.838
Other reserves		200.582	200.582
Prior Years' Profits or Losses		353.497.183	277.149.271
Current Period Net Profit Or Loss		312.697.402	114.013.293
Total equity		1.252.105.155	897.041.984
Total Liabilities and Equity		6.100.278.971	5.279.690.112

Profit or loss [abstract]

Presentation Currency	TL
Nature of Financial Statements	Unconsolidated

	Footnote Reference	Current Period 01.01.2020 - 30.09.2020	Previous Period 01.01.2019 - 30.09.2019	Current Period 3 Months 01.07.2020 - 30.09.2020	Previous Period 3 Months 01.07.2019 - 30.09.2019
Profit or loss [abstract]					
PROFIT (LOSS)					
Revenue	14	2.827.100.485	2.655.628.541	1.132.411.653	1.013.746.089
Cost of sales	14-15	-2.048.232.286	-2.041.216.225	-770.046.603	-765.556.331
GROSS PROFIT (LOSS) FROM COMMERCIAL OPERATIONS		778.868.199	614.412.316	362.365.050	248.189.758
Revenue from Finance Sector Operations		0	0	0	0
Cost of Finance Sector Operations		0	0	0	0
GROSS PROFIT (LOSS) FROM FINANCE SECTOR OPERATIONS		0	0	0	0
GROSS PROFIT (LOSS)		778.868.199	614.412.316	362.365.050	248.189.758
General Administrative Expenses	15	-88.992.658	-75.133.372	-31.562.887	-27.276.365
Marketing Expenses	15	-216.493.654	-225.067.925	-74.778.135	-74.489.097
Research and development expense	15	-1.547.115	-792.318	-298.888	-168.106
Other Income from Operating Activities	16	77.690.140	81.280.791	23.535.099	26.450.229
Other Expenses from Operating Activities	16	-187.385.438	-102.333.985	-72.574.035	-13.495.281
Other gains (losses)	15	2.120.259	1.491.009	-1.123.228	-3.576.021
PROFIT (LOSS) FROM OPERATING ACTIVITIES		364.259.733	293.856.516	205.562.976	155.635.117
Investment Activity Income		122.238	12.768	0	420
Investment Activity Expenses		-544.912	-68.058	-99.895	-35.493
PROFIT (LOSS) BEFORE FINANCING INCOME (EXPENSE)		363.837.059	293.801.226	205.463.081	155.600.044
Finance income	17	169.291.139	22.526.996	96.531.392	-12.391.110
Finance costs	17	-238.015.388	-241.451.175	-97.930.013	-84.255.610
PROFIT (LOSS) FROM CONTINUING OPERATIONS, BEFORE TAX		295.112.810	74.877.047	204.064.460	58.953.324
Tax (Expense) Income, Continuing Operations		17.584.592	-559.436	11.709.714	-1.329.322
Current Period Tax (Expense) Income	18	-3.720.816	-745.246	-2.391.171	-577.630
Deferred Tax (Expense) Income	18	21.305.408	185.810	14.100.885	-751.692
PROFIT (LOSS) FROM CONTINUING OPERATIONS		312.697.402	74.317.611	215.774.174	57.624.002
PROFIT (LOSS)		312.697.402	74.317.611	215.774.174	57.624.002
Profit (loss), attributable to [abstract]					
Non-controlling Interests		0	0	0	0
Owners of Parent		312.697.402	74.317.611	215.774.174	57.624.002
Earnings per share [abstract]					
Earnings per share [line items]					
Basic earnings per share					
Basic Earnings (Loss) Per Share from Discontinued Operations					
Pay Başına Kazanç (Kayıp)		0,97600000	0,23100000	0,67400000	0,17900000
Diluted Earnings Per Share					
Diluted Earnings (Loss) per Share from Discontinued Operations					
Pay Başına Kazanç (Kayıp)		0,97600000	0,23100000	0,67400000	0,17900000

Statement of Other Comprehensive Income

Presentation Currency	TL
Nature of Financial Statements	Unconsolidated

	Footnote Reference	Current Period 01.01.2020 - 30.09.2020	Previous Period 01.01.2019 - 30.09.2019	Current Period 3 Months 01.07.2020 - 30.09.2020	Previous Period 3 Months 01.07.2019 - 30.09.2019
Statement of Other Comprehensive Income					
PROFIT (LOSS)		312.697.402	74.317.611	215.774.174	57.624.002
OTHER COMPREHENSIVE INCOME					
Other Comprehensive Income that will not be Reclassified to Profit or Loss		-6.719.848	1.373.662	-3.491.548	1.722.163
Gains (Losses) on Remeasurements of Defined Benefit Plans		-8.399.811	1.717.078	-4.364.435	2.152.703
Share of Other Comprehensive Income of Associates and Joint Ventures Accounted for Using Equity Method that will not be Reclassified to Profit or Loss		0	0	0	0
Taxes Relating To Components Of Other Comprehensive Income That Will Not Be Reclassified To Profit Or Loss		1.679.963	-343.416	872.887	-430.540
Deferred Tax (Expense) Income	18	1.679.963	-343.416	872.887	-430.540
Other Comprehensive Income That Will Be Reclassified to Profit or Loss		83.282.054	-100.913.893	44.922.136	-94.128.259
Exchange Differences on Translation		0	0	0	0
Gains (Losses) on Remeasuring or Reclassification Adjustments on Available-for-sale Financial Assets		0	0	0	0
Other Comprehensive Income (Loss) Related with Financial Assets Measured at Fair Value through Other Comprehensive Income		0	0	0	0
Other Comprehensive Income (Loss) Related with Cash Flow Hedges		93.422.267	-124.954.047	45.084.969	-118.701.994
Gains (Losses) on Cash Flow Hedges		93.422.267	-124.954.047	45.084.969	-118.701.994
Other Comprehensive Income (Loss) Related with Hedges of Net Investments in Foreign Operations		0	0	0	0
Change in Value of Time Value of Options		0	0	0	0
Change in Value of Forward Elements of Forward Contracts		0	0	0	0
Change in Value of Foreign Currency Basis Spreads		0	0	0	0
Share of Other Comprehensive Income of Associates and Joint Ventures Accounted for Using Equity Method that will be Reclassified to Profit or Loss		0	0	0	0
Taxes Relating to Components of Other Comprehensive Income that will be Reclassified to Profit or Loss		-10.140.213	24.040.154	-162.833	24.573.735
Deferred Tax (Expense) Income	18	-10.140.213	24.040.154	-162.833	24.573.735
OTHER COMPREHENSIVE INCOME (LOSS)		76.562.206	-99.540.231	41.430.588	-92.406.096
TOTAL COMPREHENSIVE INCOME (LOSS)		389.259.608	-25.222.620	257.204.762	-34.782.094
Total Comprehensive Income Attributable to					
Non-controlling Interests		0	0	0	0
Owners of Parent		389.259.608	-25.222.620	257.204.762	-34.782.094

Statement of cash flows (Indirect Method)

Presentation Currency	TL
Nature of Financial Statements	Unconsolidated

	Footnote Reference	Current Period 01.01.2020 - 30.09.2020	Previous Period 01.01.2019 - 30.09.2019
Statement of cash flows (Indirect Method)			
CASH FLOWS FROM (USED IN) OPERATING ACTIVITIES		701.799.478	498.467.420
Profit (Loss)		312.697.402	74.317.611
Profit (Loss) from Continuing Operations		312.697.402	74.317.611
Adjustments to Reconcile Profit (Loss)		378.025.747	538.307.446
Adjustments for depreciation and amortisation expense	15	168.603.363	145.644.361
Adjustments for Impairment Loss (Reversal of Impairment Loss)		1.537.282	-883.165
Adjustments for Impairment Loss (Reversal of Impairment Loss) of Receivables	6	148.515	-847.283
Adjustments for Impairment Loss (Reversal of Impairment Loss) of Inventories	7	1.388.767	-35.882
Adjustments for Impairment Loss (Reversal of Impairment Loss) of Property, Plant and Equipment		0	0
Adjustments for provisions		177.459.914	129.226.812
Adjustments for (Reversal of) Provisions Related with Employee Benefits		26.254.661	31.220.332
Adjustments for (Reversal of) Lawsuit and/or Penalty Provisions	12	3.371.656	4.125.867
Adjustments for (Reversal of) Other Provisions	12	147.833.597	93.880.613
Adjustments for Interest (Income) Expenses		195.361.875	241.840.687
Adjustments for Interest Income	17	-18.768.179	-7.154.047
Adjustments for interest expense	17	201.592.282	239.332.506
Deferred Financial Expense from Credit Purchases	6	-8.052.945	-11.423.297
Unearned Financial Income from Credit Sales	6	20.590.717	21.085.525
Adjustments for unrealised foreign exchange losses (gains)		17.276.313	-12.039.429
Adjustments for fair value losses (gains)		-29.322.864	50.579.773
Adjustments for Fair Value (Gains) Losses on Derivative Financial Instruments	5	-29.322.864	50.579.773
Adjustments for Undistributed Profits of Investments Accounted for Using Equity Method		0	0
Adjustments for Tax (Income) Expenses	18	-17.584.592	559.436
Adjustments for losses (gains) on disposal of non-current assets		422.674	55.290
Adjustments for Losses (Gains) Arised From Sale of Tangible Assets		422.674	55.290
Other adjustments for which cash effects are investing or financing cash flow		-135.728.218	-16.676.319
Changes in Working Capital		-26.758.734	-40.840.585
Adjustments for decrease (increase) in trade accounts receivable		-107.534.327	-150.572.364
Decrease (Increase) in Trade Accounts Receivables from Unrelated Parties		-107.534.327	-150.572.364
Adjustments for Decrease (Increase) in Other Receivables Related with Operations		32.345.934	-14.263.178
Decrease (Increase) in Other Unrelated Party Receivables Related with Operations		32.345.934	-14.263.178
Adjustments for Decrease (Increase) in Contract Assets		0	0
Adjustments for decrease (increase) in inventories		25.258.011	-14.264.528
Decrease (Increase) in Prepaid Expenses		5.509.317	-5.002.511
Adjustments for increase (decrease) in trade accounts payable		-58.514.143	151.623.694
Increase (Decrease) in Trade Accounts Payables to Unrelated Parties		-58.514.143	151.623.694
Increase (Decrease) in Employee Benefit Liabilities		33.371.508	524.613
Adjustments for Increase (Decrease) in Contract Liabilities		0	0
Adjustments for increase (decrease) in other operating payables		43.088.255	-6.767.843
Increase (Decrease) in Other Operating Payables to Unrelated Parties		43.088.255	-6.767.843
Increase (Decrease) in Deferred Income Other Than Contract Liabilities		-283.289	-2.118.468
Other Adjustments for Other Increase (Decrease) in Working Capital		0	0
Cash Flows from (used in) Operations		663.964.415	571.784.472

Payments Related with Provisions for Employee Benefits		-655.338	-2.161.842
Payments Related with Other Provisions		-21.180.264	-14.578.094
Income taxes refund (paid)		-2.980.445	1.222.782
Other inflows (outflows) of cash		62.651.110	-57.799.898
CASH FLOWS FROM (USED IN) INVESTING ACTIVITIES		-117.635.528	-196.941.781
Proceeds from sales of property, plant, equipment and intangible assets		516.180	216.200
Proceeds from sales of property, plant and equipment		516.180	216.200
Purchase of Property, Plant, Equipment and Intangible Assets		-118.151.708	-197.157.981
Purchase of property, plant and equipment	9-11	-118.151.708	-197.157.981
Cash advances and loans made to other parties		0	0
Cash receipts from repayment of advances and loans made to other parties		0	0
CASH FLOWS FROM (USED IN) FINANCING ACTIVITIES		-207.615.977	105.944.008
Proceeds from Issuing Shares or Other Equity Instruments		0	0
Payments to Acquire Entity's Shares or Other Equity Instruments		0	0
Cash Inflows from Sale of Acquired Entity's Shares or Other Equity Instruments		0	0
Proceeds from borrowings		-45.959.174	348.325.939
Proceeds from Loans	4	-41.493.569	348.325.939
Proceeds from Factoring Transactions	4	-4.465.605	0
Repayments of borrowings		0	0
Payments of Lease Liabilities		-9.162.263	-4.589.343
Dividends Paid	1	-34.196.437	0
Interest paid	4	-217.899.221	-261.705.743
Interest Received	17	18.768.179	7.154.047
Other inflows (outflows) of cash		80.832.939	16.759.108
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS BEFORE EFFECT OF EXCHANGE RATE CHANGES		376.547.973	407.469.647
Effect of exchange rate changes on cash and cash equivalents		13.714.638	-1.303.368
Net increase (decrease) in cash and cash equivalents		390.262.611	406.166.279
CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD		792.595.257	284.147.243
CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD		1.182.857.868	690.313.522

Previous Period 01.01.2019 - 30.09.2019	Statement of changes in equity [abstract]													
	Statement of changes in equity [line items]													
	Equity at beginning of period	305.116.875	54.985.701	4.903	4.715.983	153.684.550		121.876.991	84.376	184.732.497	95.741.377	920.943.253	0	920.943.253
	Adjustments Related to Accounting Policy Changes													0
	Adjustments Related to Required Changes in Accounting Policies									-976.756		-976.756		-976.756
	Adjustments Related to Voluntary Changes in Accounting Policies													0
	Adjustments Related to Errors													0
	Other Restatements													0
	Restated Balances	305.116.875	54.985.701	4.903	4.715.983	153.684.550		121.876.991	84.376	183.755.741	95.741.377	919.966.497	0	919.966.497
	Transfers							2.347.847		93.393.530	-95.741.377	0	0	0
	Total Comprehensive Income (Loss)				1.373.662	-100.913.893			82.789		74.317.611	-25.139.831	0	-25.139.831
	Profit (loss)													0
	Other Comprehensive Income (Loss)													0
	Issue of equity													0
	Capital Decrease													0
	Capital Advance													0
	Effect of Merger or Liquidation or Division													0
	Effects of Business Combinations Under Common Control													0
	Advance Dividend Payments													0
	Dividends Paid													0
	Decrease through Other Distributions to Owners													0
	Increase (Decrease) through Treasury Share Transactions													0
	Increase (Decrease) through Share-Based Payment Transactions													0
	Acquisition or Disposal of a Subsidiary													0
	Increase (decrease) through changes in ownership interests in subsidiaries that do not result in loss of control, equity													0
	Transactions with noncontrolling shareholders													0
	Increase through Other Contributions by Owners													0
	Amount Removed from Reserve of Cash Flow Hedges and Included in Initial Cost or Other Carrying Amount of Non-Financial Asset (Liability) or Firm Commitment for which Fair Value Hedge Accounting is Applied													0
	Amount Removed from Reserve of Change in Value of Time Value of Options and Included in Initial Cost or Other Carrying Amount of Non-Financial Asset (Liability) or Firm Commitment for which Fair Value Hedge Accounting is Applied													0
	Amount Removed from Reserve of Change in Value of Forward Elements of Forward Contracts and Included in Initial Cost or Other Carrying Amount of Non-Financial Asset (Liability) or Firm Commitment for which Fair Value Hedge Accounting is Applied													0
	Amount Removed from Reserve of Change in Value of Foreign Currency Basis Spreads and Included in Initial Cost or Other Carrying Amount of Non-Financial Asset (Liability) or Firm Commitment for which Fair Value Hedge Accounting is Applied													0
Increase (decrease) through other changes, equity													0	
Equity at end of period	305.116.875	54.985.701	4.903	6.089.645	52.770.657		124.224.838	167.165	277.149.271	74.317.611	894.826.666	0	894.826.666	
Statement of changes in equity [abstract]														
Statement of changes in equity [line items]														
Equity at beginning of period	305.116.875	54.985.701	4.903	-4.013.009	25.359.530		124.224.838	200.582	277.149.271	114.013.293	897.041.984	0	897.041.984	
Adjustments Related to Accounting Policy Changes													0	
Adjustments Related to Required Changes in Accounting Policies												0	0	
Adjustments Related to Voluntary Changes in Accounting Policies												0	0	
Adjustments Related to Errors													0	
Other Restatements													0	
Restated Balances	305.116.875	54.985.701	4.903	-4.013.009	25.359.530		124.224.838	200.582	277.149.271	114.013.293	897.041.984	0	897.041.984	
Transfers							3.468.944		110.544.349	-114.013.293	0	0	0	
Total Comprehensive Income (Loss)				-6.719.848	83.282.054					312.697.402	389.259.608	0	389.259.608	
Profit (loss)													0	
Other Comprehensive Income (Loss)													0	
Issue of equity													0	
Capital Decrease													0	
Capital Advance													0	
Effect of Merger or Liquidation or Division													0	
Effects of Business Combinations Under Common Control													0	
Advance Dividend Payments													0	
Dividends Paid													0	

Current Period 01.01.2020 – 30.09.2020																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																															
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