

KAMUYU AYDINLATMA PLATFORMU

# ANADOLU EFES BİRACILIK VE MALT SANAYİİ A.Ş. Financial Report Consolidated 2018 - 3. 3 Monthly Notification

**General Information About Financial Statements** 





### Statement of Financial Position (Balance Sheet)

	Footnote Reference	Current Period 30.09.2018	Previous Period 31.12.2017
tatement of Financial Position (Balance Sheet)			
Assets [abstract]			
CURRENT ASSETS			
Cash and cash equivalents	5	8.922.543	5.409.6
Financial Investments	6	3.435	88.5
Trade Receivables		2.995.867	1.530.6
Trade Receivables Due From Related Parties	24	330.071	158.0
Trade Receivables Due From Unrelated Parties		2.665.796	1.372.5
Other Receivables	9	61.180	103.3
Other Receivables Due From Unrelated Parties		61.180	103.
Derivative Financial Assets	8	516	1 170
Inventories	16	2.184.415	1.179. 399.
Prepayments Current Tax Assets	16	576.428 207.147	399. 115.
Other current assets	17	328.687	271.
Other Current Assets Due From Related Parties	1	18.600	271.
Other Current Assets Due From Unrelated Parties		310.087	271.
SUB-TOTAL		15.280.218	9.097.
Total current assets		15.280.218	9.097.
NON-CURRENT ASSETS			
Financial Investments		707	
Trade Receivables		797 1.762	1.
Trade Receivables Due From Unrelated Parties		1.762	1.
Other Receivables		63.336	22.
Other Receivables Due From Unrelated Parties		63.336	22.
Derivative Financial Assets	8	199.083	LL.
Investments accounted for using equity method	10	9.677	46.
Investment property		138.001	101.
Property, plant and equipment	11	11.456.991	7.485.
Intangible assets and goodwill		20.649.900	12.244.
Goodwill	13	7.523.984	1.840.
Other intangible assets	12	13.125.916	10.403.
Prepayments	16	381.050	335.
Deferred Tax Asset	21	1.212.509	307.
Other Non-current Assets	17	88.406	47.
Total non-current assets		34.201.512	20.592
Total assets		49.481.730	29.690.
LIABILITIES AND EQUITY			
CURRENT LIABILITIES			
Current Borrowings	7	1.223.779	89.
Current Borrowings From Related Parties	24	404.685	
Current Borrowings From Unrelated Parties		819.094	89
Current Portion of Non-current Borrowings	7	4.147.400	2.956.
Current Portion of Non-current Borrowings from Related Parties Current Portion of Non-current Borrowings from	24	248.024	
Unrelated Parties		3.899.376	2.956.
Trade Payables		4.485.327	1.676.
Trade Payables to Related Parties	24	338.859	52.
Trade Payables to Unrelated Parties		4.146.468	1.623.
Employee Benefit Obligations		90.083	66.
Other Payables	9	1.420.313	851.
Other Payables to Unrelated Parties		1.420.313	851.
Derivative Financial Liabilities	8	58	
Deferred Income	16	51.704	33.
Current tax liabilities, current		128.335	6
Current provisions Current provisions for employee benefits		223.225	115
Current provisions for employee benefits		208.476	114.
		1 4 7 40	
Other current provisions Other Current Liabilities	17	14.749 44.271	24.

Total current liabilities		11.814.495	5.818.65
NON-CURRENT LIABILITIES			
Long Term Borrowings	7	8.486.666	5.464.01
Trade Payables		38.343	35.18
Trade Payables To Unrelated Parties		38.343	35.18
Other Payables	9	392.916	347.17
Other Payables to Unrelated parties		392.916	347.17
Deferred Income		3.661	1.33
Non-current provisions		145.939	124.08
Non-current provisions for employee benefits		145.939	124.08
Deferred Tax Liabilities	21	2.334.790	1.908.09
Other non-current liabilities	17	274.462	165.51
Total non-current liabilities		11.676.777	8.045.38
Total liabilities		23.491.272	13.864.03
EQUITY			
Equity attributable to owners of parent		13.836.522	9.972.97
Issued capital	14	592.105	592.10
Inflation Adjustments on Capital	14	63.583	63.58
Share Premium (Discount)	14	2.765.214	3.042.13
Put Option Revaluation Fund Related with Non-controlling Interests	14	24.630	20.27
Other Accumulated Comprehensive Income (Loss) that will not be Reclassified in Profit or Loss	14	-26.722	-24.46
Gains (Losses) on Revaluation and Remeasurement		-26.722	-24.46
Other Accumulated Comprehensive Income (Loss) that will be Reclassified in Profit or Loss	14	5.891.481	2.551.82
Exchange Differences on Translation		6.837.761	2.523.05
Gains (Losses) on Hedge		-946.280	28.76
Restricted Reserves Appropriated From Profits	14	342.931	317.92
Prior Years' Profits or Losses	14	4.234.359	3.260.17
Current Period Net Profit Or Loss	14	-51.059	149.42
Non-controlling interests		12.153.936	5.853.89
Total equity		25.990.458	15.826.86
Total Liabilities and Equity		49.481.730	29.690.90



#### Profit or loss [abstract]

	Footnote Reference	Current Period 01.01.2018 - 30.09.2018	Previous Period 01.01.2017 - 30.09.2017	Current Period 3 I Months 01.07.2018 - 30.09.2018	Previous Period 3 Months 01.07.2017 - 30.09.2017
Profit or loss [abstract]					
PROFIT (LOSS)					
Revenue	4	14.643.726	10.188.584	6.430.029	4.006.38
Cost of sales		-8.918.375	-6.237.421	-3.903.762	-2.409.30
GROSS PROFIT (LOSS) FROM COMMERCIAL OPERATIONS		5.725.351	3.951.163	2.526.267	1.597.07
GROSS PROFIT (LOSS)		5.725.351	3.951.163	2.526.267	1.597.07
General Administrative Expenses		-1.143.683	-700.401	-450.431	-222.38
Marketing Expenses		-3.122.359	-2.195.432	-1.270.785	-804.60
Other Income from Operating Activities	18	309.389	211.401	142.282	62.54
Other Expenses from Operating Activities	18	-330.526	-184.700	-192.086	-45.21
PROFIT (LOSS) FROM OPERATING ACTIVITIES		1.438.172	1.082.031	755.247	587.42
Investment Activity Income	19	24.643	33.932	10.651	26.06
Investment Activity Expenses	19	-27.425	-16.141	-5.901	-7.15
Share of Profit (Loss) from Investments Accounted for Using Equity Method	10	-70.544	-16.969	-42.918	-6.53
PROFIT (LOSS) BEFORE FINANCING INCOME (EXPENSE)		1.364.846	1.082.853	717.079	599.79
Finance income	20	2.266.261	689.297	1.307.459	190.70
Finance costs	20	-3.295.327	-998.947	-1.844.040	-316.14
PROFIT (LOSS) FROM CONTINUING OPERATIONS, BEFORE TAX		335.780	773.203	180.498	474.36
Tax (Expense) Income, Continuing Operations	4	-242.911	-176.677	-174.255	-68.37
Current Period Tax (Expense) Income		-276.746	-162.950	-127.693	-71.35
Deferred Tax (Expense) Income		33.835	-13.727	-46.562	2.98
PROFIT (LOSS) FROM CONTINUING OPERATIONS	4	92.869	596.526	6.243	405.99
PROFIT (LOSS)		92.869	596.526	6.243	405.99
Profit (loss), attributable to [abstract]					
Non-controlling Interests		143.928	252.656	42.057	152.28
Owners of Parent		-51.059	343.870	-35.814	253.70
Earnings per share [abstract]					
Earnings per share [line items]					
Basic earnings per share					
Basic Earnings (Loss) Per Share from Continuing Operations					
Pay Başına Kazanç (Tam TL)	22	-0,08620000	0,58080000	-0,06050000	0,4285000
Diluted Earnings Per Share					



## Statement of Other Comprehensive Income

	Footnote Reference	Current Period 01.01.2018 - 30.09.2018	Previous Period 01.01.2017 - 30.09.2017	Current Period 3 I Months 01.07.2018 - 30.09.2018	Previous Period 3 Months 01.07.2017 - 30.09.2017
Statement of Other Comprehensive Income					
PROFIT (LOSS)		92.869	596.526	6.243	405.991
OTHER COMPREHENSIVE INCOME					
Other Comprehensive Income that will not be Reclassified to Profit or Loss		-2.255	-6.495	-2.255	-3.327
Gains (Losses) on Remeasurements of Defined Benefit Plans		-2.892	-8.118	-2.892	-4.158
Taxes Relating To Components Of Other Comprehensive Income That Will Not Be Reclassified To Profit Or Loss		637	1.623	637	831
Deferred Tax (Expense) Income		637	1.623	637	831
Other Comprehensive Income That Will Be Reclassified to Profit or Loss		6.265.678	159.777	4.264.506	93.273
Exchange Differences on Translation		7.271.291	221.393	5.006.883	121.438
Other Comprehensive Income (Loss) Related with Cash Flow Hedges		602.400	-77.020	327.266	-35.206
Other Comprehensive Income (Loss) Related with Hedges of Net Investments in Foreign Operations	25	-1.891.645	0	-1.280.969	0
Taxes Relating to Components of Other Comprehensive Income that will be Reclassified to Profit or Loss		283.632	15.404	211.326	7.041
Deferred Tax (Expense) Income		283.632	15.404	211.326	7.041
OTHER COMPREHENSIVE INCOME (LOSS)		6.263.423	153.282	4.262.251	89.946
TOTAL COMPREHENSIVE INCOME (LOSS)		6.356.292	749.808	4.268.494	495.937
Total Comprehensive Income Attributable to					
Non-controlling Interests		3.069.951	246.266	2.091.367	163.580
Owners of Parent		3.286.341	503.542	2.177.127	332.357



## Statement of cash flows (Indirect Method)

	Footnote Reference	Current Period 01.01.2018 - 30.09.2018	Previous Period 01.01.2017 - 30.09.2017
atement of cash flows (Indirect Method)			
CASH FLOWS FROM (USED IN) OPERATING ACTIVITIES		2.580.762	1.593.939
Profit (Loss)		92.869	596.526
Adjustments to Reconcile Profit (Loss)		2.370.051	1.234.402
Adjustments for depreciation and amortisation expense	4	931.260	692.52
Adjustments for Impairment Loss (Reversal of Impairment Loss)	27	34.595	23.095
Adjustments for provisions	27	52.220	38.812
Adjustments for Interest (Income) Expenses	27	221.890	100.127
Adjustments for unrealised foreign exchange losses (gains)		820.893	215.214
Adjustments for Undistributed Profits of Investments Accounted for Using Equity Method	10	70.544	16.969
Adjustments for Tax (Income) Expenses		242.911	176.67
Other adjustments for non-cash items	20	496	496
Adjustments for losses (gains) on disposal of non-current assets	19	-14.006	-10.593
Adjustments for Losses (Gains) on Disposal of Subsidiaries or Joint Operations	19	0	-19.145
Other adjustments to reconcile profit (loss)		9.248	229
Changes in Working Capital		215.851	-156.665
Adjustments for decrease (increase) in trade accounts receivable		-1.240.059	-734.916
Adjustments for Decrease (Increase) in Other Receivables Related with Operations		-267.729	-106.066
Adjustments for decrease (increase) in inventories		-734.541	-91.55
Adjustments for increase (decrease) in trade accounts payable		1.845.026	454.699
Adjustments for increase (decrease) in other operating payables		613.154	321.175
Cash Flows from (used in) Operations		2.678.771	1.674.263
Payments Related with Provisions for Employee Benefits		-28.978	-29.935
Income taxes refund (paid)		-69.031	-50.389
CASH FLOWS FROM (USED IN) INVESTING ACTIVITIES		-830.878	-602.608
Cash Outflows Arising From Purchase of Shares or Capital Increase of Associates and/or Joint Ventures	10	-33.606	-17.845
Proceeds from sales of property, plant, equipment and intangible assets		38.950	43.325
Purchase of Property, Plant, Equipment and Intangible Assets		-1.072.727	-628.088
Other inflows (outflows) of cash	27	236.505	(
CASH FLOWS FROM (USED IN) FINANCING ACTIVITIES		-525.813	1.315.963
Proceeds from borrowings	7	1.817.429	3.231.390
Repayments of borrowings	7	-1.789.205	-1.582.712
Cash Receipts from Future Contracts, Forward Contracts, Option Contracts and Swap Contracts		-120.872	-77.23
Dividends Paid	23	-378.659	-185.378
Interest paid	7	-341.206	-128.116
Interest Received		201.547	77.053
Other inflows (outflows) of cash		85.153	-19.039
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS BEFORE EFFECT OF EXCHANGE RATE CHANGES		1.224.071	2.307.294
Effect of exchange rate changes on cash and cash equivalents		2.283.158	1.884
Net increase (decrease) in cash and cash equivalents		3.507.229	2.309.178

CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD	5	5.399.185	2.740.003
CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD	5	8.906.414	5.049.181



Presentation Currency	1.000 TL
Nature of Financial Statements	Consolidated

							Equity						
						Equity attributable to (	wners of parent [member]						
		Footnote Reference				Other Accumulated Comprehensive Income That Will Not Be Reclassified In Profit Or Loss	Other Accun	nulated Comprehensive Income That Will Be Reclassified In Profit Or Loss		Retained Earnings		Non-	-controlling interests [member]
			Issued Capital Inflation Adjustme	ents on Capital Share premiums or di	counts Put Option Revaluation Fund Related with Non-controlling Interest:	Gains/Losses on Revaluation and Remeasurement [member]	Exchange Differences on Translation	Reserve Of Gains or Losses on Hedge Gains (Losses) on Revaluation and Reclassification	Restricted Reserves Appropriated From Profits [member]	Prior Years' Profits or Losses N	et Profit or Loss		
	Statement of changes in equity [abstract]												
	Statement of changes in equity [line items]												
	Equity at beginning of period		592.105	63.583 3	137.684 19.9	-20.24	1.783.51	7 58.325	303.414	3.394.994	-70.795	9.262.501	5.554.521 14.817.022
	Adjustments Related to Accounting Policy Changes Adjustments Related to Required Changes in Accounting Policies												
	Adjustments Related to Voluntary Changes in Accounting Policies												
	Adjustments Related to Errors												
	Other Restatements												
	Restated Balances												
	Transfers				-8.686				14.507	-76.616	70.795		
	Total Comprehensive Income (Loss)					-6.49	202.28	7 -36.120			343.870	503.542	246.266 749.808
	Profit (loss)										343.870	343.870	252.656 596.526
	Other Comprehensive Income (Loss)					-6.49	202.28	7 -36.120				159.672	-6.390 153.282
	Issue of equity												
	Capital Decrease												
	Capital Advance												
	Effect of Merger or Liquidation or Division												
	Effects of Business Combinations Under Common Control												
	Advance Dividend Payments												
Previous Period 01.01.2017 - 30.09.2017	Dividends Paid	23			-86.864					-58.202		-145.066	-40.312 -185.378
01.01.2017 - 50.09.2017	Decrease through Other Distributions to Owners												
	Increase (Decrease) through Treasury Share Transactions												
	Increase (Decrease) through Share-Based Payment Transactions												
	Acquisition or Disposal of a Subsidiary												
	Increase (decrease) through changes in ownership interests in subsidiaries that do not result in loss of												
	control, equity Transactions with noncontrolling shareholders												
	Increase through Other Contributions by Owners												
	Amount Removed from Reserve of Cash Flow Hedges and Included in Initial Cost or Other Carrying Amount of Non-Financial Asset (Liability)												
	or Firm Commitment for which Fair Value Hedge Accounting is Applied Amount Removed from Reserve of Change in Value of Time Value of Options and Included in Initial												
	Cost or Other Carrying Amount of Non-Financial Asset (Liability) or Firm Commitment for which Fair Value Hedge Accounting is Applied Amount Removed from Reserve of Change in Value of Forward Elements of Forward Contracts and												
	Included in Initial Cost or Other Carrying Amount of Non-Financial Asset (Liability) or Firm Commitment for which Fair Value Hedge Accounting is Applied												
	Amount Removed from Reserve of Change in Value of Foreign Currency Basis Spreads and Included in Initial Cost or Other Carrying Amount of Non-Financial Asset (Liability) or Firm Commitment for which fair Value Hedge Accounting is Applied												
	Increase (decrease) through other changes, equity				-3	94						-394	394 0
	Equity at end of period		592.105	63.583 3	042.134 19.5	29 -26.74	1.985.80	4 22.205	317.921	3.260.176	343.870	9.620.583	5.760.869 15.381.452
	Statement of changes in equity [abstract]												
	Statement of changes in equity [line items]												
	Equity at beginning of period		592.105	63.583 3	042.134 20.2	75 -24.46	2.523.05	7 28.769	317.921	3.260.176	149.420	9.972.973	5.853.895 15.826.868
	Adjustments Related to Accounting Policy Changes												
	Adjustments Related to Required Changes in Accounting Policies												
	Adjustments Related to Voluntary Changes in Accounting Policies												
	Accounting Policies Adjustments Related to Errors												
	Other Restatements												
	Restated Balances												
	Transfers				-25.010				25.010	149.420	-149.420		
	Total Comprehensive Income (Loss)					-2.25	4.314.70	4 -975.049				3.286.341	3.069.951 6.356.292
	Profit (loss)											-51.059	143.928 92.869
	Other Comprehensive Income (Loss)					-2.25	4.314.70	4 -975.049				3.337.400	2.926.023 6.263.423
	Issue of equity												42.890 42.890
	Capital Decrease												
	Capital Advance												
	Effect of Merger or Liquidation or Division												
	Effects of Business Combinations Under Common Control												
	Advance Dividend Payments												
Current D. S. da	Dividends Paid	23			251.910							-251.910	-126.749 -378.659
Current Period 01.01.2018 - 30.09.2018	Decrease through Other Distributions to Owners												

Increase (Decrease) through Treasury Share Transactions												
Increase (Decrease) through Share-Based Payment Transactions												
Acquisition or Disposal of a Subsidiary	3											4.143.067 4.143.067
Increase (decrease) through changes in ownership interests in subsidiaries that do not result in loss of control, equity	3									824.763	824.763	-824.763 0
Transactions with noncontrolling shareholders												
Increase through Other Contributions by Owners												
Amount Removed from Reserve of Cash Flow Hedges and Included in Initial Cost or Other Carrying Amount of Non-Financial Asset (Liability) or Firm Commitment for which Fair Value Hedge Accounting is Applied												
Amount Removed from Reserve of Change in Value of Time Value of Options and Included in Initial Cost or Other Carrying Amount of Non-Financial Asset (Liability) or Firm Commitment for which Fair Value Hedge Accounting is Applied												
Amount Removed from Reserve of Change in Value of Forward Elements of Forward Contracts and Included in Initial Cost or Other Carrying Amount of Non-Financial Asset (Liability) or Firm Commitment for which Fair Value Hedge Accounting is Applied												
Amount Removed from Reserve of Change in Value of Foreign Currency Basis Spreads and Included in Initial Cost or Other Carrying Amount of Non-Financial Asset (Liability) or Firm Commitment for which fair Value Hedge Accounting is Applied												
Increase (decrease) through other changes, equity				4.355							4.355	-4.355 0
Equity at end of period	592.:	105 63.583	3 2.765.214	24.630	-26.72	6.837.761	-946.28	o	342.	31 4.234.359	-51.059 13.836.522	12.153.936 25.990.458