

### KAMUYU AYDINLATMA PLATFORMU

# SAFKAR EGE SOĞUTMACILIK KLİMA SOĞUK HAVA TESİSLERİ İHRACAT İTHALAT SANAYİ VE TİCARET A.Ş. Financial Report Consolidated 2020 - 2. 3 Monthly Notification

**General Information About Financial Statements** 





## **Independet Audit Comment**

Independent Audit Company	HSY DANIŞMANLIK VE BAĞIMSIZ DENETİM A.Ş.
Audit Type	Limited
Audit Result	Partial Positive

SAFKAR EGE SOĞUTMACILIK KLİMA SOĞUK HAVA TESİSLERİ

İHRACAT İTHALAT SANAYİ VE TİCARET ANONİM ŞİRKETİ

1 OCAK - 30 HAZİRAN 2020 HESAP DÖNEMİNE AİT

FİNANSAL TABLOLARI HAKKINDA SINIRLI BAĞIMSIZ DENETİM RAPORU

Safkar Ege Soğutmacılık Klima Soğuk Hava Tesisleri

İhr. İth. Sanayi ve Ticaret A.Ş.

Genel Kurulu'na

#### Giris

Safkar Ege Soğutmacılık Klima Soğuk Hava Tesisleri İhr. İth. Sanayi ve Ticaret A.Ş.'nin ("Grup") 30 Haziran 2020 tarihli ilişikteki konsolide finansal durum tablosunun ve aynı tarihte sona eren altı aylık ara hesap dönemine ait konsolide kar veya zarar tablosunun, konsolide diğer kapsamlı gelir tablosunun, konsolide özkaynak değişim tablosunun ve konsolide nakit akış tablosunun sınırlı denetimini yürütmüş bulunuyoruz.

Grup yönetimi, söz konusu ara dönem finansal bilgilerin Türkiye Muhasebe Standartlarına uygun olarak hazırlanmasından ve gerçeğe uygun bir biçimde sunumundan sorumludur. Sorumluluğumuz, yaptığımız sınırlı denetime dayanarak söz konusu ara dönem finansal bilgilere ilişkin bir sonuç bildirmektir.

#### Sınırlı Denetimin Kapsamı

Yaptığımız sınırlı denetim, Sınırlı Bağımsız Denetim Standardı (SBDS) 2410 "Ara Dönem Finansal Bilgilerin İşletmenin Yıllık Finansal Tablolarının Bağımsız Denetimini Yürüten Denetçi Tarafından Sınırlı Bağımsız Denetimi'ne uygun olarak yürütülmüştür. Ara dönem finansal bilgilere ilişkin sınırlı denetim, başta finans ve muhasebe konularından sorumlu kişiler olmak üzere ilgili kişilerin sorgulanmasından ve analitik prosedürler ile diğer sınırlı denetim prosedürlerinin uygulanmasından oluşur. Ara dönem finansal bilgilerin sınırlı denetiminin kapsamı; Bağımsız Denetim Standartlarına uygun olarak yapılan ve amacı finansal tablolar hakkında bir görüş bildirmek olan bağımsız denetimin kapsamına kıyasla önemli ölçüde dardır. Sonuç olarak ara dönem finansal bilgilerin sınırlı denetimi, denetim şirketinin, bir bağımsız denetimde belirlenebilecek tüm önemli hususlara vâkıf olabileceğine ilişkin bir güvence sağlamamaktadır. Bu sebeple, bir bağımsız denetim görüşü bildirmemekteyiz.

#### Şartlı Sonucun Dayanağı

Grup'un ilişkili olmayan taraflardan ticari alacakları içerisinde yer alan Temsa Ulaşım Araçları Sanayi ve Ticaret Anonim Şirketi tarafından T.C. Adana 1. Asliye Ticaret Mahkemesi 2019/952 esas numarası ile açılan konkordato davası nedeniyle anılan firmaya 25.12.2019 tarihinden başlamak üzere 3 ay süre ile geçici mühlet kararı verilmiştir. Bu nedenle ekli finansal tablolarda ilişkili olmayan taraflardan ticari alacaklar içerisinde yer alan toplam 3.872.475 TL alacağın tahsil edilmesi hususunda belirsizlik mevcuttur. Grup yönetimi tarafından 01.01.2020 – 30.06.2020 dönemde anılan Şirket'ten ticari alacakların karşılığı olarak toplam 1.912.699,69 TL tahsilat gerçeklestirilmiştir.

Grup yönetiminin ilgili alacağın tahsiline yönelik beklentileri olmakla beraber tarafımızca desteklenebilir denetim kanıtı elde edilememiştir. İlişikteki mali tablolarda bahsi geçen bakiye için herhangi bir değer düşüklüğü karşılığı ayrılmamıştır. Söz konusu alacağın tamamı için değer düşüklüğü karşılığı ayrılmış olsaydı ertelenmiş vergi etkisi sonrası net karın 3.097.980 TL azalması gerekecekti.

#### Şartlı Sonuç

Sınırlı denetimimize göre, Şartlı Sonucun Dayanağı paragrafında belirtilen husus hariç olmak üzere, ilişikteki ara dönem finansal bilgilerin, Safkar Ege Soğutmacılık Klima Soğuk Hava Tesisleri İhr. İth. Sanayi ve Ticaret A.Ş.'nin 30 Haziran 2020 tarihi itibarıyla konsolide finansal durumunun, aynı tarihli finansal performansının ve aynı tarihte sona eren altı aylık döneme ilişkin konsolide nakit akışlarının Türkiye Muhasebe Standartlarına uygun olarak, doğru ve gerçeğe uygun bir görünümünü sağlamadığı kanaatine varmamıza sebep olacak herhangi bir husus dikkatimizi çekmemiştir.

Bu bağımsız denetimi yürütüp sonuçlandıran sorumlu denetçi Özkan Cengiz'dir.

İstanbul, 07 Ağustos 2020

HSY Danışmanlık ve Bağımsız Denetim Anonim Şirketi

Member, Crowe Global

Özkan Cengiz

Sorumlu Ortak Başdenetçi, SMMM



## **Statement of Financial Position (Balance Sheet)**

Presentation Currency TL

Nature of Financial Statements Consolidated

	Footnote Reference	Current Period 30.06.2020	Previous Period 31.12.2019
atement of Financial Position (Balance Sheet)			
Assets [abstract]			
CURRENT ASSETS			
Cash and cash equivalents	53	21.992.813	4.875.9
Trade Receivables	7	26.826.580	33.012.2
Trade Receivables Due From Related Parties	6	1.083.703	807.
Trade Receivables Due From Unrelated Parties	7	25.742.877	32.204.
Other Receivables Other Receivables Due From Related Parties	9	363.582 149.649	250. 149.
Other Receivables Due From Unrelated Parties	9	213.933	149
Inventories	10	22.987.394	17.199
Prepayments	12	4.324.738	2.579
Prepayments to Unrelated Parties	12	4.324.738	2.579
Other current assets	29	247.635	188
Other Current Assets Due From Unrelated Parties	29	247.635	188
SUB-TOTAL		76.742.742	58.105
Total current assets		76.742.742	58.105
NON-CURRENT ASSETS			
Investment property	13	2.450.256	2.450
Property, plant and equipment	14	25.659.841	25.744
Land and Premises	14	2.369.760	2.369
Land Improvements	14	60.983	69
Buildings	14	20.542.735	20.825
Machinery And Equipments  Vehicles	14	1.459.364	1.581 284
Fixtures and fittings	14 14	366.272 677.536	495
Construction in Progress	14	119.654	493
Other property, plant and equipment	14	63.537	75
Intangible assets and goodwill	17	3.266.257	3.293
Goodwill	18	1.950.370	1.950
Other intangible assets	17	1.315.887	1.343
Prepayments	12	1.054.464	3
Prepayments to Unrelated Parties	12	1.054.464	3
Deferred Tax Asset	40	797.752	715
Total non-current assets		33.228.570	32.212
Total assets		109.971.312	90.317
LIABILITIES AND EQUITY			
CURRENT LIABILITIES			
Current Borrowings		6.432.885	5.262
Current Borrowings From Unrelated Parties	47	6.432.885	5.262
Bank Loans	47	6.432.885	5.262
Current Portion of Non-current Borrowings	47	1.289.577	
Current Portion of Non-current Borrowings from Related Parties	47	1.289.577	
Bank Loans	47	1.289.577	
Trade Payables	7	12.877.105	15.323
Trade Payables to Related Parties	6	0	48
Trade Payables to Unrelated Parties	7	12.877.105	15.274
Employee Benefit Obligations	27	1.345.291	324
Other Payables	9	543.246	1.368
Other Payables to Unrelated Parties	9	543.246	1.368
Deferred Income Other Than Contract Liabilities	12	3.530.076	2.107
Deferred Income Other Than Contract Liabilities From Related Parties	6	0	46
Deferred Income Other Than Contract Liabilities from Unrelated Parties	12	3.530.076	2.060
Current tax liabilities, current	40	442.828	704
	25	1.964.539	2.581
Current provisions		101 -0-	<u>-</u>
Current provisions  Current provisions for employee benefits  Other current provisions	25 25	401.505 1.563.034	588 1.993

Other Current Liabilities to Unrelated Parties	29	0	151.705
SUB-TOTAL SUB-TOTAL		28.425.547	27.824.208
Total current liabilities		28.425.547	27.824.208
NON-CURRENT LIABILITIES			
Long Term Borrowings	47	16.280.669	0
Long Term Borrowings From Related Parties	47	16.280.669	0
Bank Loans	47	16.280.669	0
Non-current provisions	25	3.638.978	3.018.284
Non-current provisions for employee benefits	25	3.638.978	3.018.284
Deferred Tax Liabilities		244	0
Total non-current liabilities		19.919.891	3.018.284
Total liabilities		48.345.438	30.842.492
EQUITY			
Equity attributable to owners of parent		61.360.741	59.111.488
Issued capital	30	35.250.000	35.250.000
Treasury Shares (-)	30	-5.961	-5.961
Share Premium (Discount)	30	11.383.589	11.383.589
Other Accumulated Comprehensive Income (Loss) that will not be Reclassified in Profit or Loss	30	3.365.737	3.348.622
Gains (Losses) on Revaluation and Remeasurement	30	3.365.737	3.348.622
Increases (Decreases) on Revaluation of Property, Plant and Equipment	30	3.386.279	3.386.279
Gains (Losses) on Remeasurements of Defined Benefit Plans	30	-20.542	-37.657
Restricted Reserves Appropriated From Profits	30	2.054.094	1.748.269
Legal Reserves	30	2.054.094	1.748.269
Prior Years' Profits or Losses	30	7.081.144	2.085.686
Current Period Net Profit Or Loss	41	2.232.138	5.301.283
Non-controlling interests		265.133	363.854
Total equity		61.625.874	59.475.342
Total Liabilities and Equity		109.971.312	90.317.834



# Statement of Profit or Loss and Other Comprehensive Income

Presentation Currency TL

Nature of Financial Statements Consolidated

	Footnote Reference	Current Period 01.01.2020 - 30.06.2020	Previous Period 01.01.2019 - 30.06.2019	Current Period 3 Months 01.04.2020 - 30.06.2020	Previous Period 3 Months 01.04.2019 - 30.06.2019
tatement of Profit or Loss and Other Comprehensive Income					
PROFIT (LOSS)					
Revenue	31	38.987.539	58.309.887	18.728.681	30.860.34
Cost of sales	31	-28.829.389	-44.683.029	-14.000.987	-22.496.20
GROSS PROFIT (LOSS) FROM COMMERCIAL OPERATIONS		10.158.150	13.626.858	4.727.694	8.364.13
GROSS PROFIT (LOSS)		10.158.150	13.626.858	4.727.694	8.364.13
General Administrative Expenses	33	-2.972.375	-3.047.129	-1.123.380	-1.346.52
Marketing Expenses	33	-3.176.001	-4.240.202	-1.534.698	-2.189.69
Research and development expense	33	-1.187.119	-1.362.178	-550.416	-659.1
Other Income from Operating Activities	34	3.036.108	2.630.502	1.406.689	1.467.6
Other Expenses from Operating Activities	34	-2.273.703	-4.551.157	-1.153.710	-2.686.8
PROFIT (LOSS) FROM OPERATING ACTIVITIES		3.585.060	3.056.694	1.772.179	2.949.6
Investment Activity Income	35	51.916	0	10.688	
Impairment gain and reversal of impairment loss ( impairment loss) determined in accordance with IFRS 9	35	-22.636	-71.314	0	
Share of Profit (Loss) from Investments Accounted for Using Equity Method	35	0	-104.603	0	-104.6
PROFIT (LOSS) BEFORE FINANCING INCOME (EXPENSE)		3.614.340	2.880.777	1.782.867	2.845.0
Finance income	37	1.059.398	816.142	763.177	213.5
Finance costs	37	-1.716.435	-1.023.993	-990.021	-316.5
PROFIT (LOSS) FROM CONTINUING OPERATIONS, BEFORE TAX		2.957.303	2.672.926	1.556.023	2.742.0
Tax (Expense) Income, Continuing Operations		-823.886	-256.958	-854.014	-189.8
Current Period Tax (Expense) Income		-905.532	-508.701	-905.532	-508.7
Deferred Tax (Expense) Income		81.646	251.743	51.518	318.8
PROFIT (LOSS) FROM CONTINUING OPERATIONS		2.133.417	2.415.968	702.009	2.552.1
PROFIT (LOSS)		2.133.417	2.415.968	702.009	2.552.1
Profit (loss), attributable to [abstract]					
Non-controlling Interests		-98.721	171.057	-104.779	101.9
Owners of Parent		2.232.138	2.244.911	806.788	2.450.2
Earnings per share [abstract]					
Earnings per share [line items]					
Basic earnings per share					
Diluted Earnings Per Share					
OTHER COMPREHENSIVE INCOME					
Other Comprehensive Income that will not be Reclassified to Profit or Loss		0	622.583	0	622.5
Share of Other Comprehensive Income of Associates and Joint Ventures Accounted for Using Equity Method that will not be Reclassified to Profit or Loss	38	0	581.511	0	581.5
Other Share of Other Comprehensive Income of Associates and Joint Ventures Accounted for Using Equity Method	38	0	581.511	0	581.5
Exchange Differences on Translation	38	0	41.072	0	41.0
Other Comprehensive Income That Will Be Reclassified to		0	-5.453	0	-5.4
Profit or Loss	20	0	-5.453	0	-5.4
Profit or Loss  Exchange Differences on Translation	38				
	38	0	-5.453	0	-5.4
Exchange Differences on Translation		0	-5.453 <b>617.130</b>	0 <b>0</b>	
Exchange Differences on Translation Gains (Losses) on Exchange Differences on Translation					617.1
Exchange Differences on Translation Gains (Losses) on Exchange Differences on Translation OTHER COMPREHENSIVE INCOME (LOSS)		0	617.130	0	617.1
Exchange Differences on Translation Gains (Losses) on Exchange Differences on Translation OTHER COMPREHENSIVE INCOME (LOSS) TOTAL COMPREHENSIVE INCOME (LOSS)		0	617.130	0	-5.4 <b>617.1</b> <b>3.169.3</b> 101.9



## Statement of cash flows (Indirect Method)

Presentation Currency TL

Nature of Financial Statements Consolidated

	Footnote Reference	Current Period 01.01.2020 - 30.06.2020	Previous Period 01.01.2019 - 30.06.2019
atement of cash flows (Indirect Method)			
CASH FLOWS FROM (USED IN) OPERATING ACTIVITIES		-640.288	1.243.36
Profit (Loss)		2.133.417	2.415.9
Profit (Loss) from Continuing Operations	41	2.133.417	2.415.90
Adjustments to Reconcile Profit (Loss)		1.369.498	1.901.28
Adjustments for depreciation and amortisation expense	14-17	756.832	782.49
Adjustments for provisions		100.696	827.33
Adjustments for (Reversal of) Provisions Related with Employee Benefits	25	530.696	827.33
Adjustments for (Reversal of) Warranty Provisions	25	-430.000	
Adjustments for Interest (Income) Expenses		392.199	192.70
Adjustments for Interest Income	37	-83.629	
Adjustments for interest expense	37	475.828	192.70
Adjustments for unrealised foreign exchange losses ( gains)	34	0	35.61
Adjustments for Undistributed Profits of Investments Accounted for Using Equity Method			313.80
Adjustments for undistributed profits of associates	4		313.80
Adjustments for Tax (Income) Expenses	40	119.771	-251.74
Adjustments for losses (gains) on disposal of non-current assets	35		-13.73
Adjustments for Losses (Gains) Arised From Sale of Tangible Assets	35		-13.73
Other adjustments to reconcile profit (loss)	3		14.83
Changes in Working Capital		-3.600.527	-4.094.66
Decrease (Increase) in Financial Investments	4		-244.82
Adjustments for decrease (increase) in trade accounts receivable		5.709.719	-940.49
Decrease (Increase) in Trade Accounts Receivables from Related Parties	6	-276.190	-875.36
Decrease (Increase) in Trade Accounts Receivables from Unrelated Parties	7	5.985.909	-65.12
Adjustments for Decrease (Increase) in Other Receivables Related with Operations		-113.471	-206.39
Decrease (Increase) in Other Unrelated Party Receivables Related with Operations	9	-113.471	-206.39
Adjustments for decrease (increase) in inventories	10	-5.787.951	-1.782.08
Decrease (Increase) in Prepaid Expenses	6-12	-2.791.877	924.00
Adjustments for increase (decrease) in trade accounts payable		-2.023.767	-541.18
Increase (Decrease) in Trade Accounts Payables to Related Parties	6	-48.801	
Increase (Decrease) in Trade Accounts Payables to Unrelated Parties	7	-1.974.966	-541.18
Increase (Decrease) in Employee Benefit Liabilities	27	1.020.764	-189.1
Adjustments for increase (decrease) in other operating payables		-825.274	-40.45
Increase (Decrease) in Other Operating Payables to Related Parties	6	0	-41.00
Increase (Decrease) in Other Operating Payables to Unrelated Parties	9	-825.274	5.
Increase (Decrease) in Deferred Income Other Than Contract Liabilities	6,12	1.422.205	892.0
Other Adjustments for Other Increase (Decrease) in Working Capital		-210.875	-1.966.00
Decrease (Increase) in Other Assets Related with Operations	29	-59.170	-687.94
Increase (Decrease) in Other Payables Related with Operations	29	-151.705	-1.278.12
Cash Flows from (used in) Operations		-97.612	222.59
Payments Related with Provisions for Employee Benefits	25	-79.972	-216.81
Income taxes refund (paid)	40	-462.704	1.237.58
CASH FLOWS FROM (USED IN) INVESTING ACTIVITIES		-644.602	-3.081.93
Proceeds from sales of property, plant, equipment and intangible assets		72.131	
Proceeds from sales of property, plant and equipment	14	72.131	

Purchase of Property, Plant, Equipment and Intangible Assets		-716.733	-631.681
Purchase of property, plant and equipment	14	-639.575	-620.832
Purchase of intangible assets	17	-77.158	-10.849
Cash Outflows from Acquition of Investment Property		0	-2.450.256
CASH FLOWS FROM (USED IN) FINANCING ACTIVITIES		18.396.999	-1.944.711
Payments to Acquire Entity's Shares or Other Equity Instruments		0	517
Payments to Acquire Entity's Shares	30	0	517
Proceeds from borrowings		18.740.982	0
Proceeds from Loans	47	18.740.982	0
Repayments of borrowings		0	3.078.765
Loan Repayments	47	0	3.078.765
Dividends Paid	30		-4.000.000
Interest paid	37	-343.983	-1.023.993
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS BEFORE EFFECT OF EXCHANGE RATE CHANGES		17.112.109	-3.783.288
Net increase (decrease) in cash and cash equivalents		17.112.109	-3.783.288
CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD	53	4.875.918	7.900.305
CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD	53	21.988.027	4.117.017



## Statement of changes in equity [abstract]

Presentation Currency
Nature of Financial Statement

Consolidated

				Equity												
				Equity attributable to owners of parent [member]												
		Footnote Reference			Other Accumulated Comprehensive Income That Will Not Be Reclassified In Profit Or Loss				(	Other Accumulated Comprehensive Income That Will B		Retained Earni				
			Issued Capital	Treasury Share Shares d	premiums or liscounts	Gains/Losses on Revaluation and Re			Fush and Different	- Fushama Bi	of C		Restricted Reserves Appropriated From Profits [ member]	Disayeral Darfile		on-controlling interests [ member]
						Increases (Decreases) on Revaluation of Property, Plant and Equipment		Share Of Other Comprehensive income Of Associates And Joint Ventures Accounted for Using Equity Method that will not be Reclassifie Profit or Loss	to Exchange Differen Translation	Trans	ifferences on Reserve Of Gains or Losses on Hedge	Gains (Losses) on Revaluation and Reclassification		Prior Years' Profits or Losses	Loss	
	Statement of changes in equity [abstract]						"			"			"			
	Statement of changes in equity [line items]  Equity at beginning of period	30	29.250.000	-9.726	11.381.761	3.386.279	68.459	26	.704	-255.672	-47.031		1.150.290	-76.314	12.747.947 57.863.697	247.480 58.111.177
	Adjustments Related to Accounting Policy Changes															
	Adjustments Related to Required Changes in Accounting Policies Adjustments Related to Voluntary Changes in Accounting Policies Adjustments Related to Errors															
	Other Restatements															
	Restated Balances															
		30											597.979	12.149.968	-12.747.947 0	0 0
	Total Comprehensive Income (Loss)  Profit (loss)	30													2.244.911 2.244.911	171.057 2.415.968
		30						31	.807	41.072	-5.453				349.426	0 349.426
	Issue of equity	30	6.000.000											-6.000.000	0	0 0
	Capital Decrease															
	Capital Advance  Effect of Merger or Liquidation or Division															
	Effects of Business Combinations Under Common Control															
	Advance Dividend Payments															
Previous Period 01.01.2019 - 30.06.2019		28												-4.000.000	-4.000.000	0 -4.000.000
	Decrease through Other Distributions to Owners  Increase (Decrease) through Treasury Share	30		517	601										1.118	0 1.118
	Transactions Increase (Decrease) through Share-Based Payment Transactions															
	Acquisition or Disposal of a Subsidiary															
	Increase (decrease) through changes in ownership interests in subsidiaries that do not result in loss of control, equity															
	Transactions with noncontrolling shareholders															
	Increase through Other Contributions by Owners  Amount Removed from Reserve of Cash Flow															
	Hedges and Included in Initial Cost or Other Carrying Amount of Non-Financial Asset (Liability)															
	or Firm Commitment for which Fair Value Hedge Accounting is Applied Amount Removed from Reserve of Change in Value of Time Value of Options and Included in Initial Cost or Other Carrying Amount of Non-Financial															
	Asset (Liability) or Firm Commitment for which Fair Value Hedge Accounting is Applied Amount Removed from Reserve of Change in Value of Forward Elements of Forward Contracts and															
	Included in Initial Cost or Other Carrying Amount of Non-Financial Asset (Liability) or Firm Commitment for which Fair Value Hedge Accounting is Applied															
	Amount Removed from Reserve of Change in Value of Foreign Currency Basis Spreads and Included in Initial Cost or Other Carrying Amount of Non-Financial Asset (Liability) or Firm Commitment for which fair Value Hedge															
	Accounting is Applied Increase (decrease) through other changes, equity															
	Equity at end of period		35.250.000	-9.209	11.382.362	3.386.279	68.459	58	.511	-214.600	-52.484		1.748.269	2.073.654	2.244.911 56.459.152	418.537 56.877.689
	Statement of changes in equity [abstract]															
	Statement of changes in equity [line items]														F 201 202	
	Equity at beginning of period  Adjustments Related to Accounting Policy Changes		35.250.000	-5.961	11.383.589	3.386.279	-37.657						1.748.269	2.085.686	5.301.283 59.111.488	363.854 59.475.342
	Adjustments Related to Required Changes in Accounting Policies															
	Adjustments Related to Voluntary Changes in Accounting Policies															
	Adjustments Related to Errors  Other Restatements															
	Other Restatements  Restated Balances															
		30											305.825	4.995.458	-5.301.283 0	0 0
		30					17,115								2.232.138 2.249.253	-98.721 2.150.532
	Profit (loss)  Other Comprehensive Income (Loss)	30					17.115								2.232.138 2.249.253	-98.721 2.150.532
	Issue of equity															
	Capital Decrease															
	Capital Advance															
	Effect of Merger or Liquidation or Division  Effects of Business Combinations Under Common															
	Control  Advance Dividend Payments															
	Dividends Paid															

No. of control finds from the finance of control finds from the finance of control finds from the finance of control finds from the finance of control finds from the finance of control finds from the finance of control finds from the finance of control finds from the finance of control finds from the finance of control finance of cont